



European Commission Directorate General for International Cooperation and Development

DEVCO COMPANION TO FINANCIAL AND CONTRACTUAL PROCEDURES

applicable to development and cooperation financed from the general budget of the EU and from the 11th EDF



Table of Contents

3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of
Partner Countries and Cooperation with Other Special Entities
3.1. Operational Part
3.1.1. Management modes in EU Public Finances
3.1.1.1 Introduction: implementation modalities, types of financing, management
modes
agreement in indirect management
3.1.1.3. Sub-delegation and the new approach on the label of partners under Indirect
Management
3.1.1.4. Pillar Assessment and PAGoDA 2
3.1.1.5. Further details on direct management
3.1.1.6. Changing the management mode from indirect to direct or changing the
degree of delegation during implementation
3.1.1.7. Shared management
3.1.2. Co-financing of actions by other partners
3.1.2.1. Notional approach
3.1.2.2. Priority of consumption
3.1.3. Commission as fund-managing donor under a Transfer Agreement generating
assigned revenue in the Budget and EDF
3.1.4. EU Trust Fund - Commission as fund-managing donor subject to specific donor
governance
3.2. Policy Part
3.2.1. Policy context
3.2.1.1. Principles of aid and development effectiveness
3.2.1.2. Enhancing aid effectiveness by choosing the appropriate aid delivery method
27
3.2.2. Delegated Cooperation
3.2.2.1. Policy considerations
3.2.2.2. Operational considerations
3.2.2.3. Delegated Cooperation EU/EFTA-wide
3.2.2.4. Delegated Cooperation Worldwide
3.2.3. Funding to partner countries
3.2.3.1. Introduction
3.2.3.2. Indirect management with the partner country versus budget support 34
3.2.3.3. Scope of delegation: budget-implementation tasks delegated
3.2.3.4. For the EDF, National, Regional, intra-ACP and Territorial Authorising
Officers
3.2.4. Cooperation with International Organisations
3.2.4.1. Application of framework agreements with international organisations 42
3.2.5. Cooperation with the European Investment Bank (EIB) and Fund (EIF)



3.2.6. Blending Facilities: Indirect Management with the Lead Financial Institution	45
3.2.7. Using the expertise of EU Specialised Agencies	46
17. The implementation of service contracts - A Users' Guide	48
17.1. Introduction	48
17.2. Article 3 - Assignment	48
17.3. Article 4 - Sub-Contracting	49
17.4. Article 8 - Code of Conduct	50
17.5. Article 9 - Conflicts of Interest	50
17.6. Article 13 - Medical, insurance and security arrangements	51
17.7. Article 14 - Intellectual and industrial property rights	51
17.8. Article 15 - Nature of the Services	52
17.9. Article 16 - Staff	52
17.10. Article 17 - Replacement of Staff	53
17.11. Article 18 - Trainees	54
17.12. Article 20 - Modification of the contract	55
17.12.1. Changes which do not need a contractual modifications	55
17.12.2. Administrative order	56
17.12.3. Addendum	. 57
17.13. Article 26 - Progress reports and final reports	57
17.14. Article 27 - Approval of Reports and documents	58
17.15. Article 29 - Payments and Interests on Late Payment	59
17.16. Article 30 - Financial Guarantee	61
17.17. Article 32 - Revision of Prices	61
17.18. Article 33 - Payment to third parties	62
17.19. Article 34 - Breach of Contract	62
17.20. Article 36 - Termination by the Contracting Authority	63
17.21. Article 37 - Termination by the Contractor	64
17.22. Article 38 - Force Majeure	64
17.23. Article 40 - Dispute settlement procedures	65
17.23.1. Amicable settlement	65
17.23.2. Litigation	65
17.23.3. Conciliation	67
18. The implementation of works contracts - A Users' Guide	68
18.1. Introduction	68
18.2. Role of the supervisor	68
18.3. Program of the implementation of tasks	70
18.4. Sub-contracting	71
18.5. Assignment	72
18.6. Modifications	73
18.6.1. No contract modification	. 73
18.6.2. Administrative order	74
18.6.3. Addendum	75



18.7. Testing, acceptance and maintenance
18.7.1. Introduction
18.7.2. Preliminary technical acceptance: inspection and testing of materials and
workmanship
18.7.3. Partial provisional acceptance
18.7.4. Provisional acceptance
18.7.5. Defects liability period and obligations
18.7.6. Final acceptance
18.8. Property in plant and materials
18.9. Tax and customs arrangements
18.10. Revision of prices
18.11. Payments
18.11.1. General
18.11.2. Contractors are encouraged to submit invoices, reports and other documents (if
any) related to a payment request in electronic version, if this is allowed by the
national law of the Contracting Authority (under indirect management).Pre-
financing
18.11.3. Interim payments
18.11.4. Measurement
18.11.5. Retention sum
18.11.6. Final statement of account
18.11.7. Delayed payments
18.11.8. Claims for additional payment
18.11.9. Payments to third parties
18.12. Suspension
18.12.1. Suspension by administrative order of the Supervisor
18.12.2. Suspension on notice of the Contractor
18.12.3. Suspension for presumed substantial errors, irregularity or fraud
18.13. Breach of contract and termination
18.13.1. Breach of contract
18.13.2. Termination by the Contracting Authority
18.13.3. Termination by the Contractor
18.13.4. Force majeure
18.14. Dispute settlement procedures
18.14.1. Amicable settlement 93
18.14.2. Litigation
18.14.3. Conciliation
The implementation of grant contracts - A Users' Guide
19.1. Introduction
19.2. General and administrative provisions
19.2.1. Article 1 - General provisions
19.2.1.1. Data Protection

19.



19.2.1.2. Role of the Beneficiary(ies)	98
19.2.1.3. Role of the Coordinator	100
19.2.2. Article 2 - Obligation to provide financial and narrative reports	102
19.2.3. Article 3 - Liability	110
19.2.4. Article 4 - Conflict of interests and Good Conduct	111
19.2.5. Article 5 - Confidentiality	113
19.2.6. Article 6 - Visibility	114
19.2.7. Article 7 - Ownership/use of results and assets	117
19.2.8. Article 8 - Evaluation/monitoring of the action	121
19.2.9. Article 9 - Amendment of the contract	122
19.2.10. Article 10 - Implementation	130
19.2.10.1. Implementation Contracts	130
19.2.10.2. Financial support to third parties	136
19.2.11. Article 11 - Extension and suspension	145
19.2.11.1. Extension	145
19.2.11.2. Suspension by the Coordinator	146
19.2.11.3. Suspension by the Contracting Authority	149
19.2.11.4. Force majeure	152
19.2.11.5. Extension of the implementation period following a suspension	154
19.2.12. Article 12 - Termination of the contract	154
19.2.12.1. Termination in case of force majeure	154
19.2.12.2. Termination by the Contracting Authority	155
19.2.12.3. Termination of a Beneficiary(ies) participation by the Coordinator	158
19.2.12.4. End date	159
19.2.12.5. Effects of Termination	
19.2.12.6. Administrative sanctions	161
19.2.13. Article 13 - Applicable law and dispute settlement	163
19.3. Financial provisions	165
19.3.1. Article 14 - Eligible costs	165
19.3.1.1. Cost Eligibility Criteria	165
19.3.1.2. Eligible Direct Costs	172
19.3.1.3. Simplified Cost Options	187
19.3.1.4. Contingency Reserve	189
19.3.1.5. Indirect costs	193
19.3.1.6. In kind contributions	197
19.3.1.7. Non-eligible costs	199
19.3.2. Article 15 - Payment and interest on late payment	202
19.3.2.1. Payment procedures	202
19.3.2.2. Submission of final reports	207
19.3.2.3. Payment request	207
19.3.2.4. Payment deadlines	208
19.3.2.5. Suspension of the period for payments	209



	19.3.2.6. Interest on late payment	. 211
	19.3.2.7. Expenditure verification report	. 212
	19.3.2.8. Financial guarantee	. 220
	19.3.2.9. Rules for currency conversion	. 221
	19.3.2.10. Accounts	.227
	19.3.2.11. Right of access	.229
	19.3.2.12. Record keeping	230
	19.3.3. Article 17 - Final amount of the grant	238
	19.3.3.1. Final amount	.238
	19.3.3.2. No profit	. 243
	19.3.4. Article 18 - Recovery	. 250
	19.3.4.1. Recovery	.250
	19.3.4.2. Interest on late payments	251
	19.3.4.3. Offsetting	. 252
	19.3.4.4. Other provisions	.253
20.	The implementation of supply contracts - A Users' Guide	. 254
	20.1. Introduction	. 254
	20.2. Article 5 - Assignment	. 254
	20.3. Article 6 - Sub-Contracting	. 255
	20.4. Article 9a -Code of Conduct	. 256
	20.5. Article 9b -Conflicts of Interest	257
	20.6. Article 10 -Origin	. 257
	20.7. Article 12 - Liabilities and insurance	. 259
	20.8. Article 13 -Programme of implementation of tasks	. 259
	20.9. Article 16 -Tax and customs arrangements	. 260
	20.10. Article 22 -Modification of the contract	. 261
	20.10.1. Changes which do not need a contractual modification	.261
	20.10.2. Administrative order	.261
	20.10.3. Addendum	. 262
	20.11. Article 23 -Suspension.	.262
	20.11.1. Suspension by administrative order of the Contracting Authority	.263
	20.11.2. Suspension for presumed substantial errors, irregularities or fraud	263
	20.12. Testing, acceptance and maintenance	263
	20.12.1. Introduction	. 263
	20.12.2. Preliminary technical acceptance: inspection and testing of materials and	
	workmanship	. 263
	20.12.3. Partial provisional acceptance	. 265
	20.12.4. Provisional acceptance	265
	20.12.5. Warranty period and obligations	. 266
	20.12.6. Final acceptance	.267
	20.13. Article 26 -Revision of Prices	.267
	20.14. Payments	.268



20.14.1. General	
20.14.2. Pre-financing and final payment	268
20.14.3. Delayed payments	269
20.14.4. Payments to third parties	269
20.15. Financial Guarantees	269
20.15.1. Performance guarantee	270
20.15.2. Pre-financing guarantee	270
20.16. Article 35 -Breach of Contract	270
20.17. Article 36 -Termination by the Contracting Authority	
20.18. Article 37 -Termination by the Contractor	272
20.19. Article 38 -Force majeure	272
20.20. Article 40 -Dispute settlement procedures	
20.20.1. Amicable settlement	273
20.20.2. Litigation	274
20.20.3. Conciliation	275
25. List of Annexes	



3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of Partner Countries and Cooperation with Other Special Entities

[The content of this chapter is under the responsibility of DEVCO.R3 . The last update was made in March 2017.]

3.1. Operational Part

3.1.1. Management modes in EU Public Finances

3.1.1.1. Introduction: implementation modalities, types of financing, management modes

EU policies implemented by way of expenditure, such as Development, Neighbourhood and Cooperation policies, are realised through actions each of which can be described in terms of its implementation modalities. An **implementation modality** is a combination of two elements: type of financing and management mode.

The **type of financing** captures the nature of the legal relationship between the EU providing financing, on the one hand, and the final recipient generating results, on the other hand. The most commonly used types of financing, regulated in the Financial Regulation, are:

- budget support (i.e. payments to the treasury of a partner country in exchange for achievement of results on the basis of indicators; Article 186 FR);
- grants (i.e. financial contributions to an action or operation of a beneficiary; Articles 121-137 and 192 FR);
- public procurement (i.e. purchases of supplies or services and the execution of works; Articles 101-120 and 190-191 FR); and
- financial instruments (i.e. equity or quasi-equity, loans, guarantees or other risk-sharing instruments; Articles 139-140 FR).

Management mode is the term to describe the legal (contractual or legislative) arrangement through which funds are channelled to the final recipients. The question is whether the Commission is the party of the contract with that final recipient, or whether the final recipient receives EU funds through a contract concluded with an intermediary to which the tasks of selecting the final recipients (running the procurement and grant award procedures preceding the conclusion of such contracts, including the award and rejection decisions) and managing the resulting contracts (making payments, accepting or rejecting deliverables, enforcing the contract, carrying out checks and controls, recovering funds unduly paid), have been entrusted by the Commission. Policy choices may not be entrusted.

The former case where the Commission (including acting through the EU Delegation or an executive agency of the EU) contracts with the final recipient is called direct management; the latter case is called indirect management. The intermediaries (called entrusted entities) can be:

- (a) the partner country or an entity designated by it;
- (b) an agency of a Member State or an EFTA country (Iceland, Liechtenstein, Norway, Switzerland) or, exceptionally, of a third donor country;



- (c) an international organisation;
- (d) the European Investment Bank and the European Investment Fund; or
- (e) an EU specialised (traditional/regulatory, hence not executive) agency.

The entrusted entity is only allowed to channel EU funds to final recipients by way of grants, public procurement or financial instruments; budget support may only be implemented in direct management. The entrusted entity either uses the EU's rules (PRAG for grants and public procurement) or follows its own rules if they were considered to be equivalent in the ex-ante check known as pillar assessment (see dedicated section below).

The above explanations result in the following matrix of implementation modalities:

MOST COMMONLY USED IMPLEMENTATION MODALITIES				
		Management Mode		
		Direct Management	Indirect Management	
nancing	Budget Support	✓	_	
	Grants	✓²	✓	
of Fi	Public Procurement	✓	✓	
Туре	Financial Instruments	_3	✓	

There are more types of financing under direct management foreseen in the Financial Regulation (e.g. prizes – Article 138 FR, non-grants – Article 121(2) FR). Further types of financing under direct management, specific for external action, are foreseen in Article 6(1) CIR and 35 EDF BF FR.

Including the possibility for the grant beneficiary to (1) sub-grant (i.e. provide financial support to third parties) and (2) procure inputs. Furthermore, staff costs for programme implementation are typically eligible costs if the beneficiary respects its own applicable social and tax legislation.

Direct management of financial instruments is legally possible, but not used in Development, Neighbourhood and Cooperation policies.



The combination of the relevant implementation modalities with the types of entities that are eligible for indirect management and that are listed above can be shown in the following table. The table does not include procurement under direct management, but procurement contracts may be awarded to the special entities from time to time in accordance with the applicable procurement procedures.

If the intermediary is a Member State (acting through its managing authority) on the basis of EU legislation, the management mode is shared management. This management mode is used for Cross-Border Cooperation programmes under ENI and IPA II, managed by DG NEAR.

3.1.1.2. Deciding between a grant agreement in direct management and a delegation agreement in indirect management

While the Commission can engage in indirect management with the above entities, it can also award grants in direct management to any of them (either a direct award, according to the conditions set in the Article 190 RAP, or on the basis of a call for proposals).

The contract with a Commission's partner should take the form of a **grant agreement** under direct management (direct grant subject to prior approval or event to be reported) when:

- the activities performed to achieve the objectives of the action are implemented by the Commission's contract partner. Such activities (basically studies or some cases of technical assistance) are then carried out by the partner's staff. This does not exclude that some inputs are obtained by way of procurement identified in the grant contract. Also, on conditions of compliance with the rules on financial support to third parties (sub-granting), funds may be channelled further by the grant beneficiary, but the grant contract excludes the Commission's contract party's margin of discretion by stipulating the conditions for this financial support; or
- the Commission's contract partner participates in a call for proposals.

In all other cases, as soon as the action involves entrustment of tasks whatever their proportion, the contract with that partner should take the form of a **delegation agreement** under indirect management and the same contractual conditions will apply to the whole action without the need to identify budget implementation tasks or to differentiate them from directly implemented activities, as it was the case in the old PAGoDA template.

In a grant (direct management), the funds to be redistributed by procurement or financial support to third parties have to be clearly described in the budget. For financial support to third parties, further information required by Article 210 RAP has to be provided in the grant contract. In indirect management, by contrast, the margin of discretion of the entrusted entity may go as far that it is free to choose any of its procedures assessed in advance (see section on pillar assessment) to distribute the funds further. In practice, this margin may however be limited in the description of the action and/or in the logical framework in order to provide the necessary precision.

Where the action to be implemented by a partner country includes tasks in indirect management, a financing agreement will be concluded in all cases in order to define the level of control and the role of partner country as contracting authority.

A grant will however be awarded in accordance with PRAG to governments or agencies of partner countries (using the PRAG grant contract template) where the activities to be implemented do not include further entrustment of tasks.



3.1.1.3. Sub-delegation and the new approach on the label of partners under Indirect Management

Origin and experience on sub-delegation under PAGoDA

Chapter 3.

The possibility to entrust budget-implementation tasks (sub-delegation), not foreseen in the Financial Regulation¹, was introduced in Article 4.7 of the Common Implementing Regulation² (CIR) to cater for the fact that entrusted entities normally do not have the entire expertise or capacity to implement the full action and work together with other organisations (implementing partners). The same provision was introduced in Article 17.1 of the Financial Regulation applicable to the 11th European Development Fund³ (11th EDF FR). The differentiation between grants and sub-delegation intended to acknowledge that these implementing partners are usually organisations that have themselves been pillar assessed. A pillar-assessed entity/organisation entrusted with tasks under Indirect Management could further rely on its procedures to implement actions with different categories of implementing partners (in particular other donors, partner countries or NGOs⁴).

¹ Regulation (EU, Euratom) No 966/2013 of the European Parliament and of the Council of 25 October 2012 on the financial rules applicable to the general Budget of the Union (OJ L 298, 26.10.2012 p.1).

² Regulation (EU) No 236/2014 of the European Parliament and of the Council of 11 March 2014 laying down common rules and procedures for the implementation of the Union's instruments for financing external action (OJ L 77, 15.3.2014, p. 95).

³ Council Regulation (EU) 2015/323 of 2 March 2015 on the financial regulation applicable to the 11th European Development Fund (OJ L 58, 3.3.2015 p. 17).

⁴ Article 4.7 of the CIR allows for Member States' agencies and international organisations having non-profit organisations (NGOs) as entrusted entities



However, in most cases the organisation's typology for the selection procedures of these partners and the respective contractual relationship do not match the categories as assessed in the EU pillar assessments (in particular that of grant or of sub-delegation). Indeed, the way some organisations relate to their implementing partners sometimes fits perfectly within the definition of grants in the Financial Regulation, and are treated as such in policy areas not covered by the CIR or the 11th EDF FR. This reality introduced a difference of treatment between Organisations depending on their terminology and internally between policy areas in the external/development cooperation policy field which are covered by the CIR or the 11th EDF FR and those which are not, which is difficult to justify. Additionally, it was when negotiating the action that the services had to discuss how the action would be implemented and the distribution of costs.

Furthermore, experience showed that comparable implementation modalities were assessed under the grants pillar for some organisations while for others they were assessed under the sub-delegation or the financial instrument pillar.

Label of partners under indirect management under PAGoDA 2

Based on the above experience and following a pragmatic and more operational approach, references to sub-delegation have been eliminated from the new PAGoDA 2 template.

As a result, and on the basis of Article 61 of the Financial Regulation, which aims at determining whether the systems, rules and procedures of the organisations guarantee a level of protection of the financial interests of the union equivalent to that of the Commission, the organisation entrusted with tasks under indirect management, for as long as it uses systems that have been positively assessed, can decide in accordance with its rules and procedures on the most appropriate contractual relations between itself and the prospective implementing partner; the categorisation by the Commission of a particular contractual relationship is, thus, irrelevant.

The organisations are free to choose their implementing partners (i.e. they do not have to launch a call for proposals or other competitive procedure) where the European Commission could either provide a grant to that partner for the specific action by way of direct award (e.g. grant to a partner country or where the specific requirements of an action justify the selection of a specific entity) or where the European Commission could choose to work with this partner in indirect management. The margin of discretion of the organisation, though, shall not involve policy choices.

At the same time, the entrusted entity (e.g. an organisation) has a margin of discretion regarding the way to organise the implementation of the action down the line. Article 60(2) of the Financial Regulation foresees that the disbursement of funds by the organisation can be done through grants, procurement and financial instruments. Therefore, any implementing partner who is further entrusted with certain tasks by the entrusted entity must comply with the conditions of one of those instruments. The obligations imposed by the entrusted entity to either grantees or contractors of the entrusted entity are further detailed in the General Conditions of the new PAGoDA 2.

For the cases of grants and sub-delegation, the implementing partners of the organisation will be considered and treated as **grant beneficiaries** of the organisation (the obligations imposed on the implementing partners will be those that the PAGoDA 2 imposes on the Grant Beneficiaries), unless otherwise foreseen in the Special Conditions of a delegation agreement (i.e. the organisation chooses to treat its partners as sub-delegatees). Therefore, while sub-delegation remains possible, the notion of sub-delegation disappears from the new PAGoDA 2 template. For the case of financial instruments,



the entrusted entities can further entrust part of the implementation of the financial instruments to the financial intermediaries, defined in Article 139 of the Financial Regulation.

The internal classification of the implementing partners by the organisation is not relevant for verifications, nor shall a verification mission challenge it.

The case of a partner country (for example acting through its federal ministry) designating an entity responsible for the implementation according to the partner country's constitutional division of powers (for example state, as opposed to federal administration) or organisation of government (e.g. a specialised agency) is not, however, considered as another layer of implementation and the entity is not an implementing partner. In certain cases, a regional organisation of partner countries can be so designated (e.g. regional authorising officer under the EDF). If a delegation agreement is not concluded directly with the designated entity, e.g. the regional organisation, the partner country is bound to ensure respect of the obligations of the financing agreement by that entity.

Even if the Commission decides to entrust the implementation of an action to any entrusted entity, it remains accountable to the European Parliament and to the Council for the proper use of the EU funds. The scope of entrusting of tasks to such entities has an impact on the nature of work remaining to be carried out by the Commission. The more the Commission delegates to an entrusted entity the more the Commission's role focuses on the previous assessment of the entity's system (the 'pillar assessment', see below) and on the (ex-post) control of the delegated action, since the entrusted tasks are carried out in majority or in whole by the entrusted entity, in accordance with the agreed rules.

It is important to remember that being able to entrust more tasks to more actors does not result in less responsibility for the Commission. It only modifies the nature of this responsibility, which changes from the actual implementation of an action to the control and monitoring of the tasks implemented by the entrusted entity. It also creates new requirements that the Commission must impose on the entrusted entity (visibility, reporting, publication of final beneficiaries, etc.).

Finally, subject to the instructions given by the responsible authorising officer, the Commission will monitor the management of the entrusted tasks with a view to assessing the entity's efficiency and to providing constructive feedback. This monitoring (ROM) should be done at least once during the lifetime of the activities entrusted. Should any serious problems be detected, the Commission should take corrective measures including, where necessary, changing the management mode initially chosen for these activities and/or amending the agreement concluded with the entrusted entity.

What should the authorising officer responsible decide during the preparatory phase?

- In deciding how an action should be implemented, the Commission must choose the most appropriate aid delivery method (i.e. budget support, project modality) and management mode (direct or indirect, and modalities of indirect - i.e. indirect with whom and of what scope), having regard to the circumstances and specificities of the action. Note that, according to the Cotonou Agreement, under the EDF, indirect management with partner countries has traditionally been the preferred management mode. The finance and contract units and sections must be involved in this early phase as their support will be required at the design phase also.



- In line with the aid effectiveness documents (e.g. Paris Declaration, the EU Code of Conduct on Division of labour in Development Policy, etc.; see below 3.2.1.1), or ongoing joint programming processes in the country this decision is usually discussed with the partner country and other donors and stakeholders in the relevant country and/or sector of intervention. This dialogue is a key to deciding the most appropriate management mode. The dialogue may include sharing previous assessments made by other donors on the systems used by the body from the partner country to which tasks might be delegated. Shared understanding is important; stakeholders may have similar sounding terminology which may not hold the same meaning for the Commission (e.g. 'assessment' of the systems/procedures, notion of 'grants', etc.)
- The Commission services (both operational and contractual) need to involve the partner countries and other donors as early as possible in the preparatory phase of an action and discuss with them matters such as the needs of the country, the objectives and expected results, the activities, and by whom and how projects are to be implemented. It is important to remember that partner countries are sovereign States and that the Commission's financial intervention in the field of Development and Neighbourhood policies is always on behalf of these countries and according to their needs.
- If indirect management with the partner country is chosen as the management mode, the next question to be decided by the responsible authorising officer will be the scope of delegation: partial with payments by the Commission, or full with programme estimates or pooling of funds (these categories are described below in section 3.2.2.3.C).

3.1.1.4. Pillar Assessment and PAGoDA 2

a) Pillar assessment for indirect management

The Financial Regulation requires that the candidate entity to be entrusted with tasks in indirect management demonstrates a level of financial management and protection of the EU financial interests equivalent to that of the Commission. This is verified by carrying out an ex-ante assessment, a pillar assessment of the entity. Pillars are the broad areas covered by this assessment and include (1) internal control, (2) accounting and (3) independent external audit. Moreover, the assessment must also include at least one of the following, so that the entity can be entrusted with the corresponding tasks: (4) procedures and rules for grants, (5) for procurement, (6) for financial instruments, as well as (7) a specific pillar for sub-delegation.

DEVCO's Management has decided that pillar assessments launched within the responsibility of DEVCO Authorising Officer, must be carried out by a professional auditor and in accordance with the terms of reference established by DEVCO.R2 "Audit and Control" which is the service responsible for these assessments. The auditor must be an independent auditor who is a registered member of a national accounting or auditing body or institution, which in turn is member of the International Federation of Accountants (IFAC), and who is certified to perform audits.

The auditor is contracted to assess the systems put into place and the controls, rules and procedures applied by the entity for each pillar against the criteria set by the Commission. The **objective** of this pillar assessment is to enable the authorising officer to confirm that the entity fulfils the requirements



set out in points (a) to (d) of the first subparagraph of Article 60(2) of the Financial Regulation (applies both to Budget and the EDF), i.e. as to whether the candidate entrusted entity:

- has set up and ensures the functioning in all material respects of an effective and efficient **internal control system** and in accordance with the criteria set by the Commission; and
- uses an **accounting system** that provides in all material respects accurate, complete and reliable information in a timely manner and in accordance with the criteria set by the Commission; and
- is subject to **an independent external audit**, required to be performed in all material respects in accordance with internationally accepted auditing standards by an audit service functionally independent of the entity concerned and in accordance with the criteria set by the Commission; and
- applies **appropriate rules and procedures** in all material respects **for** providing financing from EU funds through **grants** and in accordance with the criteria set by the Commission; and
- applies **appropriate rules and procedures** in all material respects **for** providing financing from EU funds through **procurement** and in accordance with the criteria set by the Commission; and
- applies **appropriate rules and procedures** in all material respects **for** providing financing from EU funds through **financial instruments** and in accordance with the criteria set by the Commission
- has taken measures in all material respects which ensure that **Sub-Delegatees** and **Financial Intermediaries** to which the entity sub-delegates budget-implementation tasks, will implement EUfunded actions with systems and procedures that comply with international standards and with the
 criteria set by the Commission.

The pillar assessment will result in an opinion of the auditor on the equivalence of the rules, procedures and systems of the candidate entrusted entity with the benchmarks which will allow the authorising officer responsible, to conclude on the opportunity to entrust the tasks to that organisation. If the rules, procedures and systems of the entity are equivalent to those of the Commission, the entity may use its own rules, procedure and systems, subject to the specific obligations agreed in the delegation agreement, on the most appropriate contractual relationship between itself and the prospective implementing partner(s).

For as long as the organisation has been positively assessed for the grant, the sub-delegation or the financial instrument pillar, it will proceed according to its own rules and procedures in selecting its implementing partners and implementing the action.

Where cases of non-equivalence are found, the auditor may issue a series of recommendations to remedy the non-equivalence. If the authorising officer deems that the deficiencies are serious, no entrustment is possible until remedy is provided. Otherwise, recommendations can be followed up on by either changes in the rules, procedures and systems of the candidate entrusted entity or by remedial clauses that will be inserted into the delegation agreement. This demonstrates the need to identify the candidate entrusted entity as soon as possible in order to trigger the pillar assessment on time, if necessary.

If an organisation has not been positively assessed on any of the three above mentioned pillars (grants, sub-delegation or financial instruments) and it is agreed that implementing partners are required for the implementation the action, ad-hoc scrutiny measures in accordance with Article 188 FR will have to be agreed. Such measures could include the use of the European Commission PRAG Grant Procedures in order for the organisation to select and contract its implementing partners. Having either grants or sub-delegation pillars assessed is enough to rely on implementing partners.

Chapter 3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of Partner Countries and Cooperation with...



However, it is useful to do both pillars in parallel as in case one of them is negative the possibility to work with implementing partners would still remain open. Additionally, the Organisation has two sets of procedures to select implementing partners, in addition to those of the Commission.

For the implementation of the Action the organisation has to use the assessed procedures for whatever has been assessed, i.e. the sub-delegation pillar is relevant for the selection of implementing partners but cannot be used to generally distribute funds to third parties. Therefore, the grant pillar of the Organisation is still required when the organisation is going to award grants in the sense of the EU Financial Regulation, where principles such as open competition and equal treatment have to be ensured.

When both grants and sub-delegation pillars were assessed and one of them was negative, the Organisation can select its implementing partners through the positive pillar or through the Commission procedures.

In case grants and sub-delegation are both negative, the Commission may work under indirect management with an Organisation of one of the categories listed in Article 58, the implementation of actions will be subject to a scrutiny that can be either prior approval, ex-post checks or a combined procedure (FR 188). In the case of European Union Special Representatives (which is the case 58.1.c.viii, natural and legal persons entrusted with specific actions in the CFSP) remedial measures are specifically allowed by Article FR.60.2, last paragraph.

The procurement pillar is not relevant for the selection of implementing partners. A contractor, whatever the tasks assigned is selected with the assessed procurement procedures and treated under PAGoDA 2 as a contractor of the Organisation.

Information on pillar-assessed Entities

Up-to-date information on pillar-assessed entities can be found here: https://myintracomm.ec.europa.eu/dg/devco/finance-contracts-legal/audit/compliance-assessment/Pages/index.aspx

The Commission may sign Delegation Agreements with entities that were positively assessed in line with the relevant provisions of Financial Regulation No 966/2012. The Commission may also sign Delegation Agreements with an International Organisations relying on the old pillar assessments based on the old Financial Regulation No 1605/2002, provided that the authorising officers by subdelegation verify that the previous pillar assessment was positive, the cooperation problem-free and that the new pillar assessment be launched at the time the FinDec&AAP/M is adopted. The pillar assessment is considered to be launched if a pillar assessment form completed, accepted without conditions and signed by the candidate entrusted entity has been sent to the Commission. The template Action Document and FinDec?AAp/M contain provisions for that purpose.

DEVCO Companion to financial and contractual procedures (Version 7.0 - March 2017)

⁵ This presumption of conformity applies to all the pillars that the Organisation is going to assess, also to the new pillars that were introduced with the 2012 Financial Regulation.



In case of financing decisions signed before 01/01/2014 delegation agreements with IOs may also be signed without the need to undergo a new pillar assessment provided that the international organisation has successfully passed the old pillar assessment.

Member States', EFTA countries' and other third donor countries' agencies that passed the old pillar assessment based on the old Financial Regulation No 1605/2002 continue to be covered by this pillar assessment. Moreover, those which passed the grants pillar under the EDF, they may use their own grant rules now also for actions financed by the EU Budget. This may be authorised also for ongoing contracts by way of an amendment of the delegation agreement.

The pillar assessment of the EIB and the EIF have been carried out by DG ECFIN and apply to the whole Commission. The delegation to the EIF is covered by the presumption of conformity until the new pillar assessment is completed. In case of indirect management with EU Specialised Agencies (regulatory or traditional agencies), a light ad-hoc assessment shall be carried out in accordance with the instructions contained in the section dedicated to them below. For the partner countries, the system of remedial measures, identified above, is in place to address the weaknesses identified at a general level.

Entities that have never been positively assessed before have to be successfully assessed before being entrusted any tasks. Annexes C6a to C6c contain all the relevant information on how an organisation shall request to undergo the pillar assessment. These annexes also explain the internal procedure between the receipt of a request from an organisation and the Commission Decision.

b) Pillar assessment to use the grant part of PAGoDA 2

PAGoDA, Pillar Assessed Grant or Delegation Agreement, is a template designed for entities having passed the pillar assessment. An updated version (PAGODA 2) is in force as of 16 June 2016. It contains a part to sign under Indirect Management (Delegation Agreement), and a part to sign when the organisation receives a grant. For the grant part of PAGODA 2 two templates are available: a set of Special Conditions and a special Annex (Annex IIb) complementing the PAGoDA 2 General Conditions applicable to calls for proposals. The use of the grant part is limited to cases where the Organisation implements the activities with its own staff (studies or technical assistance) and where it participates in a call for proposals. PAGoDA 2 and its annexes are published in the Companion as Annexes C5a-C5g and the equivalent for the World Bank are Annexes G3ma-G3md.

The pillar assessment is only required by the Financial Regulation when working under Indirect Management, but DEVCO has decided to use the grant part of the PAGoDA for those organisations that:

- Have gone through a pillar assessment, either under the old Financial Regulation or under the new one;
- Have been positively assessed (or remedial measures are possible) for accounting, internal control and audit. If these three first pillars were not positively assessed and remedial measures are not possible, the PRAG standard grant contract for EU-external actions should be used.
- c) PAGODA 2 Delegation Agreement on blending facilities

Under the blending facilities (the Latin America Investment Facility (LAIF), the Asia Investment Facility (AIF), the Investment Facility for Central Asia (IFCA), the Africa Investment Facility (AIF), the Caribbean Investment Facility (CIF), the Investment Facility for Pacific (IFP), the Neighbourhood



Investment Facility (NIF) and the Western Balkans Investment Framework (WBIF)) established by DG DEVCO and DG NEAR, entities having passed the pillar assessment are also entrusted with tasks under Indirect Management, which are not a risk-sharing mechanism under Title VIII of the Financial Regulation and are implemented in parallel - in the form of an Investment Grant or Technical Assistance - to a loan, equity and guarantees from a Financial Institution.

In that case, the standard PAGoDA 2 Special Conditions template includes optional provisions to be used with the Lead Finance Institution under a blending facility (Annex C5a). This is without prejudice to specific contractual arrangements adopted by the Commission. These adapted Special Conditions template for cases where the Action does not involve a risk-sharing mechanism introduce the following additional elements to the standard PAGoDA 2:

- indication of the targeted leverage effect;
- the remuneration paid to the Lead Financial Institution for the management of blending activities. The fee structure is harmonised across all blending mechanisms on the basis of the fee structure agreed at the level of the NIF Framework Arrangement;

The General Conditions for Delegation Agreements apply unchanged unless derogations for the Financial Institution are agreed and introduced in the Special Conditions. In that case an Exception 7c shall be encoded in CRIS.

d) PAGODA 2 - Delegation Agreement on Co-Delegation

For the cases where several Delegatees implement the Action in parallel, the standard PAGoDA 2 Special Conditions template (Annex C5a) includes optional provisions, while the PAGoDA 2 General Conditions must be complemented with a special Annex (Annex IIa) to these General Conditions including provisions applicable only to Co-delegation Agreement (Annex C5x), in order to enable the participation of several organisations on the same basis and to ensure coordination and the right level of accountability. Examples where such a contractual relationship could be used are agreements with several EU Member States Agencies, between financial institutions (inside or outside the external action blending facilities) or between UN Organisations working together under a common umbrella such as the ONE UN activities.

3.1.1.5. Further details on direct management

Where the Commission implements the action in direct management, all budget-implementation tasks are performed directly by its departments either at Headquarters or in EU Delegations (to that end, a sub-delegation has been granted to any Head of Delegation pursuant to Article 56(2) FR). The relevant EU service then becomes the Contracting Authority in charge of procedures and of signing and managing the contracts with contractors and grant beneficiaries and with the partner countries in case of budget support.

The Budget or EDF is also managed directly when the action is implemented by an executive agency which is an entity established in accordance with Council Regulation (EC) No 58/2003 (OJ L 11, 16.1.2003) with a view to being entrusted with certain budget-implementation tasks relating to the management of one or more programmes. These agencies are set up for a fixed period. Their location has to be at the seat of the Commission (Brussels or Luxembourg). In the area of Development and Neighbourhood policies, this concerns various types of mobility actions (e.g. exchanges and stays



abroad of students or researchers) managed by the EAC Executive Agency.

Further, the following activities are carried out in direct management:

- support for debt relief⁶
- support for short-term fluctuations in export earnings';
- contracts concluded by the Commission for and on behalf of one or more ACP States and OCTs, in particular the conclusion and use of the framework contract for beneficiaries;
- specific contracts concluded under the framework contract with the Commission for audit and evaluation.
- resources reserved for expenditure linked to programming and implementation by the Commission.

3.1.1.6. Changing the management mode from indirect to direct or changing the degree of delegation during implementation

When the criteria and conditions for entrusting tasks in indirect management defined in the Financial Regulations are no longer met, the Commission can unilaterally decide to manage the project centrally. (For the sake of completeness, it is also possible to exchange the failing entrusted entity for another one - see modification A.12 in section 7.1.7). The decision to re-centralise a project, i.e. to change from indirect to direct management, is considered to be a substantial modification (i.e. Commission adoption procedure) and technical amendment (information ex-post of the committee) (modification A.11 in section 7.1.7) unless it is considered non-substantial in older FinDec&AAP/M or unless direct management is expressly foreseen in the Action Document as the alternative option (section 5.4.1.7. of the AD template).

The General Conditions of the Financing Agreement provide for the suspension of the implementation of the agreement and changing the management mode (Annex C3b).

Under indirect management with the partner country, where Annex I of the Financing Agreement - the Technical and Administrative Provisions (TAPs) clearly fix the modalities of indirect management, the agreement will have to be amended. In the meantime, the action can still be implemented directly or suspended, in accordance with the decision of the Director, and in the light of the specificities of the case.

⁷ Support for short-term fluctuations in export earnings is governed by Articles 60, 61 and 68 of the Cotonou Agreement.

⁶ Support for debt relief is governed by Articles 60 and 66 of the Cotonou Agreement.



The Commission can also decide to gradually increase the level of delegation in the implementation of an action, for instance by allowing the delegation of payments for amounts below the programme estimate thresholds and then gradually increasing these amounts until the thresholds are reached, on the basis of a re-evaluation of the situation in the partner country. In such cases, the TAPs should provide for the thresholds for delegation of payments to be fixed in each programme estimate.

3.1.1.7. Shared management

Shared management is a management mode in which budget-implementation tasks are entrusted to Member States. Member States act through bodies responsible for the management and control of Union funds called managing authorities and may delegate some of their tasks to other bodies in accordance with sector-specific rules. About 80 % of the EU Budget is implemented in shared management, in particular in the Structural Funds and the Common Agricultural Policy.

In the area of Neighbourhood and Enlargement policies managed by DG NEAR, shared management is used for cross-border cooperation actions where cooperation projects of Member States and Neighbourhood and candidate and potential candidate countries are carried out. In such a case, certain funds of ENI/IPA II are managed together with the Structural Funds by the Member States (acting through managing authorities) for the benefit of the Neighbourhood or candidate or potential candidate countries.

3.1.2. Co-financing of actions by other partners

An action is always financed by the EU Budget or the EDF. However, other partners may co-finance the action together with the EU. These partners are essentially Member States or third donor countries, partner countries and international organisations. Private organisations, such as foundations and charities, could also provide co-financing.

Two types of co-financing should be distinguished: parallel and joint co-financing.

- Parallel co-financing: the action is broken down into clearly identifiable sub-actions, each funded by a different co-financing partner. The funds of each donor are earmarked. Normally, each sub-action will be subject to the rules and procedures imposed by the donor financing that sub-action.
- Joint co-financing: the total cost of the action is divided between the co-financing partners and all the funds are pooled, with the result that the source of funding for a specific activity within the action cannot be identified (no traceability). Funds of the donors are hence not earmarked. As it is virtually impossible to apply each donor's rules and procedures, the donors agree on the common rules to be applied.

An Action co-financed by the EU contribution (whether or not earmarked) and other donor(s) shall be considered as "Multi-Donor Action". Whenever possible, preference shall be given to projects which are carried out as a Multi-donor Action.

If the fund-managing entity is a Member State's or third donor country's agency, or an international organisation, the application of common rules implies a flexibility of the EU rules to accept the fund-managing entity's ones: the equivalence of the rules, procedures and systems of the donor is assessed ex ante in the pillar assessment (see below). Further, the EU agrees that the fund-managing entity (under indirect management or as a grant beneficiary (for grants, where co-financing is provided)



applies its own rules on nationality and origin provided that they are not narrower than the EU's. The rules on nationality and origin define which procurement tenderers and grant applicants and goods and materials purchased are eligible for funding. These rules are determined in the relevant basic act, i.e. Common Implementing Rules (EU Budget basic acts), Annex IV to the Cotonou Agreement (EDF-ACP States) and the Overseas Association Decision (EDF - OCTs)). Under the EDF, ACP States preferences stipulated in Article 26 of Annex IV to the Cotonou Agreement do not have to be applied by the fund-managing entity. By way of exception, the deadline for the fund-managing entity to conclude agreements with final recipient (so-called D+3) may be extended in multi-donor actions (EDF and Budget). Also, the loss of traceability implies that the EU rules on ex-post transparency on contractors and grant beneficiaries (i.e. publication of the recipients of EU funds) cannot be applied. Instead, those of the fund-managing entity can be accepted.

With a view to harmonising the terminology used in the legal framework, the term 'joint co-financing' will cover such terms as pool funds, basket funds, multi-donor funds/actions, active or passive co-financing with Member States and multi-donor trust funds, all of which are forms of co-financing. Joint co-financing activities should be included in the joint annual reviews, the mid-term reviews and the end-of-term reviews.

3.1.2.1. Notional approach

The use of the notional approach allows the EU to jointly co-finance an action although some of the costs of this action are not eligible for EU funding.

Budget and EDF contributions are subject to a number of specific requirements regarding eligibility of costs which do not necessarily apply to the other donors pooling funds together under a jointly cofinanced action. Since complying with these requirements would require a degree of traceability, it would be difficult to reconcile these requirements with the nature of jointly co-financed actions and would make it difficult for the Commission to take part in this type of actions.

However, it is possible for the EU to contribute to multi-donor actions without earmarking of funds using the notional approach. Under this approach, the EU cost eligibility requirements are met as long as the amount contributed by other donors is sufficient to cover the costs which are ineligible under EU rules

For instance, if the EU finances 40 of a given project of total costs 100 under a basic act which does not permit the funding of taxes, and the managing entity estimates that it will use 5 of its funds to reimburse local taxes, the Commission is allowed to assume that this 5 (ineligible under EU rules) will be funded from the 60 contributed by other donors. Equally, if for instance the Commission finances 20 of the project of total costs 100 under the EDF and, say, 60 of the estimated expenditure is allocated to African, Caribbean and Pacific (ACP) States, the Commission is allowed to assume that all its contribution will go exclusively to ACP countries.

In this manner, the Commission can participate in jointly co-financed actions without actually earmarking its contribution (as such earmarking would be contrary to the very idea of joint co-financing).

While the notional approach is normally used to contribute to jointly co-financed, it needs to be applied carefully:

Chapter 3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of Partner Countries and Cooperation with...



- Before deciding to participate in a jointly co-financed action, the responsible authorising officer needs to get a good understanding of the nature of the costs in the budget, whether such costs can be regarded as eligible under EU rules, the number and amount of contributions from other donors which can finance the non-eligible costs, etc. The amount contributed should be limited as to avoid the EU contribution exceeding eligible costs.
- The Commission services will then monitor the action through the financial and narrative reports. In case any substantial deviation is identified, such that the other donors' contributions may not cover the ineligible costs under EU rules, appropriate measures will be adopted (such as amending or terminating the delegation agreement).
- With each payment request, and at the end of the implementation period of the delegation agreement, the fund-managing entity will be requested to provide a declaration that ineligible costs for the EU contribution are covered by other donors' contributions. Such declaration shall be integrated into the financial report. If, at the end of the implementation period, an amount of ineligible costs cannot be covered by other donor's contributions, it implies that that there are not enough eligible costs to cover the EU contribution, which will then be reduced by such amount, as to only cover eligible costs.
- The use of the notional approach is allowed even if no specific provision has been inserted in the special conditions of the delegation agreement concerned.
- Under PAGoDA 2, the notional approach is used only in cases of multi-donor actions without earmarking of funds.

3.1.2.2. Priority of consumption

When the level of contributions from the different donors is not known or when the periods of implementation financed by the different donors are different, it is normal that EU contributions to multi-donor actions implemented via delegated cooperation state an absolute contribution without including a co-financing percentage. In such cases priority of consumption has to be assumed for release of further pre-financing, for clearing and for final payment. This means that costs incurred in a certain period (i.e. in the implementation period of our delegation agreement with the fund-managing entity) are attributed in priority to the EU contribution, and not divided among the donors pro rata, as otherwise might be expected. In this way, the financial participation of the EU can come to an end more quickly.

Release of further pre-financing:

Requests for further pre-financing have to be accepted (as long as 70% of the immediately preceding installment has been subject to legal commitment (and 100% of the previous ones). Whether there is a co-financing rate stated in the Special Conditions of the delegation agreement (option in old agreements only) or not, each further installment is released without regarding other donors' contributions⁸. No virtual percentages shall be used.

⁸ As the contributions from other donors are not necessarily synchronized with the EU contribution installments, the cofinancing rate is not used to release each installment. In case there is a co-financing rate, such rate will only be used after signature of the contract for pre-financing clearing and to determine the final payment.



If such amounts have not been included, all payment requests should be met. The only existing limits are then the maximum amount of the EU contribution and the amount reserved for final payment. In either case it is assumed that EU resources are committed first.

Final payment:

At the end of the implementation period of the delegation agreement, the Commission will release the final payment under the assumption that the eligible funds that are first incurred are the EU ones. Therefore, as far as there are enough eligible costs to cover the EU contribution and there is assurance by the implementing entity that ineligible costs are covered by other donors' contribution (notional approach), the final payment shall be released without applying any virtual percentage.

In case the amounts incurred are less than the EU contribution, an amount equal to the outstanding not incurred amount shall be recovered.

Surplus and profit of the action will only be considered where the end of the implementation period of the delegation agreement coincides with the end of the action. In case no such agreement between donors has been established the surplus will be redistributed among the different donors pro-rata. In cases where the end of the action is later than the end of the implementation period of the agreement, and at the end of the action the implementing entity distributes unexpended funds to donors, the Commission will issue the corresponding recovery order for the amount determined by that implementing entity.

Note on clearing

In indirect management pre-financing is released based on legal commitments concluded by the implementing entity and without applying any co-financing rate. However, clearing is done based on incurred costs. In cases where a co-financing rate is stated in the Special Conditions (option in old agreements only) such co-financing rate shall be used for clearing.

3.1.3. Commission as fund-managing donor under a Transfer Agreement generating assigned revenue in the Budget and EDF

The possibility for the Commission to be the fund-managing donor under Delegated Cooperation is provided for in the Financial Regulations (Budget and 11th EDF). The co-financing donor may be an EU Member State (or its entity operating at national or federal level), or in exceptional and duly justified cases, any other donor country (including its public and semi-public agencies), international organisations or even a private entity. The notion of donor country should be assessed in the light of each specific action; a public body from a country beneficiary of EU development aid can act as a donor for a specific action in a different country.

Any action implemented by the Commission on the above basis will always be co-financed by other donors.

The financed activities must fit the Commission's programme priorities, as defined in the strategies and programming documents adopted.

Note that the receipt of funds from another donor is not a management mode (see section 3.1.1.1.), but a solution to engage in Delegated Cooperation when the Commission is the fund-managing donor pooling within the Budget or the EDF these sources with those of other donors to co-finance an action. Once pooled, the funds will be disbursed through whatever management mode is chosen by the Commission in the corresponding FinDec&AAP/M. A share of the donor's funds will be used to



finance the Commission's administrative costs.

For implementation purposes, such funds will be treated as external assigned revenue, in accordance with Article 21(2) FR and Article 9(2)(a) 11th EDF FR.

In the Transfer Agreement, the obligations of donors wishing to entrust funds will differ depending on the level of their involvement, i.e. whether the donors wish to be involved in regular activities (annual reviews, policy dialogue etc.), or whether they will be silent partners, entrusting the Commission with all the tasks of managing the action and expecting only to receive a copy of the annual progress report. As regards the timing of the conclusion of the Transfer Agreement, it must be concluded after the adoption of the corresponding FinDec&AAP/M where the Commission officially accepts this cofinancing and hence gives authority to the responsible authorising officer to sign the Transfer Agreement. Before the adoption of a FinDec&AAP/M, either a confirmation of the donor's intention to provide the contribution (letter of intent) or the draft Transfer Agreement signed by the donor (and only by the donor) must be obtained and submitted to the QSG2 together with the Action Document, in which the reasoning of the Transfer Agreement is detailed. The "letter of intent" is solely used for the preparation of the Transfer Agreement whilst it is necessary to wait for the signature of the Transfer Agreements by the donor for other purposes in order for the Transfer Agreement to enter into force. Following the entry into force of the Transfer Agreement, a debit note requesting the payment will be sent to the donor in accordance with the contractual provisions.

The Transfer Agreement has to be signed before the signature of the Financing Agreement.

The templates for a **transfer agreement** may be found at

Annex C2a: Transfer Agreement: Special Conditions

Annex C2b: Transfer Agreement: General Conditions (Annex II)

The Commission will follow its own rules and procedures as regards programming, financing and implementation. These co-financed activities should be included in the joint annual reviews, the midterm reviews and the end-of-term reviews.

⁹ Example of questions to be addressed within 4.3 of the Action Document:(1) Justify why the Commission has the capacity to implement this activity as the fund-managing donor. (2) What objectives does the donor pursue in providing its contribution? Are there any special requirements resulting from such objectives for the implementation by the Commission? (3) What are the specific characteristics of this Transfer Agreement demonstrating that its acceptance is justified in view of the action's operational needs?(4) Describe any derogation from the standard calculation of the contribution to the Commission's administrative costs. Confirm that DEVCO management approval has been obtained or is being sought (management, not geographical Director).



Alternative solutions, where transfer of funds is neither possible nor appropriate, may also be explored, such as joint procurement procedures to be launched by the Commission and Member States together ¹⁰, or operations coordinated by the Commission, where each donor makes its payments via its own staff and preserves its own visibility, but the Commission designs the programme and coordinates its implementation.

3.1.4. EU Trust Fund - Commission as fund-managing donor subject to specific donor governance

Article 187 of the EU Budget Financial Regulation and of the 11th EDF FR enable the creation of EU Trust Funds. Such a trust fund is composed of pooled funds from the EU Budget or the EDF on the one hand, and from a contribution of one or more other donors which may be Member States, third donor countries or private donors.

An EU Trust Fund is established by a Commission decision subject to the opinion of the Comitology Committee set up under the basic act (financing instrument) that provides the EU contribution (Budget or EDF) to the EU Trust Fund. This decision determines the objectives, the duration and the rules for implementing the EU Trust Fund.

A thematic EU Trust Fund may only be implemented in direct management. A crisis and post-crisis EU Trust Fund may also be implemented in indirect management with Member States' and third donor countries' agencies, international organisations and partner countries.

The governance of the EU Trust Fund is ensured by a board chaired by the Commission and representing the other donors as voting members, as well as non-contributing Member States as observers.

All details on Trust Funds are provided in chapter 21.

3.2. Policy Part

3.2.1. Policy context

3.2.1.1. Principles of aid and development effectiveness

The European Union, along with its Member States, is actively engaged improving the effectiveness of aid and development more generally. It adheres to the commitments of successive High Level Forums on Aid Effectiveness (Paris x(2005), Accra x(2008) and Busan $(2011)^{11}$.

¹⁰ Article 104 FR and Article 125(c) RAP.

Find these documents at http://www.oecd.org/dac/effectiveness/parisdeclarationandaccraagendaforaction.htm and http://effectivecooperation.org/

Chapter 3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of Partner Countries and Cooperation with...



At the EU level, the European Consensus on Development (2006)¹² and the EU Code of Conduct on Complementarity and the Division of Labour in Development Policy (2007)¹³ deal with aid effectiveness. As set out in the Commission communication "Agenda for Change"¹⁴, the EU is committed to improving the impact of development assistance in order to speed up progress towards the internationally agreed Millennium Development Goals (MDGs).

These initiatives identify the following aid effectiveness principles:

- a) *Ownership* -Partner countries exercise effective leadership over their development policies and strategies and coordinate development efforts. At the level of programming, ownership is ensured by taking utmost account of the partner countries' own national development strategies. At the level of implementation, ownership is expressed by the conclusion of the Financing Agreement with the partner country.
- b) *Alignment* Donors base their overall support on partner countries' national development strategies, institutions and procedures.

The use of the partner countries' institutions, rules, procedures and systems in financial implementation, even if partial, has the objective of enhancing the capacity of public finances management, in particular management of expenditure, in these countries (capacity building). This principle is reflected in the situations where partner countries manage EU funds, i.e. under indirect management with partner countries.

- c) *Harmonisation* Donors aim to be more harmonised, collectively effective and less burdensome, especially on those partner countries, such as fragile states, that have weak administrative capacities. Harmonisation of donors can be achieved by the following mechanisms:
 - Joint Programming: donors coordinate their actions at the stage of programming them and align their interventions on the national development plan. A substantial proportion of EU bilateral aid under the MFF 2014-2020 is or will be jointly programmed;
 - Division of Labour is a crucial component of Joint Programming: donors agree among themselves that each one only focuses on certain areas or sectors while withdrawing from others;

¹² Joint declaration by the Council and the representatives of the governments of the Member States meeting within the Council, the European Parliament and the Commission on the development policy of the European Union entitled 'The European Consensus' (OJ C 46, 24.2.2006).

Conclusions of the Council and of the Representatives of the Governments of the Member States meeting within the Council" 15 May 2007 and Communication from the Commission to the Council and the European Parliament of 28 February 2007 entitled 'EU Code of Conduct on Division of Labour in Development Policy' (COM(2007) 72 final not published in the OJ).

¹⁴ Council conclusions 14 May 2012 and Communication from the Commission to the European Parliament, the European Parliament, the Council, the European Economic and Social Committee and the Committee of the Regions of 13 October 2011, "Increasing the impact of EU Development Policy: an Agenda for Change" (COM(2011) 637 final).

Chapter 3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of Partner Countries and Cooperation with...



- Delegated Cooperation: while certain donors remain active in a certain area or sector, they (co-financing donors) agree among themselves that their funds will be administered by one of them (fund-managing donor). As regards the EU, the Commission will in principle only agree to be co-financing or fund-managing donor in those sectors falling within the policy priorities outlined by the Agenda for Change. Delegated cooperation hence reduces aid fragmentation and proliferation of aid channels; it also reduces transaction costs and increases economies of scale. Member States, the EU and third donor countries are to be considered donors in this context (accepting private donations are possible, but does not qualify as Delegated Cooperation).
- d) *Managing for results* Both donors and partner countries manage resources and improve decision-making which targets results.
- e) *Mutual accountability* Donors and partner countries pledge that they will hold each other mutually accountable for development results.

3.2.1.2. Enhancing aid effectiveness by choosing the appropriate aid delivery method

In line with its commitments on aid effectiveness:

The Commission strongly encourages its services to move towards programme-based approaches directly in line with partner country policies, jointly programmed and funded with other donors and, most importantly, under the lead role of partner countries.

The Commission discourages its services from designing small stand-alone projects funded only by the EU.

Joint working with other donors through Delegated Cooperation (harmonisation and alignment), with the partner countries (ownership) and with international organisations covers the whole project cycle: alignment with the partner country's policy and jointly with the partner country; joint (partner country with all donors) analysis and identification of programme objectives and outputs; joint programme design and implementation planning that specifies the role and responsibility of each partner; joint monitoring; joint auditing; and joint evaluation and lesson learning.

The Council Conclusions on EU Code of Conduct on Complementarity and Division of Labour in Development Policy outline how donors should streamline their participation in a specific country by focusing on a limited number of sectors per country ¹⁵. Delegated Cooperation can aid this process.

DEVCO Companion to financial and contractual procedures (Version 7.0 - March 2017)

¹⁵ EU Code of Conduct on Complementarity and Division of Labour in Development Policy, Conclusions of the Council and of the Representatives of the Governments of the Member States meeting with the Council (15 May 2007).



Note that, where it appears to be the most efficient way to implement the action in question, and following the assessment of the partner country's Public Financial Management system, the Commission is encouraged to fund such programmes as sector budget support, using partner country systems (see Development Assistance Committee (DAC) definition ¹⁶) to ensure the support is reported and implemented through the partner country's budget. It is a major advantage to have ownership and leadership by the partner country together with a reduced management burden as there is then no need to prepare reports for donors separately. Where the project modality is chosen, services are encouraged to give priority to indirect management with by the partner country over other management modes (see below).

3.2.2. Delegated Cooperation

3.2.2.1. Policy considerations

Delegated Cooperation among donors (EU and Member States, or also including third donor countries) requires trust, agreement on objectives and priorities and a like-minded approach to development, e.g. active support of international declarations on poverty reduction and aid effectiveness, country programme preparation processes, aid modalities, operations under indirect management with partner countries, and programme cycle management focused on results. Two or more donors with a like-minded approach and an interest in jointly funding a partner country's existing programme should consider Delegated Cooperation.

The Commission encourages Member States to provide their funds where appropriate, in particular for budget support actions.

Delegated Cooperation consisting in the Commission providing funds to an entity outside of the EU (i.e. the development agency of a third donor country) should only occur in exceptional and duly justified cases and on condition of reciprocity, and build upon any existing development cooperation or bilateral dialogue.

Delegated Cooperation is an instrument to be considered only if it:

- delivers development results more efficiently by sharing and maximising use of technical and management capacity and systems;
- promotes 'better donorship' practice with EU donors based on a systematic assessment of better cost/benefit/impact ratio;
- builds upon a clear comparative advantage of the fund-managing donor;
- promotes the role of the EU and Member States as a joint endeavour;
- promotes ownership and leadership of development programmes by partner countries and their accountability to people;

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¹⁶ http://www.oecd.org/dataoecd/0/45/38597363.pdf.



- encourages use of common results, monitoring, evaluation and accounting frameworks to reduce the number of separate donor reviews and different accounting procedures;

To sum up, Delegated Cooperation should not be considered if there are no clear benefits for the EU visibility, enhanced aid and development effectiveness. More specifically, Delegated Cooperation should not be considered if it is only seen as an additional budgetary resource or as a way of liquidating undisbursed funds.

3.2.2.2. Operational considerations

From an operational point of view, the criteria to consider for Delegated Cooperation are:

- delegated cooperation can take the form of a Delegation Agreement or a PA grant or of a Transfer Agreement or an Agreement under an EU Trust Fund.
- a programme owned and led by the partner country (i.e. resulting from the partner country's national development plan and priorities) requires financial support, and two or more donors, including the Commission, within their respective strategies and programming, have agreed to provide the funding (this does not apply where there is no direct cooperation between the EU and the partner country, e.g. under Article 96 of the Cotonou Agreement for the EDF);
- the partner country agrees with this management arrangement by ultimately signing the financing agreement (this does not apply where there is no direct cooperation between the EU and the partner country, e.g. under Article 96 of the Cotonou Agreement for the EDF);
- one of the donors has the well-established and recognised technical and financial management capacity to lead on behalf of other donors and is willing to take on this role;
- the fund-managing donor has a significant pipeline by way of projected investments, to ensure that it will remain in the programme or sector in the near future, and it is willing to pool and share its expertise with other donors;
- Delegated Cooperation results in visibility gains for the EU, as well as in efficiency gain and reduced transaction costs for both the EU and the partner country;
- Delegated Cooperation results in larger and cost-effective programmes with a measurable or quantifiable operational impact;
- Delegated Cooperation covers large programmes and the EU amount given to the fund-managing donor, where this is a Member State Agency, under indirect management or under a PA grant is not less than EUR 3 million. Projects concerning pure technical assistance where a Member State authority uses mainly its staff to implement the project should not be implemented under indirect management, but through a service or a grant contract;
- operational co-financing of the fund-managing donor, where this is a MS agency. For actions with 100 % EU funding DEVCO Management agreement must be sought and convincing justification provided.

Where the above criteria are considered, Delegated Cooperation can be given serious consideration as an option. However, further work will be required by the participating donors to validate the compatibility and standards of the fund-managing donor's technical and financial management rules, procedures and systems ("pillar assessment" for indirect management, see below), as well as to agree the rest of the delegated authority arrangements, e.g. specific outputs and outcomes of the project or programme being co-financed and its operational and financial management, outlining the respective



roles of the partner country and individual co-financing donors with regard to the project or programme's implementation, monitoring, reporting and evaluation.

Delegated Cooperation is a policy choice of cooperation, which first has to be considered under the responsibility of the authorising officer. EU Delegations can take the initiative to consult other donors about the possibility of managing funds on the Commission's behalf or to provide funds to it. DG DEVCO (Directors concerned and through them the other interested services) must be informed well in advance in order to launch the appropriate procedures if necessary (e.g. the pillar assessment, see below).

In line with the aid effectiveness documents (e.g. Paris Declaration, the EU Code of Conduct on Division of labour in Development Policy, etc.; see below 3.2.1.1), or ongoing joint programming processes in the country - this decision is usually discussed with the partner country, other donors and stakeholders, notably with the organisation that will normally implement the activities. This dialogue is a key to deciding the most appropriate management mode and whether the potential delegatee (international organisation, Member State body,...) is the position to work under a Management Mode and its concrete conditions. The dialogue may include sharing previous assessments made by other donors on the systems used by the body from the partner country to which tasks might be delegated. Shared understanding is important; stakeholders may have similar sounding terminology which may not hold the same meaning for the Commission (e.g. 'assessment' of the systems/procedures, notion of 'grants', etc.)

The Commission services (both operational and contractual) need to involve the partner countries and other donors as early as possible in the preparatory phase of an action and discuss with them matters such as the needs of the country, the objectives and expected results, the activities, and by whom and how projects are to be implemented. It is important to remember that partner countries are sovereign States and that the Commission's financial intervention in the field of Development and Neighbourhood policies is always on behalf of these countries and according to their needs. The Commission may increase its funding for a specific project already delegated to a fund-managing donor if the project is deemed especially successful in meeting the criteria listed above and when this is in line with the policy priorities outlined in the Agenda for Change.

Delegated Cooperation, as described above, is a development policy instrument contributing to aid and development effectiveness by enhancing donor coordination. Where the EU engages in Delegated Cooperation, it does so either as fund-providing donor (the implementation modalities are either indirect management or grants in direct management) or as fund-managing donor (the instruments are either (external) assigned revenue on the basis of a transfer agreement or an EU Trust Fund).

DELEGATED COOPERATION



EU's partners	 Member States' EFTA members' (Iceland, Liechtenstein, Norway, Switzerland) Other third donor countries' Aid and Development Authorities(ministries and specialised agencies) 			
EU's donor role	EU as co-financing donor		EU as fund-managing donor	
Implementationin EU Public Finances	Indirect Management	Grant	Assigned Revenue(i.e. Transfer Agreement)	EUTrustFund

3.2.2.3. Delegated Cooperation EU/EFTA-wide

Under Delegated Cooperation at EU level, where the EU is a co-financing donor while a Member State agency is the fund-managing donor, the Commission entrusts budget-implementation tasks to this agency in indirect management or awards a grant in direct management.

The Member State agency can be a public-law body or a body governed by private law with a public-service mission. In order to consider an agency for indirect management, legal criteria (points 1 to 4) and policy criteria (point 5) have to be fulfilled.

- 1. The organisation has to be governed by the national law of a Member State.
- 2. The organisation has to be set up:
 - a. Under public law, i.e. by a sovereign act of State, such as a law or a decree, or
 - b. Under private law, i.e. in a legal form available to anyone in that particular State.
- **3.** If the organisation is governed by private law, in order to establish its public service mission the following criteria should be taken into account:
 - a. Whether it has been established for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character;
 - b. Whether it has legal personality;
 - c. Whether it <u>closely depends</u> on the State in terms of financing, or management supervision, or corporate governance.
- 4. If governed by private law, the organisation has to provide adequate financial guarantees.
- 5. In addition, the following policy criteria have to be fulfilled:
 - a. The organisation has to be entrusted with the task of <u>implementing the government's</u> development policy in other countries and under the government's control;
 - b. it operates at the highest government level (national or federal);
 - c. it is <u>specialised in technical or financial development cooperation</u> with partner countries of the Development and Neighbourhood policies; as such, it is generally capable of mobilising co-financing of its own (i.e. from its Member State) or from other donors, along with that of

Chapter 3. Management Modes, Co-financing, Aid Effectiveness, Delegated
Cooperation, Funding of Partner Countries and Cooperation with...



the EU.

Delegated Cooperation with agencies of the EFTA countries (Norway, Switzerland, Iceland and Liechtenstein) should be treated the same way as that with Member States.

When DG DEVCO receives any new requests, it prepares also the decision of DG DEVCO Management on whether the Commission has a strategic goal of engaging in Delegated Cooperation with the interested entity and whether the conditions of Delegated Cooperation ¹⁷ may be respected by the candidate; when working in indirect management, the pillar assessment should be launched.

When working in indirect management, any entity has to be assessed in the pillar assessment and any weaknesses in its financial management have to be satisfactorily addressed either at the level of following up on the pillar assessment report recommendations or by way of appropriate remedial provisions in the delegation agreement.

The **list of entities that have been assessed** can be found at:

https://myintracomm.ec.europa.eu/dg/devco/finance-contracts-legal/audit/compliance-assessment/ Pages/6-pillars.aspx (link to DEVCO intranet - accessible only to Commission staff)

Delegated Cooperation is an instrument integrated into the normal PCM procedure: it is described and justified in the documents (FinDec&AAP/M, AD, Assessment of the appropriateness of working with the International Organisation/other implementing partner than the partner country) reviewed by the DEVCO Quality Support Group and adopted as a part of the FinDec&AAP/M. The FinDec&AAP/M must reflect the grounds for choosing the entrusted entity or grant beneficiary, bearing in mind the criteria mentioned above. The choice of the entity, particularly in cases of co-financing, may require prior coordination between the main entities in the field (e.g. different national agencies or donors from EU Member States present in the country and/or sector concerned). Also, it is necessary to involve the Member State as soon as possible.

Following the adoption of the FinDec&AAP/M, a delegation or a grant agreement will be signed with the entity. The delegation agreement will follow the template PAGoDA 2- option delegation agreement, see Chapter 7. Where a grant agreement needs to be signed the grant part of PAGoDA 2 or the PRAG grant contract will be used (see section 3.1.6. above).

¹⁷ Policy and operational considerations (see pages 18-19)



The degree of involvement of the Commission should be defined in the agreement or in Annex I of the delegation agreement concluded between the co-financing donors and the fund-managing donor. No derogation from the template delegation or grant agreement is allowed unless derogations have been approved and included in the relevant agreement. A high degree of involvement implies Commission participation in the policy dialogue, planning, monitoring and annual reviewing, reporting and evaluation processes. Minimum involvement implies for example an observer status in the annual policy dialogue and further reliance on the reporting by the entrusted entity - fund-managing donor. In any case, the Commission should lend weight and leverage to negotiations at the request of the fund-managing donor. The Commission's involvement should however not take the form of its participation in the decision making as this would risk watering down the responsibility of the entrusted entity or grant beneficiary for the implementation of the action.

In certain cases the agencies will implement financial instruments under indirect management (e.g. loans, guarantees, equity investments), often in the framework of the Blending Facilities. In such a case, that agency has to have passed the pillar assessment including the financial instruments pillar. In that case a PAGoDA 2 template adapted for financial instruments will be used.

3.2.2.4. Delegated Cooperation Worldwide -

Under Delegated Cooperation at worldwide level, where the EU is a co-financing donor while a third donor country agency is the fund-managing donor, the Commission entrusts tasks to this agency in indirect management or awards a grant in direct management.

Everything said in the context of Delegated Cooperation with the Member States' agencies, including the pillar assessment, applies, subject to the following:

- Delegated Cooperation by indirect management with third donor country authorities should be exceptional and duly justified; Delegated Cooperation by grants under direct management should also be exceptional and justified according to Article 190 RAP.
- there should be a DEVCO Management decision to authorise Delegated Cooperation in general with the applicant authority; and where appropriate, to launch the pillar assessment. However, there should also be a DEVCO Management decision for each concrete project of Delegated Cooperation under indirect management or by way of direct award of a grant;
- the entry point of any request, whether from a DEVCO service or from the interested body, is to DG DEVCO units which coordinate the preparation of the DEVCO Management decision to authorise Delegated Cooperation in general.

All cases of Delegated Cooperation, by way of grant or indirect management, with any other third donor country agency must be approved by DG DEVCO Management.

3.2.3. Funding to partner countries

3.2.3.1. Introduction

The Commission may entrust tasks under Budget and the EDF to partner countries (or to entities designated by them) under indirect management. This management mode was even agreed as the



preferred one for the EDF pursuant to Article 34(2) of Annex IV to the Cotonou Agreement. From a policy perspective, it is also in line with the aid effectiveness principle of ownership by the partner country.

In line with the principle of ownership by partner countries, which is at the heart of EU external cooperation policy, when the "project modality" is used as aid modality, procurement award procedures (for service, supplies and works contracts) and grants should be conducted and the resulting contracts implemented under indirect management with the partner countries, wherever possible. Note however that related audit and evaluation services are contracted by the Commission under direct management.

The scope of delegation of the budget-implementation tasks may vary. There are three options for delegation in use in the case of indirect management with the partner countries: partial delegation and full delegation with programme estimates or pool funds for sector wide programmes, to be described later.

Budget support to a partner country is another way of transferring resources to a partner country, however it does not fall under indirect management (see 3.2.3.2. below).

3.2.3.2. Indirect management with the partner country versus budget support

Indirect management with the partner country is, regardless the scope of delegation, a transfer of budget-implementation tasks from the Commission to the partner country. The policy choices have been made by the Commission even if they were normally established, given the aid effectiveness principle of ownership, in agreement with the partner country. The Commission remains politically responsible, within the framework of the discharge, for how the partner country carries out the budget-implementation tasks entrusted to it. For this reason, the Commission puts in place controls on the entity that carries out these tasks.

Budget support constitutes a transfer of EU resources to the national treasury of a partner country in support of a national development or reform policy and strategy (or in support of a sector programme in the case of sector budget support) conditional upon the achievement of defined results by the partner country. It is paid after the results have been obtained and could, hence, not have been used to achieve them. The funds are fungible and become a part of the overall budget resources of the partner country. They are spent through its normal systems and are not and do not have to be traced by the Commission further. The political responsibility of the Commission ends where it paid the budget support after having ascertained itself that the conditions are fulfilled (disbursement criteria). One of the basic conditions is, however, that the public finance management (i.e. the management of the country's overall budget resources) is sufficiently transparent, accountable, reliable and effective.

Further information on **budget support** may be found at:

https://myintracomm.ec.europa.eu/dg/devco/info-communication/visibility-communication-manual/ Pages/budget-support.aspx (link to DEVCO intranet - accessible only to Commission staff)

Chapter 3. Management Modes, Co-financing, Aid Effectiveness, Delegated Cooperation, Funding of Partner Countries and Cooperation with...



Although the objectives and some of the means used are similar (e.g. increasing ownership and responsibility of the partner country by allowing that country to use country rules, procedures and systems), budget support (under direct management) as compared to project modality under indirect management with the partner country entails very different roles and responsibilities for the Commission.

It is thus important for the responsible authorising officer to bear these elements in mind when the aid delivery method and the management mode are chosen¹⁸.

3.2.3.3. Scope of delegation: budget-implementation tasks delegated

Delegation means the entrustment of the budget-implementation tasks from the Commission to the partner country or countries. There are two areas that can be subject to the delegation:

- conducting procurement and grant award procedures and managing the resulting contracts only partial delegation; or
- in addition to the above, carrying out payments to contractors and grant beneficiaries full delegation with programme estimates.

As a rule, the contracting authority is a ministry, department or agency forming part of the public administration of the partner country (for the EDF, Article 35 of Annex IV to the Cotonou Agreement foresees a special function: the national authorising officer - see below).

The proposed scope of delegation will be reflected in the FinDec&AAP/M. After approval, the partner country will formally agree on the scope of delegation by signing the financing agreement. The remedial and support measures that the Commission has taken to ensure compliance with Article 60 of the Financial Regulation are described in the Action Document and in the PRAG which applies on the basis of the financing agreement.

A. Partial delegation

Responsibility for the procurement and grant award procedures is transferred to the partner country. As a rule, all contracts implementing the financing agreement must be awarded and implemented in accordance with the procedures and standard documents laid down by the Commission for its external operations, in force at the time of the launch of the procedure in question (with ex-ante control by the Commission at regular steps during the procedure).

¹⁸ Note that as of the publication of PRAG 2015 the Commission will sign grant contracts with the governments of partner countries if the foreseen action does not include budget implementation tasks.



The Commission's ex-ante control of the procurement and grant award procedures is defined in the PRAG (Procurement and Grants for European Union External Actions - A Practical Guide). Ex-ante control means that the Commission has to give its prior authorisation at all important stages in a contract award procedure, as detailed in the PRAG. The endorsement of a contract prior to its conclusion by the Commission signals the Commission's agreement to the later financing of the contract, provided that no errors in the procurement and grant award procedures are discovered later. In the event of a failure to comply with the procedures, the Commission may at any time refuse its authorisation for a given operation and thereby refuse EU funding for the operation in question. In all cases, additional ex-post controls are possible. The EU financial interests are therefore safeguarded, in addition to all the other possible means offered by the Financial Regulations, by the Commission's exante control of individual transactions as well as subsequent controls or audits.

The Commission exercises ex-post control through regular controls or audits of on-going and closed projects. The EU financial interests are safeguarded, in addition to all other possible means offered by the Financial Regulations, through the recovery of any unduly disbursed funds where the agreed procedures have not been respected, or where the activities were not eligible for EU financing. The contracting authority assumes full responsibility for its actions and is accountable for them in any subsequent audit or investigation.

In this scope of delegation, it is the Commission, and not the contracting authority, which makes all payments directly to the contractors and grant beneficiaries. Therefore, this delegation is partial: it does not include the delegation of the budget-implementation task of carrying out payments.

B. Delegation with programme estimates

A programme estimate is a document containing a work programme to be implemented by a partner country of the European Union. It is drawn up by the partner country and endorsed by the European Commission. The programme estimate complements the corresponding financing agreement and usually covers the latter's lifetime. Besides the activities to be implemented, programme estimates also include financial provisions (in particular a budget and a financing plan), the human and material resources necessary for the implementation of the activities, the procedures to be followed by the partner country and further technical and administrative implementing arrangements.

In case of operations where the budget-implementation tasks of managing the programme estimate are entrusted to a private entity (service contractor) under the EDF (where the imprest accounting officer and imprest administrator administrator are designated by the service contractor to which the contract was awarded), the programme estimate will be signed by that third party, the contracting authority and the Commission.

The programme estimate is a mixed form of financial implementation that may include activities entailing different levels of delegation. It is the value of the contract to be concluded, as defined in the PE Guide, which determines which form of delegation is allowed. For contracts below 300.000, these activities may be under full delegation (i.e. where the partner country also makes payments under the imprest components of a programme estimate) and/or for contracts above 300.000 under partial delegation (i.e. where the Commission makes the payments to contractors and grant beneficiaries). Certain service contracts, mainly for expenditure verification/audit and evaluation and the use of the framework contract BENEF, will be implemented by the Commission in direct management. They should also be included, as a reminder, in the programme estimate because they form a part of the



project.

Further, the programme estimate may contain a component that the partner country executes directly using staff it employs or it recruited, so-called direct labour ¹⁹.

Finally, operating costs of the partner country's implementing structure²⁰ may be eligible on conditions stipulated in the PE Guide. The difference between these operating costs and direct labour is that the latter concern operational activities of the action while the former cover the administrative costs of managing the programme estimate.

Within an imprest component of a programme estimate, the payments under contracts (procurement, grants) and for regular operating costs and direct labour included within this imprest component will be carried out by the partner country or the body designated by it. Hence, the delegation in this case will be full. By consequence, the programme estimate must indicate which contracts will be covered by the imprest component. Procurement award procedures above the threshold set in the PE Guide and grant award procedures will be subject to ex-ante controls by the Commission.

On this basis, the partner country will proceed with the implementation of the programme estimate: it will be responsible for conducting the procurement and grant award procedures and for making the payments under the imprest component. The funds necessary for the payments will be provided by way of pre-financing. The partner country has to provide implementation and financial reports as well as expenditure verification reports - by default - on an annual basis. The programme estimate is thus the main document by which the Commission can verify the progress of the project carried out by the partner country under the terms of the financing agreement.

For the implementation of the imprest component of the programme estimate, the Commission requires that the partner country appoints the imprest administrator and the imprest accounting officer who manage it.

These cases are applied to the majority of on-going DG DEVCO projects implemented in indirect management with partner countries.

Guidelines on the use of programme estimates can be found in the 'Practical Guide to procedures for programme estimates' (PE Guide):

 $\underline{\text{http://ec.europa.eu/europeaid/funding/procedures-beneficiary-countries-and-partners/programme-estimates_en}$

Under a programme estimate, delegated implementation of procurement and grant award procedures and of payments proceeds as described below. As a rule, EU/EDF contractual and financial procedures are used and the contracting authority does not manage substantial amounts of EU funds:

¹⁹ Note that as of the publication of PRAG 2015, direct labour will only be included in a programme estimate if the action foresees also budget implementation tasks. Stand-alone direct labour will be implemented by way of as grant contract.

²⁰ This should not be confused with support to the NAO under the EDF. As of the publication of PRAG 2015, support to the NAO will be implemented by way of an operating grant using the standard grant contract.



- Procurement and grant award procedures

The contracting authority uses EU procurement and grant procedures (except for covering administrative costs of the partner country's implementing entity), as reflected in the PRAG (see above A. Partial delegation).

If the procurement and/or grant rules of the implementing body of the partner country have been positively assessed by the Commission, the relevant body may use its own rules and procedures for contracts within the imprest component.

- Payments

The partner country makes payments to contractors and grant beneficiaries, for direct labour and for operating costs under the imprest component of the programme estimate. These operating costs are the expenditure of the structure in charge of managing the programme estimates (salaries or exceptionally top-ups, rent, phone, etc.).

The Commission pays funds to the partner country into a designated account, the programme estimate bank account, from which the contracting authority is authorised to make payments to third parties (contractors, grant beneficiaries and staff) in accordance with the terms of the financing agreement and the programme estimate.

The contracting authority can thus make payments for small scale contracts up to the ceilings provided for in the Practical guide to procedures for programme estimates (PE Guide).

It is important to remember that these transfers of funds to the partner country constitute payments as per Articles 90 and 91 FR. Therefore, the responsible authorising officer remains responsible for such payments, as well as for the prior definition and verification of the supporting documents (Article 110 RAP).

C. Pool funds for sector wide programmes

Pool funds for sector Programmes is a way of full decentralisation to the Partner Countries. A positive pillar assessment is required, as well as the existence of co-financing from other donors.

Pool funds are specially designed systems for financing expenditures within a sector programme, details on how the resources of the European Commission are "pooled" with allocations from other external financing agencies and potentially from Government are available at:

http://www.cc.cec/dgintranet/europeaid/activities/adm/documents/guidelines_support_to_sector_prog_11_sept07_final_en.pdf

Two conditions are required to enable the use of pool funds.

- i) A positive pillar assessment enabling the delegation of budget implementation tasks²¹.
- ii) The existence of co-financing from other donors so as to ensure an oversight infrastructure that limits the financial risks and reinforces the accountability for the EU funds.

²¹ In case a previous positive pillar assessment was performed and a new one is required to meet the requirements of the new Financial Regulation (for instance to check the effectiveness of the systems) it is possible to rely on the presumption of conformity under similar conditions than the ones applied to other Organisations (see section 3.1.1.5).



When these conditions are met, it is possible to propose a Financing Decision and the corresponding Action Document to approve the participation in Pool Funds for sector wide programmes within indirect management. The recitals (10) and (11) of the template for Financing Decisions (G1b) and the Action Document template already cover this case.

For a pool fund, a Financing Agreement (and not a PAGoDA 2) will be signed with the Partner Country. An update of the Financing Agreement template will be developed within 2015 to cater for this possibility.

After the successful pillars assessment, the partner country manages all the funds allocated to the action/programme using its own financing rules and making all payments. Normally it will also use contractual procedures which are different than those of the EU/EDF (PRAG and Programme Estimates), either its own procedures or the ones agreed among the donors. The European Commission together with other donors transfer their contributions to an account managed by the partner country. The funds would thus be pooled and administered by the partner country itself. The notional approach may also apply. Delegation of residual tasks is not possible.

According to the result of the pillar assessment or the agreement among donors, limits to the amount for direct payments can be introduced in an ad-hoc basis.

For pool funds for sector wide programmes, audits and evaluations will still be contracted under direct management.

3.2.3.4. For the EDF, National, Regional, intra-ACP and Territorial Authorising Officers

While under the Budget the partner country's rules on division of powers decide who the signatory of the financing agreement will be, in the Cotonou Agreement it was agreed and in the framework of the Overseas Association Decision decided that the ACP States and OCTs will appoint a person to represent that country or territory in all matters of implementing the EDF. This person is the national or territorial authorising officer (NAO). For actions common to all ACP States, it is the intra-ACP authorising officer (as a rule, the ACP Secretariat in Brussels) appointed by the ACP Committee of Ambassadors and for regional actions it is the regional authorising officer who is a representative of a regional international organisation of the partner countries. His or her tasks are consequently defined in Article 35 of Annex IV to the Cotonou Agreement for ACP States and in Article 14 of Commission Regulation No 2304/2002 implementing the Overseas Association Decision for OCTs. Collectively, they will be called "EDF authorising officer".

Wherever the conditions regarding institutional capacity and sound financial management are met, the EDF authorising officer may delegate his or her functions for implementation of the actions concerned to the body responsible within the national or territorial administration, notifying the Head of Delegation accordingly²².

DEVCO Companion to financial and contractual procedures (Version 7.0 - March 2017)

²² It is strongly recommended that this delegation of powers be provided for in Annex I (Technical and Administrative Provisions) of the Financing agreement.



The main tasks of this EDF authorising officer, some of which go beyond budget-implementation tasks, are to:

- be responsible for the coordination, programming, regular monitoring and annual, mid-term and end-of-term reviews of the implementation of cooperation, and for coordination with donors;
- in close cooperation with the Head of Delegation, be responsible for the preparation, submission and appraisal of projects and programmes;
- prepare tender files and documents for calls for proposals;
- submit tender files and documents for calls for proposals to the Head of Delegation for approval before launching invitations to tender and calls for proposals;
- in close cooperation with the Head of Delegation, launch invitations to tender and calls for proposals, receive tenders and proposals, chair their evaluation and establish the results thereof;
- approve and submit to the Head of Delegation for approval the results of evaluation of tenders and proposals, and also the proposals for the award of contracts and grants;
- submit contracts and contract riders to the Head of Delegation for approval and endorsement²³;
- submit programme estimates and riders thereto to the Head of Delegation for approval and endorsement;
- sign contracts and contract riders approved by the Head of Delegation;
- validate and authorise expenditure within the limits of the funds assigned to him or her;
- make any adaptation arrangements necessary to ensure the proper execution of actions from the financial and technical viewpoint;
- make minor adjustments and technical changes to projects and programmes provided that they do not affect the technical solutions adopted and remain within the limit of the reserve for adjustments included in the budget of the financing agreement, provided that he/she informs the Head of Delegation without delay;
- decide on the imposition or remission of penalties for delay, provided that he/she informs the Head of Delegation without delay;
- decide on the discharge of guarantors, provided that he/she informs the Head of Delegation without delay;
- decide on final acceptance, provided that the Head of Delegation is present at provisional acceptance, endorses the corresponding minutes and, where appropriate, is present at the final acceptance, in particular where the extent of the reservations recorded at the provisional acceptance necessitates major additional work;
- sign final payments for works and supply contracts.

With the exception of contracts and contract riders for which payments will not be executed by the Commission on behalf of one or more ACP States (see section 4.2.1 of the Practical guide to procedures for programme estimates).



The EDF authorising officer must assume financial responsibility for the executive tasks assigned to him or her.

Where the (Commission's) authorising officer by delegation becomes aware of problems in carrying out procedures relating to management of EDF resources, he or she will, in conjunction with the EDF authorising officer, make all contacts necessary to remedy the situation and take any steps that are necessary.

Where the EDF authorising officer does not or is unable to carry out the tasks incumbent on him/her, the Commission's authorising officer by delegation may temporarily take his/her place according to the conditions as set out in Article 96 of theCotonou agreement.

3.2.4. Cooperation with International Organisations

General considerations

An international organisation is an international public sector organisation having a legal personality under international law set up by an intergovernmental agreement or a specialised agency set up by such organisation. These organisations may have worldwide or regional scope. Organisations created under national law are not international organisations even if their members are States.

The Financial Regulation (Article 43(1) RAP) also recognises as international organisations the International Committee of the Red Cross and the International Federation of National Red cross and Red Crescent Societies. Note that national societies of the Red Cross or Red Crescent are not regarded as international organisations.

The typical feature of international organisations is their specialisation in certain activities relevant for the EU's objectives. Certain international organisations, in particular the UN, are therefore subdivided into specialised agencies and offices. This specialisation, along with the capacity to provide cofinancing (its own or from other donors) should be the primary reasons for selecting a certain organisation as the best of alternatives; the selection must be justified and based on objective reasons. Any DEVCO directorate that receives, at HQ or EU Delegation, a claim of an entity to be an international organisation, and there is an interest in cooperation with that entity in indirect management, shall do an assessment of the nature of the Organisation before proceeding to the pillar assessment.²⁴

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²⁴ See ARES(2015)41044. Further guidance on the procedure to follow within DEVCO will follow.



Mutatis mutandis provisions made in the context of Delegated Cooperation with the Member States' agencies (see section 3.2.2.3.), including the pillar assessment (see section 3.1.1.5.) and the Assessment of the appropriateness of working with an International Organisation/other implementing partner than a partner country (see Annex F5), apply to the cooperation with international organisations.

The decision to work with an international organisation can be taken at different stages of the project management cycle: (1) Programming: although this decision is in principle an implementation issue, the programming phase can already mention an international organisation, in general as a result of an agreement with the partner country; (2) Identification: following appraisal of options by operational staff; (3) Formulation: following appraisal of options by operational staff, the choice to use indirect management with a specific international organisation and its name must be stated at the latest in the Action Document forming part of the FinDec&AAP/M. (4) Implementation: Please note that a grant or service contracts may be awarded to an international organisation. In this case, the PRAG contract award procedures apply.

3.2.4.1. Application of framework agreements with international organisations

Framework agreements concluded with international organisations provide the Commission with a useful and simplified legal and financial framework for cooperation with international organisations. Each framework agreement defines its scope of application to cooperation between the Commission and the organisation. That scope usually applies to indirect management and some forms of direct management. If it applies to direct management (grants), it shall also apply to grants awarded under calls for proposals unless they are explicitly excluded from the framework agreement. The Framework Agreements do not apply to procurement.

Annex C4e: Template for One UN, Multi Partner Trust Funds (MPTF) and Joint Programmes - this template can be used as an alternative to the contribution agreement where the latter is still authorised for use

Framework agreements have been concluded between the Commission and the following international organisations:

United Nations: "Financial and Administrative Framework Agreement" of 29 April 2003, covering a large number, but not all, UN specialised bodies and agencies, amended in 2014;

World Bank group: "Framework Agreement between the European Commission on behalf of the European Union and the International Bank for Reconstruction and Development, the International Development Association, the International Finance Corporation and the Multilateral Investment Guarantee Agency" of 2016, including a template Administration Agreement for indirect/direct management and a template Administration Agreement for a grant under direct management to be used for signing with the International Finance Corporation (IFC), as well as attachments on verifications, visibility, supporting documents, management modes, template management declaration and use of the notional approach which form a self-standing contractual framework to the exclusion of PAGoDA 2; this Framework Agreement applies to EU blending facilities the extent that it is



appropriate and compatible with specific arrangements (for example on fees and reporting). With regard to financial instruments, it is agreed that the Frameowrk Agreements shall be amended to include the relevant additional provisions..

The framework agreement with the World Bank Group and related information is available at:

Annex G3ma: Framework Agreement between the EU and the WB Group

Annex G3mb : Administration Agreement under Indirect/Direct Management (attachment 2 to the FA)

Annex G3mc : Administration Agreement under Direct Management for IFC (attachment 1 to the FA)

Annex G3md: Management Declaration under Indirect Management (attachment 6 to the FA)

The Financial and Administrative Framework Agreement (FAFA) with the United Nations and related information can be found at:

http://ec.europa.eu/europeaid/funding/procedures-beneficiary-countries-and-partners/fafa-united-nations_en and Annex G3n (Chapter 7)

In 2015 a number of framework agreements will be signed, among them updates to:

- Organisation for Economic Cooperation and Development (OECD), April 2006;
- Council of Europe (CoE), August 2004;
- European Bank for Reconstruction and Development (EBRD)
- International Monetary Fund (IMF), January 2009;
- Inter-American Development Bank (IDB), July 2011;
- International Organisation for Migration (IOM), November 2011.

Negotiation of framework agreements

A request to conclude a framework agreement may be initiated by the interested international organisation or by the services of the Commission. All requests should normally be addressed to the Director-General of DG DEVCO. DG DEVCO remains the lead service for this exercise within the Commission. If the Director-General decides that the request should be considered, he or she will forward it to Directorate DEVCO.R, which will handle the file. This Directorate, which will work closely with Directorate DEVCO.A, may be assisted by other services of DG DEVCO or other Directorates-General concerned and the EEAS.

Directorate DEVCO.R will first consult Directorate DEVCO.A and other services within DG DEVCO and then, if necessary, other Commission services and the EEAS, on whether negotiations should be opened with the organisation. It will inform the Director-General of DG DEVCO of the result of these consultations, who will ultimately decide whether negotiations should be initiated.



The Director-General could also give instructions or guidelines for the negotiations (e.g. whether a joint working group verifying the implementation of the agreement should be constituted, whether the participation of the Commission in the bodies of the organisation should be considered, and who should perform the pillar assessment review).

Within Directorate DEVCO.R, unit DEVCO.R3 will be the lead service for negotiating the framework agreement. In parallel, the unit in charge of carrying out the pillar assessment (DEVCO.R2) will request the necessary information from the organisation.

Once the parties have agreed on the content of the framework agreement at the technical level, the text is submitted by Directorate DEVCO.R, in agreement with Directorate DEVCO.A, for the approval of the Director-General of DG DEVCO.

The agreed text will be adopted by the Commission in written procedure which will be preceded by an inter-service consultation of the services concerned, including in any case the Secretariat-General, the Legal Service and DG BUDG.

The Commission decision approving the framework agreement on behalf of the Commission will also identify the person authorised to sign it, normally the Commissioner in charge of the Development policy or any Commission staff member designated by him or her (to match the level at which the international organisation will sign the agreement). Normally three originals of the agreement will be signed, one for the organisation and two for the European Commission.

For more details on the procedure to be followed for the signature of Framework Agreements of Financial and Administrative nature with International Organisations, please refer to Annex C6.

DG DEVCO has developed a series of **Frequently Asked Questions** with international organisations that can be found at:

http://ec.europa.eu/europeaid/node/1113

These FAQs are for guidance only and do not have a legally binding value, nor could they be relied upon by a party outside the Commission in any legal or administrative procedure against it. Always examine whether they are still relevant with regard to the Framework Agreement in force. A PAGoDA 2 Manual, also addressing Indirect Management, is available (Annex C5h).

3.2.5. Cooperation with the European Investment Bank (EIB) and Fund (EIF)

The European Investment Bank and Fund are not international organisations but EU bodies. The relations with the EIB and EIF are governed by framework agreements which contain general conditions for delegation agreements, grants and procurement. A separate Delegation Agreement template has been elaborated for the EIB, to be also used for Actions involving risk-sharing mechanisms as well as Additional Tasks (not involving risk-sharing mechanisms, such as technical assistance and investment grants. , but the Framework Agreements will take precedence in case of



conflict. The pillar assessment (see below) of the EIB (2014) has been carried out by DG ECFIN and is compatible with the new Financial Regulation. For the EIF, the new pillar assessment, replacing the one from 2010, has been requested.

Annex G3n: Framework Agreement with the EIB

Annex G3n1: Delegation Agreement with the EIB

Annex G3o: Framework Agreement with the EIF

3.2.6. Blending Facilities: Indirect Management with the Lead Financial Institution

Blending Facilities are regional initiatives in which EU financing leverages funding provided by a financial institution or a consortium of financial institutions coordinated by a lead financial institution. Blending Facilities finance projects in the targeted geographical areas and sectors by way of financing technical assistance necessary for the preparation of the project, "investment grant²⁵", interest rate subsidies or financial instruments (such as loans, equity, guarantees or other risk-sharing instruments). A Regional Blending Facility is implemented by way of calls for expression of interest addressed to candidate entrusted entities: Member States' or third donor countries' agencies, international organisations (such as international development banks) or the EIB. These calls for expression of interest are launched following the adoption of a FinDec&AAP/M. This FinDec&AAP/M stipulates the selection and award criteria; the former ones treat the experience and operational and financial capacity of the candidate; the latter ones address the quality of the project and its compliance with the objectives of the Regional Blending Facility. The FinDec&AAP/M includes an annex containing the indicative project pipeline.

DEVCO Companion to financial and contractual procedures (Version 7.0 - March 2017)

²⁵ Not to be confused with the grants as regulated by the Financial Regulation Title VI.



Following the positive evaluation of the projects to be financed under the Facility, the award takes place once a complementary financing decision (template G1f) is adopted. These complementary decisions must be taken during the validity of the global commitments (N+1). The project sheets of the individual approved projects are attached to the inter-service consultation on these financing decisions as supporting documents. The related Delegation Agreements must be signed as well within N+1.

The awarded entrusted entitieshave to have passed the pillar assessment prior to the signature of the delegation agreement. However, where EU funding is provided in the form of a financial instrument (equity, quasi-equity, loan, guarantee, other risk-sharing instrument), the entrusted entitymust have also passed the financial instruments pillar of the pillar assessment; in that case the specific provisions for financial instruments in the delegation agreement will apply.

The operations under the Regional Blending Facilities will be implemented under indirect management with the Lead Financial Institution. That institution may further entrust tasks to the partner country; the institution remains responsible for examining the partner country's rules, procedures and systems.

3.2.7. Using the expertise of EU Specialised Agencies

Certain EU powers under the Treaties are not exercised by the Commission, but have been entrusted by legislation to specialised EU agencies, also called decentralised, traditional or regulatory agencies. Specialised EU agencies are not to be confused with executive agencies. These specialised agencies exercise these powers in accordance with the legislative acts establishing them either alone or as leaders of networks composed of specialised bodies in Member States with complementary powers. The list of these specialised EU agencies is here:

http://europa.eu/about-eu/agencies/index_en.htm

These EU agencies are highly specialised. It is therefore possible that some actions supporting the partner country in the sector of the expertise of such an EU agency are best implemented by it. In this context, the distinction between awarding grants (usually direct grants), on the one hand, and delegating budget-implementation tasks under indirect management applies.

In terms of financial management, these specialised EU agencies have rules, procedures and systems which reflect, where applicable, those of the Commission.

- Most of them are also referred to as bodies referred to in Article 208 of the Financial Regulation which means that they apply financial rules based on the so-called framework Financial Regulation (Commission Delegated Regulation (EU) No 1271/2013) which reflects, where applicable, the EU Budget Financial Regulation.
- Community Plant Variety Office (CPVO) and Office for Harmonisation in the Internal Market (OHIM) are fully self-financing,

For this reason, it is not necessary for them to undergo a standard pillar assessment as described in section 3.1.1.5. where indirect management is considered. Instead, the DG DEVCO service envisaging indirect management with such an agency will make their own assessment requesting the agency to provide (1) the opinion of the Court of Auditors and the discharge resolution for the preceding three years and (2) any reports that the Commission's Internal Audit Service, an in-house internal audit capability or any other body performing the internal audit in the agency elaborated in the preceding three years on issues relevant for the pillar assessment. Such an assessment can also be done in order



to authorise the use of the PA Grant part of the PAGoDA 2, which would have the advantage of having a uniform template for both grant contracts and delegation agreements. An assessment not older than 4 years can be relied upon repeatedly.

The agency will not be required to provide any co-financing from its own resources (whether under indirect management or under a grant); however, CPVO and OHIM, which do not receive any annual subsidy from the EU budget, may be requested to co-finance. Co-financing from other donors, by contrast, can be recommended.

Additional guidance on indirect management with EU specialised agencies is provided for in the revised Framework Financial Regulation (Article 8):

- The entrusted tasks should be compatible with the agency's mission defined in the act establishing it (including any co-financing); however, these tasks cannot be among its statutory tasks.
- Discharge in respect of these funds will be given to the Commission. Thus a clear separation of resources employed for implementing the delegation agreement is required delegated tasks should be carried out under clearly separated cost accounting and reporting and with the consent of the agency's management board. DG DEVCO services should also consult the Directorate-General representing the Commission in that management board in advance on the intention to delegate such tasks.

A PAGoDA 2 - delegation agreement will be concluded with the EU specialised agency.

Subject to the provisions above, the rules and procedures established in the section 3.3. "Indirect management with Member State agencies" apply. It is repeated that implementation by executive agencies is direct management and this section does not apply to it.



17. The implementation of service contracts - A Users' Guide

[The content of this chapter is under the responsibility of DEVCO.R3. The latest update was made in October 2016.]

17.1. Introduction

The user guide is designed exclusively to support staff of the European Commission when implementing procurement contracts in the context of External Actions. It is neither an official interpretation of the contract documents nor does it create any rights or obligations. It is tailor made for Commission staff and requires knowledge of and experience in internal procedures. It is neither intended nor able to provide guidance to contractors or the general public.

The General Conditions govern the implementation of service contracts. The standard tender documents and contracts contain several references and options for modifying and supplementing the General Conditions through the Special Conditions. The Special Conditions may thus include the necessary additions to the General Conditions. Through these additions and modifications, the Special Conditions should take into account the specific subject matter of the contract as well as the specific circumstances of the project to which the contract relates. This Guide does not deal with each and every article of the General Conditions for service contracts but only with those articles which are considered essential or so complex as to require further explanation. Other provisions of the General Conditions speak for themselves.

17.2. Article 3 - Assignment

Contractors sometimes need to assign rights under the contract for the benefit of their creditors or insurers: for instance, when the Contractor insures himself for possible losses, the insurance contract will often require the Contractor to transfer to the insurer his right to obtain relief against the person liable, so that the insurer can in his turn recover the damages from that liable person.

Likewise, when granting credit, the Contractor's bank can demand from the Contractor that the payments which the Contractor receives under the contract are directly paid to the bank. Such assignments for the benefit of the Contractor's creditors or insurers do, of course, not imply that these bank or insurance companies will take over the further implementation of the contract.

Consequently, Article 3.2 of the General Conditions stipulates that for the situations under points (a) and (b) of that article, the prior written consent of the Contracting Authority is not required. Still, even for those cases, the Contractor will have the responsibility to notify the Contracting Authority of the assignment, as covered in Articles 33.1 and 33.2 of the General Conditions.

In all the other cases a prior authorisation of the Contracting Authority is required. In these situations the Contractor's rights and obligations under the contract can be transferred to a third party, the assignee, who then in his turn becomes the new Contractor for the contract or a part of it. An assignment could, for instance, become necessary following an internal organisational change in the group of which the Contractor forms part (eg. acquisition, merge, etc.) when such change entails a



modification in the juridical status of the Contractor.

The assignment through which the assignee takes over the further implementation of the contract requires the prior written consent of the Contracting Authority formalised through an addendum of the contract. As the initial Contractor, the assignor, obtained the contract through a public procurement procedure, the Contracting Authority, when giving its consent, has to assure that the assignment is not a way to circumvent the award procedure and does not call into question the basis on which the award decision was made. For this reason, the assignee must, for instance, also satisfy the eligibility and exclusion criteria applicable for the award of the contract.

For the same reason, the assignment must not alter the fee-based prices and contract conditions of the initial contract. As a result, the addendum formalising the transfer of the contract will often be limited to a mere modification of the Contractor's identity and bank account details.

Although the addendum is to be signed by the Contracting Authority, the assignor, and the assignee, often the assignor and assignee will lay down the arrangements between them in a separate deed to which the Contracting Authority is not and should not be a party.

Before giving its prior written consent to the proposed assignment, where necessary, the Contracting Authority should receive the pre-financing guarantee from the assignee. As the assignee takes over all contractual obligations without limitation, the assignee will bear full liability for any contractual breach, regardless whether the cause took place before or after the assignment. Article 3.3 of the General Conditions states that assignment does not relieve the Contractor of its obligations for the part of the contract already performed or the part not assigned.

By virtue of Articles 3.4 and 36.2.d of the General Conditions, the assignment of a contract by the Contractor without authorisation by the Contracting Authority is valid cause for termination of the contract.

Article 3.4 of the General Conditions also states that, in the case where the Contractor has assigned the contract without prior authorisation, the Contracting Authority can apply, as of right, the sanctions for breach of contract.

17.3. Article 4 - Sub-Contracting

The sub-contracting of certain specialized parts of the services may be necessary in the implementation of a contract. Although the Contracting Authority may wish to have the contract carried out by the service provider which has been selected, it is generally recognized that other persons or firms may be able to carry out particular services more efficiently than the Contractor. Accordingly, with the Contracting Authority's authorisation, the Contractor may sub-contract certain services to others.

The activities covered by the incidental expenditure, which are contracted for the proper implementation of the contract, are not sub-contracted, unless prior authorisation has been requested in the Terms of Reference.

Although certain work may be subcontracted, the Contractor remains fully responsible for the execution of the contract in accordance with the terms of the contract (Art. 4.4). Subcontracting is different from assignment in that, in the latter, rights and responsibilities vis-à-vis the Contracting Authority are transferred to another party, the assignee.



The services to be sub-contracted and the names of the sub-Contractors must be notified to the Contracting Authority, unless they have already been foreseen in the technical offer (in the latter case the award decision means approval of the proposed sub-contractors). The Contracting Authority then notifies the Contractor of its decision authorizing or refusing to authorize the proposed sub-contract within 30 days. Where the Contracting Authority refuses authorization, the reason for the refusal should be stated (Art. 4.2). If the Contracting Authority fails to provide notification of his decision within the 30 days, the proposed sub-Contractors are deemed approved. The use of subcontracting without prior authorisation of the Contracting Authority may result in termination of the contract (Articles 4.8 and 36.2.d). Article 4.8 of the General Conditions also states that, if the Contractor has sub-contracted the contract without prior authorisation, the Contracting Authority can apply, as of right, the sanctions for breach of contract.

Before authorising a sub-contract, the Contracting Authority should examine the Contractor's evidence that the sub-Contractor it proposes satisfies the same eligibility criteria as those applicable for the award of the contract and is not in one of the exclusionary situations mentioned in the tender dossier (Article 4.6).

For EDF financed contracts, where subcontracting is envisaged, preference shall be given by the Contractor to sub-Contractors of ACP States capable of implementing the tasks required on the same terms (Article 26.1.d of Annex IV of the Cotonou Agreement). This requirement is contained in Article 4.9 of the Special Conditions.

A tenderer may in his tender have stated the services which it proposes to sub-contract and sometimes also the name of the proposed sub-Contractors.

17.4. Article 8 - Code of Conduct

The Contractor must act at all times with impartiality and as a faithful advisor to the Contracting Authority in accordance with the code of conduct of its profession (Article 8.1). It must abstain from partaking in any activity or receiving any benefit which are in conflict with its obligations towards the Contracting Authority (Article 8.5).

The requirement that the Contractor be independent is further developed in Article 8.4 which also concerns its sub-Contractors, agents, and personnel. Article 11 puts an obligation on the Contractor to prepare all specifications and designs using accepted and generally recognised systems, so as to promote impartiality and competitive tendering.

Article 36.2.n provides that the Contracting Authority may terminate the contract if the code of conduct has not been respected.

17.5. Article 9 - Conflicts of Interest

The contractor must take all necessary measures to prevent or put an end to any situation of conflict of interest which may arise, for example financial interests, national or political affiliations, or familial or emotional links. This article does not only cover the Contractor, but also his sub-Contractors, agents, and personnel.

Where a conflict of interest arises during the implementation of the contract, the Contractor must inform the contracting authority and take all necessary measures to put an end to the conflict.



For distortion of competition during the procurement procedure please refer to PRAG 2.3.6. Article 36.2.n permits the contracting authority to terminate the contract if the provisions concerning conflicts of interest have not been respected.

17.6. Article 13 - Medical, insurance and security arrangements

The Contractor maintains full responsibility for the health and security conditions of itself and all persons working for it. Article 13 of the General Conditions stipulates therefore that the Contractor takes all necessary medical and professional insurances, as well as insurance covering its liabilities as laid down in Article 12 of the General Conditions. The insurance content is specified in Article 13.3. of the General Conditions.

According to Article 13.2 of the General Conditions, proof of the insurance coverage (cover notes and/or certificates of insurance) must be provided at the latest altogether with the return of the contract signed by the Contractor. If not submitted before by the Contractor, it can be requested within the letter accompanying the transmission to him of the contract signed by the Contracting Authority (Annex A9 to PRAG) using the field <Add any special instructions as appropriate>.

Notwithstanding the primary responsibility of the Contractor, in the absence of adequate insurance the Contracting Authority may bear the health-related expenses mentioned in Article 13.3.b of the General Conditions. If this is the case, the bearing of costs is subsidiary and the Contracting Authority can then claim the reimbursement of the costs incurred, as well as compensation for possibly resulting damage, from the person who failed to stipulate the insurance.

The Contractor is also due to put in place security arrangements commensurate with the level of risk of the country were the contract has to be performed. The cost of these measures is generally part of the incidental expenditures under a fee-based contract and is described in section 6.5 of the Terms of Reference.

17.7. Article 14 - Intellectual and industrial property rights

The rights and obligations of the Contractor and the Contracting Authority as regards intellectual and industrial property rights are often a source of misunderstandings and disputes.

The minimum level of protection guaranteed to the Contracting Authority is set out in Article 14, which provides that copyright and other intellectual and industrial property rights, and all technological solutions and information therein, which are obtained in implementation of the contract, shall be irrevocably and fully vested to the Contracting Authority from the moment these results or rights are delivered to it and accepted by it, unless the parties agree otherwise.

In applying the template from the terms of reference which indicates that no piece of equipment can be purchased under a service contract, none of the General Conditions provide for the ownership of equipment. So, for example, if the terms of reference indicate that a car and/or certain hardware should be provided to an expert, these items will not be considered as the property of the Contracting Authority at the end of the contract because their cost has already been taken into account for the calculation of the fees. Similarly, no procurement procedure is imposed on the Contractor for when such equipment is purchased.



17.8. Article 15 - Nature of the Services

Many different types of services can be the subject of service contracts, and may be concluded with different service providers or consultants. In practice, two main categories can be distinguished: global price service contracts, and fee-based service contracts.

Global price contract concern in particular studies which touch on the identification and definition of projects, pre-feasibility studies, economic and market studies, technical projects, and the preparation of tender documents, evaluation and audits. These contracts must never have the implementation of incidental expenditure as their principal goal.

Fee-based service contracts are used in the case where the Contractor is responsible for fulfilling an advisory role for all the technical aspects of projects, as well as in the case where the Contractor is required to assume the management and/or the supervision of the implementation of a project (Article 15.3).

The current templates of fee-based service contracts provide the possibility to apply lump-sum amounts for a category of service provision which must be defined in the terms of reference of the contract. This model from the terms of reference can therefore be used for "mixed" contracts. However it is not possible to include fee-based costs in a global price contract.

17.9. Article 16 - Staff

When the contract touches on the provision of technical assistance personnel, the Contractor is under an obligation to provide the personnel specified in the contract. This specification may take different forms.

Firstly, the contract identifies and designates the key experts that the Contractor must provide under the contract. These are the experts that the Contractor proposed in his tender or, in the case of a contract awarded after a negotiated procedure, in the offer it made before the conclusion of the contract. The offer of the Contractor must contain the curriculum vitae of these experts, and other references as are possible.

Second, Article 16.1 states that the Contractor must also specify the categories of personnel other the key experts which it intends to use to implement the tasks. The terms of reference also set out the level of training, qualification, experience, and specialisation necessary for the non-key experts.

All of these factors must be taken into account in a situation where the Contractor must replace staff after the signing and conclusion of the contract or after the implementation has begun.

The Contracting Authority may object to the Contractor's selection of any categories of personnel who are put forward to work in the contract.

However, for the recruitment of non-key experts the Contractor needs to submit to the Project Manager a request for approval in advance (Article 16.4). No minimum number of CVs is required: the Contractor may propose the non-key experts of its choice, provided he respects the provisions included in section 6.1.2. of the Terms of Reference. The nationality rule does not apply to experts. All personnel working on the project must reside close to the normal place of work, unless there are exceptions specified in the contract, which is the case for example with contracts which are implemented in different locations. The terms of reference may provide for missions which require



staff to relocate outside of the normal place of work. These missions, provided that they are accepted by the Contracting Authority, are the only situation where a per diem reimbursement may be permitted. A mission lasting more than 28 days is considered a long term mission. For such missions, the Contracting Authority may reduce daily allowances up to 75%. For on-going contracts, this option can be activated when setting the per diem rate at the beginning of each mission. For contracts still to be awarded, it is advisable to announce this possibility in the tender dossier.

In order to facilitate the proper implementation of the project by the Contractor's personnel, certain types of equipment may be requested (such as computers, vehicles, etc.). However such equipment should not be confused with incidental expenditure. It should be kept in mind that no piece of equipment may be purchased through a service contract. This means that all the costs of equipment which is necessary for the Contractor's personnel should be covered by the fees. At the end of the contract, this equipment remains the property of the Contractor. Indeed nothing in the General Conditions provides that equipment which is purchased under a service contract should be transferred to the Contracting Authority/partner country. It should be noted that there is no obligation on the Contractor to respect PRAG procurement procedures for the purchase of such equipment. It should be further noted that if such equipment is purchased by the Contractor, no article of the General Conditions of the service contract can guarantee them.

The provision for incidental expenditure covers the ancillary and exceptional expenses which are authorized and incurred under a service contract. The type of allowable expenses is specified in each contract. The most recurrent expenses concern travel related to experts' missions; other examples relate to the organisation of seminars and security measures in hostile places, where those are not treated as a lump-sum component of the contract. By no means can incidentals be used for the costs that should be covered by the Contractor under its fees. The prior authorisation for the use of incidental expenditures must remain exceptional.

Be aware that regardless of what the nature of the staff employed by the contract may be, neither the Contracting Authority nor the European Commission has contractual relations with them. This means that if one of the personnel appeal to the Contracting Authority or the European Commission to resolve disputes with the Contractor, the Contracting Authority or the Commission are not able to respond favourably to such a request, if this is not in conformity with the application of the General Conditions (see for example Article 24.3 which states that notably pay slips for the remuneration of experts must be available for verification by the European Commission).

17.10. Article 17 - Replacement of Staff

The Contractor shall, on its own initiative or at the request of the Contracting Authority, propose the replacement of agreed personnel in case of death, injury or illness of any personnel, or when it is necessary to replace a person for any other reason beyond the control of the Contractor, for example in case of resignation or when the Contracting Authority considers that a member of staff is incompetent or not suitable for the performance of the relevant tasks under the contract.

These considerations of course only cover the agreed experts, but not the staff who must be provided as a result of the contract (note that these will not be individually identified in the contract). Indeed, for certain members of the staff who are not the agreed experts, the Special Conditions do not indicate



either the required qualifications or experience, but give a general description of the tasks to be fulfilled, such as the tasks relating to the support structure provided in the framework of the contract. When the Contractor proposes to replace an agreed member of staff, the replacement must possess a level of qualification and experience which is at least equivalent to that of the person to be replaced (therefore it may go beyond what was required by the terms of reference), and his/her remuneration may not go beyond that of the person to be replaced. Where the Contractor is not able to provide a replacement of equivalent qualifications and experience, the Contracting Authority may decide to terminate the contract, or to accept an alternative proposed replacement provided that they meet at least the criteria indicated in the terms of reference, and on condition that the fees are negotiated downwards.

When the Contractor requests the agreement of the Contracting Authority for the proposed personnel, the Contracting Authority may not unreasonably delay its agreement or objection. It has 30 days from the date on which the request was introduced to accept or reject the replacement.

If the Contracting Authority is the European Commission, the partner country must also give its agreement to the replacement of an expert. In this case, the partner country has 15 days to accept a replacement or to submit objections with justification.

The additional costs generated by the replacement of staff are normally the responsibility of the Contractor. The fact that the Contracting Authority has given its agreement for the replacement, or that it has ordered the replacement for reasons of incompetence or inadequacy, does not give the Contracting Authority responsibility for paying these costs (Article 17.4). In certain cases, these costs may be covered by the insurance which the Contractor must take out under the contract. This is the case for costs relating to arrangements which must be taken for deceased members of staff (Article 13.3.d) or where staff is in an industrial accident (Article 13.3.a).

When the replacement of an expert is necessary, the Contractor must propose a replacement within 15 days, starting from the first day of absence of the person to be replaced. Otherwise, the Contracting Authority may impose liquidated damages of up to 10% of the fees due for the expert.

In order to formalize the replacement of an expert, a file note should be prepared confirming that the new expert meets at least the same criteria as the expert to be replaced, and that the fees remain unchanged. The CVs of the expert to be replaced and of the new expert should be annexed to the note. If the Contracting Authority is the European Commission, this note must also be accompanied by a confirmation that the representative of the partner country accepts the new expert.

17.11. Article 18 - Trainees

In order to ensure the long term viability of projects, the training of nationals of the partner country is an important element in the provision of technical assistance and should be encouraged.

Article 18 sets out the terms under which the Contractor must provide this training. The Contracting Authority must, in accordance with the training schedule, make trainees who possess the basic knowledge required for this training available to the Contractor. The details of the training requirements should be clearly defined in the terms of reference, which should also include mechanisms to monitor the training (evaluation reports, activities which are entrusted systematically to trainees, etc.) in order to ensure that the objectives are attained and to avoid future trainees or



organizations having unrealistic expectations.

The idea is that the trainees chosen by the Contracting Authority to collaborate with the Contractor are integrated into the team of experts with clearly delineated responsibilities. The Contractor expects that every member of his team be productive. The level of training that it is expected that trainees must acquire must be clearly defined. In this regard, it should be noted that the Contractor must have the possibility to request the Contracting Authority to replace a trainee that is judged incompetent or ill-suited on the basis of an evaluation of the trainee's work. The Contracting Authority must comply with such a request, unless it considers that the reasons given by the Contractor are not valid.

Although the cost of the training is included in the contract amount, the remuneration of trainees, and their travel and accommodation expenses and other expenses incurred by them, are the responsibility of the Contracting Authority. The cost of the training should be included in the incidental expenditures.

17.12. Article 20 - Modification of the contract

During its execution period, the parties might need to modify some elements of a contract. The procedure for amending a contract varies depending on the kind of modification. A number of modifications require going through a negotiated procedure, at the end of which a formal addendum is signed. For the exhaustive list of such situations, please refer to PRAG 3.2.4.1.

Other modifications can be done via an addendum or administrative order without a negotiated procedure, and some others do not require any formality. For all modifications which do not require a negotiated procedure, and specifically for cases and conditions for amending a contract via an addendum, please refer to PRAG 2.10.1.

The cases and procedures of contract modifications which do not need a negotiated procedure have been modified as of January 2016. These cases and procedures are also applicable to contracts ongoing at that date, provided the original contractual provisions and tender dossier are not in conflict with the rules laid down in PRAG 2.10.1.

It is not possible to reduce the budget in the line "provision for expenditure verification".

It is not possible to modify the budget in the line "lump sums" of fee-based service contracts.

No request for modification can give rise to a change in the conditions for awarding the contract in question.

For other modifications, it is necessary to distinguish three situations:

17.12.1. Changes which do not need a contractual modifications

Increases as regards the initial amount of the contract which are a result of the application of a provision contained in the contract, such as the application of a price revision clause, do not constitute a modification of the contract and do not therefore require an administrative order or a contractual addendum. The same applies to any changes of address, bank account or auditor by the Contractor (Art. 20.6).

17.12.2. Administrative order



The Project Manager can, on his own initiative or at the request of the Contractor, order any modification that he considers useful for the proper implementation of the contract, so long as it does not change the purpose or the scope. Article 20.2 of the General Conditions outlines the modifications that he may make, and sets out the terms and criteria of their execution. These modifications can be ordered by making administrative orders.

An administrative order to modify a contract is made in accordance with the following procedure:

- a) The Project Manager evaluates the nature and form of the modification.
- b) Although the Project Manager is not obliged to request authorisation from the Contracting Authority before inviting the Contractor to submit proposals, he can consult the Contracting Authority in order to be sure that it does not disapprove. This precaution is particularly important where the modification results in budgetary adjustments which must be considered by the donor.
- c) The Project Manager notifies the Contractor of his intention to request a modification and outlines its nature and the form. He also asks the Contractor to submit all necessary proposals for changing the budget of the contract and the period of implementation for the tasks.
- d) After receiving the Contractor's proposal, the Project Manager can issue an administrative order to make the modification, which should indicate any additional information given by the Contractor.

All administrative orders issued by the Project Manager must receive the agreement of the Contractor. All modifications are evaluated in accordance with the rules defined in Article 20.2. Whenever possible, appropriate rates and prices in the budget (such as fees when tasks are similar in nature and carried out by comparable experts) should be used, at least, as a basis for comparison. An amount considered as "reasonable" should only be fixed when there are no appropriate applicable rates or prices. This amount should cover the estimated actual cost to the Contractor, as well as overheads and profit.

Among the modifications which can be requested by the Project Manager, there are for example changes of non-key experts, budgetary reallocations between budget lines and within the heading "fees", or from the heading "fees" towards the heading "incidental expenditure". Reallocations from the heading "incidental expenditure" towards the heading "fees", or increases in the line "verification of expenditure" are subject to the signature of an addendum, and cannot therefore be decided by the Project Manager.

Sometimes a modification is made necessary by a failure of the Contractor or by a deficiency in implementation which is imputable to it. In this case, all the additional costs created by this modification are attributable to the Contractor (Article 20.5).

Exceptionally, if provided for in the terms of reference, an administrative order can, in certain cases, also be issued for the mobilisation of incidental expenditure (seminars, workshops etc.).

The Project Manager cannot issue an administrative order resulting in an increase or reduction in the initial amount of the contract, the replacement of a key expert, or a change in the implementation period of the contract. It should be noted that all modifications which result in an increase or reduction in the total value of the contract, the replacement of a key expert, or a change in the implementation period of the contract, require an addendum (see below), except in the case of an application of a price revision clause.

An administrative order must be validated within the execution period of the contract, provided any modification is requested during the implementation period. It must be noted that the execution period



of the contract may continue up to 18 months after the end of the period of implementation.

17.12.3. Addendum

In addition to the above changes, it may of course happen that the contracting parties mutually agree on a more serious modification of the contract. In this case, such a modification must be formalised by way of an addendum (Article 20.1).

In this regard, it is important to keep in mind that:

- it is necessary to proceed by an addendum when the proposed change results in an increase or decrease in the contract value as regards the initial contract price, or where the modification concerns budgetary reallocations from the line "incidental expenditure" towards the line "fees", or increases in the line "provision for expenditure verification".
- an addendum is essential where there is a replacement of a key expert or a change in the implementation period of the contract. When the replacement of a key expert is requested by the Contracting Authority the Contractor must be asked to provide his own and the key expert's observations to such request;
- an addendum may also be necessary in case of substantial changes which affect the object or scope of the contract, resulting from budgetary reallocations between headings, even if these changes have no financial impact on the total contract value.

If the request for an addendum is made by the Contractor, the Contracting Authority must respond to it within 30 days.

An addendum must be validated within the execution period of the contract. It must be noted that the execution period of the contract may continue up to 18 months after the end of the period of implementation

17.13. Article 26 - Progress reports and final reports

The Contractor must report on the state of advancement and achievement of the services provision. These reports are essential for the approval by the Contracting Authority of the services provided by the Contractor, and they are a necessary condition for payment.

The subject and frequency of these reports must be specified in the terms of reference. The Project Manager notifies to the Contractor the format of such reports. Contractors are encouraged to submit invoices, reports and other documents (if any) related to a payment request in electronic version, if this is allowed by the national law of the Contracting Authority (under indirect management).

For fee-based contracts with duration of more than 12 months, interim reports must be provided every 6 months. Every report must have a narrative section and a financial section. The financial section must contain detailed information on the time that experts have spent on the contract, on incidental expenditure, and on the provision for expenditure verification.

For global price contract with duration of more than 24 months for which interim payments are foreseen annually, interim reports must also accompany the request for payment. These reports must indicate that specific objectives have been attained, and they must be approved by the contracting authority before the payment is made. Where global price contracts provide for interim payments, it is essential to define in the terms of reference the objectives which must be achieved, and the



implementation period for each of these objectives. The budget should also be divided so that Contractors estimate amounts related to each objective and confirm an implementation period for each one.

In accordance with Article 7.5, the Contractor must also make special reports if an unforeseen event, or an action, or an omission in the terms of reference, put the implementation of the contract directly or indirectly in peril, partially or totally. A report covering such a situation must include a description of the problem, an indication of the date on which the problem arose, and the actions taken by the Contractor to fulfil its obligations under the contract. If circumstances such as these arise, the Contractor should give priority to the resolution of the problem rather than to the allocation of liability.

When the contract is performed in phases, the Contractor must give a report at the end of each phase (Article 26.5 and 27.4).

Whatever the nature of the service contract, the final report must be communicated to the Contracting Authority by the latest 60 days after the completion of the provision of the services.

17.14. Article 27 - Approval of Reports and documents

As of 2013 the General Conditions no longer provide a deadline for the approval of reports. The approval deadline must be given within the payment deadline, assuming that the reports have been normally received by the Contracting Authority with the receipts corresponding to the services indicated in the reports. However exceptions have been developed which provide for a deadline for the approval of the reports in two cases:

- contracts under indirect management with partner countries which are financed by the general budget for which a financing agreement was signed before 01/01/2013. For these the financing agreement sets the approval deadline, and conditions the start of the payment period to the date of approval of the reports see Article 5.2 of the financing agreements under the general budget.
- contracts under the 10th EDF. The 10th EDF financial regulation states that the payment deadlines are calculated from the approval of the report. See Article 87 10th EDF FR.

When such an approval deadline exists, the contracting authority must notify the Contractor of his decision at the latest 45 days after receipt. If there is no response within 45 days then the report is deemed approved.

If the Contracting Authority does not approve the report, it must either indicate the changes which are deemed necessary, or reject the report with a justification for the rejection. If further changes are requested, the time period for the implementation of these changes should be specified.

Although the Contractor is formally responsible to the Contracting Authority, in the case of a contract signed in indirect management with partner countries with ex ante control by the Commission, the Commission must be able to verify that the implementation of the projects is progressing as foreseen. This is the reason for which the Contractor may be required, by virtue of Article 29.5 of the Special Conditions, to send to the Commission a copy of the invoices accompanied by the reports that it submits to the Contracting Authority. Contractors are encouraged to submit invoices, reports and other sporting documents (if any) related to a payment request in electronic version, if this is allowed by the national law of the Contracting Authority (under indirect management). For the same reason, the



Contractor may wish to inform the Commission of difficulties that arise, if it considers that this may help to avoid complications or delays.

Also, where services contracts are signed in direct management, in accordance with standard practice, the partner country should be involved in the discussion and in the approval of reports. This must be specified in the terms of reference.

17.15. Article 29 - Payments and Interests on Late Payment

The Contractor has the right to payments at different stages of the implementation of the contract: prefinancing, interim payments, and final payment. These payments are made in the currency of the contract (Article 29.5).

Pre-financing may be conditioned on the delivery of a financial guarantee by the Contractor to the Contracting Authority.

Pre-financing should enable the Contractor to deal with expenses resulting from the commencement of the implementation of the contract. However the Contractor cannot condition the beginning of the implementation of the project on the provision of pre-financing.

The pre-financing payments are made in the form of a lump sum, and their total amount may not pass 20% of the contract price for fee-based service contracts, and 40% of the amount of the contract for global price contracts. The contract amount is understood to include all budget lines, thus including the reimbursable expenses that correspond to incidental expenses and to expenses which are linked to the expenditure verification in the case of fee-based contracts.

Pre-financing payments must be requested by the Contractor and are therefore not paid automatically. The Contractor may also decide the amount that it wishes to receive, within the limited specified above. It sometimes happens that Contractors decide to reduce the amount of pre-financing to which they are entitled in order to avoid having to provide a financial guarantee, which is acceptable. In this case no addendum is required.

The pre-financing payments are cleared when 80% of the value of the contract has been paid. However, if the pre-financing is covered by a guarantee and that stops being valid without the Contractor renewing it, the Contracting Authority can deduct the amount of the advance payment from subsequent interim payments, or terminate the contract (Article 30.3).

The interim payments are paid at regular intervals, in accordance with the nature and duration of the contract. In the case of fee-based contracts, the interim payments are paid after every 6 months of execution. In the case of global price contracts with duration of less than one year, no interim payment is provided for. In the case of global price contracts with duration of more than 1 year, it is possible to provide that interim payments be made at the end of each year of implementation, provided that the objectives clearly stated in the terms of reference have been attained.

In the case fee-based service contracts, the interim payments can cover 4 types of costs:

• The fees of key and non-key experts, on the basis of the time-sheet which must be approved by the Project Manager, or the Contracting Authority or any person authorised by him to so approve. A minimum of 7 hours worked are deemed equivalent to a working day. Days of travel for experts for tasks which are exclusively for the contract and which are necessary (in general these will be mission provided for in the terms of reference) may be included in the number of days entered on the



presence sheet. It is not the same for days of travel which are undertaken by experts for their mobilisation, demobilisation, or leave periods, whether these experts are key or non-key experts (see also Article 24.2).

- Lump sum costs: These are determined by the Contractor in the submission of the tender. They correspond to the objectives detailed in the terms of reference. If the objectives are attained, the lump sum costs must be paid in full.
- Incidental expenditure: a certain amount of funds is made available to the Contractor by the Contracting Authority for carrying out a number of tasks which are defined in the terms of reference. The incidental expenditure covers the transports costs and per diems of the experts which are required to go on missions for the purposes of the contract. These incidental expenses are reimbursable on the basis of a presentation of actual costs by the Contractor. However, per diems are a subsistence allowance and therefore have to be regarded as fixed amounts. Consequently, the Contractor does not need to provide list of actual costs related to the per diems, but still needs to be able to prove that the mission took place by third-party evidence (such as flight tickets and/or hotel invoices) and that the experts were provided with the agreed per diem. It should be recalled that service contracts should never have the implementation of incidental expenditure as their principal goal, so the amount of incidental expenditure must stay at a reasonable proportion of the overall contract value.
- Costs for verification of expenditure: Every request for payment presented by the Contractor must be accompanied by an expenditure verification report carried out by an external auditor. The invoice for the work of this auditor shall be reimbursed based on actual costs.

The total pre-financing and interim payments may not go above 90% of the value of the contract - the minimum final payment must correspond to 10%. The final payment is made after approval by the Contracting Authority of the final report and final statement by the Contractor

In accordance with the General Conditions, the payment periods include the possible approval of reports, subject to what is specified in the Special Conditions (see the previous point).

The payments deadlines for pre-financing are 30 days for contracts funded by the EU General Budget, 60 days for the 11th EDF and 90 days for the 10th EDF (Article 29.1 of the Special Conditions derogating from the same Article of the General Conditions).

The payment deadlines for interim payments are 60 days in accordance with the General Conditions. This payment deadline applies to the contracts in direct management. Article 29.1 provides a derogation for the contracts in indirect management with partner countries and for the contracts under the EDF. In this case, the payment deadline is 90 days. Indeed, for the Budget, the contracts in indirect management are considered as "complex" contracts, in the sense of the financial regulation, and for the EDF, the financial regulation sets a payment deadline of 90 days, regardless of what the mode of management may be.

The payment deadlines for the final payments are 90 days in all cases.

If the payment deadlines are not respected, the Contractor has the right to late-payment interest. Article 29.3 of the General Conditions states that the Contractor receives them automatically, except if the amount of the interest is less than EUR 200, in which case the Contractor has to make a demand within the two months following the late payment. As a result of a derogation from this Article which is made in the Special Conditions, in indirect management the payment of interests is never automatic



and the Contractor must make a demand in all cases, while still respecting the two month deadline following the late payment.

Be aware that in accordance with Article 37.1.a of the General Conditions, if payments are due for more than 120 days after the deadline, the Contractor is permitted, after having given 14 days' notice to the Contracting Authority, to terminate the contract.

17.16. Article 30 - Financial Guarantee

Before any pre-financing payment above EUR 300.000 a financial guarantee must be requested to cover the amount of the pre-financing, for an amount equal to the pre-financing, and denominated in the currency of payment. Subject to a risk analysis to be made by the Contracting Authority, a pre-financing guarantee may also be required below the amount of EUR 300.000 of pre-financing, , (i) for Contractors which have been listed in the EDES at any moment during the last 3 years, and (ii) for Contractors having relied on the capacity of another entity not part of the contract in order to meet the selection criteria.

The results of the overall risk analysis may be found in an annex to the DEVCO Companion (Annex J5). For instructions on financial guarantees please refer to DEVCO Companion Section 10.4.7.

For service contracts of less than EUR 60 000, it is not possible to demand a guarantee to cover the pre-financing.

For fee-based contracts, the guarantee must be returned to the Contractor when 80% of the value of the contract has been paid. For global price contracts, the guarantee should be retained by the Contracting Authority until payment of the final amount.

17.17. Article 32 - Revision of Prices

The revision of prices is not authorised for contracts signed using the General and Special Conditions in force as of January 15 2016.

For previous contracts, a price revision clause might have been provided for in the Special Conditions (Article 32). The following only applies to previous contracts.

The Contractor is bound by the rates and prices specified in the contract, and it assumes the risk of cost increases, such as labor, that may occur during the period of implementation of the tasks. Nevertheless, for contracts extending over several years, and/or when the price is subject to heavy inflation it is possible to make recourse to indexation.

"Price revision" means any change in the contract price that becomes necessary because of factors which are external, non-technical, and beyond the control of the Contracting Authority and the Contractor, and which takes into account the price changes of significant elements of the costs incurred by the Contractor, such as the fees. This is particularly the case for service contracts of duration of greater than one year, but no revision can apply during the first year. There is a revision of prices when there is a rise or decrease in prices in the country of the currency in which payments are made.

The revision of prices is only authorised if provided for in the Special Conditions (Article 32). Usually the price can be reviewed upon request in writing by one of the contracting parties no later than three



months before either the anniversary of the contract signature or the contract end date (in case of renewable contract). However, it may occur that the tender documents or the contract documents have made this revision automatic.

A price review may affect all or part of the price. Therefore the contract must specify the items to be subject to the revision.

The price revision may result in either an increase or a decrease of the contract price, depending on the variation in the price of the basic elements.

The prices of fee-based service contracts can be composed of 3 elements: fee-based prices, lump sum prices and reimbursable expenses. The price adjustment applies to only two components, namely the fee-based prices and lump sum prices. The detailed rules as regards the revision of prices must have been mentioned in the Special Conditions. The formula for the price revision makes reference to changes in the indices of consumer prices. A circular from DG BUDG which is annexed to the DEVCO Companion (J2), indicates the formula to be used in this case.

The price revision requires a reference date for when the prices were determined. This date must be in case of a call for tenders the deadline for submission of tenders or the expiry date of tenders or, in the case of contracts signed pursuant to a negotiated procedure, the month before the day on which the Contractor signed the contract.

17.18. Article 33 - Payment to third parties

Article 33.1 is linked with Article 3 on assignment. Orders for payments to third parties may only be carried out after an assignment of the contract or part of it to a third party has been notified to the Contracting Authority by the Contractor, and the Contracting Authority has given its written consent (Article 3.2).

17.19. Article 34 - Breach of Contract

A breach of contract is committed where one of the parties to the contract fails to discharge any of its obligations under the contract. Some breaches are of only minor importance, whereas others, such as the non-implementation of the contract by the contractor or the failure by the Contracting Authority to pay amounts due to the Contractor, are major breaches and have serious consequences. Only serious breaches entitle one of the parties to terminate the contract, and these are enumerated in Article 36 (breaches by the Contractor) and Article 37 (breaches by the Contracting Authority). For other breaches the injured party may claim damages, suspend payments, or suspend the implementation of the contract.

The injured party is then entitled to recover damages from the other party either by negotiation and agreement or, if necessary, by a court action.

The damages to which an injured party is entitled may be either general damages or liquidated damages, both of which are defined in the Glossary of Terms, Annex 1 to the PRAG.

Liquidated damages are damages which have been agreed beforehand by the parties, and recorded in the contract, as being a genuine estimate of the loss suffered by the injured party for a particular breach of contract.



General damages are not agreed beforehand. An injured party seeking to recover general damages must prove the loss it has suffered, whether it attempts to do so by direct agreement with the party in breach or by means of arbitration or litigation.

Any amount of damages, whether liquidated or general, to which the Contracting Authority is entitled, can be deducted from any sums which it is due to pay to the Contractor, or alternatively from an appropriate guarantee, the pre-financing guarantee.

Additional information can be found in Section 23 of the DEVCO Companion "Roadmap for contractual sanctions".

17.20. Article 36 - Termination by the Contracting Authority

The General Conditions enumerate several grounds which entitle the Contracting Authority to terminate the contract, and also stipulate its rights upon termination.

The period of 7 day notice mentioned in Article 36.2 is not aimed at giving the Contractor a final chance to remedy his failures, but instead to give him a chance to make the necessary preparations to achieve his tasks.

Termination is a serious step and should only be taken after exhaustive consultations between the Contracting Authority and the Project Manager. Before resorting to termination, the issue of warnings to the Contractor or instructions to remedy should be considered. The grounds for termination mentioned in Article 36.2 all relate to defaults or lack of ability on the side of the Contractor and speak for themselves. Some of those cases are also applicable to members of the administrative, management or supervisory body of the Contractor and/or to persons having powers of representation, decision or control with regard to the Contractor, to persons jointly and severally liable with the Contractor for the performance of the contract, or to subcontractors. Nevertheless, attention should be drawn to the fact that the Contracting Authority may terminate the contract for reason of any organisational modification in the legal personality, nature, or control of the Contractor, for which it did not obtain the prior consent of the Contracting Authority through an addendum to the contract (Art. 36.2(d)).

Of course, any modification which is acceptable to the Contracting Authority should be formally agreed. This is most likely to occur in the case of a change to the legal relationship between the parties within a consortium or a joint venture. However, there may be changes which affect the rights of the Contracting Authority in a way which it cannot accept. In that case it has the possibility to terminate the contract.

The Contracting Authority may also, at any time and with immediate effect, terminate the contract for other reasons than those provided in Article 36.2, whether they are provided elsewhere in the General Conditions or not.

Where termination by the Contracting Authority is not due to a fault of the Contractor, force majeure, or other circumstances beyond the control of the Contracting Authority, the Contractor is entitled to claim an indemnity for loss suffered, in addition to sums owed to him for services already rendered. Such a loss includes that of profit on the remaining part of the services to be implemented. Termination of the contract does not result in a cessation of all rights and obligations and activities as between the parties. Indeed, in such a case, the Project Manager has to draw up a detailed report of the services which have been rendered by the Contractor.



The net amount due to the Contractor can be ascertained and paid only when all services have been rendered and the full value of contracts with third parties and other costs have been deducted from monies due to the Contractor (Art. 36.6).

The Contracting Authority is also entitled to recover from the Contractor, in addition to the extra costs necessary for completion of the contract, any loss it has suffered because of inadequacies in work already completed and paid for.

17.21. Article 37 - Termination by the Contractor

Unlike the Contracting Authority, the Contractor can terminate the contract only on a few specific grounds listed in Article 37: the Contracting Authority has not paid him sums due for more than 120 days after the expiration of the contract payment deadline, consistently fails to meet its obligations under the contract, or has suspended the contract for more than 90 days for reasons which are not specified in the contract and which are not due to any failure by the Contractor. The termination takes effect automatically 14 days after the Contractor has given notice of termination to the Contracting Authority. In the notice, the Contractor should specify the grounds for the termination.

The Contractor is entitled to be paid by the Contracting Authority for any loss or damage it has suffered, which can add to the recovery of overpayments, corresponding to the difference between what was paid and the total amount of the contract. This entitlement is limited to the contract price (Art. 37.3).

17.22. Article 38 - Force Majeure

There is no default or breach of contract if implementation is prevented by force majeure (Art. 38.1). Because of the seriousness of the consequences which arise, it is important that any notification of force majeure should be carefully examined to ensure that the event in question is genuinely outside the control of the parties. For example, strikes and lock-outs may be caused by some action of the Contractor, and would then not be considered as resulting from force majeure. Provisions of force majeure should, therefore, not be used as an escape from contractual obligations or to improperly terminate the contract. Any dispute between the parties arising from the application of this article should be resolved under the procedures for settlement of disputes.

If a situation of force majeure occurs, it is likely that at least one of the parties suffers some loss. The general principle here is that "the loss falls where it falls".

An additional case of force majeure has appeared as from 2013 in the General Conditions of contracts, and concerns the suspension of cooperation with the partner country. This new case allows for the protection of the interests of the Contractor who can terminate the contract in this way without putting itself in default towards a decentralised Contracting Authority with whom cooperation has been suspended.

As a result of Article 38.3, the Contracting Authority does not have the right to demand the payment of liquidated damages or to terminate the contract for the Contractor's failure of implementation, to the extent that this failure is due to force majeure. Similarly, the Contractor is not entitled to interest on delayed payments or to other remedies arising from the Contracting Authority's failure to fulfil its contractual obligations, or to terminate the contract for failure of implementation, where these failures



are due to force majeure. The procedure to be followed in the event of force majeure is set out in Article 38.4. It is initiated by either party giving prompt notice of the event in question. The Contractor is then required to make proposals on how to continue with implementation of the contract. The Contractor is entitled to any extra costs incurred as a result of the Project Manager's directions (Art. 38.5).

Both parties should monitor the evolution of the circumstances of force majeure especially when those are long-lasting. If the situation of force majeure continues for a period of 180 days, each party is encouraged to make recourse to the 30-day notice for termination provided for in Article 38.6 of the General Conditions, in order to release all parties from their respective contractual obligations.

17.23. Article 40 - Dispute settlement procedures

Although a party can decide to initiate the dispute settlement procedures of Article 40 of the General Conditions at a moment when the contract is still being implemented, these procedures may also begin once the contract has been completed, or after the termination of the contract by one of the parties. It should be noted that if there is a dispute which concerns an on-going contract, this does not relieve the Contractor of its responsibility to continue complying with its contractual obligations with due diligence.

17.23.1. Amicable settlement

When a dispute relating to the contract arises, the parties are required to make every effort to settle this dispute amicably. To this end, as an obligatory first step, Article 40.2 of the General Conditions requires one of the parties to notify the other party in writing of the dispute, stating its position and any solution it envisages, and requesting an amicable settlement. A prior information letter issued in the view of a recovery order can also take the place of a formal request for amicable settlement, if so indicated in the letter itself. The other party is to respond to that request within 30 days with its position on the dispute. The general principle is that disputes are discussed by the parties and, whenever possible, resolved in an amicable way. The way of pursuing an amicable settlement may vary according to the internal administrative procedures of the Contracting Authority concerned, but it is usually of an informal nature. Nevertheless in order to ensure a certain efficiency and transparency, Article 40.2 of the General Conditions sets clear time limits to the attempt for amicable settlement. These time limits guarantee that a party cannot indefinitely prolong the amicable settlement negotiations in an attempt to gain time and without any genuine intention to come to a settlement. As such, the maximum time period for reaching an amicable settlement is fixed at 120 days, unless both parties agree otherwise. The amicable settlement procedure can be considered to have failed earlier if the other party did not agree to the request for an amicable settlement or if it did not respond to that request within 30 days.

17.23.2. Litigation

If the attempt to resolve the dispute through amicable settlement fails, each party can, by way of last resort, submit its claims to a court or initiate arbitration proceedings, as stipulated in the Special



Conditions of the contract.

- Unlike with an amicable settlement, a court or arbitral tribunal may take a decision on the submitted claims even if the other party does not cooperate during the legal proceedings for instance if one party does not attend proceedings, the court or tribunal may still make a decision. Unlike a proposal made during a conciliation procedure, the final decision taken by a court or arbitration tribunal will be binding. Whether a court or an arbitral tribunal will be competent and, if so, which court or arbitral tribunal, will be laid down in the Special Conditions of the contract. As a general rule, whenever the Commission is the Contracting Authority, the courts in Brussels are designated as being exclusively competent for the litigation. In the case of indirectly managed EDF-financed contracts, the Special Conditions will distinguish between disputes arising in a national contract and disputes arising in a transnational contract. Disputes arising from a national contract, i.e. a contract concluded with a national of the State of the Contracting Authority, are under Article 30.a of Annex IV of the Cotonou Agreement, to be settled in accordance with the national legislation of the ACP State concerned.
- Disputes arising from a transnational contract, i.e. a contract concluded with a Contractor who is not a national of the State of the Contracting Authority, are, unless the parties agree otherwise, to be settled by arbitration in accordance with the Procedural Rules adopted by the decision of the ACP-EC Council of Ministers. These Procedural Rules on Conciliation and Arbitration of Contracts Financed by the European Development Fund have been adopted by Decision N° 3/90 of the ACP-EC Council of Ministers of 29 March 1990 and published in the Official Journal L-382 of 31 December 1990.

In an EDF indirect transnational contract, parties further have the option to agree not to submit the dispute to arbitration, but instead to follow either the national legislation of the ACP State concerned or its established international practices. Such agreement can be reached at the start of the contract before any dispute has arisen, or later on. In any event, the agreement to deviate from recourse to arbitration in a transnational contract must be recorded in writing and signed by both parties.

If an internal administrative appeal procedure exists within the ACP State, the arbitration must be preceded by that procedure. The Contractor will only be in a position to initiate arbitration if internal administrative appeal procedures fail or are deemed to have failed (that is if there are no such procedures in the ACP State in question) as indicated in Article 4 of the EDF Procedural Rules. Arbitration is a kind of private dispute resolution procedure in which the parties contractually agree to submit their dispute to an arbitral tribunal and accept the decision of this tribunal to be binding. If the parties agree, the arbitral tribunal can consist of one single arbitrator. If not, each party selects, on its own, one arbitrator, who then jointly nominate a third arbitrator who will act as chairman of the tribunal. The arbitration procedure is an adversarial procedure, with written statements exchanged between the parties and concluded with oral proceedings. No appeal is open against the final decision taken by the arbitral tribunal. It should be noted that arbitration procedures are not public, and are subject to payment - the cost shall be borne by the party requesting the arbitration. For more information on arbitration in EDF contracts, please see the brief overview of the rules of arbitration applicable to contracts financed by the EDF:

 $\frac{http://www.cc.cec/dgintranet/europeaid/contracts_finances/guides/prag/documents/edf_arbitration_mar10_fr.pdf$



and the rules of procedure for conciliation and arbitration of contracts financed by the EDF (annex A12 to PRAG):

http://ec.europa.eu/europeaid/prag/annexes.do

17.23.3. Conciliation

Once the dispute has arisen, the parties may agree to have recourse to conciliation by a third party. The link below leads to a declaration of acceptance of a procedure of conciliation by the European Commission:

 $\frac{https://myintracomm.ec.europa.eu/dg/devco/finance-contracts-legal/legal-affairs/legal-disputes/Pages/court-actions-our-tasks.aspx$

The main difference between conciliation and arbitration is that, unlike arbitration, the proposal made by a conciliator is not binding for the parties. They remain free to accept or reject any settlement-proposal made by the conciliator. Unlike the attempt for amicable settlement, the conciliation is not an obligatory step.

Often, conciliation is initiated when one of the parties has already submitted the dispute to a court or arbitral tribunal. Indeed, as a protective measure, a party may, for instance, already have lodged a request for arbitration to avoid such possibility to become time-barred. In that respect, one should bear in mind that Article 18 of the EDF procedural rules for conciliation and arbitration stipulates that the notice initiating arbitration shall be time-barred unless it is given not later than 90 days after the receipt of the decision closing the internal administrative proceedings taken in the ACP State. The conciliator will, as a general rule, request the parties to suspend arbitration proceedings pending conciliation.

Like under the amicable settlement procedure, conciliation starts with a party requesting the other party in writing to agree on an attempt to settle their dispute through conciliation by a third person. The other party must respond to this request within 30 days. The same safeguards as for the amicable settlement procedure govern the conciliation procedure: unless the parties agree otherwise, the maximum time period for reaching a settlement through conciliation is 120 days.

Should conciliation fail, the parties may refer their dispute to, or continue their dispute before, a court or arbitral tribunal, as specified in the Special Conditions. If so, nothing that has transpired in connection with the proceedings before the conciliator shall in any way affect the legal rights of any of the parties at the arbitration.

In a contract to which the Commission is not a party, the Commission can act as a conciliator, and if so, this will take the form of a good offices procedure. Such a good offices procedure can be conducted by the Delegation or by Headquarters, depending on the availability of resources and competences. In any event, it is crucial that both parties have confidence in the impartiality and capacity of the conciliator and fully accept his mission.

For more information on the good offices procedure, please consult the document which describes its steps and principles (and which should have been previously signed by the parties).



18. The implementation of works contracts - A Users' Guide

[The content of this chapter is under the responsibility of unit DEVCO.R.3. The latest update was made in October 2016.]

18.1. Introduction

The user's guide is an internal document designed exclusively to support staff of the European Commission when implementing procurement contracts in the context of External Actions. It is neither an official interpretation of the contract documents, nor does it create any rights or obligations. It is tailor-made for Commission staff and requires knowledge of and experience in internal procedures. It is neither intended nor able to provide guidance to contractors or the general public.

The General Conditions contain the basic articles governing the post-contract-award phase for works contracts

They may be subject to modification by the Special Conditions which are part of the contract and which also include the necessary additions to the General Conditions. Through these additions and modifications, the Special Conditions take into account the specific subject matter of the contract as well as the specific circumstances of the project to which the contract relates.

This Guide does not deal with each and every article of the General Conditions for works contracts but only with those articles which are considered essential or complex such as to require some further explanations. Other provisions of the General Conditions speak for themselves. Furthermore, the standard tender documents and contracts contain several indications, references and proposals for modifying and completing the General Conditions through the Special Conditions.

18.2. Role of the supervisor

One of the most important persons in administering a works contact, and who is mentioned throughout the General Conditions, is the Supervisor.

The Supervisor is employed by the Contracting Authority as its agent responsible for controlling the progress and execution of the works and generally acts on behalf of the Contracting Authority.

The Supervisor is not a party to the contract, and therefore cannot relieve the Contractor of any of his obligations except as expressly provided for in the contract.

Depending on the type of contract and the practice in the partner country, the Supervisor may be recruited from one of the following sources:

- a) institutional, e.g., a ministry, department or agency of the government or Contracting Authority; or
- b) a professional company, firm or natural person (for small contracts) engaged under a separate service contract for the purpose of supervising the works.

The Supervisor is largely responsible for the day-to-day technical supervision of the contract; in this capacity, he is given the opportunity to exercise his independent professional judgment.

The duties and powers of the Supervisor are described in several articles of the General Conditions.



He is responsible for keeping a works register of the progress of the works (Art. 39 GC), and for inspecting and testing components and materials before incorporation in the works (Art. 41 GC). He grants or refuses the Contractor's request for extensions of the period of implementation of tasks (Art. 35 GC), he can order modifications to the works (Art. 37) and decide on suspension of the works (Art. 38 GC).

The Supervisor is required to consult with the Contracting Authority before reaching conclusions on certain specific matters having financial implications as, for example, extension of the period of implementation of tasks, modifications and claims for additional payment.

The Supervisor, while retaining the ultimate responsibility for supervising the works, is entitled to appoint a representative and delegate responsibilities to him as he considers necessary.

The duties, authority and identity of the Supervisor's Representative are determined in an administrative order which must be issued at the moment of the commencement order. The role of the Supervisor's Representative shall be to supervise and inspect works and to test and examine the materials employed and the quality of workmanship. Under no circumstances will the Supervisor's Representative be empowered to relieve the Contractor of its obligations under the contract or - save where express instructions to that effect are given in the contract - order works resulting in an extension of the period of implementation of tasks or additional costs to be paid by the Contracting Authority or introduce variants in the nature or scale of the works (Art. 5(2) GC).

The delegation should include provision for the representative to take action in an emergency such as instructing urgent remedial work. The scope of delegation will vary depending, amongst other things, on the size and nature of the project and its location in relation to the headquarters of the Contracting authority and the calibre of the person appointed as representative.

The Supervisor's Representative is frequently a professional company, firm (or an employee or natural person for small contracts) and acts as the agent of the Supervisor. Nevertheless, without in any way diminishing the responsibility of the Supervisor for the proper supervision of the works, the appointment of his Representative is subject to the approval of the Contracting Authority. The Contracting Authority may also require the removal of the Supervisor's Representative, should he prove unsuitable for the task. These powers of the Contracting Authority are not mentioned in the General Conditions as they are a matter to be decided in the relation between the Contracting Authority and the Supervisor and not in that between the Contracting Authority and the Contractor. In order to give effect to the appointment of the Supervisor's Representative, the Supervisor is required to notify the Contractor (Art. 5.2 GC). He is also required to notify the Contracting Authority, although again this is not mentioned in the contract. The Supervisor must also inform the Contractor of the responsibilities which he has delegated to the Supervisor's Representative and, where necessary, of any later modifications to these delegated powers.

Within the scope of the delegated powers, all actions taken by the Supervisor's Representative are regarded as actions of the Supervisor and will have the same effect. However, because he carries ultimate responsibility, the Supervisor may at any time vary instructions given or actions taken by his representative (Art. 5.3(b) GC). Where the Supervisor cancels or varies orders issued by his representative, and the Contractor has already taken some action on the order incurring some expense (for example, ordering materials), the Contractor will normally be entitled to reimbursement of his costs. The Supervisor may also rectify any failure on the part of his representative to take necessary



actions. This sometimes happens when the Supervisor's Representative does not notice work which has been done incorrectly or work which contains defects. In such cases this failure of the Supervisor's Representative does not prevent the Supervisor from rejecting the work at a later date. This would not entitle the Contractor to reimbursement of costs, since he is responsible for the defect.

All instructions and orders issued by the Supervisor or the Supervisor's Representative to the Contractor must be in writing in the form of an administrative order. However, the General Conditions provide that, where the situation demands, instructions concerning modifications (Art. 37.2 GC) may, in the first instance, be issued orally. Such situations usually arise in cases of urgency where it is important that the Contractor is instructed as soon as possible. Oral instructions must be confirmed promptly by administrative order.

Administrative orders issued by the Supervisor or his representative should be addressed to the Contractor and not to the Contractor's site representative. However, in order to facilitate the progress of the works, a copy should be delivered to the Contractor's representative (Art. 5.4 GC) who should have full authority to receive and carry out any administrative order issued by the Supervisor.

18.3. Program of the implementation of tasks

A tenderer will normally have been required to submit with his tender a preliminary work program with a list of the major items of the equipment which he proposes to bring to the site, a forecast of labour and staff and a forecast of expenditure in various currencies (if applicable) during the contract period.

This information is required for evaluation of the tenders and particularly for establishing that tenderers have correctly appreciated the activities required to ensure completion of the works within the specified time. It is also required in order to ascertain how the phasing of operations affects other contracts and activities of the Contracting Authority on the site. However, on award, this information is usually not made part of the contract.

In completion of the work program given as part of the offer, the Contractor is required to submit to the Supervisor a detailed program of implementation of tasks, broken down by activity and by month. The program should contain, at least, the order in which the Contractor proposes to carry out the works, the time limits within which submission and approval of drawings are required, an organization chart containing the names, qualifications and curricula vitae of the staff responsible for the site, a general description of the method including the sequence, by month and by nature which the Contractor proposes to carry out the works, a plan for the setting out and organization of the site and such further details and information as the Supervisor may reasonably require (17.1 GC).

The program must be sent by the Contractor to the Supervisor within 30 days of receipt of notification stating the date of commencement of the work and will be subject to the approval of the Supervisor within 10 days of receipt (save where the Supervisor, within these 10 days notifies the Contractor of his wish for a meeting in order to discuss the documents submitted). If the Supervisor fails to notify its decision or remark within this time limit, the program is deemed approved (Article 17.3 GC). The program has contractual significance for the actions taken by the Contractor, the Supervisor and the Contracting Authority. The program will enable the Supervisor to take timely action in monitoring the progress of the works and to enable the Contracting Authority to make arrangements for the release of



the site, the provision of drawings and instructions, and the coordination with other Contractors engaged in the project. It also permits the Contractor to effect timely orders and the allocation of resources (materials, equipment, etc.).

The Special Conditions should give any additional information or specification about the manner in which the program should be presented. The Special Conditions may specify the format for the program.

The Supervisor, on observing that the implementation of the works has departed materially from the approved program, may instruct the Contractor to revise the program within a given time and in the manner that the Supervisor considers appropriate (Art. 17.5 GC). The purpose of having a revised program is to show how the Contractor intends to make up for any delay so as to complete the remaining work within the time available. Proper management of the contract is only possible with a realistic program which reflects the actual progress already made.

Where the Contractor is proceeding with the works in accordance with or in advance of the program, it should not be necessary for the Supervisor to order such a revision. On the other hand, the Contractor is not permitted to modify the program of implementation of tasks without the approval of the Supervisor.

The Contractor is not entitled to any additional payment for revising the program.

18.4. Sub-contracting

Sub-contracting should be distinguished from cases where the Contracting Authority enters into a separate direct contract with another Contractor for work which is not part of the contract, but is part of the same project. Where a project is divided into a number of separate contracts, the Supervisor will need to coordinate them, on behalf of the Contracting Authority. Whilst a Contractor is fully responsible for his sub-contractors, he is not responsible for other contractors working on the project but he may be responsible for liaising with them if he is required to do so in his contract.

Sub-contracting of certain specialized parts of the works is not unusual in the execution of a contract. Although the Contracting Authority may wish to have the contract carried out by the selected Contractor, it is generally recognized that other persons or firms, by reason of their greater specialization, experience or capacity may be able to carry out particular works more efficiently than the Contractor. Accordingly, with the Contracting Authority's authorization, the Contractor may subcontract work to others.

Although certain work may be subcontracted, the Contractor remains fully responsible for constructing and completing the works in accordance with the contract (Art. 7.5). The work to be subcontracted and the names of the subcontractors must be notified to the Contracting Authority. The Contracting Authority then notifies the Contractor of its decision authorizing or refusing to authorize the proposed sub-contract within 30 days or notifies the contractor that he needs a further delay of a maximum of 15 days to study the request. Where the Contracting Authority refuses authorization, the reason for the refusal should be stated (Art. 7.2). If the Contracting Authority fails to notify its decision within this time limit (with or without 15 days extra) the work to be sub-contracted and/or the subcontractors are deemed to be approved at the end of the time limit. Sub-contracting without the approval of the Contracting Authority can result in termination of the contract (Art. 7.7 and 64.2 (d)).



Before approving a sub-contract, the Contracting Authority should examine the Contractor's evidence that the sub-contractor he suggests satisfies the same eligibility criteria as those applicable for the award of the contract and is not in one of the exclusion situation mentioned in the tender dossier. For EDF financed contracts, where subcontracting is envisaged, preference shall be given by the Contractor to subcontractors of ACP States capable of implementing the tasks required on similar terms (Article 26, under d), of Annex IV to the Cotonou Agreement). Any special requirements for the eligibility of sub-contractors should be stated in the Special Conditions.

A tenderer may in his tender have stated the work which he proposes to sub-contract and sometimes also the name of the proposed sub-contractors. It should be made clear, before the contract is signed, whether the Contractor is to be bound by such proposed sub-contracts. This will be the case where the qualifications of the sub-contractors, identified by a tenderer in his tender, have been taken into account during the evaluation of the bids and are part of the technical reasons for awarding the contract to the tenderer in question. If this is the case, it should be explicitly mentioned in the notification of award of the contract.

In relation to the execution of a sub-contract, it is sometimes necessary for the Supervisor to deal directly with the sub-contractor on technical matters. In such a case, he may only do so with the agreement of the Contractor, and it is essential that the Contractor is kept informed at all stages so that the Contractor is immediately aware of discussions or correspondence that have taken place between the Supervisor and the sub-contractor and can comment or take such action as he considers appropriate.

If, at the end of the defects liability period, there is still some unexpired guarantee or other obligation from a sub-contractor to the Contractor, the latter must transfer this right to the Contracting Authority if so requested (Art. 7.6). The Contracting Authority may also make such a request at any time after the end of the defects liability period. The Contractor should always include a provision in his contract with the sub-contractor so that he can fulfil his contractual obligations in this respect.

18.5. Assignment

Through an assignment, the contractor's rights and obligations under the contract can be transferred to a third party, the assignee, who then in his turn becomes the new contractor for the contract or part thereof. An assignment could, for instance, become necessary following an internal organisational modification in the group of which the contractor forms part.

> On the one hand, such an assignment whereby the assignee takes over the further implementation of the contract requires the prior written consent of the contracting authority, formalised through an addendum of the contract. As the initial contractor, the assignor, obtained the contract through a public procurement procedure, the contracting authority, when giving its consent, has to assure that the assignment is not a way to circumvent that award procedure. For this reason, the assignee must, for instance, equally satisfy the eligibility and exclusion criteria applicable for the award of the contract. For the same reason, the assignment must, as a rule, not alter the unit prices and contract conditions of the initial contract. As a result, the addendum formalising the transfer of the contract will often be limited to a mere modification of the contractor's identity and bank account details. While such an addendum is to be signed by the contracting authority, the assignor and the assignee, often the assignor and assignee will lay down the arrangements between them in a separate deed to which the



contracting authority is and should not be a party.

Before giving its prior written consent to the proposed assignment, the contracting authority should dispose of a report of the works performed at the moment of the contract transfer, as well as an inventory of the temporary structures, materials, plant and equipment and an overview of the interim payments executed and pre-financings received. It is recommended that the inventory and the survey be carried out jointly by the supervisor, assignor and assignee as these reports should also be accepted by all three.

Likewise, before giving its written consent, the contracting authority should receive the necessary bank guarantees from the assignee. As the assignee takes over all contractual obligations without limitation, the assignee will bear full liability for any defect or contract breach, regardless whether the cause of the defect took place before or after the assignment. For this liability, the assignee will have to mobilise a full performance guarantee. In addition, article 6(3) of the General Conditions stipulates that the assignment does not relieve the assignor of his obligations for the part of the contract already performed or the part not assigned. After the assignment, no payments will anymore be made to the assignor for the assigned contract or part thereof: their pre-financing guarantee and retention guarantee should therefore also be fully replaced by new guarantees from the assignee's side.

Assigning the contract whereby the assignee takes over the further implementation of the contract, without the authorization of the contracting authority, constitutes a valid reason for the contracting authority to terminate the contract under article 64(2)(d) of the General Conditions. Article 6(4) of the General Conditions further confirms that if the contractor has assigned the contract without authorization, the contracting authority may, without giving formal notice thereof, apply as of right the sanctions for breach of contract.

> On the other hand, contractors are sometimes required to assign rights under the contract for the benefit of their creditors or insurers: for instance, when the contractor insures himself for possible losses, the insurance contract will often require the contractor to transfer to the insurer his right to obtain relief against the person liable, so that the insurer can in his turn recover the damages from that liable person. Likewise, when granting credit, the contractor's bank can demand from the contractor that the payments which the contractor receives under the works contract are directly paid to the bank. Such assignments for the benefit of the contractor's creditors or insurers, of course, do not imply that these bank or insurance companies will take over the further implementation of the contract. Consequently, article 6(2) of the General Conditions stipulates that for the cases under points (a) and (b) of that article, the prior written consent of the contracting authority is not required.

Still, even for those cases, the contractor will have the responsibility to notify the assignment to the contracting authority, as reflected in article 54(1) and 54(2) of the General Conditions.

18.6. Modifications

Three situations are to be distinguished:

18.6.1. No contract modification

In the overall majority of cases, the contract provides that it is paid by measurement: in such a case,



the quantities indicated in the bill of quantities are estimates, as is the initial contract price derived from these estimated quantities.

Whenever an application for payment is submitted, the Supervisor measures, for the respective items, the actual quantities of the works executed and certifies, by applying the unit rates, the amount due. Increases vis-à-vis the initial contract price, which are the sole result of the measured actual quantity exceeding the stated bill of quantities or price schedule, do not represent a change of the contract and do not require an administrative order for modification nor a contract addendum.

Likewise, it can occur that the application of the price revision clause of the contract will have the same effect. Again, since the price revision formula is already agreed upon by the contracting parties in the initial contract, no modification of the contract is required to allow increases vis-à-vis the initial contract price to deal with their effect.

In no way can a contract addendum or administrative order be used to obtain additional works.

18.6.2. Administrative order

The Supervisor can order any modification to any part of the works which are necessary for the proper completion or functioning of the works. Article 37 (37.2 to 37.8) defines these changes and the procedures and criteria for making, processing and pricing them. These procedures are based on two basic principles: firstly, that only the Supervisor, and not the Contracting Authority, can order modifications and, secondly, that modifications are ordered in the form of administrative orders. There may be urgent situations where it is necessary to issue oral instructions to the Contractor. In such cases, the oral instructions should be promptly confirmed by issuing an administrative order. Alternatively, the Contractor may confirm in writing to the Supervisor an oral order which has been given by the Supervisor. This is deemed to be an administrative order unless immediately contradicted by the Supervisor in writing (Art. 37.3).

Except in the case of an emergency when oral instructions are issued, the following procedure applies to orders for modifications:

- a) The Supervisor prepares the technical details of the modification (including its effect on the program of implementation) and an estimation of the cost implications.
- b) Although the Supervisor is not obliged to seek the Contracting Authority's authorization before asking proposals from the Contractor, it is advisable for him to consult with the Contracting Authority in order to make sure that the latter does not disagree. This is particularly important in the event of
- a major change in the scope of the works, or/and
- financial consequences to be borne by the donor.
- c) The Supervisor notifies the Contractor of his intention to order the modification and gives details of its nature and form. He also requests him to provide any necessary proposals for adjusting the contract price and the program of implementation.
- d) If the Supervisor is satisfied with the Contractor's submission and after due consultation with the Contracting Authority, the Supervisor issues the administrative order for the modification which will state the technical details of the works to be undertaken, changes to the contract price, any changes to the program of implementation and, if necessary, the manner in which the works are to be implemented.



- e) If the Supervisor is not satisfied with the Contractor's submission or it falls outside the authorization from the Contracting Authority, the Supervisor may either:
- consult further with the Contracting Authority; or
- if he deems fit, issue the administrative order on the basis of his previous consultation with the Contracting Authority, stating how it is to be valued.
- f) If the Contractor disagrees with the changes to the contract price stated in the administrative order, he may claim for additional payment under Article 55. If the Contractor considers that he is entitled to an extension to the period of implementation greater than any he may have been granted, he may submit a request under Article 35. In any event, the Contractor is required to carry out the variation without waiting for the outcome of his claim or request.

As mentioned, the procedure is different in urgent situations where oral instructions have to be issued. If in those situations, the cost estimate or the details of the modification could not be fully specified before the order, the Contractor must keep records of the costs of undertaking the variation and of time spent on it. These records must be open to inspection by the Supervisor at all reasonable times (Art. 37.7).

All variations are priced in accordance with the rules set out in Article 37.6. Wherever possible, appropriate rates and prices in the bill of quantities or price schedule are to be used, at least as a basis. Only when there are no appropriate rate and prices which are applicable, should a "reasonable and proper" rate be fixed. This consists of an estimate of actual cost together with overheads and profit. Sometimes a modification is necessitated by a default of or a technical breach of contract by the Contractor. In such a case, any additional cost attributable to that modification must be borne by the Contractor.

At provisional acceptance, the Supervisor is required to review the total contract price when the total value of the works resulting from administrative orders or other circumstances not caused by the Contractor's default varies by more than 15 per cent (as an increase or decrease) of the original contract price. In calculating this percentage, changes in the contract price due to price revision (Art. 48) and provisional sums (Art. 49.2) are not included. The Supervisor should consult with the Contracting Authority and the Contractor on the sum and subsequently notify it to them. An administrative order, however, may stipulate - subject to the agreement of the Contractor - that the related increase/decrease in costs is not to be taken into account as regards Article 37.8.

The extent to which the Contractor is affected by such increases or decreases of the contract price will depend on the degree to which the fixed on-costs have been covered by separate items in the bill of quantities (sometimes called preliminaries) instead of being spread over the unit rates.

It has to be reminded that any modification which would result in such an increase or reduction of the total value of the works in excess of 15% of the initial contract price requires a contract modification through an addendum (see hereunder).

18.6.3. Addendum

The administrative orders dealt with above concern the orders given by the Supervisor to the Contractor to modify works. But, of course, it can happen that the parties to the contract (the Contracting Authority and the Contractor) mutually agree to modify the contract. Then, such contract modification must be formalised through an addendum (Art. 37.1).



In this regard, it is important to bear in mind that:

- it is necessary to proceed through a contract addendum when the envisaged modification would result in an increase or reduction of the total value of the works in excess of 15% of the initial contract price.
- an addendum is also necessary when additional works, not included in the initial contract, become necessary for carrying out the works described therein, because of unforeseen circumstances. In this case, an addendum to the contract can be concluded under the following conditions: (i) when the additional works cannot be technically or economically separated from the main contract without serious inconveniences for the partner country; or (ii) where such works, although separable from the implementation of the contract, are strictly necessary to its completion; and (iii) provided that the aggregate value of contracts awarded for additional works does not exceed 50% of the value of the initial contract).

18.7. Testing, acceptance and maintenance

18.7.1. Introduction

The Contractor is required to provide the works and supply the various materials and components necessary for the works which conform to the specifications, samples, etc. laid down in the contract (Art. 40.2). It is essential that the materials and components are inspected and tested to check that they are satisfactory, before incorporating them in to the works. This is one of the most important tasks of the Supervisor.

The various stages in the checking procedure result in preliminary technical acceptance for certain materials, if required in the Special Conditions (Art. 40.3), provisional acceptance of the works (Art. 60) and final acceptance of the works (Art. 62).

The provisional and final acceptance are the two stages in which the works are taken over effectively. The provisional acceptance intervenes when the works are complete and are capable of being occupied and used by the Contracting Authority; the final acceptance after the defects liability period when all defects have been properly made good. The contract may permit the provisional acceptance of the works in parts or sections (partial provisional acceptance).

The defects liability period stated in the contract commences on provisional acceptance. For defective items which have to be replaced or renewed, the defects liability period restarts at the time of replacement or renewal being made to the satisfaction of the Supervisor.

The Contractor is responsible for rectifying all defects which are observed in the works during the defects liability period. He will not, however, be liable for defects which can reasonably be attributed to an abnormal use of the works or acts of the Contracting Authority or of the Supervisor.

The Contracting Authority and the Head of Delegation should be kept duly informed on the acceptance process and be given the possibility to assist to the various stages.

18.7.2. Preliminary technical acceptance: inspection and testing of materials and workmanship



When the Contractor considers that certain items are ready for preliminary technical acceptance, he takes the initiative by sending a request to the Supervisor (Art. 40.3.). This is particularly important for inspections and tests not earned out on site but at the place of manufacture. If the Supervisor finds them satisfactory, he must issue a certificate stating that the items meet the requirements for preliminary technical acceptance laid down in the contract.

Before delivering such a certificate the Supervisor will proceed to inspection and testing. Inspection is essentially visual in nature. It includes examining and measuring components and materials to check their conformity with the drawings, models, samples, etc., as well as checking the progress of manufacture against the program of implementation of tasks. Testing is the carrying out of technical tests on materials, components and manufactured goods, as described in the contract, to check that they are of the specified quality.

Inspection and testing may take place at the place of manufacture, the site or other places as may be specified in the contract (Art. 41.2). If no place is specified, the place should be agreed between the Contractor and the Supervisor.

In preparing his program of implementation of tasks, the Contractor should allow for inspection and testing by the Supervisor and for the acceptance procedures and the Contractor's tender price should include for all tests and all the Contractor's responsibilities relating to testing and inspection specified in the contract

The Supervisor may instruct the Contractor to carry out tests additional to those that have been specified. In this case, the Contractor is entitled to be paid for any additional testing. This situation is different from the one where Supervisor and Contractor disagree on the test results and where either party can require the test to be repeated or can request that the test is carried out by an independent expert. In that case, the party who is proved wrong pays for the repeat test. The result of the retesting is final (Art. 41.6).

Components and materials which are not of the specified quality must be rejected. Article 42 describes the procedure to be followed in that case including the possibility for the Contracting Authority to employ another contractor to make good any rejected part of the works (Art 42.4) although it is preferable that it is the Contractor who rectifies the defects, since employment of another Contractor can confuse liabilities especially if the rectification work is not properly done.

It should be pointed out that the signing of a preliminary technical acceptance certificate is not final and depends on the Supervisor. It does not prevent the Supervisor from rejecting components or materials should any defect in them become apparent at a later date or when the works are submitted for provisional acceptance (Art 40.4).

On the other hand, when tests have shown no failure, interim payment has been made and work has proceeded normally, and only at a later stage is it realized that the work fails to meet the requirements of the contract, it may be appropriate for the Supervisor to investigate with the parties to the contract whether an acceptable solution can be found on the basis of redesign and adjustment of payment. This is particularly the case where rectification would lead to long delays, yet where the defective work may still be of a standard which can be accepted in a different form, if necessary, by the Contracting Authority. Although it is not provided for in the contract, this may be in the best interests of all concerned. Any agreement reached should take due account of the savings to the Contractor in not having to rectify the faulty work and in not having to pay liquidated damages. Instructions to remove



the faulty work, therefore, should, at such a late stage, be an exceptional remedy if completion of the works is vital to the Contracting Authority. Again, the Supervisor should specify a reasonable time for the Contractor to act in these circumstances. (See also Art 58).

In carrying out his duties, in particular during inspection and testing, the Supervisor often gains access to much information of a commercial nature regarding methods of manufacture and how an undertaking operates. He is required to respect the confidentiality of this information and describe it to others only on a "need to know" basis (Art. 41.7). This requirement should also be stipulated in the contract between the Supervisor and Contracting Authority.

18.7.3. Partial provisional acceptance

Partial provisional acceptance involves the acceptance on a provisional basis of parts or sections of the works which have been substantially completed and can be used as independent units (Art. 59.2).

This may be with or without the contract specifying different completion date for various sections of the works (Art. 60.2).

In cases of urgency, the Contracting Authority may take over part of the works even though they have not been the subject of partial provisional acceptance. In those cases, the Supervisor is required to prepare a list of outstanding work and obtain the prior Contractor's agreement to it. The Contractor is then permitted to complete the outstanding work as soon as practicable (Art. 59.1).

18.7.4. Provisional acceptance

The Contractor is required to initiate the process of provisional acceptance of the works. He should give the Supervisor a maximum of 15 days' notice reckoned to the time when the works are expected to be ready for provisional acceptance. The Supervisor is obliged within 30 days after the receipt of the Contractor's application, either to issue the certificate of provisional acceptance to the Contractor, with a copy to the Contracting Authority, or to reject the application (Art. 60.2). These firm time limits for implementing the procedures are designed to reduce to the minimum possible the time needed for provisional acceptance. If the Supervisor fails either to issue the certificate of provisional acceptance or to reject the Contractor's application within the period of 30 days, he is deemed to have issued the certificate on the last day of that period (Art. 60.3).

Upon provisional acceptance of the works, the Contractor is required to dismantle and remove from the site all his remaining equipment, temporary structures and materials he no longer requires and any litter or obstructions and restore the site to the condition specified in the contract (Art. 60.4). The obligation of the Contractor to leave the site in proper condition is of utmost importance as it carries both cost and environmental consequences. Particular attention should be paid not only to the completed works and its vicinity but also to any quarries, borrow pits, buildings, water sources, etc., which were put at the disposal of the Contractor by the Contracting Authority. The Supervisor should ensure that this obligation is enforced.

After provisional acceptance and without prejudice to the defects liability period referred to below, the Contractor shall no longer be responsible for risks which may affect the works and which result from causes not attributable to him. However, the Contractor shall be responsible as from the date of



provisional acceptance for the soundness of the construction for the period specified in the law of the Country in which the works are executed, which also specifies the nature and extent of this liability (Art. 61.8 GC).

18.7.5. Defects liability period and obligations

On the date of provisional acceptance a defects liability period commences, which is 365 days if not otherwise specified in the Special Conditions. Separate sections of the works may be assigned different defects liability periods, if need be.

The defects liability period for items which have been replaced or repaired commences only after the observed defects have been remedied by the Contractor and certified by the Supervisor.

The main purpose of the defects liability period is to demonstrate under operational conditions that the works have been carried out technically in accordance with the requirements of the contract. During this period the Contractor must not only complete such outstanding items of work as may be listed in the certificate of provisional acceptance. He should also remedy any defects which are revealed during the defects liability period (Art. 61.1).

The Contract does not generally require the Contractor to perform operational maintenance during the defects liability period, unless the Special Conditions provide otherwise (with corresponding provisions in the technical specifications) (Art. 61.6).

The Contracting Authority or the Supervisor should notify the Contractor if any defect appears or damage occurs for which the Contractor is responsible during the defects liability period. If the Contractor fails to remedy a defect or damage within the time limit stipulated in the notification, the Contracting Authority itself may carry out the repairs or employ someone else to do so, at the Contractor's risk and expense. In this case, the costs to the Contracting Authority for carrying out the repairs are deducted from monies due to or from guarantees held against the Contractor or from both. Alternatively, the Contracting Authority may terminate the contract (Art. 61.3). However, it is always preferable to give the Contractor every opportunity to make good defects in order to avoid disputes which may arise if the repair work is not carried out satisfactorily.

The issue of the notification of defect or damage to the Contractor, referred to in Article 61.3, would normally fall within the duties of the Supervisor. However, quite often the Supervisor will have completed his contract and left the site. In that case, it falls to the Contracting Authority to issue the notification.

18.7.6. Final acceptance

The Supervisor should issue a final acceptance certificate to the Contractor within 30 days upon the expiration of the latest defects liability period or as soon thereafter as any works have been completed and defects or damage have been rectified if that completion or rectification did not take place before the end of the latest maintenance period (Art. 62.1). A copy should be sent to the Contracting Authority, who should keep the Head of Delegation informed.

Notwithstanding its wording, the final acceptance certificate does not release the Contractor from all his obligations under the contract and the Contractor remains responsible as from the date of provisional acceptance for the soundness of the construction, as laid down in the in the law of the



Country in which the works are executed. The works could contain latent defects or faults which were not discoverable at the end of the defects liability period. The Contractor remains liable for these defects or faults for the period specified in the law of the Country in which the works are executed, which also specifies the nature and extent of this liability.

A number of consequences follow from the issue of the final acceptance certificate. For example, the Contractor is required to return to the Supervisor all contract documents (Art. 8.1). The Contractor must submit to the Supervisor a draft final statement of account within 90 days of the issue of the final acceptance certificate (Art. 51.1). The retention sum or retention guarantee and the performance guarantee must be released to the Contractor within 60 days after the signed final statement of account has been issued by the Contracting Authority (Art. 47.3 and 15.8). However, for contracts applying General Conditions previous to PRAG 2015 version, the time period for release is 45 days. There may still, of course, be some matters in dispute at this time which are the subject of amicable settlement, conciliation, arbitration or other litigation procedures, therefore the retention sum or retention guarantee and the performance guarantee are released for their total amount except for amounts which are the subject of amicable settlement, arbitration or litigation (Art. 51.3).

18.8. Property in plant and materials

The rights and obligations of the Contracting Authority, the Contractor and the Supervisor concerning the use and ownership of equipment, temporary works, plant and materials brought to the site by the Contractor, are often the source of misunderstanding and disputes.

The minimum protection for the Contracting Authority is described in Article 43.1, which provides that anything brought onto the site, other than vehicles which are used for transporting labour, materials etc. to or from the site, is deemed to be intended exclusively for work on the site. Thus, it cannot be used by the Contractor for work on other contracts. If the Contractor wishes to remove from the site any equipment or temporary works or (less likely) plant or materials, he is required first to obtain the consent of the Supervisor. The requests and consents should be in writing, so that proper records can be kept. Before giving consent, the Supervisor should make certain that progress of the works will not be hindered as a result of reduced resources. Consent should not unreasonably be withheld.

To assist the Supervisor in monitoring the movement of equipment, materials etc. to and from the site, it is useful to establish a system at the commencement of the works by which the Contractor submits periodically, preferably weekly, to the Supervisor a schedule of items and materials delivered to the site. This can be useful in compiling the works register, as well as in dealing with requests under Article 43.1. Thus at any time, the Supervisor should know what physical resources the Contractor has available on the site.

The Special Conditions may provide that ownership of equipment, materials, etc. be vested in the Contracting Authority for the duration of the execution of the works, or that other arrangements are made, to protect the Contracting Authority for that period (Art. 43.2). If the Special Conditions do so, the Contractor is entitled to receive interim payments, if such vesting of ownership or other arrangements have been realized (Art. 50.2).

In certain types of jurisdiction, however, it has been held that ownerships are not effective in



transferring title. Thus, in the event of a Contractor becoming bankrupt, other creditors may be able to show a better title and thus have prior claim to the goods. In such jurisdictions, proper legal vesting or the establishment of a sufficient lien is essential to safeguard the rights of the Contracting Authority and permit him to complete the works.

This is equally important in case of termination of the contract due to breach of contract by the Contractor where the Contracting Authority is entitled to use the equipment, temporary works, plant and materials on the site to complete the works (Art. 43.3)²⁶ and where the Contracting Authority is entitled to purchase equipment, temporary structures, plant and materials (Art. 65.2). The situation is different when the Contractor is entitled to terminate the contract. In that case he may remove his equipment from the site, subject, however, to the law of the state of the Contracting Authority. Article 43.4 provides for the situation where the Contractor hires equipment, temporary works etc. It requests the Contractor to agree with the owner to hire these items to the Contracting Authority on the same terms as they were hired by the Contractor, in the event of termination by the Contracting Authority. It also requires the owner to permit their use by another contractor employed by the Contracting Authority for completing the works.

18.9. Tax and customs arrangements

Clearance through customs, import and export licenses, port regulations, storage and transport regulations are normally the responsibility of the Contractor and he should take all necessary steps in sufficient time to meet the requirements of his program.

Under the EDF, in accordance with article 31, Annex IV to the Cotonou Agreement, the Contractor is normally required to pay the customs duties and other dues for everything he imports into the country for being incorporated into the works, unless otherwise stated in the contract. However, equipment and temporary works items should be admitted free of duties. Under such circumstances it is important to clarify the limits on the use of such equipment and temporary works items as well as any time limit for their re-export after completion of the works.

²⁶ The situation is different if the Contractor is entitled to terminate the contract. In this case, he has the right to remove his equipment from the site, but subject to the law of the state of the Contracting Authority.



Under article 31.2 b) Annex IV of the Cotonou Agreement, profits and other income resulting from the works are taxable if the Contractor is established in the country where the works are executed or, in other cases, if the works exceed a duration of 6 months, If the ACP country applies more favourable arrangements to other states or international organizations, it should also apply them to projects funded by the EDF, cf. Art. 31.1 Annex IV to Cotonou Agreement.

The Contracting Authority should render whatever assistance possible to the Contractor in connection with clearances through customs, but the Contractor himself is ultimately responsible fulfilling tax and customs obligations.

18.10. Revision of prices

The Contractor is bound by the rates and prices in the contract and he carries the risk of increases in prices of labour, materials etc. during the period of implementation of tasks. Revision of prices is allowed only if stated in the Special Conditions (Art. 48.2). In the case of changes in laws or public regulations or decisions which cause extra cost to the Contractor, price revision is, however, possible even when not stated in the Special Conditions (Art. 48.4). This refers for example to situations where new taxes are introduced. However, price revision or any other measure provided for under this article are not automatic but are subject to common agreement between the parties.

Revision of prices refers to changes in the contract price which have become necessary due to external, non-technical factors, beyond the control of the Contracting Authority and the Contractor, and takes account of changes in the prices of significant elements in the Contractor's costs such as labour and materials and changes in laws and regulations (Art. 48.2, 48.4). Revision in respect of equipment is not common. Revision of prices can result in increases or reductions of the contract price, depending on the change in prices of the basic elements.

Revision of prices requires a reference date on which prices are determined. This date is the one 30 days prior to the latest date which was fixed for submission of the tenders or is, in the case of a direct agreement contract, the date that the contract was signed by the Contractor (Art. 48.3).

The detailed rules for price revision are to be mentioned in the Special Conditions which should specify the elements which are to be subject of price revision. These will normally include the materials to be used in substantial quantities (e.g., cement, aggregates, timber, steel, fuel), often subject of mono-material formulas, and other elements taken into account in the proportional formula, such as e.g. labour, grouped in different categories (e.g., office personnel, various trades, plant operators, unskilled). Price revision supposes of course that the basic prices of these elements are clearly mentioned in the contract documents.

If the Special Conditions refer to the prices effectively paid by the Contractor as a basis for price revision, the Contractor should supply the invoices. This is not requested where the Special Conditions refer to price indices as the basis for price revision. This method can only be used for elements for which regular price indices are published in the states concerned. Whilst this method gives only an approximate estimate of the effect of price increases on the Contractor's costs, it is much simpler to use. Full details should be included in the Special Conditions if this method is to be used.

Where the Contractor fails to complete the works at the end of the period of implementation of tasks or the extended period, prices are frozen such that he receives no further increase. If, however, the prices of the basic elements are reduced after the stated date, appropriate deductions are made from



amounts due to the Contractor (Art. 48.5).

18.11. Payments

18.11.1. General

The Contractor is entitled to payments at various times throughout the performance of the contract: pre-financing, interim and final payments. These payments shall be made in euro or in national currency as specified in the Special Conditions (Art. 44.1). Unless otherwise specified in the Special Conditions, a performance guarantee is obligatory. If so, no payments can be made before the Contractor has provided the performance guarantee. In addition, the Contractor also has to provide a pre-financing payment guarantee, unless otherwise specified in the Special Conditions. (cf. Art. 46.3(c) special conditions).

Pre-financing is repaid later by the Contractor through deductions from the interim payments which the Contractor is entitled to receive.

Interim payments are payments, normally at monthly intervals, for work which the Contractor has done (Art. 50.7). This is normally calculated by measurement of the work done and applying the unit rates to the quantities. Deductions to be made from the interim payments are not only for the repayments of pre-financing but also include a retention sum (Art. 47). Normally, the sum to be retained from interim payments to guarantee implementation of the Contractor's obligations during the defects liability period is 10% of each instalment.

The final payment is made to the Contractor after the approval of the works has been given and the final statement of account has been issued by the Supervisor.

In decentralised / indirectly managed contracts with ex ante Commission control, payments are normally made, after clearance by the Contracting Authority and endorsement by the Delegation, directly to the Contractor by the Commission.

Contractors are encouraged to submit reports and other documents (if any) related to a payment request in electronic version, if this is allowed by the national law of the Contracting Authority (under indirect management).

18.11.2. Contractors are encouraged to submit invoices, reports and other documents (if any) related to a payment request in electronic version, if this is allowed by the national law of the Contracting Authority (under indirect management). Pre-financing

Pre-financing payments to the Contractor can be made only if permitted by the Special Conditions (Art. 46).

The Contractor may request two types of pre-financing:

- a) lump sum advance, at the start of contract, enabling the Contractor to meet expenditure resulting from the commencement of the execution of the contract; the amount of this advance may not exceed 10% of the contract price;
- b) advances for the purchase of equipment, tools and materials required for carrying out the contract and for any other substantial prior expenses, such as surveys and the acquisition of patents; these



advances cannot exceed 20 % of the contract price (Art. 46.1 and 46.2).

Pre-financing cannot be granted until the contract has been concluded and the performance guarantee and the pre-financing payment guarantee have been provided (Art. 46.3). Furthermore Pre-financing cannot be granted after the first the interim payment certificates is paid.

It should be noted that the Contractor may not make the commencement of the execution dependent on the receipt of pre-financing.

Repayment of the pre-financing is normally made by a deduction from the interim payments to the Contractor. It is important that repayment of pre-financing is not concentrated in an unduly short period, as otherwise the net amount of interim payment due to the Contractor may be very small for some months and he will end up pre-financing himself a substantial part of the works. As a rule, repayment of advances should be completed not later than the moment that 80 % of the contract price has been paid.

The guarantee for pre-financing payment is normally progressively reduced by the amount repaid in interim payments and its release becomes due when the total pre-financing is repaid (Art. 46.7).

A somewhat different situation arises if the pre-financing guarantee ceases to be valid and the Contractor fails to re-validate it. In that case, the pre-financing can be recovered directly by means of a deduction by the Contracting Authority from further payments due to the Contractor. The Contracting Authority may even terminate the contract (Art. 46.5).

18.11.3. Interim payments

The Contractor shall submit an invoice for interim payment to the Supervisor at the end of each month, unless another period is specified in the Special Conditions (Art.50.7). At the start of the works, the Supervisor should agree with the Contractor the form of the application (Art. 50.1.). Interim payments relate to work which the Contractor has done, to plant and materials delivered to the site and other sums such as amounts resulting from revision of prices. Deductions should be made for repayment of pre-financing and for retention sums as guarantee for the Contractor's obligations during the defects liability period (Art. 50.1 and Art. 47).

The specific conditions which must be satisfied before payment for plant and materials delivered to the site are stated in Article 50.2. Payment for such items does not imply that the Supervisor has accepted them; he is free to reject them at a later date if he considers that is necessary (Art. 50.3) and payment does not relieve the Contractor of responsibility for loss or damage to plant and materials on site and for effecting additional insurance for this risk (Art. 50.4).

Within 30 days of receiving the Contractor's invoice for interim payment, the Supervisor is required to issue and transmit to the Contracting Authority and the Contractor an interim payment certificate stating the amount which (after due verification that the invoice amount reflect the payable amount) in his opinion is due to the Contractor (Art. 50.5 a) and b)). The Supervisor is free to include corrections of errors or modifications of amounts in previous certificates (Art. 50.6).

18.11.4. Measurement

In deciding the payments to the Contractor the Supervisor must assess or measure the work which the



Contractor has done. The way that this measurement is done depends on the type of contract.

- a) For lump-sum contracts, the Supervisor should request a detailed breakdown of the contract price (Art. 18.1) and use this to calculate the value of work done. If the contract provides for payments in stages, payment of stated percentages of the contract price are made when various stages of the works, have been completed. If the contract does not provide for payments in stages, the price breakdown will only serve for determining the cost of any variations.
- b) For unit-price contracts, the quantities of work actually done are priced at the unit rates mentioned in the contract. Payment is based on the measurement of work actually carried out and value of plant and materials on site.

When measuring the works, the Supervisor is required to notify the Contractor so that he can attend, or send a qualified agent to represent him/her. The Contractor is required to help with the measurement and provide any necessary particulars requested by the Supervisor. Failure by the Contractor to attend, or omit to send such agent, when measurement is being done deprives him of the right to challenge the measurements later (Art.49.1 (b) (iv).

Bills of quantities should be prepared in accordance with established principles and rules. Standard methods of measurement have been developed for this purpose and any such method used in preparing the bill should be clearly stated in the contract. Where a standard method of measurement has not been used, the principles of measurement and rules of itemisation should be clearly defined in the preamble to the bill of quantities.

The method of measurement is used also for measurement of the actual work done. During this process it may be necessary to delete certain items from the bill or add further items if the rules of the method of measurement so require. For smaller projects, where the design has been completed and full details of the works are shown on the drawings, it may be appropriate to divide the work into a number of lump sum items. This then constitutes the method of measurement. In this case, it should be made clear that no farther items can be added to those in the bill.

Unless otherwise provided in the contract, measurements should be taken net (Art. 49.1 (b) (v)). This means that any extra work required, such as additional excavation for working space, or over-excavation, is not measured for payment purposes unless the method of measurement provides special items for such purposes.

c) For cost-plus contracts, the amount due under the contract shall be determined on the basis of actual costs with an agreed addition for overheads and profit. The Special Conditions shall stipulate the information which the Contractor is required to submit to the Supervisor and the manner in which it should be submitted.

Items marked "provisional" in the bill of quantities, for which the Contracting Authority has allocated a provisional sum (Art. 49.2), are items about which there is some uncertainty. They should be carried out only on the specific instruction of the Supervisor and, if the contract provides so, following the Contracting Authority's approval. Such items should be included only when absolutely necessary since the Contractor is unable to take precisely account of them in his planning and programming of the works until he knows that they are to be implemented.

Where work instructed under a provisional sum is carried out either partly or wholly by a subcontractor, the Contractor should satisfy the Supervisor that competitive quotations have been obtained, and all relevant vouchers are produced, unless the work can be valued at the rates and prices



already mentioned in the bill of quantities.

18.11.5. Retention sum

The retention sums which are to be deducted from interim payments represent further security for the Contractor's performance, additional to the performance guarantee; i.e. during the defects liability period. Although the maximum retention permitted is 10% of the contract price, a lower percentage may be appropriate depending on the risks inherent to the contract and bearing in mind that such deductions must be financed by the Contractor, resulting in higher tender prices.

The Contractor may offer a retention guarantee as an alternative to retention sums not later than the date agreed for the commencement of the works (Art. 47.2). The Contracting Authority's prior approval is required. This approval is to ascertain, in the same way as for the performance guarantee, mentioned in Article 15, whether the guarantee is provided by an acceptable and eligible financial institution.

The sum retained or the retention guarantee should be released within 60 days of the issuing of the signed final statement of account. However, for contracts applying General Conditions previous to PRAG 2015 version, the time period for release is 45 days.

18.11.6. Final statement of account

The Contractor initiates the finalizing of accounts by submitting to the Supervisor a draft final statement of account. Unless otherwise agreed in the Special Conditions, the time limit for this submission is 90 days after the issue of the final acceptance certificate (Art. 51.1).

To achieve submission within the stated period, it is essential that the Contractor keeps up to date records as work progresses and that calculations are made progressively rather than left until the works have been completed. It is essential that the Contractor includes in his draft final statement of account all claims for amounts which he considers are due to him, since he is effectively barred from claiming at a later date (Art. 51.5).

Within 90 days of receiving the draft final statement of account and all supporting information required by the contract, the Supervisor is required to prepare and sign the final statement of account which determines the final amount due to the parties under the contract (Art. 51.2). Then the Contracting Authority and the Contractor also sign the final statement as an acknowledgement of the full and final value of the work implemented under the contract, and submit a signed copy to the Supervisor together with an invoice for the payment of any amounts owed to the Contractor. However, the final statement of account excludes any amounts which are subject of negotiations, conciliation, arbitration or litigation at that time (Art. 51.3).

When signed, the final statement of account represents a discharge of the Contracting Authority's obligation for payment other than the amounts still in dispute. This discharge becomes effective when all amounts due in accordance with the final statement of account have been paid and the performance guarantee returned to the Contractor (Art. 51.4).

18.11.7. Delayed payments



According to Article 44.3 of the General Conditions supplemented by the Special Conditions, payment time limits vary according to criteria. All payments have to be executed in 90 days in the EDF while for contracts financed under the Budget time limits vary according to management mode (centralised/direct; decentralised/indirect) and also according to the type of payment requested (prefinancing, interim payment, final statement of account). According to Article 53.1, if the payment time limit indicated in the Contract is exceeded, the Contractor is entitled to late-payment interest payments. In the EDF, although the Contractor is automatically entitled to interest for delayed payments (Art. 53.1), he can only exercise this right if he submits an invoice. An invoice for interest should normally be submitted with the subsequent application for interim or final payment. In directly managed contracts, no such request is to be made by the Contractor. However, by way of exception, when the interest calculated in accordance with this provision is lower than or equal to EUR 200, it shall be paid to the Contractor only upon a demand submitted within two months of receiving late payment.

The Special Conditions should provide the basis for determining the interest rates for the payments in euro or national currency respectively to which the Contractor is entitled when delayed payment occurs.

Default interest is calculated:

- at the rate applied by the European Central Bank to its main refinancing transactions in euro, as published each month in the Official Journal of the European Union, C series, where payments are in euro,
- at the rediscount rate applied by the central bank/issuing institution of the partner country if payments are in national currency,

on the first day of the month in which the time limit expired, plus three and a half percentage points. The late-payment interest shall apply to the time which elapses between the date of the payment time limit, and the date on which the Contracting Authority's account is debited.

Pursuant to Article 38.2. of the General Conditions, the Contractor has the right, after a 30 days' notice, to suspend all or part of the works when payment is late by more than 30 days (pre-financing and advances are not concerned).²⁷ Work will resume once the Contractor has received payments or has received reasonable evidence that the payment has been proceeded with.

General Conditions stipulate that non-payment for more than 120 days from the expiry of the time limit for payment entitles the Contractor to terminate the Contract.

18.11.8. Claims for additional payment

Article 55 sets out a procedure for dealing with claims for additional payment. The article places time limits for the notification and substantiation of claims. The Contractor shall give to the Supervisor notice of his intention or make such claim within 15 days after the circumstances become known to the Contractor or should have become known to him, stating the reason for his claim, and give full and detailed particulars of his claim, as soon as it is practicable, but not later than 60 days after the date of such notice. The effectiveness of this procedure largely depends on the establishment of proper and adequate records of the day to day execution of the work by the Contractor; such records should be included in the work register. Late submission of a claim or of the detailed particulars is sufficient grounds for rejecting it (Art. 55.3).



If, due to the recurrent nature of the circumstances of a claim or to other limitations beyond the control of the Contractor, it becomes impossible to submit all details of the claim within 60 days, the Supervisor may agree to an extended time limit, provided that the particulars are submitted no later than the date of submission of the draft final statement of account.

In making a proper assessment of the Contractor's claim, the Supervisor may need to relate it to other operations. For this reason, no time limit is stated for the Supervisor to determine the amount of the claim. However, this determination should be made as quickly as possible so that the Contractor can be paid the money to enable him to defray the costs which he has incurred. Before taking his decision, the Supervisor should consult with the Contracting Authority and, where appropriate, with the Contractor.

18.11.9. Payments to third parties

Orders for payments to third parties may normally be carried out only after an assignment of the contract or part of it to a third party has been notified to the Contracting Authority by the Contractor and the Contracting Authority has given its written consent (Art. 54.1 and 6.2).

However, while the Contracting Authority does not have any formal links with subcontractors, direct payment to them can exceptionally take place if that is in the interest of the Contracting Authority (Art. 52). This situation may occur when a subcontractor introduces a claim to the Supervisor that he is not receiving payment from the Contractor.

Under such circumstances, the Supervisor shall investigate the matter and enquire with the Contractor whether the claim is founded. If the claim is founded and the Contractor does not pay, then the Supervisor may issue a payment certificate in favour of the subcontractor. Payment will then be made out of what is otherwise owed to the Contractor at the time.

18.12. Suspension

Various reasons can justify the suspension - in principle temporary - of a contract. Sometimes, the law governing the Contract provides for special causes of suspension which are in addition to the specific causes in the Contract. Article 38 of the General Conditions foresees 3 cases of contract suspension:

18.12.1. Suspension by administrative order of the Supervisor

Traditional event of suspension, concerns all or part of the work(s) for such time(s) and in such manner as the Supervisor may consider necessary.

18.12.2. Suspension on notice of the Contractor

Article 38.2 specifically provides for a suspension on 30 days' notice of the Contractor for default in payment of more than 30 days after the expiry of the period referred to in Article 44.3. This is a contractual embodiment of the defence of non-performance of a reciprocal contract, which is a right of

each party to refuse to execute totally or partially the performance to which it is obliged, as long as what is owed hasn't been provided for. The defence of non-performance does not entail the



disappearance of the obligation, but only its postponement, i.e. the suspension of its obligation under the terms of this Article. This provision entitles the Contractor to withhold legally the performance of its obligations under the contract (additional costs linked to the precautionary measures will be added to the contract price) and it obstructs any request for enforcement on the part of the Contracting Authority.

18.12.3. Suspension for presumed substantial errors, irregularity or fraud

Such suspension may be notified by the Supervisor or the Contracting Authority. If that substantial error, irregularity or fraud is not confirmed and/or attributable to the Contractor, this case of suspension allows the Contractor to be compensated for the expenses incurred due to any precautionary measures related to the suspension.

The contractual and financial consequences of the suspension are set out in Articles 38.4 to 38.6.

18.13. Breach of contract and termination

18.13.1. Breach of contract

A breach of contract is committed where one of the parties to the contract fails to discharge any of his obligations under the contract. Some breaches are of only minor importance, whereas others, such as failure to complete the works within the period of implementation of tasks or failure by the Contracting Authority to pay amounts due to the Contractor, are major breaches and have serious consequences for the injured party.

Only serious breaches entitle one of the parties to terminate the contract, and these are enumerated in Article 64.2 (breaches by the Contractor) and Article 65.1 (breaches by the Contracting Authority). For other breaches the injured party cannot terminate the contract but may claim damages. The same applies if, after the final acceptance certificate has been issued, it is discovered that one of the parties committed a breach of contract which had not become known until that time. This may occur when some latent defect in the works becomes evident. The injured party is then entitled to recover damages from the other party either by negotiation and agreement or, if necessary, by a court action.

²⁷ See also section 18.12 "Suspension".



The damages to which an injured party is entitled may be either general damages or liquidated damages, both of which are defined in the Glossary of Terms, Annex 1 to the Practical Guide. Liquidated damages are damages which have been agreed beforehand by the parties, and recorded in the contract, as being a genuine estimate of the loss suffered by the injured party for a particular breach of contract. In construction contracts, the simplest and most frequently used example occurs when the Contractor fails to complete and hand over the works on the agreed date. In that case, the Contracting Authority will be entitled to an amount stated in the contract as liquidated damages for every day that the handing over is delayed as a result of a failure on the part of the Contractor. The Contracting Authority will not have to give proof that it suffered actual damages. The mere fact that a delay exists is a sufficient basis for imposing the liquidated damages.

General damages, on the other hand, are not agreed beforehand. An injured party seeking to recover general damages must prove the loss he has suffered, whether he attempts to do so by direct agreement with the party in breach or by means of arbitration or litigation.

Where liquidated damages for a particular breach have been agreed in the contract, the injured party cannot then claim general damages for that particular breach.

It is important that the level of liquidated damages represents a genuine pre-estimate of the loss suffered by the injured party. Any liquidated damages which are fixed at a higher level than this, perhaps with the purpose of forcing the contractual party to abide by his obligations as quickly as possible, constitutes a penalty and is not enforceable in law. If the liquidated damages are fixed at a lower level, they are of course enforceable, but the injured party cannot then recover greater sums than this.

Any amount of damages, whether liquidated or general, to which the Contracting Authority is entitled can be deducted from any sums which he is due to pay to the Contractor, or alternatively from an appropriate guarantee - usually the performance guarantee. If at the time in question there are no amounts due to the Contractor, the Contracting Authority can only recover sums from the guarantor or through legal action against the Contractor.

18.13.2. Termination by the Contracting Authority

The General Conditions enumerate several grounds which entitle the Contracting Authority to terminate the contract, and also stipulate his rights upon termination. Termination is a serious step and should only be taken after exhaustive consultations between the Contracting Authority and the Supervisor. Before resorting to termination, the issue of warnings to the Contractor or, in the case of defects, instructions to remedy should be considered.

The grounds for termination mentioned in Article 64.2 all relate to defaults or inabilities on the side of the Contractor and may speak for themselves. Nevertheless, the Contracting Authority may also terminate the contract for reason of any organisational modification in the legal personality, nature or control of the Contractor, for which the latter did not obtain the prior consent of the Contracting Authority through an addendum to the contract (Art. 64.2.f).

Of course, any modification which is acceptable to the Contracting Authority should be formally agreed. This is most likely to occur in the case of a change to the legal relationship between the parties within a consortium or a joint venture. However, there may be changes which affect the rights of the Contracting Authority in a way which he cannot accept. In that case, he has the possibility to terminate



the contract.

When, for the above grounds, the Contracting Authority terminates a contract - and this is with immediate effect - a notice of seven days should be given to the Contractor. This seven-day period is not intended to give the Contractor an opportunity to remedy the default but rather to give him an opportunity to make the preparations necessary to leave the site.

The Contracting Authority may also, at any time and with immediate effect, terminate the contract for other reasons, whether they are provided elsewhere in the General Conditions or not (Art. 64.1 and 64.9). Where termination by the Contracting Authority is not due to a fault of the Contractor, force majeure or other circumstances beyond the control of the Contracting Authority, the Contractor is entitled to claim an indemnity for loss suffered, in addition to sums owed to him for work already performed. Such a loss includes that of profit on the remaining part of the works.

The Contractor should submit his claims in accordance with the procedures for claiming additional payments.

Termination of the contract does not result in a cessation of all rights and obligations and activities as between the parties.

Indeed, in such a case, the Supervisor has to draw up a detailed report of work completed by the Contractor including an inventory of temporary works, plant, materials and equipment on the site and of outstanding payments to the Contractor's employees and the Contracting Authority. The Contracting Authority has the right to purchase temporary structures, plant and materials already supplied or ordered by the Contractor but not delivered (Art. 64.6). These rights enable the Contracting Authority to complete the works himself or by contracting another contractor. For this purpose, the Contracting Authority is not obliged to proceed to a purchase and is anyway entitled to use the Contractor's equipment, temporary works, plant and materials, included hired ones (Art. 43.3 and 43.4).

The net amount due to the Contractor can be ascertained and paid only when the entire works have been completed and the full value of contracts with third parties and other costs have been deducted from monies due to the Contractor (Art. 64.7).

The Contracting Authority is also entitled to recover from the Contractor, in addition to the extra costs for completion of the works, any loss it has suffered because of its inability to use work already completed and paid for, up to 10% of the contract price, as stipulated in Article 64.8.

18.13.3. Termination by the Contractor

Unlike the Contracting Authority, the Contractor can terminate the contract only on few specific grounds listed in Article 65.1: the Contracting Authority fails to pay, consistently fails to meet its obligations under the contract, or has suspended the works for more than 180 days for reasons not specified in the contract and not due to any failure by the Contractor. The termination takes effect automatically 14 days after the Contractor gave notice of termination to the Contracting Authority. In his notice, he should specify the grounds.

Subject to the law of the State of the Contracting Authority, the Contractor is, upon termination by him, entitled to remove his equipment from the site (Art. 65.2). He will, however, not be entitled to remove any plant, materials or temporary works from the site to the extent that these have been paid



for by, and therefore belong to the Contracting Authority.

The Contractor is entitled to be paid by the Contracting Authority for any loss or damage he has suffered. This entitlement is limited to maximum 10% of the contract price (Art. 65.3).

18.13.4. Force majeure

Force majeure allows the party invoking it to be released from performing its obligations under the contract. If the contract implementation is prevented by any circumstances of force majeure, this will not be considered a breach of contract (Article 66.1). Exemption may be partial or total, and allows contractors to request the termination of the contract.

Given the serious consequences that may arise, such qualification shall be accepted only under restrictive conditions and any notification of cases of force majeure has to be examined carefully to ensure that the event can actually be qualified as force majeure.

To admit the existence of force majeure, three conditions should be met. First, the Contractor faced "unforeseeable" difficulties, i.e. the event escaped all the forecasts at the time of the conclusion of the contract. In this sense, floods and accidents such as explosions may in certain circumstances be predictable and therefore their consequences avoidable. The second requirement is that the event is in fact not a result of the Contractor's action. E.g. strikes and lock-out can be caused by an act of the Contractor and are not, in that case, considered as force majeure situations. Finally, this difficulty should be of a scale or of such a nature that it renders performance of the contract impossible either temporarily or definitively (insurmountable difficulty). This last condition is not met if, as a result of economic or social circumstances, the execution of the contract only becomes more expensive.

Due to these restrictive conditions, no party should be able to use the force majeure clause to avoid its contractual obligations or to terminate the contract improperly. Any dispute between the parties which would result from the application of this Article is decided in accordance with the dispute settlement procedures.

If a situation of force majeure occurs, it is likely that at least one of the parties suffers some loss. The general principle here is that "the loss falls where it falls". This explains why, in Article 66.3, the Contracting Authority is not entitled to call upon the performance guarantee or to the payment of liquidated damages or to terminate for the Contractor's default to the extent that it is due to force majeure. Similarly, the Contractor is not entitled to interest on delayed payments or to other remedies arising from the Contracting Authority's non-performance or to terminate for default where these are due to force majeure.

The procedure to be followed in the event of force majeure is stated in Article 66.4. It is initiated by either party giving prompt notice of the particular event. The Contractor is then required to make proposals on how to continue the works but he can proceed on this basis only under the Supervisor's direction (Art. 66.4). The Contractor is entitled to any extra costs incurred as a result of the Supervisor's directions (Art. 66.5).

The persistence of force majeure for a period of 180 days gives either party the right to terminate the Contract after having served 30 days formal notice (Article 66.6). Both parties should monitor the evolution of the circumstances of force majeure especially when those are long-lasting. If so, one is encouraged to make recourse to the 30-day notice for termination in order to release all parties from



their respective contractual obligations.

Article 66.2 also provides that a decision of the European Union to suspend cooperation with the partner country is considered force majeure when it involves suspending the contract's financing.

18.14. Dispute settlement procedures

Although a party can decide to initiate the dispute settlement procedures of article 68 of the General Conditions at a moment when the works contract is still being implemented, in the overall majority such procedures only start at the end of the contract or after premature contract termination. The fact that in an ongoing contract a dispute exists, does not relieve the contractor of his responsibility to continue complying with his contractual obligations with due diligence. Occasionally, the initiation of a dispute settlement procedure occurs years after provisional acceptance, for instance in case of defects affecting the soundness of the construction for which the contractor is liable under the law of the Country in which the works are executed (article 61(8) of the General Conditions).

18.14.1. Amicable settlement

When a dispute relating to the contract arises, the parties are required to make every effort to settle this dispute amicably. To this effect, as an obligatory first step, article 68(2) of the General Conditions requires one of the parties to notify the other party in writing of the dispute, stating its position and any solution it envisages, and requesting an amicable settlement. A prior information letter issued in the view of a recovery order can also take the place of a formal request for amicable settlement, if so indicated in the letter itself. The other party is to respond to that request within 30 days with its position on the dispute. The general principle is indeed that disputes are discussed by the parties and, whenever possible, hopefully resolved amicably. The way of pursuing an amicable settlement may vary according to the internal administrative procedures of the contracting authority concerned, but it is usually of an informal nature. Nevertheless in order to ensure a certain efficiency and transparency, article 68(2) of the General Conditions sets clear time limits to the attempt for amicable settlement. These time limits guarantee that a party cannot indefinitely prolong the amicable settlement negotiations in an attempt to gain time and without any genuine intention to come to a settlement. The maximum time period for reaching an amicable settlement is fixed at 120 days, unless both parties agree otherwise. The amicable settlement procedure can even be considered to have failed earlier if the other party did not agree to the request for an amicable settlement or if it did not respond to that request within 30 days.

18.14.2. Litigation

If the attempt at amicable settlement fails, each party can, by way of last resort, submit its claims to a court or initiate arbitration proceedings, as stipulated in the Special Conditions of the contract. Contrary to the attempt at amicable settlement, the court or arbitral tribunal may take a decision on the submitted claims, even if the other party would not cooperate during such legal proceedings, for instance by choosing to make default of appearance in those proceedings. Unlike the proposal made during a conciliation procedure, the final decision taken by the court or arbitral tribunal is binding.



The Special Conditions of the contract stipulate whether a court or an arbitral tribunal is competent and, if so, which court or arbitral tribunal.

As a rule, whenever the Commission is the contracting authority, the Courts in Brussels are designated as exclusively competent courts.

In the case of indirectly managed / decentralised EDF financed contracts, the Special Conditions distinguish between disputes arising in a national contract and disputes arising in a transnational contract. Disputes arising in a national contract, i.e. a contract concluded with a national of the State of the contracting authority, are under article 30(a) of Annex IV of the Cotonou Agreement, to be settled in accordance with the national legislation of the ACP State concerned.

Disputes in a transnational contract, i.e. a contract concluded with a contractor who is not a national of the State of the contracting authority, are, unless the parties agree otherwise, to be settled by arbitration in accordance with the Procedural Rules adopted by decision of the ACP- EC Council of Ministers. These Procedural Rules on Conciliation and Arbitration of Contracts Financed by the European Development Fund were adopted by Decision N° 3/90 of the ACP-EC Council of Ministers of 29 March 1990 and published in the Official Journal L-382 of 31 December 1990.

In an EDF indirectly managed / decentralised transnational contract, parties further have the option to agree not to submit the dispute to arbitration, but instead to follow either the national legislation of the ACP State concerned or its established international practices. Such agreement can be reached at the start of the contract before any dispute has arisen, or later on. In any event, the agreement to deviate from recourse to arbitration in a transnational contract is to be recorded in writing and signed by both parties.

If within the ACP State an internal administrative appeal procedure exists, the arbitration will necessarily be preceded by that procedure. The contractor will only be in a position to initiate arbitration if this internal administrative appeal procedure fails or is deemed to have failed (in the absence of such procedure in the ACP State in question) as indicated in article 4 of the EDF Procedural Rules.

Arbitration is a kind of private court procedure in which the parties contractually agree to submit their dispute to an arbitral tribunal and accept the decision of this tribunal to be binding. If the parties agree, the arbitral tribunal can consist of a single arbitrator. If not, each party selects, on its own, one arbitrator who then jointly nominate a third arbitrator who will act as chairman of the tribunal. The arbitration procedure is an adversarial procedure, with written statements exchanged between the parties and concluded with oral proceedings. No appeal is open against the final decision taken by the arbitral tribunal.

For more information on arbitration in EDF contracts, please see the background document²⁸ on this topic, as well as the full text of the Procedural Rules on Conciliation and Arbitration of Contracts financed by the European Development Fund.

18.14.3. Conciliation

Once the dispute has arisen, the parties may agree, as an option, to request a conciliation by a third party.

The main difference between conciliation and arbitration is that, contrary to arbitration, the proposal made by a conciliator is not binding for the parties. They remain free to accept or reject any



settlement-proposal made by the conciliator. Contrary to the attempt for amicable settlement, the conciliation is not an obligatory step.

Often, conciliation is initiated when one of the parties has already submitted the dispute to a court or arbitral tribunal. Indeed, as a protective measure, a party may, for instance, already have lodged a request for arbitration to avoid such possibility to become time-barred. Article 18 of the EDF Procedural Rules stipulates that the notice initiating arbitration shall be time-barred unless it is given not later than 90 days after the receipt of the decision closing the internal administrative proceedings taken in the ACP State. If so, the conciliator will, as a rule, request the parties to suspend the arbitration proceedings pending the conciliation.

Like under the amicable settlement procedure, a conciliation starts with a party requesting the other party in writing to agree on an attempt to settle their dispute through conciliation by a third person. The other party must respond to this request within 30 days. The same safeguards as for the amicable settlement procedure govern the conciliation procedure: unless the parties agree otherwise, the maximum time period for reaching a settlement through conciliation is 120 days.

If conciliation fails, the parties shall be at liberty to refer or to continue their dispute before court or arbitral tribunal, as specified in the Special Conditions. If so, nothing that has transpired in connection with the proceedings before the conciliator shall in any way affect the rights of any of the parties in the arbitration.

In a contract to which the Commission is not a party, the Commission can intervene as such a conciliator, and if so, it will take the form of a good offices procedure. Such good offices procedure can be conducted by the Delegation or by Headquarters, depending on the availability of resources and competences. In any event, it is crucial that both parties have confidence in the impartiality and capacity of the conciliator and fully accept his mission.

For more information on the good offices procedure, please consult the document²⁹ to be previously signed by the parties, which describes its steps and principles.

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 $^{^{28}\,}$ To be obtained from DEVCO LEGAL HELPDESK EUROPEAID-LEGAL-HELPDESK@ec.europa.eu

²⁹ To be obtained from DEVCO LEGAL HELPDESK EUROPEAID-LEGAL-HELPDESK@ec.europa.eu



19. The implementation of grant contracts - A Users' Guide

(PRAG version 2016)

19.1. Introduction

This Users' Guide is designed to support staff of the European Commission when implementing grant contracts in the context of External Actions. It is neither an official interpretation of the contract documents nor does it create any rights or obligations. It is **not legally binding, nor can** it be relied upon to challenge a Contracting Authority's decision, judicially or otherwise.

The General Conditions contain the basic essential articles governing the implementation phase for grants contracts.

They are complemented and may be subject to modification by the Special Conditions which are part of the grant contract (hereinafter referred to as the "Contract") and which also include any necessary supplementing clauses or derogations to the General Conditions, taking into account the specific circumstances of the Action or Work Programme to which the Contract relates.

These Special and General Conditions, together with the other Annexes to the Contract, are the legally binding documents which govern the parties' rights and obligations under the Contract. The Special Conditions prevail over the General Conditions.

The information contained in this Users' Guide is of general guidance; specific rules may be set for each call for proposals and will have to be respected.

This Users' Guide does not deal with each and every article of the General Conditions and does not cover all the provisions in the articles of the Contract. Nor does it cover all of the call documents and contract annexes. It deals with issues which are considered essential or complex and that may require some further explanations.

For reference made in this Users' Guide, the following documents are annexed to the Special Conditions and form an integral part of the Contract:

Annex I: Description of the Action (Section 2.1 of Part B of Annex e3b), including the Logical Framework (Annex e3d) and the Concept Note (Section 1 of Part A of Annex e3b)

Annex II: General Conditions applicable to European Union-financed grant contracts for External Actions (Annex e3h2)

Annex III: Budget for the Action/operating budget (worksheets 1, 2 and 3) (Annex e3c)

Annex IV: Contract-award rules (Annex e3h3)

Annex V: Standard request for payment and financial identification form (Annex e3h4 and Annex e3f)
Annex VI: Model narrative and financial reports (e3h5-7)

Optional:

Annex VII: Terms of reference for an expenditure verification of a Union financed grant contract for external actions and model report of factual findings (e3h8)

Annex VIII: Model financial guarantee (e3h9)

Annex IX: Standard template for Transfer of Asset Ownership (e3h10)

NB: In this Users' Guide, the term "Beneficiary(ies)" refers collectively to all Beneficiaries, including



the Coordinator. The rules applicable to the Beneficiary(ies) especially with regard to the eligibility of costs and rights of checks and audits by the Commission, OLAF, and the Court of Auditors, apply also to the affiliated entity(ies) identified in the Special Conditions.

In this Users'Guide, the term "Field office" has to be understood as "Project Office" in accordance with decision C(2016)3634 of 16/06/2016. Please be aware that the notion of "Project Office" goes beyond the notion of "Field Office".

19.2. General and administrative provisions

19.2.1. Article 1 - General provisions

Text of the Article	Guidelines
1.1. The Beneficiary(ies) and the Contracting Authority are the only parties to this Contract. Where the European Commission is not the Contracting Authority, it is not party to this Contract, which confers on the European Commission only the rights and obligations explicitly mentioned in this Contract.	This provision refers particularly to indirect management with partner countries, where the Contracting Authority is not the European Commission but instead, for instance, the National Authorising Officer or the Regional Authorising Officers or a Line Ministry of the partner country. This provision is also relevant where this standard grant contract is signed by a Contracting Authority from a Partner Country within programme estimates.
1.2. This Contract and the payments attached to it may not be assigned to a third party in any manner whatsoever without the prior written consent of the Contracting Authority.	Third parties may not receive funds directly from the CA under the Contract instead of the Beneficiaries and/or affiliated entities without the prior written consent of the CA. Article 1.2 does not restrict the internal division of labour between several Beneficiaries or the payments provided for in the Contract (i.e. the payments by the Coordinator to co-Beneficiaries or affiliated entities or payments to contractors or recipients of financial support).

19.2.1.1. Data Protection



Text of the Article	Guidelines
1.3. Any personal data will be processed solely	
for the purposes of the performance,	
management and monitoring of this Contract by	
the Contracting Authority and may also be	
passed to the bodies charged with monitoring or	
inspection tasks under European Union law.	
Beneficiaries will have the right of access to	
their personal data and the right to rectify any	
such data. If the Beneficiary(ies) have any	
queries concerning the processing of personal	
data, they shall address them to the Contracting	
Authority. The Beneficiary(ies) will have right	
of recourse at any time to the European Data	
Protection Supervisor.	
1.4. The Beneficiary(ies) shall limit access and	
use of personal data to that strictly necessary for	
the performance, management and monitoring	
of this Contract and shall adopt all appropriate	
technical and organisational security measures	
necessary to preserve the strictest confidentiality	
and limit access to this data.	

19.2.1.2. Role of the Beneficiary(ies)

Text of the Article	Guidelines
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This standard grant contract is used for:

- (i) all modalities of action grants: monobeneficiary with/without affiliated entities and multi-beneficiary with/without affiliated entities,
- (ii) in case of operating grants.

Note that operating grants may cover a maximum period of one year. By nature operating grants are always mono-beneficiary, supporting the Work Programme of only one Beneficiary. Furthermore, the participation of affiliated entities is not possible under operating grants.

As of 2015 this standard grant contract is not used where the Coordinator (or the only Beneficiary) is an organisation (in particular international organisation or EU Member State agency) whose pillars have been positively assessed by the Commission. The organisation will instead sign a PA Grant Agreement based on the PAGoDA template. For EU external actions, this applies both to direct awards and grants awarded through calls for proposals. Note that the PA Grant template only caters for action grants. Operating grants are generally not awarded to pillar-assessed organisations.

For further information on grants with pillar assessed organisations, (other) international organisations and public law bodies see section 6.10 of the Practical Guide and PAGoDA 2 manual (Annex C5h2 of the DEVCO Companion).

1.5. The Beneficiary(ies) shall:

a) carry out the Action jointly and severally visa-vis the Contracting Authority taking all necessary and reasonable measures to ensure that the Action is carried out in accordance with The term "Beneficiaries" refers collectively to all Beneficiaries of the Action, i.e. all entities signatory to the Contract (either because they signed the Contract directly or because the Coordinator signed the Contract also on their behalf, as provided in the mandate attached to



the Description of the Action in Annex I and the terms and conditions of this Contract. To this purpose, the Beneficiary(ies) shall implement the Action with the requisite care, efficiency, transparency and diligence, in line with the principle of sound financial management and with the best practices in the field.

- b) be responsible for complying with any obligation incumbent on them from this Contract jointly or individually;
- c) forward to the Coordinator the data needed to draw up the reports, financial statements and other information or documents required by this Contract and the Annexes thereto, as well as any information needed in the event of audits, checks, monitoring or evaluations, as described in Article 16:
- d) ensure that all information to be provided and requests made to the Contracting Authority are sent via the Coordinator:
- e) agree upon appropriate internal arrangements for the internal coordination and representation of the Beneficiary(ies) vis-a-vis the Contracting Authority for any matter concerning this Contract, consistent with the provisions of this Contract and in compliance with the applicable legislation(s).

the application form. By default, the Coordinator signs on behalf of all Beneficiaries. However, the Contract may instead be signed by all Beneficiaries if they request so (without the need for a derogation). This has no impact whatsoever on the rights and obligations of the Beneficiaries under the Contract.

All Beneficiaries shall be listed in the Special Conditions (Annex e3h1)

a) All Beneficiaries are jointly responsible to ensure that the Action is carried out in accordance with the Description of the Action in Annex I and the terms and conditions of the Contract (operational responsibility). However, vis-à-vis the Contracting Authority, the financial responsibility for the implementation of the entire Action including the parts implemented by co-Beneficiaries and affiliated entities rests with the Coordinator (see Article 1.6 g)). This means that the Contracting Authority will, where necessary, recover funds only from the Coordinator.

Definition of Sound Financial Management is provided in DEVCO Companion.

e) This provision does not refer to the mandate conferred to the Coordinator included in the application form (Annex e3b) which needs to be submitted to the Contracting Authority during the application phase. These arrangements are an internal agreement between the Beneficiaries and, as such, do not need to be submitted to the Contracting Authority. The European Commission does not provide a template for such internal arrangements.

19.2.1.3. Role of the Coordinator



Text of the Article

1.6. The Coordinator shall:

- a) monitor that the Action is implemented in accordance with this Contract and ensure coordination with all Beneficiary(ies) in the implementation of the Action;
- b) be the intermediary for all communications between the Beneficiary(ies) and the Contracting Authority;
- c) be responsible for supplying all documents and information to the Contracting Authority which may be required under this Contract, in particular in relation to the narrative reports and the requests for payment. Where information from the Beneficiary(ies) is required, the Coordinator shall be responsible for obtaining, verifying and consolidating this information before passing it on to the Contracting Authority. Any information given, as well as any request made by the Coordinator to the Contracting Authority, shall be deemed to have been given in agreement with all Beneficiary(ies);
- d) inform the Contracting Authority of any event likely to affect or delay the implementation of the Action;
- e) inform the Contracting Authority of any change in the legal, financial, technical, organisational or ownership situation of any of the Beneficiary(ies), as well as, of any change in the name, address or legal representative of any of the Beneficiary(ies);
- f) be responsible in the event of audits, checks, monitoring or evaluations, as described in Article 16 for providing all the necessary documents, including the accounts of the Beneficiary(ies), copies of the most relevant

Guidelines

Where there is only one Beneficiary, this Beneficiary will assume - by nature - the role of the Coordinator.

- h) Given that the financial responsibility vis-àvis the Contracting Authority is on the Coordinator, any eventual financial guarantee shall therefore be made on the name of the Coordinator.
- k) This only relates to the obligations vis-à-vis the Contracting Authority and is without prejudice to the internal arrangements between the Beneficiaries.



supporting documents and signed copies of any contract concluded according to Article 10.

- g) have full financial responsibility for ensuring that the Action is implemented in accordance with this Contract:
- h) make the appropriate arrangements for providing the financial guarantee, when requested, under the provisions of Article 4.2 of the Special Conditions
- i) establish the payment requests in accordance with the Contract;
- j) be the sole recipient, on behalf of all of the Beneficiary(ies), of the payments of the Contracting Authority. The Coordinator shall ensure that the appropriate payments are then made to the Beneficiary(ies) without unjustified delay;
- k) not delegate any, or part of, these tasks to the Beneficiary(ies) or other entities.

19.2.2. Article 2 - Obligation to provide financial and narrative reports

2.1. The Beneficiary(ies) shall provide the Contracting Authority with all required information on the implementation of the

Text of the Article

Action.

The report shall describe the implementation of the Action according to the activities envisaged, difficulties encountered and measures taken to overcome problems, eventual changes introduced, as well as the degree of achievement of its results (impact, outcomes or outputs) as measured by corresponding indicators. The report shall be laid out in such a way as to allow

Guidelines

The Coordinator is the sole interlocutor of the Contracting Authority and is responsible for collecting all the necessary information for drawing up consolidated reports. The Coordinator is therefore responsible for obtaining, verifying and consolidating this information before passing it on to the Contracting Authority. All Beneficiaries agree that any information given, as well as any request made by the Coordinator to the Contracting Authority, shall be deemed in agreement with all Beneficiaries. The Coordinator may not justify shortcomings in



monitoring of the objective(s), the means envisaged or employed and the budget details for the Action.

The level of detail in any report should match that of the Description of the Action and of the Budget for the Action.

The Coordinator shall collect all the necessary information and draw up consolidated interim and final reports. These reports shall:

- a) cover the Action as a whole, regardless of which part of it is financed by the Contracting Authority;
- b) consist of a narrative and a financial report drafted using the templates provided in Annex VI;
- c) provide a full account of all aspects of the Action's implementation for the period covered, including in case of simplified cost options the qualitative and quantitative information needed to demonstrate the fulfilment of the conditions for reimbursement established in this Contract:
- d) include the current results within an updated table based on the logical framework matrix including the results achieved by the Action (impact, outcomes or outputs) as measured by their corresponding indicators; agreed baselines and targets, and relevant sources of verification;
- e) determine if the intervention logic is still valid and propose any relevant modification including regarding the logical framework matrix;
- f) be drafted in the currency and language of this Contract;
- e) include any update on the communication plan as provided by Article 6.2;

reporting by invoking mistakes of co-Beneficiaries and has full responsibility for the reports or information submitted to the Contracting Authority (ref. Article 1.6 c)).

The reporting templates (narrative & financial, interim & final) attached to the Contract as Annex VI have to be used.

The period covered by the narrative report must match with the period covered by the financial report. The period must be clearly stated in the reports.

These reports, both narrative and financial, (as well as audits, expenditure verifications and detailed breakdown of expenditure, where applicable) must cover the whole Action as it was presented in the application and accepted by the Contracting Authority, not only the share financed by the EU contribution.

The final agreed and binding version of the Action is described in Annexes I and III which form an integral part of the Contract.

The purpose of reports is to explain:

- the results achieved and the related costs identified in the financial report
- the deviations that may have occurred (possibly subject to an amendment in accordance with Article 9) as compared to the initial proposal with regards to results and to means and costs.

Each narrative report has to include an updated logical framework matrix.

The following definitions are included in annex e3d (logical framework to be submitted with full application):

"Impact" means the primary and secondary, long



f) include any relevant reports, publications, press releases and updates related to the Action.

term effects produced by the Action.

"Outcome" means the likely or achieved shortterm and medium-term effects of an Action's outputs.

"Output" means the products, capital goods and services which result from an Action's activities.

"Indicator" is the quantitative and/or qualitative factor or variable that provides simple and reliable means to measure the achievement of the Results of an Action.

"Baseline" means the starting point or current value of the indicators.

"Target" (or results goal) means the quantitatively or qualitatively measurable level of expected output, outcome or impact of an Action.

A "logical framework matrix" (or "logframe matrix") is a matrix in which results, assumptions, indicators, targets, baselines, and sources of verification related to an action are presented.

The results chain tells how, in a given context, the activities will lead to the outputs, the outputs to the outcome(s) and the outcome(s) to the expected impact. The most significant assumptions developed in this thinking process are to be included in the logframe matrix.

The logframe matrix presented for the description of an Action will be updated for reporting purpose by adding one column providing the actual value of the results indicators for each relevant level of the chain of the results. Any necessary update/modification of the targets, baselines, sources of verification related to these indicators should be made in the same logframe matrix with due consideration to



the rules for amendments.

If it is not clear to the Contracting Authority which results have been achieved or how the activities reported are related to the results of the Action, additional information and clarification may be requested.

It is important that this 'focus on results' be kept in mind when preparing the reports, in order to provide information on the type of costs incurred and to understand their relation with the results/activities of the Action (ex: to justify significant amounts featuring in the financial report, to demonstrate the fulfilment of the conditions for reimbursement in case of simplified cost options).

The narrative report may contain sensitive information, for instance on the Beneficiaries' evaluation of the collaboration with local authorities. When the Contracting Authority is not the European Commission and if some information needs to be kept confidential, the Coordinator must request it as soon as possible and come to an arrangement with the Contracting Authority on the parts concerned.

The financial reports shall have at least the same level of detail as the Budget annexed to the Contract. Any relevant variation from the Budget initially submitted must be explained. Minor changes do not necessarily need to be systematically explained, but Beneficiaries must be able to justify them upon request.

The financial reports must be consistent with the records, accounts, and ledgers of the Beneficiaries and affiliated entities.

A detailed breakdown of expenditure (for example a nominal ledger) or an expenditure verification report has to be attached, where



required in accordance with Article 15.7.

Language and supporting documents

The reports need to be presented in the language in which the Contract was drawn up.

The Coordinator may, prior to the signature of the Contract, ask for a derogation to be inserted in the Special Conditions. If justified it may be granted on a case-by-case basis by the Contracting Authority.

As a general rule, in the case of local languages, no systematic translation of supporting documents (purchase orders, invoices, etc.) is needed. Nevertheless, the intelligibility and translation of key parts of relevant documents should be envisaged to ensure comprehensive internal control and supervision at Commission headquarters or coordination level, as the case may be.

For reporting purposes, when the headings of the financial tables or statements originating directly from the internal reporting are written in another language than the one of the Contract (i.e. the language in which the Contract was drawn up), a translation in the language of the Contract should be provided. This can be done globally in an annex, if it is more convenient for the Beneficiaries or improves the readability of the report or document.

No originals or copies of invoices, contracts or order forms have to be attached to the reports. The only exceptions are copies of studies, evaluation or audit reports, or press releases etc. in case the respective costs are being claimed under the direct costs. However, when deemed necessary for assessing the eligibility of costs, the Contracting Authority may always ask for more specific information (for example copies of supporting documents - no certified copies



are usually needed, however originals may be requested during audits or expenditure
verifications).



2.2. Additionally the final report shall:

a) cover any period not covered by the previous reports

b) include the proofs of the transfers of ownership as referred to in Article 7.5.

The final report has to give an overview of last year's implementation and of the Action as a whole for all its duration.

The final report must always include a detailed breakdown of expenditure covering the whole Action and, in addition, an expenditure verification report if requested in accordance with Article 15.7.

The information on transfers of ownership (where applicable) has to be provided using the template in Annex IX. The copies of the proofs of transfers have to be attached according to Article 7.5.

2.3. The Special Conditions may set out additional reporting requirements.

The standard reporting period is intended as a 12-month period, unless specified otherwise.

According to the nature of the Action, different reporting requirements (financial or narrative) may be requested by the Contracting Authority at contract preparation stage. Once agreed upon, they are included in Article 7.2 of the Special Conditions.

If the different reporting requirements are already known at an earlier stage, the relevant requirements should be included in the Special Conditions template published with the guidelines for applicants.



2.4. The Contracting Authority may request additional information at any time. The Coordinator shall provide this information within 30 days of the request, in the language of the Contract.

The Contracting Authority has the right to ask for more information on the basis of a justified request, for instance if the submitted reports are not detailed enough.

The Contracting Authority is entitled to request any additional information it considers necessary throughout the execution period.

Following receipt of such a request the Coordinator has 30 days to collect all the necessary information and draw up a consolidated reply.

The additional information, explanations, and contextual information, has to be presented in the language of the Contract (i.e. the language in which the Contract was drawn up), or in another language accepted by the Contracting Authority, but the original supporting documents may be in the local language. In the latter case, a translation of the main elements in the language of the Contract has to be provided upon request of the Contracting Authority, globally in an annex or in the documents, whichever is more convenient for the Beneficiaries and improves the readability of the document.

Article 2.4 should not be used to impose additional reporting obligations on Beneficiaries. Those are covered by Art. 2.3



2.5. Reports shall be submitted with the payment requests, according to Article 15. If the Coordinator fails to provide any report or fails to provide any additional information requested by the Contracting Authority within the set deadline without an acceptable and written explanation of the reasons, the Contracting Authority may terminate this Contract according to Article 12.2 (a) and (f).

The Coordinator has to inform the Contracting Authority of any delay it may have in submitting the reports. If a report is submitted late without justification, the Contracting Authority has the right to terminate the Contract and ask for the reimbursement of the amounts unduly paid.

General rules for submission of reports:

- interim reports: within 60 days following the end of the reporting period
- final reports: within 3 months after the end of the implementation period (as defined in Article 2 of the Special Conditions) or 6 months if the Coordinator does not have its headquarters in the country where the Action is implemented.

See Article 15 for more details and specific cases. The Special Conditions may also set out additional reporting requirements.

19.2.3. Article 3 - Liability

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Text of the Article	Guidennes



3.1. The Contracting Authority cannot under any circumstances or for any reason whatsoever be held liable for damage or injury sustained by the staff or property of the Beneficiary(ies) while the Action is being carried out or as a consequence of the Action. The Contracting Authority cannot, therefore, accept any claim for compensation or increases in payment in connection with such damage or injury

The fact that the EU (via the Contracting Authority from the partner country in indirect management) is financially supporting the Action does not transfer any responsibility for circumstances resulting from the implementation of the Action to the EU or the Contracting Authority (where the EU is not the Contracting Authority). This responsibility rests entirely on the Beneficiaries.

Where a Beneficiary is an international organisation, the liability under Article 3 is subject to the rules governing the organisation's privileges and immunities (see annex e3h11).

Beneficiaries have to ensure that Articles 3.1 and 3.2 also apply to affiliated entities (see Article 14.10).

3.2. The Beneficiary(ies) shall assume sole liability towards third parties, including liability for damage or injury of any kind sustained by them while the Action is being carried out or as a consequence of the Action. The Beneficiary(ies) shall discharge the Contracting Authority of all liability arising from any claim or Action brought as a result of an infringement of rules or regulations by the Beneficiary(ies) or the Beneficiary(ies)'s employees or individuals for whom those employees are responsible, or as a result of violation of a third party's rights. For the purpose of this Article 3 employees of the Beneficiary(ies) shall be considered third

parties.

The Beneficiaries shall indemnify and hold harmless the Contracting Authority against claims, damages, losses and expenses arising out of or resulting from the negligence or misconduct of the Beneficiaries in the context of the implementation of the Action. Where the rights of employees of the Beneficiaries are violated the Beneficiaries shall be obliged to discharge the Contracting Authority as well.

19.2.4. Article 4 - Conflict of interests and Good Conduct

Text of the Article	Guidelines



4.1. The Beneficiary(ies) shall take all necessary measures to prevent or end any situation that could compromise the impartial and objective performance of this Contract. Such conflict of interests may arise in particular as a result of economic interest, political or national affinity, family or emotional ties, or any other relevant connection or shared interest.

According to Article 57 of the EU budget Financial Regulation (Regulation (EU, Euratom) No 966/2012) there is a conflict of interest in circumstances where the impartial and objective exercise of the functions of a party responsible for the implementation of the budget, or an internal auditor, is compromised for reasons involving family, emotional life, political or national affinity, economic interest, or any other shared interest with the Beneficiaries. In other words, a conflict of interest is any event influencing the capacity of the Beneficiaries to give an objective and impartial professional opinion. The rules on prevention and prohibition of conflicts of interest are entirely applicable to implementation contracts and to financial support awarded within the grant.

Beneficiaries have to ensure that Articles 4.1 to 4.5 also apply to affiliated entities (see Article 14.10).

Regarding the applicability of this Article to contractors see also Article 10.2.

- 4.2. Any conflict of interests which may arise during performance of this Contract must be notified in writing to the Contracting Authority without delay. In the event of such conflict, the Coordinator shall immediately take all necessary steps to resolve it.
- 4.3. The Contracting Authority reserves the right to verify that the measures taken are appropriate and may require additional measures to be taken if necessary.

Where a co-Beneficiary is an international organisation whose pillars have been positively assessed, Articles 4.3 and 4.4 shall be applied according to the Organisation's rules and regulations positively assessed in the pillar assessment (see annex e3h11).



- 4.4. The Beneficiary(ies) shall ensure that its staff, including its management, is not placed in a situation which could give rise to conflict of interests. Without prejudice to its obligation under this Contract, the Beneficiary(ies) shall replace, immediately and without compensation from the Contracting Authority, any member of its staff in such a situation.
- 4.5. The Beneficiary(ies) shall respect human rights and applicable environmental legislation including multilateral environmental agreements, as well as internationally agreed core labour standards.

The relevant standards regarding labour are the ILO core labour standards, e.g. the conventions on freedom of association and collective bargaining, elimination of forced and compulsory labour, elimination of discrimination in respect of employment and occupation, and the abolition of child labour.

Beneficiaries must respect applicable rules, procedures and policies. These should include, but are not limited to, the respect for fundamental human rights, social justice and human dignity, respect for the equal rights of men and women, prohibition of forced labour and child labour, preservation of the environment, respect of all laws of proper jurisdiction including the principles of transparency, non-discrimination, anticorruption and ethics, avoidance of conflicts of interest, fraud and corruption, etc.

19.2.5. Article 5 - Confidentiality

Text of the Article	Guidelines
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5.1. Subject to Article 16, the Contracting Authority and the Beneficiary(ies) undertake to preserve the confidentiality of any information, notwithstanding its form, disclosed in writing or orally in relation to the implementation of this Contract and identified in writing as confidential until at least 5 years after the payment of the balance.	Beneficiaries have to ensure that Articles 5.1 to 5.3 also apply to affiliated entities (see Article 14.10).
5.2. The Beneficiary(ies) shall not use confidential information for any aim other than fulfilling their obligations under this Contract unless otherwise agreed with the Contracting Authority.	
5.3. Where the European Commission is not the Contracting Authority it shall still have access to all documents communicated to the Contracting Authority and shall maintain the same level of confidentiality.	

19.2.6. Article 6 - Visibility

Text of the Article	Guidelines	



6.1. Unless the European Commission agrees or requests otherwise, the Beneficiary(ies) shall take all necessary steps to publicise the fact that the European Union has financed or co-financed the Action. Such measures shall comply with the Communication and Visibility Manual for European Union External Actions laid down and published by the European Commission, that can be found at:

http://ec.europa.eu/europeaid/communication-and-visibility-manual-eu-external-actions_en

or with any other guidelines agreed between the European Commission and the Beneficiary(ies). Beneficiaries shall make sure to publicise the fact that the EU has funded the Action.

Beneficiaries can request a derogation from the visibility obligations in special circumstances and notably in situations where a high profile could put the staff employed in the Action at risk. Any request for derogation from the visibility obligations listed in Article 6 shall be agreed with the Contracting Authority in the Special Conditions and included in the communication plan. For indirect management: In order to apply a derogation the Contracting Authority has to obtain the European Commission's prior authorisation. This authorisation is generally granted by endorsing the respective Contract including the Special Conditions with the modifications.

The Visibility Manual contains requirements and templates for briefings, written materials, press conferences, EU logos, display panels, promotional items and other tools that should be used to highlight the EU funding.

Different guidelines have, for example, been agreed with the UN and the World Bank.

Failure to follow the contractual provisions on visibility may be a ground for termination according to Article 12, suspension of the period for payments in accordance with Article 15.5 g) or reduction of the grant in accordance with Article 17.2. .

Where a Beneficiary is an international organisation, additional rules on the use of logos and emblems apply (see Annex e3h11).

Beneficiaries have to ensure that Articles 6.1 to 6.5 also apply to affiliated entities (see Article 14.10).



6.2. The Coordinator shall submit a communication plan for the approval of the European Commission and report on its implementation in accordance with Article 2.

The visibility and communication plan has to be submitted for the approval of the project manager at the latest during the inception phase. Guidance and the template can be found in section 2.3 of the Communication and Visibility Manual or, where applicable, in other guidelines agreed upon between the Beneficiaries and the European Commission.

The communication plan has to contain a budget for the visibility, even for small projects.

A section on the visibility and communication activities has to be included in all interim and final reports.

6.3. In particular, the Beneficiary(ies) shall mention the Action and the European Union's financial contribution in information given to the final recipients of the Action, in its internal and annual reports, and in any dealings with the media. It shall display the European Union logo wherever appropriate.

The use of the EU's logo is encouraged as often as possible. The EU's contribution should also be mentioned in internal reports, annual reports, and to the media, where appropriate.

The logo and the sentence mentioned in Article 6.4 shall be included in all publications produced in the framework of the Action supported by the EU: that is to say both if the publications are paid with the EU grant money or if they are produced using the Beneficiary's own funds or co-financing funds provided by third parties.

The logo information can be found at: http://ec.europa.eu/europeaid/work/visibility/ index_en.htm_en



6.4. Any notice or publication by the Beneficiary(ies) concerning the Action, including those given at conferences or seminars, shall specify that the Action has received European Union funding. Any publication by the Beneficiary(ies), in whatever form and by whatever medium, including the internet, shall include the following statement: 'This document has been produced with the financial assistance of the European Union. The contents of this document are the sole responsibility of < Beneficiary(ies)'s name > and can under no circumstances be regarded as reflecting the position of the European Union.'

All publications financed by the EU shall contain the standard disclaimer set out in Article 6.4. More details can be found in Annex 2, section 6 of the Communication and Visibility Manual or, where applicable, in other guidelines agreed upon between the Beneficiaries and the European Commission.

6.5. The Beneficiary(ies) authorises the Contracting Authority and the European Commission (where it is not the Contracting Authority) to publish its name and address, nationality, the purpose of the grant, duration and location as well as the maximum amount of the grant and the rate of funding of the Action's costs, as laid down in Article 3 of the Special Conditions. Derogation from publication of this information may be granted if it could endanger the Beneficiary(ies) or harm their interests.

In order to obtain a derogation from the publication of this information, the Coordinator shall submit a justified written request to the Contracting Authority <u>before</u> the signature of the Contract.

19.2.7. Article 7 - Ownership/use of results and assets

Text of the Article	Guidelines
7.1. Unless otherwise stipulated in the Special Conditions, ownership of, and title and intellectual and industrial property rights to, the Action's results, reports and other documents relating to it will be vested in the Beneficiary(ies).	By default, the Beneficiaries own any intellectual or industrial right developed in the course of the Action such as patents, trademarks, copyright etc. However, the Contracting Authority and the Commission must be granted a non-exclusive right to use, free of charge, all of the results, reports and other documents produced in the course of the Action.



7.2. Without prejudice to Article 7.1, the Beneficiary(ies) grant the Contracting Authority (and the European Commission where it is not this Contracting Authority) the right to use freely and as it sees fit, and in particular, to store, modify, translate, display, reproduce by any technical procedure, publish or communicate by any medium all documents deriving from the Action whatever their form, provided it does not thereby breach existing industrial and intellectual property rights.

Where material includes existing rights of third parties that might limit the Contracting Authority's (and, where applicable, the European Commission's) right to use the material, the Coordinator shall inform the Contracting Authority without delay. Notwithstanding the foregoing, Beneficiaries have to ensure that they have the necessary rights to implement the Action (see Article 7.3 below).

- 7.3. The Beneficiary(ies) shall ensure that it has all rights to use any pre-existing intellectual property rights necessary to implement this Contract.
- 7.4. In case natural, recognizable persons are depicted in a photograph or film, the Coordinator shall, in the final report to the Contracting Authority, submit a statement of these persons giving their permissions for the described use of their images. The above does not refer to photographs taken or films shot in public places where random members of the public are identifiable only hypothetically and to public persons acting in their public activities.



7.5. Unless otherwise clearly specified in the Description of the Action in Annex I, the equipment, vehicles and supplies paid for by the Budget for the Action shall be transferred to the final beneficiaries of the Action, at the latest when submitting the final report.

If there are no final beneficiaries of the Action to whom the equipment, vehicles and supplies can be transferred, the Beneficiary(ies) may transfer these items to:

- local authorities
- local Beneficiary(ies)
- local affiliated entity(ies)
- another action funded by the European Union
- or, exceptionally, retain ownership of these items.

In such cases, the Coordinator shall submit a justified written request for authorisation to the Contracting Authority, with an inventory listing the items concerned and a proposal concerning their use, in due time and at the latest with the submission of the final report.

In no event may the end use jeopardize the sustainability of the Action or result in a profit for the Beneficiary(ies).

The principle to keep in mind is to transfer the items procured with the Budget of the Action (and therefore also with co-financing funds) to the entities which are in the best position to use them efficiently for the sustainability of the Action once it ends, or for any other purpose agreed with the Contracting Authority.

The first option to be explored, and is a transfer to the final beneficiaries of the Action. For this, as requisite, they should be identifiable and have legal personality (as for example a school or a hospital).

If the above option is not feasible, the items may be transferred to the other entities mentioned in the second paragraph of Article 7.5 or another Action funded by the EU. There is no order of preference in this regard. The transfer must have been occurred at the latest when submitting the final report.

Only where none of the aforementioned options is available, the items may exceptionally be kept by non-local Beneficiaries or non-local affiliated entities themselves.

Any item which is not transferred by the Beneficiaries before the end of the Action shall be considered as ineligible expenditure and disallowed unless agreed otherwise with the Contracting Authority.

The information on transferring ownership of the aforementioned items shall be provided in accordance with the templates provided for in Annex IX of the Special Conditions. Where the items are transferred to another Action funded by the EU the Beneficiaries shall provide the relevant information in the final report.

If a transfer of the items is not possible or feasible and the further use of the items by the



concerned Beneficiary does not help to achieve a Union policy objective the costs to be reimbursed shall be reduced pro rata taking into account the depreciation of the items in the course of the implementation of the Action (see also Article 14.2 d)).

If the Beneficiaries and the Contracting
Authority agree to transfer the items to another
Action supported by Union funds the
Beneficiaries shall be reimbursed all costs
incurred for the transfer.

When the equipment is transferred to another project financed by the EU, 2 options are possible in terms of costs:

- 1) The full cost is supported by the 1st project and no cost of purchase can be charged on the 2nd project;
- 2) The cost for the purchase is reduced under the 1st project (depreciation cost only) and the residual is charged on the 2nd project.

Where the Description of the Action already foresees that items will be transferred to other entities than final beneficiaries or may be kept by the Beneficiaries/afilliated entities the Contracting Authority has approved this approach by signing the Contract and a separate written request is not necessary.

If the need for modification arises later (i.e. after the signature of the Contract it turns out that a transfer to the final beneficiaries is not feasible), a justified written request for prior authorisation has to be submitted to the Contracting Authority. An amendment to the Contract is not necessary in this case.

Where a Beneficiary is an international organisation, and the Action funded by the EU



	contributes to a larger Action, the organisation may transfer the equipment, vehicles and supplies paid by the Budget of the Action to this larger action. In such case, the organisation shall submit an inventory listing the items concerned and their use with the submission of the final report. The visibility requirements regarding the equipment, vehicles and supplies shall continue to apply at least until the end of the larger action (see annex e3h11). Where a Beneficiary is an international organisation, proofs of transfer of any equipment and goods transferred by the organisation shall not be attached to the final report but kept for verification according to Article 16 (see annex e3h11). Where a Beneficiary may retain ownership of the items the Beneficiary shall apply the visibility obligations under the Contract as long as the items are used.
7.6 Copies of the proofs of transfer of any equipment and vehicles for which the purchase cost was more than EUR 5000 per item, shall be attached to the final report. Proofs of transfer of equipment and vehicles whose purchase cost was less than EUR 5000 per item shall be kept by the Beneficiary(ies) for control purposes.	

19.2.8. Article 8 - Evaluation/monitoring of the action

Text of the Article	Guidelines	



8.1. If the European Commission carries out an interim or ex post evaluation or a monitoring mission, the Coordinator shall undertake to provide it and/or the persons authorised by it with the documents or information necessary for the evaluation or monitoring mission.

The Beneficiaries shall provide access to the European Commission or its external monitors to any documents or information relating to the Action. This can also be requested after the end of the implementation period.

Representatives of the European Commission shall be invited to participate in the main monitoring and in the evaluation missions relating to the performance of the Action performed by the Beneficiary(ies).

8.2. If either the Beneficiary(ies) or the European Commission carries out or commissions an evaluation in the course of the Action, it shall provide the other with a copy of the evaluation report.

All mid-term and final evaluation reports produced by the Beneficiaries throughout the Action have to be shared with the European Commission.

19.2.9. Article 9 - Amendment of the contract

Text of the Article	Guidelines	





9.1. Any amendment to this Contract, including the annexes thereto, shall be set out in writing. This Contract can be modified only during its execution period.

Any amendment of the Contract shall be done in writing according to the procedures provided for in Articles 9.3 and 9.4. Oral arrangements or an exchange of emails shall never legally bind the parties in this regard.

In case of exchanges of emails having contractual implications, Staff of the Contracting Authority should use systematically a disclaimer indicating that the Contract can only be modified through an addendum duly signed by both parties.

Execution period as set forth in Article 2.4 of the Special Conditions means the period during which the Contract is legally valid i.e. from contract signature until final payment, and in no event later than 18 months after the end of the implementation period (unless postponed in accordance with Article 12.5).

Implementation period means the period during which the Action is implemented (as defined in Article 2.3 of the Special Conditions).

9.2. The amendment may not have the purpose or the effect of making changes to this Contract that would call into question the grant award decision or be contrary to the equal treatment of applicants. The maximum grant referred to in Article 3.2 of the Special Conditions may not be increased.

No amendment to the Grant Contract (either unilateral or by addendum) may call into question the initial award of the grant or the equal treatment of applicants.

Unequal treatment of the applicants means different treatment of Beneficiary(ies) which are in the same situation. For this reason, the conditions of the Call for Proposals should be followed strictly when making amendments, thus avoiding situations where unequal conditions are applied to grant awarded under the same call.

The maximum EU contribution and percentage of eligible or accepted costs financed by the Contracting Authority may never be increased.



9.3. If an amendment is requested by the Beneficiary(ies), the Coordinator shall submit a duly justified request to the Contracting Authority thirty days before the date on which the amendment should enter into force, unless there are special circumstances duly substantiated and accepted by the Contracting Authority.

Amendment by addendum

Contracts cannot be amended after the end of the execution period. Note that the execution period of the Contract is generally longer than the implementation period.

In exceptional circumstances, the amendment may have a retroactive effect provided the execution period has not expired.

The Beneficiary bears the financial risk of any costs incurred before the addendum has been issued, because the Contracting Authority has the right to refuse to sign the addendum. Only once the addendum enters into force may the Beneficiary claim payment for the costs.

An amendment request shall be duly substantiated and in particular shall include all information necessary for the Contracting Authority for taking an informed decision on this matter including (but not limited to): the reasons behind the amendment and the impact of the amendment on the implementation of the Action (i.e. and most notably on the activities and Budget of the Action).

The Coordinator shall present together with its request, or in response to a demand for clarification by the Contracting Authority, any document available relating to the proposed amendment.

An amendment shall be requested at least 30 days before it occurs. However, whenever possible, as the Contracting Authority may take longer to assess the amendment, it is recommended to send a request for amendment as early as possible.

The amendment to the Contract shall be signed by the same parties who signed the initial Contract, i.e. the Coordinator and the



Contracting Authority.

Extension of the implementation period (see Article 11.1)

This applies when the duration of the Action is extended. A request extending the implementation period of the Action may not entail an increase of the EU contribution (no cost extension) and always requires an addendum in accordance with Article 9.1.

9.4. Where the amendment to the Budget or Description of the Action does not affect the basic purpose of the Action and the financial impact is limited to a transfer between items within the same main budget heading including cancellation or introduction of an item, or a transfer between main budget headings involving a variation of 25% or less of the amount originally entered (or as modified by addendum) in relation to each concerned main heading for eligible costs, the Coordinator may amend the Budget or Description of the Action and inform the Contracting Authority accordingly, in writing and at the latest in the next report. This method may not be used to amend the headings for indirect costs, for the contingency reserve, for in-kind contributions or the amounts or rates of simplified cost options defined in the Contract.

Unilateral amendments

The Coordinator shall inform in writing the Contracting Authority of any amendment according to Article 9.4 in writing and <u>at the</u> latest in the next report.

However, it is in the interest of the Coordinator who bears the financial responsibility for changes which the Contracting Authority might refuse (see below paragraph) to inform the Contracting Authority as soon as the need for amendment is identified and if possible prior to any intended changes taking effect to avoid incurring ineligible costs.

Where the amendment to the Budget or Description of the Action is fully compliant with the conditions listed in Article 9.4, the letter /report sent by the Coordinator informing the Contracting Authority of the amendment is, in itself, sufficient for amending the Budget or Description of the Action: a specific approval from the Contracting Authority is therefore not necessary to officialise it.

However, if the Contracting Authority finds that the conditions listed in Article 9.4 have not been respected, it shall inform the Coordinator by letter (possibly within 30 days from the receipt of the letter or report of the Coordinator) of its decision to refuse the amendment. In such cases



the proposed amendment shall have no effect and any cost relating to this amendment shall be considered as ineligible.

There are generally two kinds of unilateral amendments:

1) Unilateral amendment: Budget amendment

The Budget attached to the Contract shall be respected. However, Beneficiaries can benefit from a certain flexibility within the Budget, <u>as long as</u> the "basic purpose" of the Action is not affected and the change does not call into question the initial award of the grant or the equal treatment of applicants.

It is difficult to provide here a detailed description of what the basic purpose of the Action is, as it assumes different meanings according to the specificities of the Action and therefore requires a case by case analysis. However, as a general rule, any modification of the target groups, of the location, of the activities or of the Action's sustainability is likely to affect the basic purpose of the Action and does therefore usually not allow for an unilateral amendment. For changes to the outputs, indicators etc. please consult the relevant information included in the logframe template (e3d).

In case of doubt, it is strongly recommended to check beforehand with the Contracting Authority that the proposed modifications do not impact the basic purpose of the Action.

As long as the basic purpose of the Action is not affected, Beneficiaries can:

- make transfers between items or cancel or introduce new items within the same main budget heading. The term "main budget heading" has to be understood as the numbered



budget headings, i.e. the headings number 1 (human resources), 2 (travel), 3 (equipment and Supplies), 4 (local offices), 5 (other costs, services) and 6 (other).

- transfer part of the Budget from one main budget heading to another (from 1 to 6 for instance) as long as this transfer does not imply a variation (both increase and decrease) of more than 25% of the headings concerned by such transfer.

Unilateral amendments cannot be used to amend the indirect costs, the contingency reserve, inkind contributions, or the amounts or rates of simplified cost options.

To calculate the amount of the variation it should be noted that:

- the 25% variation is calculated on both the original value of the heading where the funds are taken from and the original value of the heading where the funds are to be added. If a main budget heading has a provision of 100, and it is sought to transfer the maximum allowed amount to another heading, i.e. 25, this will only be possible if the other heading had also a provision of 100 or more. If this other heading had only a provision of 90, it cannot receive a transfer of 25 as this would constitute an increase of more than 25%. In other words, the limit of 25% applies not only to the heading where the money is taken from, but also to the heading intended to receive the transferred amount.
- successive unilateral modifications to the Budget shall be taken into account in a cumulative way. This means for instance that, if a budget heading was already increased with an unilateral modification by 20% of its initial value (as set out in the original Budget of the



Action or as modified by an addendum), that heading can be further increased by no more than 5% of its initial value (thus reaching in total the limit of 25% of its initial value).

When the cumulative variations of a given budget heading exceed 25% of the Budget heading's value, it is necessary to process a formal Budget revision (through an addendum according to Article 9.3). Without such addendum (to regularize the modification that leads to exceeding the 25 %) all costs exceeding the threshold related to that modification would be ineligible.

When informing the Contracting Authority, a comparative version of the Budget with the cumulative changes already made shall also be submitted.

Caution should always be used in making any modification to the human resources allocated to the Action. In this case and in all doubtful cases, it is advisable to discuss and, if possible, agree in writing with the Contracting Authority beforehand.

2) Unilateral amendment: changes in the Description of the Action

Again, unilateral changes in the Description of the Action are allowed as long as they do not affect the basic purpose or do not call into question the initial award of the grant or the equal treatment of applicants.

Unilateral amendments affecting the basic purpose of the action are not possible and may lead to a termination of the Contract by the Contracting Authority in accordance with Article 12.2. To avoid termination in this case an amendment can be agreed on, but only as long as such amendment would not call into question the award decision or violate the



principle of equal treatment (see above).
Notwithstanding the foregoing, any change in the objectives, strategy and priority areas
described in Annex I should give rise to a formal amendment of the Agreement.



9.5. Changes of address, bank account or auditor may simply be notified by the Coordinator. However, in duly substantiated circumstances, the Contracting Authority may oppose the Coordinator's choice.

Such notification shall be done in writing.

A confirmation letter from the Contracting Authority is not necessary to officialise a change of address, bank account, or auditor. The Contracting Authority may however oppose the Coordinator's choice for justified reasons notified to the Coordinator (where possible) within 30 days from the receipt of the letter of the Coordinator.

9.6. The Contracting Authority reserves the right to require that the auditor referred to in Article 5.2 of the Special Conditions be replaced if considerations which were unknown when this Contract was signed cast doubt on the auditor's independence or professional standards.

For international organisations Articles 9.5 and 9.6 are replaced by the following:

Changes of address, bank account or auditor may simply be notified by the Organisation. However, in duly substantiated circumstances, the Contracting Authority may oppose the Organisation's choice of bank account (see annex e3h11).

19.2.10. Article 10 - Implementation

19.2.10.1. Implementation Contracts

Text of the Article	Guidelines



10.1. If the Beneficiary(ies) have to conclude implementation contracts with contractors in order to carry out the Action, these may only cover a limited portion of the Action and shall respect the contract-award rules and rules of nationality and origin set out in Annex IV of this Contract.

Annex IV describes the principles to be observed by Beneficiaries and affiliated entities concerning the procurement needed for the implementation of the Action. It has to be stressed that Chapters 3, 4 and 5 of the Practical Guide, PRAG, do not apply to procurement within the Contract (as stated in the introduction of the Practical Guide), unless a Beneficiary explicitly and voluntarily decides to use it along with PRAG'stemplates.

The General Principles mentioned in section 1 of Annex IV have to be respected in the conclusion of any procurement contract within a Contract.

The ex-post checks to be carried out by the Contracting Authority (and the European Commission where it is not the Contracting Authority) are a very useful tool to see whether procurement rules are being applied properly by the Beneficiaries. Such checks become even more relevant at early stages of implementation because they will allow correcting potential deviations from Annex IV, preventing potential ineligible expenditure during the rest of the lifespan of the Contract. Beneficiaries are of course expected to contribute to these checks by providing all the necessary information as per Article 16.4. The existing methodology on the monitoring of projects (with emphasis on the procurement on the basis of Annex IV) may be followed.

Beneficiaries may use a central buying office as service provider or a Humanitarian Procurement Center recognised as such by the European Commission. In this case the relevant office or center will have to comply with the requirements set forth in Annex IV.

Rules of nationality and origin



The rules of nationality and origin (section 2 of Annex IV) have to be respected rigorously by Beneficiaries. Annex IV makes reference to Annex a2a to the Practical Guide which contains detailed information on eligible countries for Actions funded by both the EU budget and the EDF.

Even if the basic principles described in section 1 of Annex IV have been observed, a deviation from the rules of nationality and/origin will render the expenditure ineligible.

The nationality rule refers to the nationality of the service providers, suppliers, and works contractors. It applies to all service, works, and supply contracts to be concluded within the Contract. The rule of nationality does not apply to experts proposed by service providers for service contracts financed by the grant but it does apply to the service provider itself. The rule of origin refers to the origin of goods and equipment. It applies to supplies and works contracts.

For further information on the rules on nationality and origin see section 2.3.1 of the Practical Guide.

Under the CIR (i.e. not IPA I) and the EDF, supplies may originate from any country if the amount of the supplies to be procured is below 100.000 € per purchase. Where several categories of items are purchased under the same call for tenders and consequently lots are used, the threshold of 100.000 € applies per lot. In the same tender, we can therefore have lots above 100.000 € following the rule of origin and lots below this amount free of it.

No artificial splitting of the market is allowed to circumvent the rule of origin. The procurement plan within the Contract and the division into



lots of a tender must be legitimate.

For further details on the application of the 100.000 € free of origin in supplies and works contracts, please refer to PRAG 2.3.1

Where rules of origin need to be respected and the unit cost on purchase is above € 5 000, contractors must present proof of origin to the Beneficiary(ies)

The certificate of origin must be made out by the competent authorities of the country of origin of the supplies or supplier (normally the Chambers of Commerce). The Contracting Authority may request, in case of doubt regarding the certificates of origin provided by a Beneficiary, additional documentation on the origin of goods (including a cost breakdown prepared by the Beneficiary for each item in question).

Both the nationality and origin rules must be complied with when making any purchases of goods or equipment as part of a project co-financed by the EU, even for the goods that are not covered by the EU co-financing in the project's accounts (EC rules apply to the entire action, no matter the co-financing level).

In exceptional and well justified cases, the Coordinator, on behalf of all Beneficiaries, may seek a derogation from the Contracting Authority on the nationality and/or origin rules. These requests have to be made in writing and accompanied by the necessary justification. The derogation has to be granted in advance and before the procurement procedure is launched (otherwise the amount involved would be considered as ineligible). Where the Contracting Authority is not the European Commission, it must obtain the prior authorisation of the Commission before agreeing on such



derogation.

For Actions within the scope of the Common Implementing Regulation (CIR): Where a Beneficiary is an international organisation or a Member State agency and the organisation/agency provides co-financing to the Action, participation in procedures for the award of procurement contracts shall be open to all natural and legal persons eligible according to the rules of the organization/agency in addition to the countries eligible under the applicable CIR rules. The same rules apply to supplies and materials. Where no co-financing is provided, only the rules on nationality and origin included in the CIR apply.

For Actions funded under the EDF: Where a Beneficiary is an international organisation or a member state agency, participation in procedures for the award of procurement contracts shall be open to all natural and legal persons eligible according to the rules of the organisation/agency in addition to the rules of Annex IV to the Cotonou Agreement. The same rules apply to supplies and materials. Where no co-financing is provided, only the rules on nationality and origin included in Annex IV to the Cotonou Agreement apply.

In all cases, Beneficiaries must keep all documents related to procurement (procurement notices, tender dossiers, bids received, any derogation obtained, evaluation/negotiation reports, proofs of origin provided by contractors, etc.) in order to prove compliance with Annex IV.



10.2. To the extent relevant, the Beneficiary(ies) shall ensure that the conditions applicable to them under Articles 3, 4, 6 and 16 of the General Conditions are also applicable to the contractors awarded an implementation contract.

In all the implementation contracts awarded, it is important for Beneficiaries to insert the relevant clauses to ensure the respect of the obligations stemming from these Articles (liability, conflict of interest, confidentiality, visibility, accounts and technical and financial checks).

These obligations for the contractors concerns only the implementation contracts concluded with Beneficiaries in the context of the Grant Contract.

The "visibility obligation" is to be intended as a reminder for the Beneficiary - when needed - to insert the necessary requirements in the terms of reference of the contract.

Example: in the framework of a contract for the printing of 1.000 booklets to be distributed, the Beneficiary has to require that they display the appropriate visibility.

"To the extent relevant" means that not all of the listed Articles of the General Conditions will be transferred exactly to the contracts with the contractors.

Article 3 applies in full, which means that the contractor shall indemnify and hold harmless the Contracting Authority against claims, damages, losses and expenses arising out of or resulting from the contractor's involvement in the Action.

Article 4 applies in full. Where the contractor has to provide information it will provide this information to the Beneficiaries who shall then forward it to the Contracting Authority.

For contractors, Article 6.1 means that they have to comply with the rules applicable to contractors as stipulated in the Visibility Manual.

Article 6.2: The contractors do not have to



	provide a communication plan but they have to assist - where this forms part of the services to be provided - the Beneficiary to produce its
	communication plan.
	Article 6.3 applies in full.
	Article 6.4 only applies to contracts for services and supplies.
	Article 6.5 applies except for the references to the purpose and amount of the grant.
	Articles 16.1 to 16.9 apply in full.
10.3. The Coordinator shall provide in its report to the Contracting Authority a comprehensive and detailed report on the award and implementation of the contracts awarded under Article 10.1, in accordance with the reporting requirements in section 2 of Annex VI.	In each interim narrative report (Article 2.3) and in the final narrative report (Article 2.8), Beneficiaries have to list all contracts (works, supplies, services) above € 60 000 awarded for the implementation of the Action during the reporting period, giving for each contract the
	amount, the name of the contractor and a brief description on how the contractor was selected.

19.2.10.2. Financial support to third parties

Text of the Article	Guidelines



10.4. In order to support the achievement of the objectives of the Action, and in particular where the implementation of the Action requires financial support to be given to third parties, the Beneficiary(ies) may award financial support if so provided by the Special Conditions.

It may happen that the implementation of the action involves the award by Beneficiaries of financial support to third parties (FS).

FS may be a "grant in cascade" not necessarily following a call for proposals or a financial contribution of a different nature (see further details below). The persons/entities receiving FS are the final recipients of the EU funds.

This is allowed provided that the objectives or results to be obtained are clearly detailed in the Description of the Action and that the following conditions are fulfilled:

- 1) the Contracting Authority has verified that the Coordinator offers adequate guarantees as regards the recovery of amounts due. Indeed, in the event of a recovery order at the end of the Action, the Contracting Authority exclusively turns to the Coordinator, who then may be asked to reimburse amounts which Beneficiaries or affiliated entities have unduly transferred as FS. A thorough assessment of the Coordinator's financial capacity is therefore recommended prior to awarding a Contract involving FS.
- 2) Beneficiaries may not exercise any discretionary power in granting FS to third parties. In order to ensure this, the guidelines for applicants require that the proposals include:
- a fixed and exhaustive list of the different types of activities for which a third party may receive FS,
- the definition of the persons or categories of persons which may receive FS,
- the criteria for awarding FS,
- the maximum amount to be granted to each third party and the criteria for determining it.

Chapter 19.



In all events, these elements have to be specified in the Contract (notably in the Description of the Action).

For further information on FS to third parties see section 6.9.2 of the Practical Guide.

3) Beneficiaries must ensure that recipients of FS allow the Contracting Authority, the Commission, OLAF, and the Court of Auditors to exercise their powers of control on documents, information, even stored on electronic media, or on the recipient's premises. (see Article10.8)

For FS, the Beneficiaries are fully responsible for the implementation of the Action in compliance with the Contract. This does not mean however that the Beneficiaries must recover funds unduly paid to a third party recipient. Nor does it mean that the FS to third parties must take the form of reimbursement of certain costs (with associated eligibility conditions). It is possible, but not compulsory.

It just means that if the conditions set out in the Contract for FS are not fulfilled, the corresponding costs incurred by the Beneficiaries will not be eligible.

Example: FS is, in accordance with the Contract, to be given to local NGOs for teaching activities. The funds received as FS are used by local NGOs for their own promotion. The FS given by the Beneficiary is ineligible, the funds incorrectly used will be recovered by the CA from the Coordinator (regardless of who is at fault and of whether the Coordinator decides to recover that money or not).

Finally, Beneficiaries cannot be exempted from their responsibility on the basis of the argument that the Action was not properly implemented



due to a failure by the recipients of FS



10.5. The maximum amount of financial support shall be limited to EUR 60 000 per each third party, except where the main purpose of the Action is to redistribute the grant.

For actions financed under the 10th EDF (calls launched before entering into force of the amended 10th EDF Financial Regulation!), FS could not be the main purpose of the Action, therefore the limit of EUR 60 000 per each third party could never be exceeded.

The ceiling for the financial support to third parties is EUR 60 000 per third party (recipient of FS) unless the redistribution of the grant is one of the main purposes of the Action.

FS is an activity carried out within the Contract, and may be implemented by all Beneficiaries, as well as affiliated entities, provided that the mandatory conditions stated in the Contract are fulfilled. Indeed, the cost eligibility conditions applicable to affiliated entities are the same as those applicable to the Beneficiaries. So they may award FS to third parties under the same conditions as Beneficiaries (i.e. on the condition that all the minimum elements required in the Description of the Action are respected).

Pay attention not to get confused between simplified cost options (the Beneficiaries themselves can claim up to EUR 60 000 each; see Article 14.5) and the FS they give to third parties (EUR 60 000 per recipient). In fact when a Beneficiary pays FS on the basis of a "global amount" this amount is not to be considered as simplified cost options in the Contract (for the Beneficiaries vis-à-vis the Contracting Authority it is just like any other actual cost incurred - see Article 10.6).

Example: one Coordinator and 2 co-Beneficiaries and 3 affiliated entities.

SIMPLIFIED COST OPTIONS: maximum allowed would be 3* EUR 60 000 (to be used by each Beneficiary, including their affiliated entities).



FINANCIAL SUPPORT: maximum established according to the Description of the Action, which could result for instance in 5 recipients receiving up to EUR 60 000 each.

There is absolutely no relation between the 2 concepts.

The guidelines for applicants of the call for proposals may further restrict the conditions for providing FS, for instance setting a lower maximum amount.,

The guidelines may also foresee limitations or requirements (such as principles for the award procedures for FS) that will apply to FS under the specific call. For further information see section 6.9.2 of the PRAG.

10.6. The Description of the Action, in conformity with the relevant instructions given in this regard by the Contracting Authority, shall define the types of entities eligible for financial support and include a fixed list with the types of activity which may be eligible for financial support. The criteria for the selection of the third parties recipient of this financial support, including the criteria for determining its exact amount, shall also be specified.

It is essential for the eligibility of FS, that all these mandatory conditions are strictly defined in the Contract (notably in Annex I), in compliance with the guidelines for applicants and of any conditions or restrictions set out:

- (i) the objectives and results to be obtained with the financial support
- (ii) the different types of activities eligible for financial support, on the basis of a fixed list
- (iii) the types of persons/entities or categories of persons/entities which may receive financial support
- (iv) the criteria for selecting these persons/entities and giving the financial support
- (v) the criteria for determining the exact amount of financial support for each third party, and
- (vi) the maximum amount which may be given.

The eligible categories of persons/entities are not necessarily those eligible under the call for

Chapter 19.



proposals with regard to Beneficiaries and affiliated entities: usually the basic acts do not impose any specific nationality rule on recipients of FS. In fact it is the guidelines for a specific call for proposals and/or the Contract that will set the relevant criteria, if needed. It may be the case where a nationality restriction is desirable/appropriate to achieve the results, or it may be not.

The modalities through which the FS is granted (e.g. following a call for proposals, direct award etc.) must also be specified.

It is advised to agree with Beneficiaries in the Description of the Action on unit or lump sum amounts, together with the criteria for payment of those amounts, rather than on reimbursement of costs, unless justified by the nature of the FS (e.g. where the financial support targets a specific activity to be implemented by the third party).

Since FS to third parties is not subject to the same rules as grants provided by the Contracting Authority, the ceilings for simplified cost options do not apply and there is no need for a Commission decision to authorise recourse to unit or lump sums as financial support. The amounts may be agreed on by the Contracting Authority as part of the Description of the Action. Any amount taking the form of unit or lump sum amounts in the framework of FS will therefore not be considered with regards to the ceiling of Simplified Cost Option.

The FS may take the form of "unconditional cash transfer" where no specific activities are supported: this should be set forth in the guidelines for applicants.

"Unconditional", means that FS is given without anything in return, i.e. without any specific



result other than helping the final recipients, e.g. support to human right defenders, scholarships to facilitate mobility, allowances to refugees, unemployed, etc. FS may even be the primary aim of the Action and represent the core activity per se. It is not an issue provided the objective of the Action clearly requires this type of financial support to third parties. Cash transfers are allowed provided the Beneficiaries can prove payment (for example a paper from the recipient acknowledging receipt of the cash amount), since the costs must be verifiable to be eligible.

NB: "unconditional", does not mean that the conditions for giving financial support are not established in the Contract. This would not be acceptable.

"Conditional" transfers are also possible (e.g. seed money to a micro-enterprise subject to establishment of favourable working conditions or recruitment of women).

10.7. The Coordinator shall provide in its report to the Contracting Authority a comprehensive and detailed report on the award and implementation of any financial support given. These reports should provide, amongst other, information on the award procedures, on the identities of the recipient of financial support, the amount granted, the results achieved, , the problems encountered and solutions found, the activities carried out as well as a timetable of the activities which still need to be carried out.

Keep in mind that the FS is justified if given to support the achievement of the objectives of the Action.

The FS has to be necessary for the implementation of the Action, and embedded in its design.

Refer to Article 16.9 on supporting documents.

The FS must be clearly identifiable in the Budget under heading 6 "Other".



10.8. To the extent relevant, the Beneficiary(ies) shall ensure that the conditions applicable to them under Articles 3, 4.1-4.4, 6 and 16 of these General Conditions are also applicable to third parties awarded financial support.

The third parties receiving financial support from the Beneficiaries are not subject to the same eligibility criteria as those applicable to Beneficiaries and affiliated entities under the call for proposals.

Likewise, the FS granted to those third parties is not subject to the general principles applicable to grants, and the conditions for calculating the exact amount do not necessarily encompass the no-profit principle (i.e. there may be a case where the no-profit check is appropriate, or it may be not: this has to be specified in the call for proposals and/or the Contract).

FS should be conceived in such a way as to be an efficient and easy tool for the achievement of the purpose of the Action.

This does not exempt the need to define in the Contract the categories of persons or entities who may receive FS from the Beneficiaries and the maximum amount of FS together with the way the exact amount is calculated (see above Article 10.4).

"To the extent relevant" in Article 10.8 means that not all of the listed Articles of the General Conditions will be transferred exactly to the contracts with all recipients. As a general rule, recipients of FS which implement part of the project and manage the funds in a similar way as the Beneficiaries will have to comply with all provisions that have to be "forwarded" by the Beneficiaries:

Article 3 applies in full, which means that the recipients shall indemnify and hold harmless the contracting authority against claims, damages, losses and expenses arising out of or resulting from the recipient's involvement in the Action.

Articles 4.1 to 4.4 apply in full. Where the recipient has to provide information it will



provide this information to the Beneficiaries who shall then forward it to the Contracting Authority. However, Article 4.5 does not apply to recipients of FS.

Article 6.1 applies in full.

Article 6.2: The recipients do not have to provide a communication plan but they have to assist - where necessary - the Beneficiary to produce its communication plan.

Articles 6.3 and 6.4 apply in full.

Article 6.5 applies except for the reference to Article 3.

Articles 16.1 to 16.2 shall not apply to recipients unless expressly required in the relevant guidelines for applicants and/or the Contract.

Articles 16.3 to 16.6 apply in full.

Articles 16.7 to 16.9 apply to the extent that the relevant documents need to be kept for the period stipulated in Article 16.7. However, only those documents need to be kept that are necessary to verify that the funds have been used for the purpose and in line with the Contract. For further information on the documents to be kept see Article 16.9.

On the other hand, for example refugees who receive a general support to their living do not have to comply with the aforementioned provisions.

19.2.11. Article 11 - Extension and suspension

19.2.11.1. Extension

Text of the Article	Guidelines
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11.1. The Coordinator shall inform the Contracting Authority without delay of any circumstances likely to hamper or delay the implementation of the Action. The Coordinator may request an extension of the Action's implementation period as laid down in Article 2 of the Special Conditions in accordance with Article 9. The request shall be accompanied by all the supporting evidence needed for its appraisal.

The implementation period of an Action is defined in the Special Conditions. Any extension of the implementation period shall be requested during the implementation period, it shall be the object of a contract addendum according to Article 9.3 and it shall not entail any increase in the EU contribution.

This extension may also exceed the maximum planned duration as allowed by the guidelines for applicants:

The Coordinator may request an extension of the implementation period in accordance with Art. 9. In Art. 9.2 it is stated that the amendment may not have the purpose or the effect of making changes to the Contract that would call into question the grant award decision or be contrary to the equal treatment of applicants.

A violation of the principle that such an extension/amendment may not affect the award decision could only be assumed if the applicant was already aware of the circumstances that necessitated the extension when he submitted the application, i.e. he submitted the application with a shorter implementation period (to be compliant with the guidelines) - knowing that an extension (beyond the allowed maximum duration) would then be necessary at a later stage.

19.2.11.2. Suspension by the Coordinator

Text of the Article	Guidelines	



11.2. The Coordinator may suspend implementation of the Action, or any part thereof, if exceptional circumstances, notably of force majeure, make such implementation excessively difficult or dangerous. The Coordinator shall inform the Contracting Authority without delay, stating the nature, probable duration and foreseeable effects of the suspension.

The implementation of the Action may become temporarily impossible or undesirable due to exceptional circumstances, most notably of force majeure.

In order to qualify as exceptional the event or situation in question shall not be part of or be attributable to the usual risks accompanying the Beneficiaries' activities. What is considered as exceptional circumstances depends on a case by case assessment: however, it is likely that the vast majority of cases qualifying as exceptional circumstances according to Article 11.2 fall within the broader concept of force majeure. A definition of force majeure is provided in Article 11.8.

Under exceptional/force majeure circumstances, the Coordinator is entitled to suspend the implementation of the Action or parts thereof unilaterally. The suspension of the implementation of the Action implies that the Beneficiaries stop carrying out the Action for a specific period of time.

During the suspension period the Beneficiaries may only request the reimbursement of the minimum costs necessary for a possible resumption of the Action. The Coordinator and the Contracting Authority shall agree in writing on such costs, including the reimbursement of legal commitments entered into for implementing the Contract before the notification of the suspension was received which the Beneficiaries cannot reasonably suspend, reallocate or terminate on legal grounds. This is without prejudice to any amendments to the Contract which may be necessary to adapt the Action to the new implementing conditions, including, if possible, the extension of the implementation period.

The Coordinator shall inform the Contracting



Authority as soon as possible without unjustified delays in case it intends to suspend the implementation of the Action or a part hereof. The Coordinator shall provide to the Contracting Authority all information necessary for taking an informed decision on this matter including but not limited to: a detailed description of the circumstances in question and their impact on the implementation of the Action, the measures taken to minimise damages (including their nature, probable duration etc.) and the foreseeable date of resumption of the implementation of the Action, etc.

Such information should be submitted in writing through a registered letter with an acknowledgement of receipt or an equivalent. Using such a means of communication ensures there is evidence of the receipt by the other party, and thus a certainty regarding the period within which Beneficiaries are entitled to incur eligible costs.

In case of doubts, the Contracting Authority shall request any proof deemed necessary to show that such exceptional/force majeure circumstances indeed exist. Nevertheless, the suspension of the implementation period of the Action takes effect from the moment the Contracting Authority is informed about the suspension and not after such a verification exercise has been completed.



11.3. The Coordinator or the Contracting Authority may then terminate this Contract in accordance with Article 12.1. If the Contract is not terminated, the Beneficiary(ies) shall endeavour to minimise the time of its suspension and any possible damage and shall resume implementation once circumstances allow, informing the Contracting Authority accordingly.

During the suspension, Beneficiaries shall take all possible measures for minimising the damage due to the exceptional/force majeure circumstances.

When an exceptional/force majeure circumstance stops hindering the implementation of the Action, and therefore it is possible for the Beneficiaries to resume implementation, the Coordinator shall inform the Contracting Authority as soon as possible, without any unjustified delay.

If it is practically impossible to resume the implementation of the Action as initially planned then the possibility to modify the Action in light of the new implementing conditions shall be explored. In this assessment, it shall be carefully checked to what extent an amendment of the Contract is possible without putting into question the award decision or the equality of treatment. If an amendment goes against the main principles for amendments, the Contract should be terminated.

If the implementation can no longer be resumed or it cannot be resumed effectively or appropriately, then the Contract should be terminated in accordance with Article 12.1.

19.2.11.3. Suspension by the Contracting Authority

Text of the Article	Guidelines	



11.4. The Contracting Authority may request the Beneficiary(ies) to suspend implementation of the Action, or any part thereof, if exceptional circumstances, notably of force majeure, make such implementation excessively difficult or dangerous. To this purpose, the Contracting Authority shall inform the Coordinator stating the nature and probable duration of the suspension.

In exceptional/force majeure circumstances, the Contracting Authority shall decide whether to request the Coordinator to suspend the implementation of the Action.

The suspension of the implementation of the Action implies that the Beneficiaries will stop carrying out the Action for a specific period of time.

Regarding the eligibility of costs incurred during the suspension period, see comments on Article 11.2.

11.5. The Coordinator or the Contracting Authority may then terminate this Contract in accordance with Article. 12.1. If the Contract is not terminated, the Beneficiary(ies) shall endeavour to minimise the time of its suspension and any possible damage and shall resume implementation once circumstances allow and after having obtained the approval of the Contracting Authority.

During the suspension, the Beneficiaries shall take all possible measures for minimising the damage due to exceptional/force majeure circumstances.

Beneficiaries shall resume timely the implementation of the Action, as soon as the exceptional/force majeure circumstances allow it. The Coordinator shall, however, first have received a written prior approval by the Contracting Authority for resuming the implementation of the Action.

If it is practically impossible to resume the implementation of the Action as initially planned then the possibility to modify the Action in light of the new implementing conditions shall be explored. In this assessment, it shall be carefully checked to what extent an amendment of the Contract is possible without putting into question the award decision or the equality of treatment. If an amendment goes against these main principles for amendments, the Contract should be terminated.

If the implementation can no longer be resumed or it cannot be resumed effectively or appropriately, then the Contract should be terminated in accordance with Article 12.1.



- 11.6. The Contracting Authority may also suspend this Contract or the participation of a Beneficiary(ies) in this Contract if the Contracting Authority has evidence that, or, if for objective and well justified reasons, the Contracting Authority deems necessary to verify whether presumably:
- a) the grant award procedure or the implementation of the Action have been subject to substantial errors, irregularities or fraud;
- b) the Beneficiary(ies) have breached any substantial obligation under this Contract.

The Contracting Authority may suspend the Contract or the participation of a Beneficiary in the Contract if it has evidence that the circumstances in points a) or b) have occurred.

In addition, the Contracting Authority may suspend the Contract if, for objective and well justified reasons, it deems necessary to verify whether, presumably, the circumstances in points a) or b) have occurred.

In this latter case, however, in light of the burdensome consequences of a suspension, the Contracting Authority shall preferably, whenever possible, first give notice to the Coordinator indicating its intention to suspend the Contract, as well as, of the specific grounds/reasons motivating the suspension. The Contracting Authority shall then leave the Coordinator a reasonable time (30 days) to react and present its comments/objections to the intended suspension. Without prejudice to the right of the Contracting Authority to confirm its intention to suspend, the Coordinator's observations shall be given a thorough consideration before taking the final decision for suspension.

Such pre-information should not however impact the need for a timely suspension of the Contract.

The means of communication used shall provide clear evidence of the fact that the Coordinator was informed and the date on which this happened (a registered letter with acknowledgment of receipt or equivalent).

Costs incurred during a suspension in accordance with Article 11.6 are not eligible.

However, if after verification the CA finds out that the circumstances in a) and b) have not occurred, the costs incurred during the



	suspension and for the resumption of the action will become eligible.
11.7. The Coordinator shall provide any requested information, clarification or document within 30 days of receipt of the requests sent by the Contracting authority. If, notwithstanding the information, clarification or document provided by the Coordinator, the award procedure or the implementation of the grant proves to have been subject to substantial errors, irregularities, fraud, or breach of obligations, then the Contracting Authority may terminate this Contract according to Article 12(2) h.	

19.2.11.4. Force majeure

Text of the Article

11.8. The term force majeure, as used herein
covers any unforeseeable events, not within the
control of either party to this Contract and which
by the exercise of due diligence neither party is
able to overcome such as acts of God, strikes,
lock-outs or other industrial disturbances, acts of
the public enemy, wars whether declared or not,
blockades, insurrection, riots, epidemics,
landslides, earthquakes, storms, lightning,
floods, washouts, civil disturbances, explosion.
A decision of the European Union to suspend
the cooperation with the partner country is
considered to be a case of force majeure when it

implies suspending funding under this Contract.

Guidelines

This Article defines the elements necessary for circumstances to be considered as "force majeure": i.e. the event of force majeure could not have been foreseen by the concerned party, it is beyond its control, it is not attributable to error or negligence on its part and it could not have been avoided even with all due diligence by the concerned party.

In most cases, such circumstances are related to natural disasters like: flooding, mass fire, volcanic eruption, earthquake, hurricane, etc. However not every external force could lead to force majeure: a heavy rain that prevented an outdoor activity might have been foreseeable or might not have had a significant impact on the implementation of the Action as a whole. Force majeure may also be man-made, e.g. war, revolution, rebellion, terrorist activities, etc.

Note that the above-mentioned circumstances of



force majeure must also have an impact on the implementation of the Action by preventing, at least for a given period of time, the Beneficiaries from fulfilling their obligations as initially envisaged. Without such impact, any circumstances, even if they are per se exceptional, unforeseeable, insurmountable, and beyond the control of the concerned party, shall not qualify as relevant for the suspension of the implementation.

Defects in equipment or material or delays in making them available, or financial difficulties cannot be invoked as force majeure.

Strikes or labour disputes may be invoked if they are beyond the control of the party concerned. E.g. if the employees of a party go on strike that will in most cases not be considered as force majeure as this strike is directly linked to the party. However, if e.g. the employees of the national railway agency go on strike and this strike hinders the implementation of the Action, such strike could be invoked as a force majeure event.

11.9. The Beneficiary(ies) shall not be held in breach of its contractual obligations if it is prevented from fulfilling them by circumstances of force majeure

If prevented from fulfilling its obligations due to force majeure, the Beneficiaries will not be considered in breach of their obligations, thus excluding any of the possible negative consequences from such breach (such as termination of the Contract on this ground and/or reduction of the amount of the grant due to breach of contract).

The Beneficiaries shall therefore not be held responsible for not completing the Action due to such circumstances.

In any event, if the Action is only partially implemented, the Contracting Authority shall reduce the grant in line with its actual implementation and the specific costs incurred.



19.2.11.5. Extension of the implementation period following a suspension.

Text of the Article	Guidelines
11.10. In case of suspension according to Articles 11.2, 11.4 and 11.6, the implementation period of the Action shall be extended by a period equivalent to the length of suspension, without prejudice to any amendment to the Contract that may be necessary to adapt the Action to the new implementing conditions. This Article 11.10 does not apply in case of an operating grant.	Suspension according to Articles 11.2, 11.4, and 11.6, shall lead to an extension of the duration of the Action of a period equivalent to the length of the suspension (provided that the implementation can be resumed).

19.2.12. Article 12 - Termination of the contract

19.2.12.1. Termination in case of force majeure

Text of the Article	Guidelines
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12.1. In the cases provided for in Article 11.2 and 11.4, if the Coordinator or the Contracting Authority believes that this Contract can no longer be executed effectively or appropriately, it shall duly consult the other. Failing agreement on a solution, the Coordinator or the Contracting Authority may terminate this Contract by serving two months written notice, without being required to pay indemnity.

The exceptional circumstances (including but not limited to force majeure events) can make it impossible to continue with the implementation of the Action. This could be established immediately after the exceptional/force majeure circumstances occurred or also at a later stage during or after the suspension of the implementation of the Action.

If either the Coordinator or the Contracting Authority believes that the implementation of the Action can no longer be executed effectively or appropriately they shall consult each other in order to determine whether and how to continue the implementation of the Action. Failing an agreement, the Coordinator or the Contracting Authority may unilaterally terminate the Contract by serving two months written notice, without being required to pay indemnity.

In this case, as stated in Article 11.9, neither the Beneficiaries nor the Contracting Authority are responsible for not finalising the implementation of the Action and therefore shall not be considered in breach of their contractual obligations under the Contract.

In case the Action is only partially implemented, the Contracting Authority will reduce the grant in line with its actual implementation and the costs incurred by the Beneficiaries.

19.2.12.2. Termination by the Contracting Authority

Text of the Article	Guidelines



- 12.2. Without prejudice to Article 12.1, in the following circumstances the Contracting Authority may, after having duly consulted the Coordinator, terminate this Contract or the participation of any Beneficiary(ies) in this Contract without any indemnity on its part when:
- a) a Beneficiary(ies) fails, without justification, to fulfil any substantial obligation incumbent on them individually or collectively by this Contract and, after being given notice by letter to comply with those obligations, still fails to do so or to furnish a satisfactory explanation within 30 days of receipt of the letter;
- b) a Beneficiary(ies) or any person that assumes unlimited liability for the debts of the Beneficiary(ies) is bankrupt, subject to insolvency or winding up procedures, is having its assets administered by a liquidator or by the courts, has entered into an arrangement with creditors, has suspended business activities, or is in any analogous situation arising from a similar procedure provided for under any national law or regulations relevant to the Beneficiary(ies);
- c) a Beneficiary(ies), or any related entity or person, have been found guilty of an offence concerning their professional conduct proven by any means;
- d) it has been established by a final judgment or a final administrative decision or by proof in possession of the Contracting Authority that the Beneficiary(ies) has been guilty of fraud, corruption, involvement in a criminal organisation, money laundering or terrorist financing, terrorist related offences, child labour or other forms of trafficking in human beings or has committed an irregularity;
- e) a change to a Beneficiary(ies)'s legal,

The Contracting Authority will terminate the Contract or the participation of a Beneficiary in any of the cases foreseen in Article 12.2..

However, whenever possible, the termination of the Contract should be preceded by an adversarial procedure. In such a case, the Contracting Authority shall first send a preinformation letter explaining its intention to terminate the Contract and the specific grounds and reasons for the termination and shall leave the Coordinator a reasonable time to react and present its comments/objections to the termination (30 days).

The Contracting Authority shall use a method of communication which provides clear evidence of the fact that the Coordinator was informed and the date of receipt of the information (a registered letter with acknowledgment of receipt or its equivalent). Without prejudice to the right of the Contracting Authority to confirm its intention to suspend, the Coordinator's observations shall be given a thorough consideration before taking the final decision on termination.

In light of the impact of the termination of a Contract, the Contracting Authority shall decide in full consideration of all the facts and might send a further request for clarification and/or information. In deciding whether to terminate the Contract or only the participation of certain Beneficiaries, the Contracting Authority shall make a case by case analysis, taking into account the specific role of the Beneficiaries involved, the gravity/extent of the circumstances/behaviour, the need to ensure the full and timely implementation of the Action as described in the Description of Action, and the respect for the principle of proportionality, good financial management and equality of treatment



financial, technical, organisational or ownership situation or the termination of the participation of a Beneficiary(ies) substantially affects the implementation of this Contract or calls into question the decision awarding the grant;

- f) a Beneficiary(ies) or any related person, are guilty of misrepresentation in supplying the information required in the award procedure or in the implementation of the Action or fail to supply or fail to supply within the deadlines set under this Contract any information related to the Action required by the Contracting Authority;
- g) a Beneficiary(ies) has not fulfilled obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which it is established;
- h) the Contracting Authority has evidence that a Beneficiary(ies), or any related entity or person, has committed substantial errors, irregularities or fraud in the award procedure or in the implementation of the Action;
- i) a Beneficiary(ies) is subject to an administrative penalty referred to in Article 12.8;
- j) the Contracting Authority has evidence that a Beneficiary(ies) is subject to a conflict of interests;
- k) the European Commission has evidence that a Beneficiary(ies) has committed systemic or recurrent errors or irregularities, fraud, or serious breach of obligations under other grants financed by the European Union and awarded to that specific Beneficiary(ies) under similar conditions, provided that those errors, irregularities, fraud or serious breach of obligations have a material impact on this grant.

of the Beneficiaries.

a) A breach of the Contract is committed where Beneficiaries individually or collectively fail to properly discharge any substantial obligations under the Contract. As a general rule, the Contracting Authority should first give notice - through a pre-information letter - to the Coordinator indicating the reasons why it believes that the Beneficiaries have failed to carry out their tasks in accordance with the Contract and shall leave the Beneficiaries (via the Coordinator) a reasonable time to react and present comments/objections or to correct this neglect or failure.

If the Beneficiaries (via the Coordinator) still fail to comply or to furnish a satisfactory explanation within 30 days of receipt of the letter, the Contracting Authority will terminate the Contract or the participation of the relevant Beneficiaries in the Contract.

A breach of the visibility obligations under Article 6 will generally be considered a substantial breach of the Contract and trigger the right to terminate in accordance with point a).



The cases of termination under points (b), (c),
(d), (h), (j) and (k) may refer also to persons
who are members of the administrative,
management or supervisory body of the
Beneficiary(ies) and/or to persons having
powers of representation, decision or control
with regard to the Beneficiary(ies).
12.3. In the cases referred to in points (c), (f) (h)
and (k) above, any related person means any
, , ,
physical person with powers of representation,
physical person with powers of representation,
physical person with powers of representation, decision-making or control in relation to the
physical person with powers of representation, decision-making or control in relation to the Beneficiary(ies). Any related entity means, in
physical person with powers of representation, decision-making or control in relation to the Beneficiary(ies). Any related entity means, in particular, any entity which meets the criteria

19.2.12.3. Termination of a Beneficiary(ies) participation by the Coordinator



12.4. In duly justified cases, the participation of a Beneficiary(ies) in this Contract may be also terminated by the Coordinator. To this purpose, the Coordinator shall communicate to the Contracting Authority the reasons for the termination of its participation and the date on which the termination shall take effect, as well as a proposal on the reallocation of the tasks of the Beneficiary(ies) whose participation is terminated, or on its possible replacement. The proposal shall be sent in good time before the termination is due to take effect. If the Contracting Authority agrees, the Contract shall be amended accordingly in conformity with Article 9.

Such requests shall be very well justified, and the Contracting Authority shall be provided with any information and/ or any supporting documents proving, justifying, and supporting the request.

It is not possible to provide an exhaustive list of cases which might lead the Coordinator to request the termination of the participation of a Beneficiary. In circumstances where such termination is requested, due account should be taken to ensure the full and timely implementation of the Action as outlined in the Description of the Action, as well as the respect of the principles of proportionality and sound financial management, the respect of the award decision, and the equality of treatment of Beneficiaries.

If the Contracting Authority agrees to the Coordinator's request, then an amendment to the Contract according to Article 9.3 introducing the necessary modifications shall be made in order to officialise the termination of the participation of the Beneficiaries concerned. The general limitations to amendments as set forth in Article 9.3 apply.

Any termination of a Beneficiary's participation in the Contract by the Coordinator without the prior consent of the Contracting Authority constitutes a breach of the Contract and may result in the termination by the Contracting Authority of the whole Contract according to Art. 12.2.a).

19.2.12.4. End date

Text of the Article	Guidelines



12.5. The payment obligations of the European It is therefore imperative that the Coordinator Union under this Contract shall end 18 months submits the final payment request in a timely fashion. after the implementation period laid down in Article 2 of the Special Conditions, unless this Contract is terminated according to Article 12. The Contracting Authority shall postpone this end date, so as to fulfil its payment obligations, in all cases where the Coordinator has submitted a payment request in accordance with contractual provisions or, in case of dispute, until completion of the dispute settlement procedure provided for in Article 13. The Contracting Authority shall notify the Coordinator of any postponement of the end date. 12.6. This Contract will be terminated automatically if it has not given rise to any payment by the Contracting Authority within

19.2.12.5. Effects of Termination

two years of its signature.

Text of the Article	Guidelines
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12.7. Upon termination of this Contract the Coordinator shall take all immediate steps to bring the Action to a close in a prompt and orderly manner and to reduce further expenditure to a minimum.

Without prejudice to Article 14, the Beneficiary(ies) shall be entitled to payment only for the part of the Action carried out, excluding costs relating to current commitments that are due to be executed after termination.

To this purpose, the Coordinator shall introduce a payment request to the Contracting Authority within the time limit set by Article 15.2 starting from the date of termination.

In the event of termination according to Article 12.1, the Contracting Authority may agree to reimburse the unavoidable residual expenditures incurred during the notice period, provided the first paragraph of this Article 12.7 has been properly executed.

In the cases of termination provided for in Article 12.2 a), c), d), f), h) and k) the Contracting Authority may, after having properly consulted the Coordinator and depending on the gravity of the failings, request full or partial repayment of amounts already paid for the Action.

In case of termination in accordance with Article 12.1, provided the first paragraph of Article 12.7 has been properly executed, the Contracting Authority will in principle accept to reimburse the unavoidable residual expenditures (i.e. costs related to the closure of the Action) incurred during the notice period, meaning the costs necessary for the closure of the activities financed under the Contract claimed by the Beneficiaries.

19.2.12.6. Administrative sanctions

Text of the Article	Guidelines
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- 12.8. Without prejudice to the application of other remedies laid down in the Contract, a sanction of exclusion from all contracts and grants financed by the EU, may be imposed, after an adversarial procedure, upon the Beneficiary(ies) who, in particular,
- a) is guilty of grave professional misconduct, has committed irregularities or has been found in serious breach of its contractual obligations. The duration of the exclusion shall not exceed the duration set by final judgement or final administrative decision or, in the absence thereof, three years;
- b) is guilty of fraud, corruption, participation in a criminal organisation, money laundering, terrorist-related offences, child labour or trafficking in human beings. The duration of the exclusion shall not exceed the duration set by final judgement or final administrative decision or, in the absence thereof, five years;
- 12.9. In the situations mentioned in Article 12.8, in addition or in alternative to the sanction of exclusion, the Beneficiary(ies) may also be subject to financial penalties representing 2-10% of the contract value
- 12.10. Where the Contracting Authority is entitled to impose financial penalties, it may deduct such financial penalties from any sums due to the Beneficiary(ies) or call on the appropriate guarantee.
- 12.11 The abovementioned administrative sanctions may also be imposed to persons who are members of the administrative, management or supervisory body of the Beneficiary(ies), to persons having powers of representation, decision or control with regard to the Beneficiary(ies).

- In addition to the remedies which have their origin in the Contract, the European Commission may also impose statutory sanctions on Beneficiaries who have been found to have seriously failed to meet their contractual obligations or who have made false declarations, substantial errors, irregularities and fraud. These statutory penalties may consist of:
- administrative penalties: exclusion from future contract award procedures financed by the EU for a maximum period of 5 years,
- financial penalties: fines representing 2% to 10% of the total value of the Contract.

Contract value in this context means the maximum amount of EU contribution set forth under Article 3.2 of the Special Conditions.

Such financial penalties are to be distinguished from the damages, liquidated or general, which are intended to be a compensation for the injury caused to a party by a contract breach committed by the other party. They are the expression of the administrative powers of the European Commission in the execution of the budget to sanction the conduct of economic operators detrimental to the EU financial interests.

According to the current Internal Rules on the implementation of the EU budget, the decision to impose regulatory penalties is to be adopted by the authorising officer by delegation after prior adversarial proceedings with the affected Beneficiaries in which they are allowed to present their observations vis-à-vis the alleged facts and intended penalty. The authorising officer by delegation shall also take a decision on the duration of the exclusion and/or the amount of the financial penalty in accordance with the principle of proportionality.



In contracts under indirect management, where the Commission is not the Contracting authority, the Contracting Authority shall inform the European Commission when a Beneficiary has been guilty of making false declarations, has made substantial errors or committed irregularities and fraud, or has been found in serious breach of its contractual obligations. This information might be used by the European Commission to exclude an entity from participation in procurement procedures or calls for proposals according to Articles 131 (4), 109 of the Budget Financial Regulation or the corresponding EDF provisions.

Without prejudice to the European Commission's right to impose the aforementioned penalties, financial penalties may also be imposed on Beneficiaries by the Contracting Authority if this is allowed by its national law.

For international organisations, the application of Articles 12.8 and 12.12 is subject to the privileges and immunities of the organisation (see annex e3h11).

19.2.13. Article 13 - Applicable law and dispute settlement

Text of the Article	Guidelines



13.1. This Contract shall be governed by the law of the country of the Contracting Authority or, where the Contracting Authority is the European Commission, by the European Union law supplemented as appropriate by Belgian law.

13.2. The parties to this Contract shall do everything possible to settle amicably any dispute arising between them during implementation of this Contract. To that end, they shall communicate their positions and any solution that they consider possible in writing, and meet each other at either's request. The Coordinator and the Contracting Authority shall reply to a request sent for an amicable settlement within 30 days. Once this period has expired, or if the attempt to reach amicable settlement has not produced an agreement within 120 days of the first request, the Coordinator or the Contracting Authority may notify the other part that it considers the procedure to have failed.

In cases where disputes between the Beneficiaries and the Contracting Authority cannot be settled amicably, they may be brought to court.

Where the Contracting Authority is the EC headquarters in Brussels or an EU Delegation, the dispute has to be settled before the Brussels courts in Belgium.

On the other hand, where the Contracting Authority is the National Authorising Officer (for instance in case of EDF funds) or another entity from the partner country the case has to be brought to court in the country of the Contracting Authority and is governed by the laws of that country.

However, before bringing the case to court, both parties should try to settle the dispute amicably according to the procedure provided for in Article 13.2.

Other available legal remedies in the context of Contracts are listed in section 2.4.15 of the Practical Guide.

Where the Beneficiary concerned is an international organisation, Article 13 does not apply. Instead, in default of amicable settlement, the parties may refer the matter to arbitration in accordance with the Permanent Court of Arbitration Optional Rules for Arbitration Involving International Organisations and States in force at the date of conclusion of this Agreement. The appointing authority shall be the Secretary General of the Permanent Court of Arbitration following a written request submitted by either Party. The Arbitrator's decision shall be binding on all parties and there shall be no appeal (see annex e3h11).



13.3

In the event of failure to reach an amicable agreement, the dispute may by common agreement of the Coordinator and the Contracting Authority be submitted for conciliation by the European Commission if it is not the Contracting Authority. If no settlement is reached within 120 days of the opening of the conciliation procedure, each party may notify the other that it considers the procedure to have failed.

13.4 In the event of failure of the above procedures, each party to this Contract may submit the dispute to the courts of the country of the Contracting Authority, or to the Brussels courts where the Contracting Authority is the European Commission.

19.3. Financial provisions

19.3.1. Article 14 - Eligible costs

19.3.1.1. Cost Eligibility Criteria

Text of the Article	Guidelines
14.1. Eligible costs are actual costs incurred by the Beneficiary(ies) which meet all the following criteria:	Eligible costs are actual costs incurred by the Beneficiaries which meet all the eligibility criteria at the same time, and do not fall under the category of ineligible costs in Article 14.9. Furthermore, they must be in line with the specifications included in the call for proposals, which may provide for specific instructions and/or limitations to the general rules set in the General Conditions (if appropriate, specific clauses will also be included in the Special Conditions).

Chapter 19.



Costs have to be related to and generated by activities carried out within the implementation period of the Action (as defined in Article 2 of the Special Conditions) and in accordance with the Contract.

To be considered eligible, costs must be actually incurred by the Beneficiaries, and must have generated a debt to be paid directly by an entity which is party to the Contract with the Contracting Authority (i.e. the Coordinator or a co-Beneficiary).

Costs incurred by affiliated entities which are identified in the Special Conditions will also be accepted as eligible. In this case, the affiliated entities concerned have to abide by the same rules applicable to the Beneficiaries under the Contract with regard to the eligibility of costs and the rights of checks and audit by the Commission, OLAF and the Court of Auditors.

The Coordinator is responsible for monitoring the correct implementation of the Contract and for verifying and consolidating the information that will be provided to the Contracting Authority; therefore the Coordinator should also make sure that the conditions for the eligibility of costs are met, through accurate supervision of the co-Beneficiaries and the affiliated entities, and appropriate internal arrangements.

It is worth reminding that costs that might have been deemed eligible at a first glance in the reports may be declared ineligible following an audit or verification carried out according to Article 16.

The Coordinator should keep in mind that it bears the ultimate responsibility (including financial) for the entire Action and must reimburse to the Contracting Authority any cost declared ineligible (see Article 18.2).



- a) they are incurred during the implementation of the Action as specified in Article 2 of the Special Conditions. In particular:
- (i) Costs relating to services and works shall relate to activities performed during the implementation period. Costs relating to supplies shall relate to delivery and installation of items during the implementation period.

 Signature of a contract, placing of an order, or entering into any commitment for expenditure within the implementation period for future delivery of services, works or supplies after expiry of the implementation period do not meet this requirement. Cash transfers between the Coordinator and/or the other Beneficiary(ies) and/or affiliated entitiy(ies) may not be considered as costs incurred;
- (ii) Costs incurred should be paid before the submission of the final reports. They may be paid afterwards, provided they are listed in the final report together with the estimated date of payment;
- (iii) An exception is made for costs relating to final reports, including expenditure verification, audit and final evaluation of the Action, which may be incurred after the implementation period of the Action;
- (iv) Procedures to award contracts, as referred to in Article 10, may have been initiated and contracts may be concluded by the Beneficiary(ies) before the start of the implementation period of the Action, provided the provisions of Annex IV have been respected.

- As a general rule, payments after the implementation period would typically relate to costs that by their nature would only be paid after the implementation period and possibly after the submission of the final report. This could for example include:
- payments for activities carried out towards the end of the implementation period but where payment takes place later, e.g. because of warranty periods;
- payments linked to costs for the closure of the Action (audit, reports and publications, dissemination of results etc.).
- NB: Any amount above EUR 500 which is unpaid on the date of submission of the final reports has to be clearly listed in the "List of Pending payments" in the final financial report (Annex e3h7 worksheet "Final sources of funding"). The following details should be provided: Name of the provider, object of the contract (final audit, works execution guarantee...), amount in EUR, due date, reference document (date and number of invoice/contract), Explanation and comments (why still not paid?).
- (iii) Costs related to the submission of final reports (including the costs of the staff preparing the final report) and the winding up of the Action, including expenditure verification, audit and the final evaluation of the Action, may be incurred after the implementation period of the Action, but in any event before the submission of the final reports.

These costs may be considered eligible to the extent that these costs are reasonable and necessary for the Action, and that it was not possible to incur them during the implementation period. They may not consist of



a mere extension of the activities of the Action. The closing up activities and related costs must be finally accepted by the Contracting Authority in order to be eligible; therefore it is suggested to present them clearly in the Budget (including the "justification sheet") or, as appropriate, in the Description of the Action. If these costs were not foreseeable at proposal stage, it is advisable that the Coordinator agrees them beforehand with the Contracting Authority, insofar as possible.

(iv) Contract-award procedures may be initiated before the start of the implementation period, in accordance with the rules set forth in Annex IV. This allows for instance for the signature of a procurement contract before the start of the Action in order to be already operational when the Action starts. However, the respective costs will have to be generated (i.e. incurred) during the implementation period of the Action in order to be eligible.

Example: signature of a rental contract on 15/12/n-1. Action starts 01/01/n. The rental will be eligible only for the period starting as of 01/01/n, but the contract can be signed beforehand.

Stocks are not eligible costs as such. Any procurement under the Contract must follow Annex IV and costs must be in line with Article 14.

In case of stringent operational needs of initiating the procurement of goods, services or works before the start of the implementation period of the Action, where significant amounts are involved, it is advisable to clearly explain and substantiate it in the Description of the Action.

This is without prejudice to the fact that, in any



	event, the Beneficiaries bear the risk for any contract signed or commitment entered into before the signature of the Contract (exceptional case), or during the implementation period. This means that they will not be entitled to any compensation or indemnity if - for whatever reason - the Contract does not materialise.
b) they are indicated in the estimated overall budget for the Action;	In principle, only those cost items that have been approved in the Budget and the Description of the Action are eligible, although it is possible to remove a budget item or introduce a new one. A request for amendment to the Contract may have to be submitted by the Coordinator according to Article 9. Caution should always be used in making any modification to the human resources allocated to the Action. In this case and in all doubtful cases, it is advisable to discuss and, if possible, agree in writing with the Contracting Authority beforehand.
c) they are necessary for the implementation of the Action;	It is important to pay particular attention to explain which specific resources and related costs are needed for the implementation of the Action, in order to justify their link with the Action (activities, results and objectives) and therefore their funding. Costs for items charged that were not necessary for the project purposes are a frequent source of cost ineligibility. This can be implicitly done in the Description of the Action, but more specifically it also has to be included in the Budget, in Worksheet 2, in the column "Clarification of the budget items". This condition is also strictly linked with letter f) below.



d) they are identifiable and verifiable, in particular being recorded in the accounting records of the Beneficiary(ies) and determined according to the accounting standards and the usual cost accounting practices applicable to the Beneficiary(ies);

All the costs incurred - corresponding to the entire Budget of the Action and not only to the EU grant - must be recorded in the accounts of the Beneficiaries or, as the case may be, of the affiliated entities. The supporting documents (tenders, orders, vouchers, invoices, receipts etc.) must be in place and tally with the recorded costs. (See also Article 16 for more details)

The Coordinator is responsible for verifying and consolidating the information that will be provided to the Contracting Authority; therefore it should as well make sure that the conditions for the eligibility of costs are met, through accurate supervision of the other Beneficiaries and affiliated entities and appropriate internal arrangements.

It is strongly advisable for the Coordinator to keep (electronic) copies of all relevant documents and accounts and to carry out ex-ante and constant checks to ensure that supporting and accounting documents are available, correct, and duly filed and recorded.

The Coordinator should keep in mind that it bears the ultimate responsibility (especially financial) for the entire Action and must reimburse to the Contracting Authority any cost declared ineligible. (see Article 18.2)

The "accounting standards and the usual cost accounting practices applicable to the Beneficiaries" refer either to International accounting standards or to the rules to which the Beneficiaries or affiliated entities are subject to by law. If the concerned Beneficiary or affiliated entity is not governed by any national accounting rules, the usual accounting practices of the Beneficiary are to be respected provided that they conform to International accounting standards.



e) they comply with the requirements of applicable tax and social legislation;

The Beneficiaries and the affiliated entities are fully responsible for the coordination and execution of all activities and have to ensure compliance with local, national and other applicable legislation.

f) they are reasonable, justified and comply with the requirements of sound financial management, in particular regarding economy and efficiency. It is important to pay particular attention to explain how costs are calculated and budgeted.

This is particularly true for those costs that are not easily justifiable because, for instance, they are especially high (compared to other similar items) and/or are purchased in high quantity.

The explanation has to be provided at proposal stage in the Budget, Worksheet 2, in the column "justification of the estimated costs", and/or as appropriate in the reports to understand their relationship with the results/activities of the Action.

NB. This is especially important in the case of simplified cost options where for each corresponding budget item or heading, the text must:

- describe the information and methods used to establish the amounts of unit costs, lump sums and/or flat-rates.
- explain the formulas for the calculation of the final eligible amount
- identify the Beneficiaries who will use the simplified cost option (in case of affiliated entities, the relevant Beneficiary should be specified first), in order to verify the maximum amount per each Beneficiary (which includes if applicable simplified cost options of its affiliated entity(ies)).

If the Beneficiary wants to declare costs based on an apportionment of Field office's costs the relevant description and explanation have to be



provided in a separate sheet and annexed to the Budget.
Refer to PRAG Annex e3a2 (Annex K of the guidelines for applicants, PRAG Annex e3a) for further information on simplified cost options.
This condition is also strictly linked with letter c) above.

19.3.1.2. Eligible Direct Costs

Text of the Article	Guidelines
14.2. Subject to Article 14.1 and, where relevant, to the provisions of Annex IV being respected, the following direct costs of the Beneficiary(ies) shall be eligible:	Article 14.2 lists some categories of direct eligible costs that may be eligible subject to specific conditions, without prejudice to the general criteria set out in Article 14.1. The eligibility of costs is also determined by compliance with the procurement principles set out in Annex IV. If the Beneficiaries or the
	affiliated entities do not follow these principles, the EU will not approve the costs incurred and may reduce the final amount of the grant accordingly.
	NB: Lack of documentation in tendering procedures, i.e. insufficient evidence that the procurement process managed by the Beneficiaries conforms to the requirements of the
	legal framework, is one of the most recurrent sources of ineligibility of costs.



a) the cost of staff assigned to the Action, corresponding to actual gross salaries including social security charges and other remuneration-related costs; salaries and costs shall not exceed those normally borne by the Beneficiary(ies), unless it is justified by showing that it is essential to carry out the Action;

Staff costs are eligible provided that the staff are essential to the implementation of the Action and are explicitly mentioned in the project proposal.

The eligible costs are constituted by gross salaries or wages in respect of the actual time devoted to the project and include income taxes, social security etc., and other statutory costs included in the remuneration, provided they are standard human resources policy of the Beneficiary and can be proved by supporting documents of the Beneficiary (or affiliated entity).

For example, medical insurance, repatriation, relocation, visa costs, housing allowance, salary adjustments, other benefits etc. may only be eligible if they respect all applicable legislation, constitute a standard practice of the organisation and are actually paid.

As a general rule "provisions" in the Beneficiary's accounting cannot be considered as actual costs, but some exceptions can be agreed on a case-by-case basis where they constitute an obligation under applicable law and a certain future disbursement. (refer to Article 14.1 a) ii) for the requirement of costs not yet paid at the submission of the final report).

They should be traceable to supporting schedules (number and names of staff, part-time / full time indication), to payroll records (e.g. salary slips), and to human resources records (e.g. employment contracts).

NB: A pro-rata system based on estimations cannot be used to justify direct costs, since such a system would not represent real cost (but only estimation). For example it may be accepted that a country director works 20% on a Contract if supported by timesheets, justifying that he actually worked those hours or days on this Action. The time worked and the costs linked to it



represent closely the reality. However, it cannot be accepted that a country director's working time is divided equally on a pro-rata basis on 5 different Actions, based on the assumption that he spends equal time on all projects - because such an assumption does not necessarily reflect reality.

Refer to Article 14.7 for more information on "shared costs".

HQ staff

As a starting point, costs of HQ staff should be covered by indirect costs.

However, with due consideration to the description and the functional organisation of the Action and of the Beneficiaries, they may be charged as direct costs in the following circumstances:

- They relate to the achievement of the Action's operational results and have accordingly been identified as an operational activity in the Description of the Action; and/or
- They cover the actual presence of HQ staff in the field (e.g. specific monitoring missions, needs assessment, etc.). This means that a simple % is not acceptable, a specific pro-rata of the monthly salary related to the actual days/months of mission in the field has to be demonstrated.
- They relate to staff performing the tasks listed in the Description of the Action directly assigned to the operation of the Project Office in HQ if any.

They must be well justified in the framework of the Action and accepted by the Contracting Authority.

In all other cases, the related HQ staff costs cannot be charged to the Action as direct costs either in whole or on a pro rata basis, calculated for instance on the basis of the time the HQ staff



spent on the concerned activities.

Consultants (v. Employees)

As a general rule, tasks performed by consultants, experts and/or other service providers (e.g. accountants, lawyers, translators, external IT staff, etc...) are to be considered as resulting from implementation contracts (Article 10).

Consequently, Beneficiaries must award these contracts in accordance with Annex IV.

These costs are thus not considered as human resources (budget heading 1) but as other costs/services (notably budget heading 5 or 6)

Specific case: "in-house consultants":

In house/"intra muros" consultants are natural persons working on the basis of a service contract as opposed to employees hired on the basis of a labour contract. They join a Beneficiary's project team and deliver 'external services'. The costs arising from these in-house consultants are in principle to be considered as costs relevant to implementing contracts.

However, as an exception to the rule, these costs may be considered as personnel costs regardless of whether the consultants are self-employed or employed by a third party, if the following cumulative conditions are fulfilled in accordance with the terms of the call for proposals and subject to the eligibility of costs:

- (a) a Beneficiary has a contract to engage the consultant to work for it and (some of) that work involves tasks to be carried out under the Action funded by the grant;
- (b) the consultant must work under the instructions/supervision of the Beneficiary;
- (c) the consultant must work in the premises of the Beneficiary as a member of the project team;

Chapter 19.

- (d) the output of the work belongs to the Beneficiary;
- (e) the costs of employing the consultant are reasonable, are in accordance with the normal practices of the Beneficiary and are not significantly different from the personnel costs of employees of the same category working under a labour contract for the Beneficiary;
- (f) travel and subsistence costs related to such consultants' participation in project meetings or other travel relating to the Action is directly paid by the Beneficiary or in any case according to the Beneficiary's own staff procedures.
- (g) the consultant uses the Beneficiary's infrastructure (i.e. user of the 'indirect costs').

These conditions describe a de facto situation of subordination, as in a traditional labour contract (regardless of the legal form). Therefore in these cases, if the national applicable legislation allows for a de facto employee to be hired under a service contract, and provided that all the conditions stated above (similar costs, property of results, subordination, etc.) are satisfied, these service contracts may be assimilated to staff costs in the Budget and for all useful purposes (for instance procurement principles set out in Annex IV would not apply).

This is to be evaluated by the Contracting Authority on a case by case basis, so it is strongly suggested to discuss it as soon as possible with the Contracting Authority to avoid any problems.

Note also that if these conditions are not met, a service contract may still be awarded through the applicable procurement rules.

Unless otherwise specified in the guidelines for applicants, service contracts meeting these criteria



may be charged to heading 1 - human resources.		may be charged to heading 1 - human resources.
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b) travel and subsistence costs for staff and other persons taking part in the Action, provided they do not exceed those normally borne by the Beneficiary(ies) according to its rules and regulations, or the rates published by the European Commission at the time of such mission if reimbursed on the basis of simplified cost options;

Travel and subsistence costs of any person taking part in the Action are eligible, including staff of the Beneficiaries, associates, affiliated entities and the final beneficiary(ies).

Per diem rates published by the European Commission cover accommodation, meals, tips, local travel, and sundry expenses. The ceiling is normally fixed according to the number of nights spent on the event.

Per diems should be traceable to supporting schedules (number and names of staff, number of times the per diem was paid, per diem rates and countries concerned) and the Beneficiaries' records (accounting, payroll, Human Resources).

In the Budget of the Action:

- 1.3.1 Abroad (staff engaged in the Action): the per diem for staff based in the country where the Beneficiary is based, going to another country for the Action;
- 1.3.2 Local (staff engaged in the Action): the per diem for staff who move within their country of assignment (e.g. based in Nairobi and going to Mombasa for the Action);
- 1.3.3 Participants in seminars/conferences: the per diems for any participant in the project activities who is not part of the project staff (including associates), independently of where they come from.

The Budget must indicate the countries where the per diems have taken place, the applicable amounts, the number of participants, and the number of nights spent at the event.

(Example follows this table)

There may be different rates even within the same country, depending for instance on the profile of the person receiving the per diems or, in any case,



according to the rules and procedures of the Beneficiaries. Therefore, a student accommodated in a hostel would possibly receive a lower compensation than a person who is supposed to be accommodated in a hotel.

In any event, the maximum per diem rates eligible, may not exceed those normally borne by the Beneficiaries, nor those in force at the time of the mission and published by the European Commission at:

http://ec.europa.eu/europeaid/work/procedures/implementation/per_diems/index_en.htm

and regularly updated.

Therefore the rates indicated in the Budget submitted to the Contracting Authority are usually an estimated rate (unless the simplified cost option is chosen explicitly - see PRAG Annex e3a2 (Annex K of the guidelines for applicants, PRAG Annex e3a).

On the one hand, the Beneficiaries may reimburse these costs (accommodation, meals, tips, local travel, and sundry expenses) to their staff on the basis of real costs incurred by their staff or on the basis of per diems (daily allowances), according to their own human resources procedures.

On the other hand the Beneficiaries may decide to ask for reimbursement by the Contracting Authority (i.e. in the Budget of the Action) on the basis of:

- a) costs actually incurred, i.e. the amounts actually reimbursed to its staff, whether either actual costs or per diems; or
- b) simplified cost options, i.e. using the same criteria as for any other simplified cost option, more specifically a "unit rate".

If a Beneficiary reimburses travel and subsistence



costs to its staff on the basis of per diems, this amount will be the maximum allowed rate, and there is neither need nor justification to use simplified cost options to claim the same amount (a higher rate would not be justified, unless the per diems of the Beneficiary cover different costs as the ones included in the EU rates). Therefore "per diems" are not considered as a simplified cost option for the purposes of Union financing when a Beneficiary reimburses a fixed amount to its staff in accordance with its staff rules and requests the reimbursement of that same amount in the Budget of the Action. Such per diems are considered actual costs, as any other.

Where a "unit rate" is agreed, not all supporting documents are required (restaurant's bills, taxi slips...), but only those to prove that the travel actually took place, for instance. The Contracting Authority will reimburse the unit rates established in the Budget of the Action, according to procedures and conditions set out in the Contract. (refer to PRAG Annex e3a2 (Annex K of the guidelines for applicants, PRAG Annex e3a) for mandatory requirements and procedures).

Example:

Expenses	Unit	# of units	Unit cost (in EUR)	Costs (in EUR)
Seminar No1 (France): 7 nights x 12 persons = 84 nights	Per diem	84	130	10 920

c) purchase costs for equipment and supplies (new or used) specifically dedicated to the purposes of the Action, provided that ownership is transferred at the end of the Action when required in Article 7.5;



d) depreciation, rental or leasing costs for equipment (new or used) and supplies specifically dedicated to the purposes of the Action; Where the Beneficiaries' own equipment (proof of property and payment may be requested) is provided for an Action, the running costs may be charged as direct costs, but the cost of use is normally considered to be covered within indirect costs.

The cost of use (in the form of depreciation) can be accepted by the Contracting Authority as direct cost, when at least these basic conditions have been considered:

- It is so accepted by the Contracting Authority because justified by the concrete situation and type of equipment.
- No transfer to the final beneficiaries, local Beneficiaries or local affiliated entities at the end of the Action is foreseen: the equipment is not necessary for the sustainability of the Action or the transfer will not be possible.
- Such use is more effective than the rental or purchase of new equipment.
- The costs are not higher than the corresponding costs on the local market.
- The equipment is in good condition and suitable for the proper implementation of the Action.
- It does not imply double-financing or profit for the Beneficiary (the equipment must not have been paid entirely by the EU in a previous project or by any other donor. Depreciation is never eligible when the equipment is a contribution in kind).
- The value of the equipment must have a pricetag entered in the Beneficiary's accounting system.
- The costs pass the test for direct eligible costs (with special attention to the direct link with the implementation of the Action), except for the



	specific procurement rules of Annex IV. Only the portion of the equipment's depreciation, rental or lease costs corresponding to the implementation period and the rate of actual use for the purposes of the action may be taken into account. Only the costs relating to the unexpired depreciation period and to the implementation period of the Action can be charged. Once fully depreciated, no costs can be charged or reimbursed, other than running costs.
e) costs of consumables;	
f) costs of service, supply and work contracts awarded by the Beneficiary(ies) for the purposes of the Action referred to in Article 10.	This refers to the costs of supply, service or work contracts awarded in line with the procurement rules set out in Annex IV. Financial support given to third parties does not have to follow the rules of Annex IV.
g) costs deriving directly from the requirements of the Contract (dissemination of information, evaluation specific to the Action, audits, translation, reproduction, insurance, etc.) including financial service costs (in particular the cost of transfers and financial guarantees where required according to the Contract);	
h) duties, taxes and charges, including VAT, paid and not recoverable by the Beneficiary(ies), unless otherwise provided in the Special Conditions:	As a general rule Beneficiaries have to apply for tax (including VAT) exemption whenever possible. This clause refers to indirect taxes such as VAT and customs/import duties and not to direct taxes such as the income tax of staff working on the project, which are part of the gross salary. The rules on taxes apply to affiliated entities as well as to the Beneficiaries. The call for proposals, notably in the guidelines



for applicants and its Annex J (Annex e3a1 to the PRAG), state the eligibility of taxes. Charging of VAT or taxes is a frequent source of cost ineligibility; therefore particular attention has to be paid to understand the correct treatment of taxes.

When duties, taxes and charges are eligible under a call for proposals (refer to the guidelines for applicants and its Annex J, Annex e3a1 to the PRAG) they may be treated as any other cost, and may be included in the relevant budget heading.

NB. note that VAT is not eligible where it is paid by a public body (i.e. a body governed by public law) of a Member State in relation to activities it carries out as a public authority of a Member State. These activities are strictly limited to the exercise of sovereign powers or prerogatives of a Member State (for instance police, justice and public domain management). Therefore in principle, VAT on activities such as training, capacity building, technical assistance, policy support etc. is usually eligible.

Specific rules stemming from applicable Basic Acts and other regulations may apply, but in this case this information has to be provided by the Contracting Authority in the call for proposals or directly to the organisation, and must be reflected in the Special Conditions.

Accepted cost system

As concerns taxes, the call for proposals might state the non-eligibility of taxes, particularly when basic acts or other regulations or Financing Agreements with partner countries exclude the financing of taxes (including VAT), even if the Beneficiary cannot reclaim them. These costs would therefore be ineligible for EU-financing, and may not be included in the eligible costs of the Action.

Chapter 19.

When taxes are not eligible, the call for proposals may provide for the "accepted cost system", introducing a second percentage to be respected when determining EU funding. This allows the acknowledgment of the payment by Beneficiaries of ineligible and non-recoverable taxes: the EU-contribution to the eligible costs may be increased while at the same time the co-financing requirement will be fulfilled by the Beneficiaries' payment of such taxes.

To be able to do this, two (maximum) cofinancing rates must be specified in the guidelines for applicants:

- One percentage applicable to **eligible costs**. This is used to calculate the actual amount of the EU-contribution as usual: and
- One percentage applicable to the **total accepted costs** (=**total eligible costs** + **non-refundable taxes**). This is used to calculate the required amount of co-financing by the Beneficiaries. If the amount of co-financing does not reach the minimum percentage fixed in the Contract, then the EU-contribution will be reduced proportionately.

Note that the guidelines for applicants will specify the maximum rates. The rates that will be fixed in the Contracts will depend on the contribution asked by the applicant(s). The final amount of the grant will be subject to the maximum amount laid down in the Contract, and the co-financing rates will be based on actual costs that are only known at the time of the approval of the final report.

Provided they are necessary, directly related to the Action and incurred during the implementation period, these costs can therefore be considered as part of the co-financing of the Beneficiaries. The taxes can only be considered to fall within the share of co-financing of the



Beneficiaries if they have been clearly identified in the Budget of the Action following the submission of the proposal and if the Beneficiaries can prove that they cannot recover them, unless one of the exceptions in Annex J/e3a1 applies.

They are ineligible costs, to be entered in the Budget under heading 12 "taxes" and form part of the total accepted costs.

However, if a Beneficiary fails to show that it cannot reclaim such taxes, these taxes will be declared simple ineligible costs, which are ignored when checking the co-financing by the Beneficiary.

Evidence that taxes may not be recovered

Taxes that can be reclaimed or refunded in full or in part (even some years later) may not be considered either as eligible or accepted costs.

Refer to Annex J/e3a1 "Information on the tax regime applicable to grant contracts" for guidelines on the evidence that the Beneficiaries and affiliated entities are not tax-exempt and cannot recover taxes. Additionally, Annex J sets out clearly situations in which Beneficiaries may report taxes as project expenditure but do not need to prove that they cannot get tax exemption or recover the taxes. It is advisable to seek the advice of the Contracting Authority if unsure whether a particular situation of exemption applies to a specific Action.

In some countries the tax authorities do not operate efficiently or simply do not reply to correspondence. In such cases, Beneficiaries are recommended to seek advice from the Contracting Authority and keep as much evidence as possible of the steps undertaken.

This proof does not have to be submitted to the



Contracting Authority but must be available upon
request or to auditors during the expenditure
verification reports/audits.



i) overheads, in the case of an operating grant.	In fact, an operating grant is conceived to cover the running costs of the Beneficiary including its
	general administrative costs.

19.3.1.3. Simplified Cost Options

Text of the Article	Guidelines
14.3. In accordance with the detailed provisions in Annex III, eligible costs may also be constituted by any or a combination of the following cost options:	Refer to Annex K/e3a2 for further information on simplified cost options. Pay attention not to get confused between what the Beneficiaries themselves can claim to be
a) unit costs;	reimbursed in the form of simplified cost
b) lump sums;c) flat-rate financing.d) apportionment for costs related to field offices.	options (for cases a) to c) EUR 60 000 per Beneficiary including its affiliated entities) and the financial support (Articles 10.4 to 10.8) that they may give (EUR 60 000 per recipient). In fact when a Beneficiary pays financial support to a third party, even on the basis of a "global amount", for the Beneficiary vis-à-vis the Contracting Authority this is just like any other actual cost incurred.



14.4. The methods used by the Beneficiary(ies) to determine unit costs, lump sums, flat-rates or apportionment shall be clearly described and substantiated in Annex III and shall ensure compliance with the no-profit rule and shall avoid double funding of costs. The information used can be based on the Beneficiary(ies)'s historical and/or actual accounting and cost accounting data or on external information where available and appropriate.

Costs declared under simplified cost options shall satisfy the eligibility criteria set out in Article 14.1 and 14.2. They do not need to be backed by accounting or supporting documents, save those necessary to demonstrate the fulfilment of the conditions for reimbursement established in Annex I and III.

These costs may not include ineligible costs as referred to in Article 14.9 or costs already declared under another costs item or heading of the Budget of this Contract.

The amounts or rates of unit costs, lump sums or flat-rates set out in Annex III may not be amended unilaterally and may not be challenged by ex post verifications.

The **amounts** of unit costs and lump sums or the rate (%) of flat-rates set out in Annex III may not be amended unilaterally. However the **number of units** in the case of unit costs may vary (according to the rules and limits set in the Contract), as may the **amount produced by applying the % rate** in the case of flat-rates (as it happens similarly for the indirect costs).

In case of apportionment of Field Office costs the Commission may establish ex ante compliance of the cost allocation method used for the apportionment with the conditions set out in point 3.1 of Annex I of the Commission Decision C(2016)3634 of 16/06/2016. The evidence that the cost allocation method satisfies the conditions set out at point 3.1 shall take the form of a report. Such report will be, in most of the cases, produced by an independent external auditor (following the standard ToR prepared by DEVCO R2). In case the Beneficiary has an independent audit function, the report could also be produced by this internal independent function (still following the ToR prepared by DEVCO R2).

It is important to be aware that once the apportionment method is accepted, the report can be presented by the Beneficiary in subsequent Calls for Proposals (provided that the allocation method used complies with that approved ex ante). The Contracting Authority will not challenge ex post the office costs declared on that basis.



14.5. The total amount of financing on the basis of simplified cost options in accordance with Article 14.3 a) to c) may not exceed EUR 60 000 per each Beneficiary, unless otherwise provided for in the Special Conditions.

The threshold of EUR 60 000 is applicable per **each** Beneficiary (Coordinator and co-Beneficiaries) individually including their related affiliated entities (if any).

Example: a grant with 1 Coordinator and 2 co-Beneficiaries and 3 affiliated entities (2 of which are linked to the Coordinator and one to another Beneficiary). They may apply for simplified cost options a) to c) up to:

Beneficiary 1: Coordinator together with its 2 affiliated entities A and B: EUR 60 000

Beneficiary 2: co-Beneficiary together with its affiliated entity C: EUR 60 000

Beneficiary 3: co-Beneficiary with no affiliated entities: EUR 60 000

This means for instance that the Coordinator may apply for EUR 20.000, affiliated entity A for EUR 30.000 and affiliated entity B EUR 10.000, total must be =< EUR 60.000.

The total per Contract could then be up to EUR 180.000 since there are 3 Beneficiaries. But if, for instance, Beneficiary 3 does not use simplified cost options, its allocation of EUR 60 000 may not be used by the other Beneficiaries.

There is no ceiling for costs related to Field Offices and declared on the basis of an apportionment.

19.3.1.4. Contingency Reserve

Text of the Article	Guidelines



14.6. A reserve for contingencies and/or possible fluctuations in exchange rates not exceeding 5 % of the direct eligible costs may be included in the budget for the Action, to allow for adjustments necessary in the light of unforeseeable changes of circumstances on the ground. It can be used only with the prior written authorisation of the Contracting Authority, upon duly justified request by the Coordinator.

A reserve for contingencies and/or exchange rate fluctuations not exceeding 5 % of the direct eligible costs may be included in the Budget for EU external Actions given the specificity and the higher level of unpredictability of external actions.

As a consequence, the contingency reserve should only be included in the initial total Budget, and not budgeted in the requests for pre-financing.

This is meant to provide some flexibility if there are <u>unforeseen</u> circumstances, as the Contracting Authority's contribution to the Action may never be increased (neither the maximum amount nor the percentage of co-financing).

NB: note that the use of the contingency reserve is subject to the prior written authorisation of the Contracting Authority, who will make an evaluation and take a decision on a case by case basis.

The budget template has been modified following the logic that in normal conditions the reserve is not used and stands aside of the total estimated cost of the Action.

When the use of the reserve is authorised, the corresponding amount will be split and allocated to the concerned budget headings according to the specific needs of the Action. As the total amount of direct costs will be higher, the indirect costs will also consequently increase. This should be kept into consideration when using the contingency reserve because in any case the maximum amount of the grant as set in article 3 of the SC cannot be changed.

Exchange rate fluctuation

This case would just be one of the possible reasons justifying the use of the contingency



reserve, for which the Beneficiaries are not responsible and have already adopted all the possible risk mitigating measures according to the best practices in the sector.

There is no clear-cut definition of "unforeseeable" circumstances: this would entail a sudden, completely unforeseen and drastic change in the situation - for example a sharp devaluation decided by the government unexpectedly or uncommon cases of hyperinflation, etc.

For exchange rates, the historical fluctuation of the currency could be a prime baseline indicator. The performance of the economy is also an element taken into consideration when drawing up a budget and estimating the possible fluctuation of a currency. All these elements have to be taken into consideration at proposal stage, and during the implementation of the Action the conversion of funds into local currencies (or a currency other than the contract's currency) has to be handled according to the principle of sound financial management.

Situations produced by poor management by the Beneficiaries may not be accepted as a reason to justify the use of the contingency reserve.

An exchange rate fluctuation (which has a similar effect to inflation) has to be distinguished from an exchange rate difference (losses or gains, as determined in the accounting), the latter not being eligible as per Article 14.9. An unfavourable exchange rate fluctuation will basically result in "increased" cost of the activities of the Action that will be reflected in various budget lines.

Additionally, in the case of exceptional exchange rate fluctuations, Article 15.9 states

Chapter 19.



that the Action may have to be restructured to lessen the impact of such fluctuations or - if it will no longer be possible to implement the Action in view of the missing funds - the Contract may even be terminated.

In considering whether the Action should be restructured or whether the Contract should be terminated, the Contracting Authority must make a case-by-case assessment taking into account the options provided by the Contract, and considering aspects like sound financial management, the interest of the Action and final beneficiaries, and the capacity of the Beneficiaries to raise additional funding etc. If the decision will be to allow the use of contingencies, these will not finance an "exchange rate difference" per se. They will finance eligible costs which have increased compared to the original estimate (because of the currency exchange). Therefore, the funds will be distributed to the concerned eligible costs heading(s) of the Budget.

Beneficiaries should - as a rule - or are at least strongly advised to submit requests to use the contingency reserve in advance to avoid the risk that its use will be considered as non-eligible by the Contracting Authority.

However, especially in cases where sudden, unforeseeable events lead to an increase in costs Beneficiaries may not be able to first formally request. However, if they act and incur extra costs they do so at their own risk.

Furthermore, the fact that Beneficiaries incur additional costs does not imply a "use" of the contingency reserve. The contingency reserve may only be "used", i.e. the relevant funds may be used to cover the additional costs after the contracting authority has issued a respective authorisation.



19.3.1.5. Indirect costs

Text of the Article

14.7. The indirect costs for the Action are those eligible costs which may not be identified as specific costs directly linked to the implementation of the Action and may not be booked to it directly according to the conditions of eligibility in Article 14.1. However, they are incurred by the Beneficiary(ies) in connection with the eligible direct costs for the Action. They may not include ineligible costs as referred to in Article 14.9 or costs already declared under another costs item or heading of the budget of this Contract.

A fixed percentage of the total amount of direct eligible costs of the Action not exceeding the percentage laid down in Article 3 of the Special Conditions may be claimed to cover indirect costs for the Action. Flat-rate funding in respect of indirect costs does not need to be supported by accounting documents. This amount shall not be taken into account with regard to the maximum amount of simplified cost options.

Indirect costs shall not be eligible under a grant for an action awarded to a Beneficiary who already receives an operating grant financed from the European Union budget during the period in question.

This Article 14.7 does not apply in the case of an operating grant.

Guidelines

Direct eligible costs v. indirect eligible costs

As regards Action Grants, a distinction is made between direct and indirect eligible costs:

- Direct eligible costs: Direct costs are actionspecific costs directly linked to the performance
 of the Action and which can therefore be booked
 to it directly. Direct costs are identifiable and
 verifiable costs, for which concrete supporting
 documents can be submitted as evidence. They
 are expenses strictly related to the
 implementation of the Action, and exist only by
 consequence of its implementation. The
 eligibility of direct costs is mainly defined in
 Article 14.1: the listed criteria have to be
 respected at all times for all costs.
- Indirect eligible costs: these are not identifiable as specific costs directly linked to the performance of the Action. However, the Beneficiaries should be able to justify them using their accounting system as having been incurred in connection with the eligible direct costs for the Action. Indirect Costs may not include any eligible direct costs included in other headings of the Budget. They mainly represent a small proportion of the Beneficiary's overheads. Overheads are all the structural and support costs of an administrative, technical and logistical nature which are cross cutting for the operation of the Beneficiary body's various activities and cannot therefore be booked in full to the Action for which the Contract is awarded because this Action is only one part of the Beneficiary's activities.



Example: costs connected with infrastructure and the general operation of the Beneficiary at headquarter level and costs such as administrative and financial management, training, legal advice, documentation, IT, maintenance of buildings, water, gas, electricity, insurance, office supplies, communications, Human Resources, accounting fees, depreciation, telephone bills, travel and other utilities costs, etc.

Indirect eligible costs relate to the functioning and general activities of the Beneficiary: they cannot be attributed entirely to the Action, but are still partially generated by it.

These costs may be funded either **on a flat rate** basis or on a real costs basis. Note that the **two** options are exclusive and that the same indirect costs can never be covered by both real costs reimbursement and a flat rate, in order to prevent any double funding of the same costs.

Given the difficulty of justifying each of these costs separately, the flat rate funding of indirect costs is meant to simplify the administrative charge of the Beneficiaries by facilitating the management and reporting of these indirect costs. The use of flat rate funding is encouraged, since no supporting documents are required for these costs once agreed in the Contract.

This means that when proposing the Budget, the applicants may (unless otherwise stated in the call for proposals) decide to consider a portion of these indirect costs as direct costs or opt for a flat rate reimbursement. In the latter case a percentage (not exceeding 7%) will be laid down in Article 3 of the Special Conditions. The applicants may be asked to justify the percentage requested before the Contract is signed.



Example: Total direct eligible costs: EUR 100,000 + 7% = EUR 7,000 indirect costs = EUR 107,000 total costs. Note that 7% is a maximum, i.e. if it is not justified a smaller percentage has to be envisaged.

The basis for the calculation of the indirect costs does not include ineligible (but accepted) taxes and in kind contributions (heading 12).

The final amount of indirect costs that can be claimed depends on the amount of total direct costs reported in the final financial report and approved by the Contracting Authority (the unused contingency reserve is therefore not included in the direct costs).

Depending on the characteristics of the Action and the organisational and cost structure of the Beneficiary, it may happen that some costs can be considered either direct or indirect costs (e.g. depreciation costs, consumables, HQ staff), but in all events costs cannot be taken into account twice as a direct cost and an indirect cost.

The distinction between direct and indirect costs is also based on the capacity of the Beneficiaries' accounting system to assign costs to specific activities when they are incurred.

Example: if the costs of printing and copying are assigned to a particular Action: when this copying and printing occurs, these costs are direct. If, by contrast, these costs are assigned ex post using an approximation (or an indicative cost driver) (e.g. the number of hours worked for each Action during the year), these costs are indirect.

NB: If a Beneficiary of an action grant is also in receipt of an Operating Grant financed from the EU, no indirect costs may be claimed on its share of incurred costs. This applies only to the costs incurred by the Beneficiaries or affiliated



entities in receipt of the operating grant. The other Beneficiaries and affiliated entities may still claim indirect costs on their incurred costs under the same Contract.

Shared costs

If the Beneficiary shares out certain costs to different Actions according to a cost allocation system, the related costs may be eligible provided that they are linked to the Action and comply with Article 14.

The cost allocation system must be based on the Beneficiary's standard practice and applied consistently with all donors and projects, and must be justifiable and reasonable. The Beneficiary must be able to demonstrate how the costs charged were derived at any time.

NB: shared costs are not necessarily considered as indirect costs. Depending on their nature and the link they have with the Action, they may be direct or indirect.

In terms of allocation of staff, the staff specifically assigned by the labour contract to spend a defined share of its working time on a project may be considered as a shared direct cost actually incurred. Assignment of a cost share on the basis of daily or weekly timesheets can be accepted as a shared direct cost actually incurred; by contrast, assignment on the basis of annual timesheets or estimation cannot be realistic and verifiable and cannot be accepted as an actually incurred cost.

Note that provisions/estimates/pro-rata approaches do not represent real costs and can therefore not be accepted as direct costs actually incurred.

The implementation of the action may require significant deployment of staff to manage



operations in the field or set up an office at another location. Reimbursement of those costs may be justified to the extent those costs are additional to the normal functioning of the Organisation. Where an office is used for several projects in parallel, shared field office costs (such as cost of staff working on different projects, electricity, security etc.) can be declared as following:

- a) Costs that can be directly attributed to an action (e.g. local staff working part time on a project and providing time sheets) can be declared as costs actually incurred without invoking a simplified cost option or by applying the apportionment for office costs.
- b) Shared costs that cannot be directly attributed to a specific action (e.g. security, electricity) can be declared:
- a. By applying the apportionment for office costs or
- b. As one of the regular simplified cost options or
- c. As part of the indirect costs (7%)

19.3.1.6. In kind contributions

Text of the Article	Guidelines
14.8. Any contributions in kind, which shall be listed separately in Annex III, do not represent actual expenditure and are not eligible costs. Unless otherwise specified in the Special	In-kind contributions are constituted by non-financial resources (such as goods, equipment or services) provided to the Beneficiaries or affiliated entities free of charge by a third party.
Conditions, contributions in kind may not be treated as co-financing by the Beneficiary(ies).	Contributions in kind do not involve any expenditure for the Beneficiaries during the
If contributions in kind are accepted as co- financing, the Beneficiary(ies) shall ensure they	implementation of the Action and are not entered in their accounts as a cost for reporting purposes related to the Action. Consequently,



comply with national tax and social security rules.

Notwithstanding the above, if the Description of the Action provides for contributions in kind, such contributions have to be provided. contributions in kind can never appear in the Budget of the Action as an eligible cost (see also Article 14.9 g)).

Example: medicines or a car donated to an Action by another donor.

However they may be accepted as co-financing when considered necessary or appropriate (e.g.: small grants targeted for community based organisations which have no possibility to provide financial contributions).

Contributions in kind may only be treated as cofinancing if the guidelines of the particular call for proposals allow contributions in kind and the contributions in kind are explicitly mentioned in the Special Conditions.

In such a case, the call for proposals will have to provide for the "accepted cost system" (see also Article 14.2 g)), in order to take into account the co-financing provided in kind or adapt accordingly the co-financing percentage of eligible costs.

It may be difficult to calculate the financial value of such contributions and to assess whether they have effectively been provided.

The unit rate or the global amount of contributions in kind is evaluated as proposed in the Budget (heading 12 and expected sources of funding) and, once approved, it may not be subject to subsequent changes.

In case of variable numbers of units, the fixed unit rate together with the estimated number of units must be defined in the justification sheet of the Budget.

Example: rough figures may be generated by calculating volunteering time and allocating to this the value of the minimum wage of the



country in question.

Example: In the case of the use of free venues, figures may be calculated according to the equivalent market cost.

When in-kind contributions are necessary and accepted for the Action, if the Beneficiaries incur actual costs in relation to their distribution, handling, use or acceptance the related costs may be eligible (subject to the respect of the eligibility criteria laid down in Article 14). These costs can therefore be entered in the Budget of the Action.

Example: the fuel and maintenance costs for a car given as an in-kind contribution for use in an Action.

Q&A

Is the provision of staff a contribution in kind?

According to Article 14.2, the cost of staff directly involved in project implementation and management incurred (and therefore paid) by a Beneficiary or its affiliated entities is considered as an eligible cost, not a contribution in kind.

They may be included as direct eligible costs in Heading 1 of the Budget. Formal proof of the costs involved (e.g. amendment of the work contract to affect the staff to the Action, post and task description, work-time documentation or timesheets for part-time posts, proof of payment etc.) is required. Note that voluntary work (unpaid work) is not an eligible cost, but could be considered as an in-kind contribution.

19.3.1.7. Non-eligible costs

Text of the	e Article	Guidelines



- 14.9. The following costs shall not be considered eligible:
- a) debts and debt service charges (interest);
- b) provisions for losses, debts or potential future liabilities;
- c) costs declared by the Beneficiary(ies) and financed by another action or work programme receiving a European Union grant (including through the European Development Fund);
- d) purchases of land or buildings, except where necessary for the direct implementation of the Action and according to the conditions specified in the Special Conditions; in all cases the ownership shall be transferred in accordance with Article 7.5 at the latest at the end of the Action:
- e) currency exchange losses;
- f) credits to third parties, unless otherwise specified in the Special Conditions.
- g) in kind contributions
- h) salary costs of the personnel of national administrations, unless otherwise specified in the Special Conditions and only to the extent that they relate to the cost of activities which the relevant public authority would not carry out if the Action were not undertaken.

- This article identifies the costs that, even if satisfying the above mentioned criteria, cannot be considered eligible.
- e) Exchange rate losses are not eligible costs and will not be compensated. It is confirmed that just as exchange rate losses are not eligible costs, exchange rate gains are not considered as Action revenue and will not be deducted in the final liquidation process (nor do they have to be reported for). These rules also apply for the gains/losses resulting from currency conversion at the reporting stage and those resulting from conversion between accounting currency and other currencies used for the Action (see Article 15.9).
- h) Salary costs of personnel of national administrations may only be considered as eligible costs, to the extent that they relate to the cost of activities which the relevant public authority would not carry out if the Action was not undertaken. However, EU funding of salary costs corresponding to activities which the public administration had already undertaken before the launching of the Action, is not possible. Indeed, it would generate a profit for the Beneficiary since these costs are already funded by the budget of the Member State/Partner country (or the regional or local authorities) in the framework of their normal activities.

Salary costs of personnel of national administrations cannot be considered an in-kind contribution since they are not provided by a third party to the Beneficiary free of charge (see comments to Article 14.8).



Affiliated entities

14.10 Where the Special Conditions contain a provisions on entities affiliated to a Beneficiary, costs incurred by such entity may be eligible, provided that they satisfy the same conditions under Articles 14 and 16, and that the Beneficiary ensures that Articles 3, 4, 5, 6, 8, 10 and 16 are also applicable to the entity.

Only the lead applicant and co-applicants will become Beneficiaries and parties to the Contract.

Their affiliated entities are neither Beneficiaries of the Action nor parties to the Contract.

However, they participate in the design and in the implementation of the Action and the costs they incur (including those incurred for implementation contracts and financial support to third parties) may be eligible, provided they comply with all the relevant rules already applicable to the Beneficiaries under the Contract. Affiliated entities must satisfy the same eligibility criteria as the Coordinator and the co-Beneficiaries.

For further information on the notion of affiliated entities see section 6.1.2 of the Practical Guide.

"Family organisations"

Family organisations comprise a network of entities operating within a confederation, federation or alliance, such as an International NGO family, with shared systems, structure and expertise and an integrated operational presence (field offices/ country offices). Examples are PLAN International, WWF or CARE.

Whether or not the members of the relevant network have a link that would allow them to apply as affiliated entities has to be assessed on a case by case basis. Whereas the field offices of some family organisations lack legal personality (which means that the field office could neither participate in an Action as affiliated entity nor as Beneficiary) organisations such as Médecins Sans Frontiers (where 24 associations are members of MSF International) have a structure that would allow for their members to participate as affiliated entities.



19.3.2. Article 15 - Payment and interest on late payment

19.3.2.1. Payment procedures

Text of the Article

15.1. The Contracting Authority must pay the grant to the Coordinator following one of the payment procedures below, as set out in Article 4 of the Special Conditions.

Option 1: Actions with an implementation period of 12 months or less or grant of EUR 100 000 or less

- (i) an initial pre-financing payment of 80 % of the maximum amount referred to in Article 3.2 of the Special Conditions (excluding contingencies);
- (ii) the balance of the final amount of the grant.

Option 2: Actions with an implementation period of more than 12 months and grant of more than EUR 100 000

- (i) an initial pre-financing payment of 100 % of the part of the estimated budget financed by the Contracting Authority for the first reporting period (excluding contingencies). The part of the budget financed by the Contracting Authority is calculated by applying the percentage set out in Article 3.2 of the Special Conditions:
- (ii) further pre-financing payments of 100 % of the part of the estimated budget financed by the Contracting Authority for the following reporting period (excluding not authorised contingencies);
- the reporting period is intended as a twelve-

Guidelines

The frequency with which pre-financing payments are made depends on the duration of the Action and on the total amount of the grant. The option applicable to the Action in question will therefore be stated in Article 4 of the Special Conditions of the Contract.

The contingency reserve is not considered in the payments until, and unless, approved, as it will not be disbursed if not needed. This means that it should not be budgeted in the requests for prefinancing. Once approved it will be reflected in the budget lines (headings 1 to 6) and therefore treated like the other budgeted/eligible costs.

Option 2

For Actions which last more than 12 months and where the Contracting Authority's contribution is more than EUR 100 000, the pre-financing will be split on the basis of several reporting periods (by default 12 months, unless otherwise provided for in the Special Conditions).

An initial pre-financing payment will be prepared in parallel with the Contract signature and it should be processed as soon as the contract is signed by both parties (and after a financial guarantee has been submitted, if required). This payment will cover 100% of the EU contribution to budgeted costs for the first year. For the payment of the first pre-financing it is not necessary to receive a request for payment as the signed contract serves as payment request.



month period unless otherwise provided for in the Special Conditions. When the remaining period to the end of the Action is up to 18 months, the reporting period shall cover it entirely;

- within 60 days following the end of the reporting period, the Coordinator shall present an interim report or, if unable to do so, it shall inform the Contracting Authority of the reasons and provide a summary of progress of the Action:
- if at the end of the reporting period the part of the expenditure actually incurred which is financed by the Contracting Authority is less than 70 % of the previous payment (and 100 % of any previous payments), the further prefinancing payment shall be reduced by the amount corresponding to the difference between the 70 % of the previous pre-financing payment and the part of the expenditure actually incurred which is financed by the Contracting Authority;
- the Coordinator may submit a request for further pre-financing payment before the end of the reporting period, when the part of the expenditure actually incurred which is financed by the Contracting Authority is more than 70 % of the previous payment (and 100 % of any previous payments). In this case, the following reporting period starts anew from the end date of the period covered by this payment request;
- in addition, for grants of more than EUR 5 000 000, a further pre-financing payment may be made only if the part financed by the Contracting Authority of the eligible costs approved is at least equal to the total amount of all the previous payments excluding the last one;
- the total sum of pre-financing payments may not exceed 90 % of the amount referred to in

Example: The EU is contributing to 50% of the total eligible costs of a project. The Budget for the first year is EUR 100 000, after deduction of the contingency reserve. The first instalment will be EUR 50 000, which is 100% of the foreseen EU contribution.

Further pre-financing payments are intended to be split among the reporting periods. However they are presented as a single global amount in the Special Conditions, as the actual pre-financing payments are based on the updated budget forecast for the following reporting period, presented using the Forecast Budget and Follow-up template in Annex VI (financial reporting formats).

The Contracting Authority's percentage contribution to the forecast budget corresponds to its percentage contribution to the eligible costs as set out in Article 3.2 of the Special Conditions. Note that for Actions where the "accepted cost system" is used, the Contracting Authority's percentage contribution to total "accepted costs" and total "eligible costs" will be different. The adjustment to ensure co-financing will be done at the end of the Action, with the final payment, in accordance with Article 17.

Example: The maximum EU contribution under a particular call is 80% of accepted costs. The total 3-year project budget is EUR 300 000. Indirect taxes, which are accepted but not eligible costs, account for 5% of the total budget - EUR 15 000 - so total eligible costs are EUR 285 000. The EU is contributing EUR 240 000 to the project, which is 80% of total accepted costs but 84.21% of total eligible costs. If for instance, the total second year budget estimate is EUR 112 000, including EUR 4 480 (4%) indirect taxes, which are not an eligible cost, the EU will pay 84.21% of eligible costs i.e. EUR



Article 3.2 of the Special Conditions, excluding not authorised contingencies;

(iii) the balance of the final amount of the grant.

Option 3: All Actions

(i) the final amount of the grant.

112 000 - EUR 4 480 = EUR 107 520 x 84.21% = EUR 90 543. The adjustment to ensure cofinancing will be done at the end of the action. At this moment, the EU contribution will be limited to the lowest amount obtained by respectively applying the percentages to the final total eligible and accepted costs.

The Coordinator has 60 days following the end of the reporting period to present an interim report (narrative and financial, covering the elapsed reporting period).

If at the end of the reporting period eligible costs incurred are less than 70% of the last payment (and 100% of the preceding payments), the further pre-financing payment may not be paid in full. If the Coordinator presents a payment request, the payment is reduced by the amount corresponding to the difference between the 70% of the last pre-financing payment (and 100% of the preceding payments) and the part of the eligible costs incurred which is financed by the Contracting Authority.

Alternatively, the Coordinator may present a summary of the progress of the Action, and present a payment request later when the 70% threshold is reached (the narrative and financial report have then to cover the elapsed period since the last payment request). The following reporting period starts anew from the end date of the period covered by the payment request.

Example: An NGO has received an initial instalment of EUR 96 000 and submits a first interim report stating that EUR 60 000 of this - 62.5% - has been incurred. The forecast budget for the following period for the second year of the project is EUR 87 000. However, the difference between the 70% threshold - (EUR 96 000 x 70%) = EUR 67 200 and the amount actually incurred - EUR 60 000 - is EUR 7 200.



So the second instalment will be reduced by EUR 7 200 to EUR 79 800.

In case the Coordinator submits a full report (narrative and financial) instead of a summary report without requesting any further payment (for example when initial pre-financing was very high while implementation was very slow and a significant under spending occurs), the full report is in principle treated as a summary of the progress of the Action. (A proper payment request according to Article 15.3, even for EUR 0, would have to be introduced in order to allow the Contracting Authority to approve the costs, but this is neither needed nor advisable as it would involve additional administrative workload on both sides.)

For grants of more than EUR 5 000 000, there is an additional condition (beyond the 70% rule) to be respected to be able to make a further prefinancing payment: The part of the total amount of eligible costs approved which is financed by the Contracting Authority must be at least equal to the total amount of all the previous payments except the last one. Therefore in order to make a further pre-financing payment, all the previous payments, except the last one, must be matched by an equivalent amount of eligible expenditure approved by the Contracting Authority. The last one can still be (partially) open (i.e. not entirely backed by approved expenditure). In principle, this situation should not materialize, given the presence of the 70% rule. In the substance, it is therefore a precautionary clause for exceptional extreme situations which should not have a substantial impact on payments.

As a general rule, when the remaining period to the end of the Action is less than 18 months, the forecast budget (and the pre-financing payment) will cover that remaining period; the next report Chapter 19.



will be the final report covering the whole Action.

The total sum of pre-financing payments may not exceed 90% of the amount in Article 3.2 of the Special Conditions excluding non-authorised contingencies. Therefore the pre-financing payments must be limited consequently when approaching the end of the Action.

The <u>balance</u> of the final amount of the grant will only be payable after the end of the implementation period, when the final report together with a request for payment has been approved by the Contracting Authority (refer to Article 15.4 for payment delays). As a reminder, in case a Beneficiary needs to borrow money, the interest on the pending balance is not eligible for EU funding (see Article 14.9 a)); therefore the Beneficiary must be able to prefinance it or will have to bear the costs for the advance.

If total final approved expenditure is less than originally foreseen and/or the reserve has not been used, the balance to be paid will be less than the amount stated in Article 4 of the Special Conditions, as the Contracting Authority's contribution is limited to the percentage of eligible or accepted costs, as stated in Article 3 of the Special Conditions (see also Article 7.1 of the SC and Article 17.1 of the GC).

The maximum EU contribution and percentage of eligible or accepted costs financed by the Contracting Authority may never be increased, i.e. a new grant contract would have to be signed instead.

Option 3. The final amount of the grant is paid at the end of the implementation period in one single final payment. This option is used for



very short actions fully pre-financed by the beneficiary.	
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19.3.2.2. Submission of final reports

Text of the Article	Guidelines
15.2. The Coordinator shall submit the final report to the Contracting Authority no later than three months after the implementation period as defined in Article 2 of the Special Conditions. The deadline for submission of the final report is extended to six months where the Coordinator does not have its headquarters in the country where the Action is implemented.	In multi-country/regional Actions managed by a Coordinator that has its headquarters in one of the countries of operation, the Coordinator may request the deadline of the final report to be extended to 6 months. This should be agreed at the contracting phase or, as a general rule, at the latest 1 month prior to the end of the implementation period, upon request by the Coordinator.

19.3.2.3. Payment request

Text of the Article	Guidelines	



- 15.3. The payment request shall be drafted using the model in Annex V and shall be accompanied by:
- a) a narrative and financial report in line with Article 2;
- b) a forecast budget for the following reporting period in case of request of further prefinancing;
- c) an expenditure verification report or a detailed breakdown of expenditure if required under Article 15.7;

For the purposes of the initial pre-financing payment, the signed contract serves as payment request . A financial guarantee shall be attached if required in the Special Conditions.

Payment shall not imply recognition of the regularity or of the authenticity, completeness and correctness of the declarations and information provided.

The initial pre-financing payment will be made after the Contracting Authority has received the signed Contract accompanied by a financial guarantee, if required in the Special Conditions. It is no longer necessary to submit a payment request with the signed Contract.

The further pre-financing payments will only be made if the payment request is accompanied by a narrative and financial report, a forecast budget for the following reporting period, and a detailed breakdown of expenditure or an expenditure verification report if required (see Article 15.7).

Payments shall not imply recognition of the authenticity, completeness and correctness of the declarations and information provided. Audits or verifications of Actions and accounts may be done after the final payment was made and may entail a reimbursement of a part of the grant, if some costs are found to be ineligible (see Article 18).

19.3.2.4. Payment deadlines

Text of the Article	Guidelines
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15.4. The initial pre-financing payment shall be made within 30 days of receipt of the payment request by the Contracting Authority.

Further pre-financing payments and payments of the balance shall be made within 60 days of receipt of the payment request by the Contracting Authority.

However, further pre-financing payments and payments of the balance shall be made within 90 days of receipt of the payment request by the Contracting Authority in any of the following cases:

- a) one Beneficiary with affiliated entity(ies);
- b) if more than one Beneficiary is party to this Contract;
- c) if the Commission is not the Contracting Authority
- d) for grants exceeding EUR 5 000 000

The payment request is deemed accepted if there is no written reply by the Contracting Authority within the deadlines set above.

The initial pre-financing will be paid in all cases within 30 days after the Contracting Authority has received a signed Contract accompanied by a financial guarantee, if required. For actions financed under the EDF: Where it implements a financing agreement concluded following the 2013 or earlier template, the initial pre-financing will be paid within 45 days and within 60 days where it implements a financing agreement following a 2014 or later template.

The further pre-financing payments and payments of the balance will be made according to the cases set, with no distinction between further pre-financing payments and payments of the balance.

As a general rule there are no separate periods for the approval of the report and for the payment, unless otherwise specified in Article 7 of the Special Conditions.

The payment is due at the end of the time-limit for payment if there hasn't been any written reaction by the Contracting Authority, notifying the suspension of the payment deadline.

19.3.2.5. Suspension of the period for payments

Text of the Article Guidelines 15.5. Without prejudice to Article 12, the time-The suspension is stopped on the day the reply/clarification is recorded, i.e. the payment limits for payments may be suspended by period starts running again as normal, even if notifying the Coordinator that: the Contracting Authority does not look into the a) the amount indicated in its request of reply/clarification immediately (on the day of payments is not due, or; the recording). If this reply/clarification is not sufficient, the suspension can be prolonged or b) proper supporting documents have not been started again, but it has to be explicitly notified supplied, or; to the Coordinator.



- c) clarifications, modifications or additional information to the narrative or financial reports are needed, or:
- d) there are doubts on the eligibility of expenditure and it is necessary to carry out additional checks, including on-the-spot checks to make sure that the expenditure is eligible or;
- e) it is necessary to verify whether presumed substantial errors, irregularities, fraud have occurred in the grant award procedure or the implementation of the Action, or;
- f) it is necessary to verify whether the Beneficiary(ies) have breached any substantial obligations under this Contract, or;
- g) the visibility obligations set out in Article 6 are not complied with.

The suspension of the time-limits for payments starts when the above notification is sent to the Coordinator. The time-limit starts running again on the date on which a correctly formulated request for payment is recorded. The Coordinator shall provide any requested information, clarification or document within 30 days of the request.

If, notwithstanding the information, clarification or document provided by the Coordinator, the payment request is still inadmissible, or if the award procedure or the implementation of the grant proves to have been subject to substantial errors, irregularities, fraud, or breach of obligations, then the Contracting Authority may refuse to proceed further with payments and may, in the cases foreseen in Article 12, terminate accordingly this Contract.

In addition, the Contracting Authority may also suspend payments as a precautionary measure without prior notice, prior to, or instead of, The suspension by the Contracting Authority and the submission of new clarifications/documents can be done via exchange of e-mails (no formal exchange of letters is necessary in the majority of the cases).

Note that since 2014 it is clarified that a breach of the visibility obligations under Article 6 constitutes a substantial breach of the Contract allowing for a suspension in accordance with Article 15.5.

Note that the last two paragraphs of Article 15.5 refer to the suspension of payments and not to the suspension of the time-limit for a specific payment.



19.3.2.6. Interest on late payment

Text of the Article	Guidelines
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15.6. If the Contracting Authority pays the Coordinator after the time limit, it shall pay default interest as follows:

a) at the rediscount rate applied by the central bank of the country of the Contracting Authority if payments are in the currency of that country;

b) at the rate applied by the European Central Bank to its main refinancing transactions in euro, as published in the Official Journal of the European Union, C series, if payments are in euro:

c) on the first day of the month in which the time-limit expired, plus three and a half percentage points. The interest will be payable for the time elapsed between the expiry of the payment deadline and the date on which the Contracting Authority's account is debited.

By way of exception, when the interest calculated in accordance with this provision is lower than or equal to EUR 200, it will be paid to the Coordinator only upon demand submitted within two months of receiving late payment.

The default interest is not considered as income for the purposes of Article 17.

This Article 15.6 does not apply if the Coordinator is a European Union Member State, including regional and local government authorities or other public body acting in the name and on behalf of the Member State for the purpose of the Contract.

Interest on late payment is paid usually by default by the Contracting Authority, if it amounts to more than EUR 200. Where the Contracting Authority is not the European Commission but from a Partner Country (i.e. under indirect management), the Coordinator has to submit a claim within two months of receiving late payment.

The Coordinator makes the calculation and presents the request, and the Contracting Authority at that point will then verify the calculation and pay the appropriate amount. Note that the interest is payable for the time elapsed between the expiry of the payment deadline and the date on which the Contracting Authority's account is debited.

19.3.2.7. Expenditure verification report



15.7. The Coordinator must provide an expenditure verification report for:

a) any request for further pre-financing payment in case of grants of more than EUR 5 000 000;

b) any final report in the case of a grant of more than EUR 100 000.

The expenditure verification report shall conform to the model in Annex VII and shall be produced by an auditor approved or chosen by the Contracting Authority. The auditor shall meet the requirements set out in the Terms of Reference for expenditure verification in Annex VII.

The auditor shall examine whether the costs declared by the Beneficiary(ies) and the revenue of the Action are real, accurately recorded and eligible under this Contract. The expenditure verification report shall cover all expenditure not covered by any previous expenditure verification report.

If no expenditure verification is required with requests for pre-financing payments, a detailed breakdown of expenditure covering the preceding reporting periods not already covered, shall be provided for every other request for further pre-financing payment and starting with the second request for further pre-financing payment (i.e. 3rd, 5th,7th... pre-financing payment).

The detailed breakdown of expenditure shall provide the following information for each cost heading in the financial report and for all underlying entries and transactions: amount of the entry or transaction, accounting reference (e.g. ledger, journal or other relevant reference) description of the entry or transaction (detailing the nature of the expenditure) and reference to underlying documents (e.g. invoice number,

Expenditure verification report (EVR)

The terms of reference and template for the expenditure verification report set out in Annex VII of the Contract are compulsory for all Actions, where an EVR is requested.

When the grant is more than EUR 5 000 000, an expenditure verification report, covering the entire project accounts (EU, other donors and the Beneficiaries' contributions) and produced by an approved external auditor, must be submitted together with each payment request. Each expenditure verification report must cover all expenses incurred since the end of the previous reporting period and not covered by the previous expenditure verification report.

For the avoidance of doubt, "grant" refers to the amount of the EU contribution and not to the total eligible costs of the action.

As a general rule, it is up to the Coordinator to contract the audit firm (in accordance with Annex IV), which must be a member of an internationally recognised supervisory body of statutory auditors (for more details refer to Annex VII). The name of the auditor is indicated in Article 5 of the Special Conditions of the Contract, and may be changed through a written notification (not a formal amendment request) to the Contracting Authority, who reserves the right to oppose this change (see Article 9.5). Therefore the name of the auditor should be communicated prior to contract signature, during contract preparation stage.

However, in some cases the Contracting Authority might have its own audit and/or verification system, in order to ensure an appropriate degree of quality and reliability of the verification. For instance, for the EVR they could require the Coordinator to use one specific



salary slip or other relevant reference), in line with Article 16.1. It shall be provided in electronic form and spread sheet format (excel or similar) whenever possible.

The detailed breakdown of expenditure shall be supported by a declaration of honour by the Coordinator that the information in the payment request is full, reliable and true and that the costs declared have been incurred and can be considered as eligible in accordance to this Contract.

The final report shall in all cases include a detailed breakdown of expenditure covering the whole Action.

Where the Coordinator is a government department or a public body, the Contracting Authority may accept to substitute the expenditure verification with a detailed breakdown of expenditure.

The expenditure verification report shall not be provided by the Coordinator if the verification is directly done by the Contracting Authority's own staff, by the Commission or by a body authorised to do so on their behalf, according to Article of 5.2 of the Special Conditions.

audit firm (or one out of a pool) that has been previously selected in conformance with the applicable procurement rules. If this is the case, specific instructions are inserted in section 2.1.5 of the guidelines for applicants (e.g.: name or list of auditors, pre-negotiated prices, details for the verification etc.).

When the expenditure verification is required by the Contract, the related expenditure constitutes an eligible cost of the Action.

The verification may also be done directly by the Contracting Authority's own staff, by the Commission, or by a body authorised to do so on their behalf. This option is specified in section 2.1.5 of the guidelines for applicants and formalised in Article of 5.2 of the Special Conditions.

The auditors should not limit themselves to vague declarations that they have verified the eligibility of the costs, they have to declare explicitly that they certify that these costs are "real, accurate and eligible", i.e. adopt a stricter, specific and not ambiguous formulation.

Detailed breakdown of expenditure (DBE)

For grants up to EUR 5 000 000 and above EUR 100 000, an expenditure verification report covering the entire implementation period and project accounts (EU, other donors and the Beneficiary's contributions) is only required to be submitted along with the final report but a detailed breakdown of expenditure has to be provided with the 3rd, 5th, 7th... pre-financing payments.

There is no standard template for the detailed breakdown of expenditure. However the following information for each cost heading in the financial report and for all underlying entries and transactions should be provided:



- the amount of the entry or transaction
- the accounting reference (e.g. ledger, journal or other relevant reference)
- a description of the entry or transaction (detailing the nature of the expenditure)
- a reference to underlying documents (e.g. invoice number, salary slip or other relevant reference).

This information may, and should, be easily derived from the accounting documents (ex. nominal ledger or T accounts). Therefore, when derived directly from the accountancy, amounts may be in the currency of the accountancy. When the amounts are expressed in a currency other than EUR the exchange rate has to be specified. It shall be provided in electronic form and spread sheet format (excel or similar) whenever possible.

The declaration of honour supporting the DBE is already included in the payment request (Annex V). By signing this the Coordinator declares on its honour that all the information provided is full, reliable and true and that the costs declared have been incurred and can be considered as eligible in accordance to the provisions of the Contract.

In case no payment request is presented with the final report, a declaration of honour supporting the DBE and all reports has to be provided separately.

(See table below)

Where the Coordinator is a government department or a public body, the Contracting Authority may accept to substitute the EVR with a DBE, though it must ensure conformance with the same frequency prescribed above for the



EVR.

Example: Public body and grant of EUR 6 mil: the DBE has to be presented with every payment request.

Where a co-Beneficiary is an international organisation which has successfully passed a pillar assessment it may decide to substitute the expenditure verification report and/or the detailed breakdown of expenditure for the part of incurred expenditure of the Action that is implemented by it by a management declaration that during the period covered by the report the contribution has been used and accounted for in compliance with the systems and rules positively assessed in the pillar assessment and with the obligations laid down in the Contract (see annex e3h11).

The Coordinator retains full financial responsibility for ensuring that the Action is implemented in accordance with the Contract. This means that he remains indeed responsible for the implementation and reporting but within the limits set in the contract. If a co-beneficiary is entitled to provide a management declaration instead of an EVR or a detailed breakdown of expenditure, the Coordinator's responsibility does not go beyond collecting such document.



	2 nd	3rd	4th	5 th		Final Report
	pre- financing payment	pre- financing payment	pre- financing payment	pre- financing payment	pre- financing payment	Кероге



Grant	EVR	EVR	EVR	EVR	EVR	EVR
> EUR 5 Mil	covering the preceding reporting periods not already covered	covering the preceding reporting periods not already covered	covering the preceding reporting periods not already covered	covering the preceding reporting periods not already covered	covering the preceding reporting periods not already covered	covering the preceding reporting periods not already covered + DBE covering entire action



Grant	-	DBE	-	DBE	-	EVR covering
<= EUR 5		covering		covering		
Mil		the		the		entire Action
_		preceding		preceding		
and		reporting		reporting		DBE
> EUR 100		periods not		periods not		covering
k		already		already		entire
N.		covered		covered		Action



Grant	-	-	-	-	-	DBE
<= EUR						covering
						entire
100 k						Action

19.3.2.8. Financial guarantee

Text of the fittier	Text of the	Article	
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15.8. If the grant exceeds EUR 60 000 the Contracting Authority may request a financial guarantee for the amount of the initial prefinancing payment.

The guarantee shall be denominated in euro or in the currency of the Contracting Authority. The guarantee shall be provided by an approved bank or financial institution established in one of the Member States of the European Union. Where the Coordinator is established in a third country, the Contracting Authority may agree that a bank or financial institution established in that third country may provide the guarantee if the Contracting Authority considers that the bank or financial institution offers equivalent security and characteristics as those offered by a bank or financial institution established in a Member State of the European Union. This guarantee shall remain in force until its release by the Contracting Authority when the payment of the balance is made.

This provision shall not apply if the Coordinator is a non-profit organisation, an organisation which has signed a framework partnership agreement with the European Commission, a government department or public body, unless otherwise stipulated in the Special Conditions.

Guidelines

In most cases a financial guarantee will no longer be required, unless it brings a clear added value to the protection of the EU budget.

The Contracting Authority may, if it considers it appropriate on the basis of its risk assessment, require the Coordinator to lodge a guarantee to limit the risks linked with the payment of prefinancing.

In such a case, when the guarantee is not required in the call for proposals, and it is requested only before signature of the Contract by the Contracting Authority, the related estimated costs are to be added as estimated direct eligible cost in the Budget (as they were not included in the Budget as submitted by the applicants). The Budget will be increased of the correspondent amount (not affecting the contingency reserve).

The amount of the guarantee is at most equal to the amount of the initial pre-financing payment and will not be adjusted during the Action, although the Contracting Authority may decide to reduce it, or release it, pursuant to its risk assessment. Otherwise, as a general rule it will remain in force until its release by the Contracting Authority when the payment of the balance is made.

There are no more automatic triggering



thresholds in terms of the value of pre-financing or its share in the total amount of the grant. The Contracting Authority has to be able to justify the request for guarantee, which is an administrative charge, against the risk to the EU budget in the payment of pre-financing.

A financial guarantee may not be requested (in addition to the exceptions mentioned in Article 15.8 paragraph 3) for grants up to EUR 60 000.

When the financial guarantee is required by the Contract, the related expenditure constitutes an eligible cost of the Action. The cost for issuing and maintaining a bank guarantee complying with the requirements of the Contract is considered to be incurred with relation to the implementation period of the Contract, even if maintained in place after the end of the implementation period.

In some cases a bank guarantee may be avoided by agreeing with the Contracting Authority at the contract preparation stage to adjust the amount of pre-financing.

19.3.2.9. Rules for currency conversion



15.9. The Contracting Authority shall make payments to the Coordinator to the bank account referred to in the financial identification form in Annex V, which allows the identification of the funds paid by the Contracting Authority. The Contracting Authority shall make payments in the currency set in the Special Conditions.

Reports shall be submitted in the currency set out in the Special Conditions, and may be drawn from financial statements denominated in other currencies, on the basis of the Beneficiary(ies)'s applicable legislation and applicable accounting standards. In such case and for the purpose of reporting, conversion into the currency set in the Special Conditions shall be made using the rate of exchange at which the Contracting Authority's contribution was recorded in the Beneficiary(ies)'s accounts, unless otherwise provided for in the Special Conditions. If at the end of the Action, a part of the expenses is prefinanced by the Beneficiary(ies) (or by other donors), the conversion rate to be applied to this balance is the one set in the Special Condition according to the Beneficiary(ies)'s usual accounting practice If no specific provision is foreseen in the Special Conditions, the exchange rate of the last instalment received from the Contracting Authority will be applied.

15.10 Unless otherwise provided for in the Special Conditions, costs incurred in other currencies than the one used in the Beneficiary(ies)'s accounts shall be converted according to its usual accounting practices, provided they respect the following basic requirements: (i) they are written down as an accounting rule, i.e. they are a standard practice

The Coordinator has to provide details of the bank account or sub-account into which the EU funds will be paid. It is not necessary to open a project-specific account provided the Contracting Authority's contribution and the project financial flows can be traced.

There is no obligation to open interest-bearing accounts for projects financed by the EU Budget and the EDF, nor to report on or repay any interest earned.

See guidance for exchange rates

Exchange rate for Reporting

NB: This provision applies only to Beneficiaries having their accounting in a currency different from the one of the Contract (usually EUR, but not in all cases: refer to the Special Conditions). In the other cases there is no need to convert currencies as the books of account and the financial report are already in the currency of the Contract.

In order to reduce exchange rate differences and for reporting purposes only, in the case of books of account in a currency other than the one of the Contract, the costs have to be converted using the same exchange rate as that used when each of the Contracting Authority's prefinancing payment was recorded in the Beneficiary's(ies') accounts. This means that when the EU's contribution is paid in several pre-financing payments, the expenditure incurred will be reported using the exchange rate at which each pre-financing payment was recorded, using the FIFO method.

There are cases in which the Beneficiary, working with a local currency, holds two accounts: one in the currency of the prefinancing (into which the payment of the prefinancing instalment is executed) and one in



of the Beneficiary, (ii) they are applied consistently, (iii) they give equal treatment to all types of transactions and funding sources, (iv) the system can be demonstrated and the exchange rates are easily accessible for verifications.

In the event of an exceptional exchange-rate fluctuation, the Parties shall consult each other with a view to amending the Action in order to lessen the impact of such a fluctuation. Where necessary, the Contracting Authority may take additional measures such as terminating the Contract.

local currency

Throughout the General Conditions, the term "beneficiary(ies)" refers to the Coordinator, the co-beneficiaries and the affiliated entities. The same approach should thus apply when interpreting Article 15.9.

- The logic that applies when the Coordinator receives funds from the EU also applies to the co-beneficiaries and the affiliated entities when they receive funds from the Coordinator
- In case where the Coordinator and the cobeneficiaries use different currencies, there will be a **double conversion using the same rule**. For example:
 - 1) EUR are converted in e.g. USD by the Coordinator's bank, and reported back in EUR using the rate of exchange at which the EUR transfer was recorded in the Coordinator's account
 - 2) USD are converted in e.g. RUB or DKK by the Co-Beneficiaries' bank, and reported back using the rate of exchange at which the USD transfer was recorded in the bank accounts

For 2) there are 2 possibilities for reporting, with exactly the same effect:

- Co-beneficiaries report back to the Coordinator in their own accounting currency (RUB or DKK) and the Coordinator converts them in USD using the rate at which the funds initially transferred by the Coordinator were recorded in the co-beneficiaries accounts
- Co-beneficiaries report back to the Coordinator in the Coordinator accounting currency (USD) after having converted in USD their expenditure incurred in their own



accounting currency (RUB or DKK), using the rate at which the USD received from the Coordinator were recorded in their accounts

The coordinator remains responsible for the financial report and must ensure that conversions are done according to the rules.

Article 15.10 does not oblige the Beneficiaries to convert the whole amount of pre-financing received in one go into the local currency account.

Therefore, as long as this can be regarded as the beneficiary's normal practice (and as long as it would not contradict any applicable legislation), the Beneficiary could transfer the amount received and recorded in the EUR account to the account held in local currency in bits, in relation to the level of implementation of the action.

Where the local currency is volatile, proceeding this way could be in fact considered more appropriate.

When the pre-financing instalments are converted in bits into local currency, FIFO remains the method to be used for reporting in EUR. The rate of exchange at which each bit of contribution was converted into local currency will have to be used for the application of the FIFO method.

In the case described, there will be several different exchange rates, corresponding to the exchange rate of conversion of each bit of the EUR pre-financing into local currency.

The reporting for the expenditure incurred in local currency should thus use those successive different exchange rates following the FIFO method.



In other terms, more flexibility for coping with e.g. volatility of currencies is "paid" by a more complex financial reporting due to several successive exchange rates.

If the Coordinator prefers to apply another currency approach, this must be agreed during contract preparation stage and reflected in the Special Conditions.

At the time of reporting, this exchange rate will then be used to convert all expenses in the reporting period into the currency of the Contract.

The conversion does not have to be done individually for each foreign currency in the accounting nor directly from the currency of expenditure. The rate is applied to the total of each budget line as resulting by the balance of the accounts, and the unit values may be derived accordingly.

Example: pre-financing payment of EUR 100 000 recorded as USD 120 000 in the Beneficiary's) accounts.

At the end of the reporting period, the financial report drawn from financial statements denominated in USD amounts to USD 90 000. The report sent to the Contracting Authority will amount to EUR 75 000.

If there is a carry-over balance from a prior prefinancing, the expenditure is first converted into Euro using the exchange rate used when this prior pre-financing was recorded, until exhaustion of this balance. Then, the exchange rate of the following instalment will be used.

Toward the end of the Action it often happens that the Beneficiary(ies) incurs costs with its own money i.e. not related to any of the instalment of pre-financing received by the EC



(which have been already fully used). When converting this amount (amount pre-financed by the Beneficiary(ies)) into EUR for reporting, the Beneficiary(ies) will use a conversion rate previously established in the Special Conditions according to its accounting practice. If no specific provision has been established, the exchange rate of the last instalment received from the Contracting Authority will be applied also to the amount pre-financed by the Beneficiary(ies).

Exchange rate for Accounting

This rule has to be applied to convert costs incurred in other currencies than the one used in the Beneficiaries' or affiliated entities' accounts for the Action.

In order to further reduce exchange rate differences and to align as much as possible to the Beneficiaries and/or affiliated entity(ies)'s accounting practices, they may use their usual accounting practices, provided they respect the conditions listed in Article 15.10. As a general rule, the accounting practices of the Beneficiaries for the conversion have to respect the following basic requirements:

- they are written down as an accounting rule,
 i.e. they are a standard practice of the
 Beneficiaries or affiliated entities
- they are applied consistently
- they give equal treatment to all types of transactions and funding sources
- the system can be demonstrated and the exchange rates are easily accessible for verifications

For verification purposes, the exchange rate



used for recording expenses in the accounts, together with the generated value, should be stamped on the original documents. In any case the Beneficiaries must be able to demonstrate it and the accounting system allow for easy verification of the rates used and how the conversion is operated.

In case the accounting practices of any of the Beneficiaries or affiliated entities do not comply with the above conditions (article 15.10), a conversion rate has to be established using the specific clause in the Special Conditions.

There is no specific definition of an exceptional exchange-rate fluctuation.

Depending on the impact of the fluctuation on the implementation of the Action, different remedial actions may be envisaged:

- a) restructuring of the Action for example, one project component could be removed/modified
- b) suspension or termination of the Contract
- c) use of the contingency reserve

Refer also to Article 14.6 for the use of the contingency reserve.

Article 16 - Accounts and technical and financial checks

19.3.2.10. Accounts

ext of the Article	Guidelines
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16.1. The Beneficiary(ies) shall keep accurate and regular accounts of the implementation of the Action using an appropriate accounting and double-entry book-keeping system.

The accounts:

- a) may be an integrated part of or an adjunct to the Beneficiary(ies)'s regular system;
- b) shall comply with the accounting and bookkeeping policies and rules that apply in the country concerned;
- c) shall enable income and expenditure relating to the Action to be easily traced, identified and verified.
- 16.2. The Coordinator shall ensure that any financial report as required under Article 2 can be properly and easily reconciled to the accounting and bookkeeping system and to the underlying accounting and other relevant records. For this purpose the Beneficiary(ies) shall prepare and keep appropriate reconciliations, supporting schedules, analyses and breakdowns for inspection and verification.

The Beneficiaries and affiliated entity(ies) should follow professional and recognised standards for bookkeeping and accounting systems and must use double entry book-keeping systems to manage EU funds.

There is no obligation to translate all the supporting documents in the language of the Contract or in any European Union language (see Article 2 for more information).

Reconciliation of information in the financial report and audit / accounting trail

Expenditure relating to the Action must be easily identifiable and verifiable. This can be done by using separate accounts for the Action concerned or by ensuring that expenditure for the Action concerned can be easily identified and traced to, and within the Beneficiaries' accounting and bookkeeping systems. For old grant contracts (pre-2013 grant contracts), when interest reporting is required by the contract conditions, the accounts must provide details of interest accruing on funds paid by the Contracting Authority.

The Coordinator must put in place the relevant control instruments and agreements with the co-Beneficiaries and/or affiliated entities to be able to ensure that the financial reports (both interim and final) as required under Article 2 can be properly and easily reconciled to each one's accounting and bookkeeping systems and to the underlying accounting and other relevant records. For this purpose the Coordinator, in cooperation with the co-Beneficiaries and the affiliated entities shall prepare and keep appropriate reconciliations, supporting schedules, analyses, and breakdowns for inspection and verification.

The Commission provides a "Financial Management Toolkit" for recipients of EU funds for external actions. This toolkit aims to help recipients of EU funds to comply with the conditions for financial management set out in contracts for EU-financed external actions. Module 8 of this toolkit provides guidance and support with regard to financial reporting

DEVCO Companion to financial and contract

Beneficiaries are strongly recommended to refer to this Module.

http://ec.europa.eu/europeaid/work/procedures/



19.3.2.11. Right of access

Text of the Article	Guidelines
16.3. The Beneficiary(ies) shall allow verifications to be carried out by the European Commission, the European Anti-Fraud Office, the European Court of Auditors and any external auditor authorised by the Contracting Authority. The Beneficiary(ies) has to take all steps to facilitate their work.	All Beneficiaries, affiliated entities, contractors, and recipients of financial support receiving funds from the European Commission, have to allow easy access to all documents and systems used to manage the Action to personnel from the European Commission, the European Anti-Fraud Office (OLAF), the European Court of Auditors and any external auditor carrying out verifications/audits of the Action. They will require access to documents in the country where the Action is operational, and at the Head Office, as appropriate. The Coordinator, co-Beneficiaries, affiliated entities, contractors and third parties receiving financial support have to take all measures possible to facilitate the verifications and promptly provide the required information.



16.4. The Beneficiary(ies) shall allow the above entities to:	
a) access the sites and locations at which the Action is implemented;	
b) examine its accounting and information systems, documents and databases concerning the technical and financial management of the Action;	
c) take copies of documents;	
d) carry out on the-spot-checks;	
e) conduct a full audit on the basis of all accounting documents and any other document relevant to the financing of the Action;	
16.5. Additionally the European Anti-Fraud Office shall be allowed to carry out on-the-spot checks and inspections in accordance with the procedures laid down by the European Union legislation for the protection of the financial interests of the European Union against fraud and other irregularities.	
Where appropriate, the findings may lead to recovery by the European Commission.	
16.6. Access given to agents of the European Commission, European Anti-Fraud Office and the European Court of Auditors and to any external auditor authorised by the Contracting	The information provided to the Commission, OLAF, the Court of Auditors or authorized external auditor will be treated confidentially and not shared openly with other organisations,

19.3.2.12. Record keeping

subject.

Authority carrying out verifications as provided

for by this Article as well as by Article 15.7

shall be on the basis of confidentiality with respect to third parties, without prejudice to the obligations of public law to which they are without prejudice to the obligations of public

law to which the agents are subject to.



Text of the Article

Chapter 19.

16.7. The Beneficiary(ies) shall keep all records, accounting and supporting documents related to this Contract for five years following the payment of the balance and for three years in case of grants not exceeding EUR 60 000, and in any case until any on-going audit, verification, appeal, litigation or pursuit of claim has been disposed of.

They shall be easily accessible and filed so as to facilitate their examination and the Coordinator shall inform the Contracting Authority of their precise location.

Guidelines

All the relevant information has to be kept for 5 (or 3 if the grant amount is up to EUR 60 000) years after the payment of the balance, the repayment (Article 18.4), or the offsetting (Article 18.6), whichever occurs last, and even if it's not a requirement of the country where the activities are implemented.

This applies to the Beneficiaries, affiliated entities, contractors, and recipients of financial support that participate in the Action or receive funds from the EU-funded Action.

The Beneficiaries have to ensure that affiliated entities, contractors, and recipients of financial support are made aware of this obligation by including in the relevant agreements provisions for the record-keeping which also authorise audits and verifications in accordance with Article 16.

Location of supporting documents

This is often an important issue in audits/verifications, particularly in cases where activities are dispersed over various and sometimes remote locations within the same country or in various countries.

Many national regulations may require any legal entity to maintain originals of accounting documents (e.g. invoices and tax documentation) in the country where the entity is registered.

The Coordinator bears the financial responsibility towards the Contracting Authority in case adequate supporting documents are not provided (in a timely manner) and/or costs are declared ineligible, including with regards to co-Beneficiaries, affiliated entities, contractors, and/or recipients of financial support. The



Coordinator has to put in place control systems to ensure that costs are eligible according to the Contract.

It is thus recommended that copies of the supporting documentation related to disperse activities be kept by the Coordinator at a central location (without prejudice to the fact that the Contracting Authority or auditors may request to consult the original documentation). Data stored in electronic form in computerised information systems should be accessible from this location.

The Coordinator must inform the Contracting Authority in the final report (Annex VI, point 5) of the location(s) of the above mentioned systems and documents. This is to plan and carry out efficiently subsequent audits or verifications, and to avoid costs being declared ineligible simply because the documentation is not available in a reasonable time.

The Coordinator should inform the Contracting Authority of any changes in the location(s) at a later stage, and must update this information if necessary, as soon a request for audit is sent. The unavailability of the supporting documents at the declared location(s) may per se entail the ineligibility of costs.

Where local legislation requires Beneficiaries, affiliated entities, contractors, or recipients of financial support to retain original documentation on their premises, the Coordinator must be able to check this, and should ensure in advance the existence of established internal control systems to ensure that costs are eligible according to the Contract.

The Coordinator remains responsible for the eligibility of all project expenditure reported in the financial report(s).

If necessary, the Contracting Authority may



request the Coordinator to make the above mentioned systems and documents available for inspection at one central location (for example the Coordinator's headquarters) inside or outside the country where the Action is implemented. The Coordinator should duly inform the Contracting Authority about any legal or other restrictions that apply or may apply to the transfer of the above mentioned systems and documents.

The Beneficiaries must maintain information

16.8. All the supporting documents shall be available either in the original form, including in electronic form, or as a copy.

The Beneficiaries must maintain information systems and accounts and accounting records, and keep all supporting documents, both financial and technical, relating to the Action.

Records, and accounting and supporting documents, must be available in documentary form, whether paper, electronic or another medium (e.g. a written record of a meeting is more reliable than an oral presentation of the matters discussed).

Electronic documents can be accepted only where:

- the documentation was first received or created (e.g. an order form or confirmation) by the Beneficiaries in electronic form; or
- the auditor is satisfied that the Beneficiary uses an electronic archiving system which meets established standards (e.g. a certified system which complies with national law).



- 16.9. In addition to the reports mentioned in Article 2, the documents referred to in this Article include:
- a) Accounting records (computerised or manual) from the Beneficiary(ies)'s accounting system such as general ledger, sub-ledgers and payroll accounts, fixed assets registers and other relevant accounting information;
- b) Proof of procurement procedures such as tendering documents, bids from tenderers and evaluation reports;
- c) Proof of commitments such as contracts and order forms;
- d) Proof of delivery of services such as approved reports, time sheets, transport tickets, proof of attending seminars, conferences and training courses (including relevant documentation and material obtained, certificates) etc;
- e) Proof of receipt of goods such as delivery slips from suppliers;
- f) Proof of completion of works, such as acceptance certificates;
- g) Proof of purchase such as invoices and receipts;
- h) Proof of payment such as bank statements, debit notices, proof of settlement by the contractor;
- i) Proof that taxes and/or VAT that have been paid cannot actually be reclaimed;
- j) For fuel and oil expenses, a summary list of the distance covered, the average consumption of the vehicles used, fuel costs and maintenance costs;

This Article provides the minimum requirements and examples of the types of documents that need to be kept. However, it is the responsibility of the Beneficiaries to provide any other necessary or relevant evidence in support of expenditure, according to applicable standards.

The list is not exhaustive, and documents referring to the proper functioning of the Beneficiaries (related laws and contracts, authorisation of signatures, minutes of board meetings, accounting and staff policies etc.) may also be requested for inspection.

It is strongly advised that the Coordinator verifies the compliance and completeness of these documents continuously during the implementation of the Action, and keeps relevant copies. The turnover of staff and the time elapsing until the end of the Action or the occurrence of an audit, can make it difficult - sometimes impossible - to retrieve the necessary missing information and justify eligible expenditure.

Procurement:

All paperwork related to procurement undertaken for all work, supply and service contracts (Article 10) have to be available to verify that all the purchases have been done following the applicable procurement rules.

The Beneficiaries shall keep sufficient and appropriate documentation with regard to the procedures applied and which justify the decision on the pre-selection of tenderers (where an open tender procedure is not used) and the award decision.

Staff costs:

Make sure that clear records of all local staff



k) Staff and payroll records such as contracts, salary statements and time sheets. For local staff recruited on fixed-term contracts, details of remuneration paid, duly substantiated by the person in charge locally, broken down into gross salary, social security charges, insurance and net salary. For expatriate and/or European-based staff (if the Action is implemented in Europe) analyses and breakdowns of expenditure per month of actual work, assessed on the basis of unit prices per verifiable block of time worked and broken down into gross salary, social security charges, insurance and net salary.

and expatriate staff costs that relate to the Action are kept. Information that should be kept includes the labour contract and the details of calculation from gross salary to net salary including relevant social security and insurance contributions.

All these costs must be documented for the Beneficiaries and affiliated entities. Lack of documentation and/or access to payroll information is a frequent source of cost ineligibility.

Note that for expatriate (based in country) or HQ-based staff, and in addition to the above information, a more detailed record of how much time the person has spent working on the Action per month must be kept. Signed and approved time-sheets are the soundest way to demonstrate the distribution of a person along the different projects he/she worked for.

In the case of a consultant hired for a specific period of time for the Action, the contract should give all the relevant information concerning their participation in the Action. NB: the hiring of consultants is usually a type of service contract and therefore, in order to recruit them, the rules described in Annex IV apply (see Article 14.2 a) for further guidance).

Taxes

In all cases (whether taxes are eligible or ineligible), Beneficiaries (and their affiliated entities if applicable) must document the fact that they cannot recover taxes nor obtain an exemption under the applicable national law. This proof does not need to be submitted by default to the Contracting Authority but must be available on request, and must be available to auditors during the expenditure verification report or audit. Refer to Annex J for further

Chapter 19.



information on required evidence.

A "self-certification" would not be sufficient to demonstrate impossibility to get exempted or reimbursed, an "external" confirmation is needed: extract of law, notification by tax authorities, etc.

Boarding passes

Air fares must be substantiated by the passenger receipt and proof of payment. Exceptionally, for circumstances where "traditional" original boarding passes are not provided by the airline company, other adequate alternative and/or corroborative evidence may be accepted (attendance list of a conference, hotel bills, credit card accounts, copy of passport entry/exit stamps, declaration on honour, etc.) provided that the person concerned declares not to have been refunded by any other means of this expense.

Financial support to third parties (including subgranting)

The supporting documents for FS depend on the purpose of the FS, the type of FS chosen (unit costs, lump-sum, flat-rate, reimbursement of actual incurred costs etc.) as explained in the Description of the Action.

As a general indication this should include the agreement or contract, and proof that the funds have been received and that the activity for which the FS is given (in cases where the FS is linked to a specific activity) has been implemented.

Any other supporting document as agreed in the Contract is acceptable; it does not necessarily have to be the usual "grant" supporting documents (invoices, pay slips etc), since the same cost eligibility rules that cover



Beneficiaries do not necessarily apply (this is also why it is better to make use of the correct terminology of "financial support" instead of sub-granting, when the FS does not take the form of a sub-grant). The Contracting Authority and the Beneficiaries should determine what is more appropriate.

It is strongly recommended to describe this in detail as much as possible in the Contract, so that at the end of the Action or reporting period the Contracting Authority is satisfied and the Beneficiaries and affiliated entities) do not subsequently have problems with auditors. It is best practice, during information sessions, to suggest to potential applicants to already come up with proposals for justifying the FS given.

Example: the FS was established to pay an amount following the realisation of a specific event, or to returnees just to return to their country. In these cases, the accomplishment of the event or the settling back to the place of origin may be proved other than with invoices.

This Article indicates which type of supporting documents might be accepted in accordance with a purpose of harmonisation and clarity. If, for duly justified reasons, such documents cannot be produced, an explanation should be provided and a reasoned decision will be taken on a case-by-case basis by the Contracting Authority, with the advice of the auditors as appropriate.

16.10 Failure to comply with the obligations set forth in Article 16.1 to 16.9 constitutes a case of breach of a substantial obligation under this Contract. In this case, the Contracting Authority may in particular suspend the Contract, payments or the time-



limit for a payment, terminate the Contract and/or reduce the grant.

19.3.3. Article 17 - Final amount of the grant

19.3.3.1. Final amount

Text of the Article

17.1. The grant may not exceed the maximum
ceiling in Article 3.2 of the Special Conditions

either in terms of the absolute value or the

percentage stated therein.

If the eligible costs of the Action at the end of the Action are less than the estimated eligible costs as referred to in Article 3.1 of the Special Conditions, the grant shall be limited to the amount obtained by applying the percentage laid down in Article 3.2 of the Special Conditions to the eligible costs of the Action approved by the Contracting Authority.

Guidelines

The Special Conditions define a maximum grant amount (in absolute terms) that can never be exceeded, and a contribution (in percentage) to the eligible costs (as well as to the "accepted costs" when the accepted cost system has been introduced in the guidelines for applicants and in the Special Conditions; see Article 14.2 h and 14.8).

The percentage contribution stems from the principle of co-financing, which requires that the resources necessary for the implementation of the Action are not entirely provided by the EU.

Accordingly, these funds from other sources may take the form of:

- the Beneficiaries' or affiliated entities' own contribution
- income generated by the Action (if relevant an estimate should be provided at proposal stage; it must be confirmed when the request for payment of the balance is submitted)
- financial or in-kind contributions by other donors

In order to avoid double funding of the same costs, the Coordinator must indicate the sources and amounts of Union funding received or



applied for the same Action or part of the Action or for its functioning during the same financial year, as well as any other funding received or applied for the same Action.

The Coordinator has to declare the co-financing actually provided in the final report, but no evidence is needed.

The determination of the final amount of the grant is based on the final reports approved by the Contracting Authority.

The first step to be taken is the validation of these reports and the verification of the compliance with the provisions of the Contract.

The final amount of the grant will depend on the approved eligible costs.

The verification of the eligibility of costs is done mainly on the basis of Article 14, but also taking into account other provisions set out in the call for proposals, the Special Conditions or other relevant Annexes to the Contract.

If applicable, for eligible costs reimbursed on the basis of simplified cost options defined in the Contract, the eligible costs are determined solely on the qualitative and quantitative evidence necessary to verify compliance with the conditions for the payment defined in the Contract (notably the justification sheet of the Budget, but also the Description of the Action). In the case of partial fulfilment of the conditions, a pro rata may be applied to the final payment in accordance with the effective realisation.

When funding is determined on the basis of unit costs the adjustment is automatic, and is calculated simply by multiplying the unit cost by the number of units consumed or produced. For lump sums or flat-rates, the correction

Chapter 19.



applied may be more difficult to determine.

Therefore, to avoid conflicts and litigation, it is strongly recommended to agree during the contract preparation stage and then to specify clearly in the Contract:

- the conditions for the payment
- how reductions will be applied when only partial fulfilment of these conditions is attained.

It is important that the review of the narrative report and final financial statement occurs in a coordinated manner because to be eligible the costs reported must correspond to the actual implementation of the Action, as provided by the Contract, and notably in Annex I.

In addition, regardless of the costs incurred, the grant may be reduced in case of non-implementation or poor, partial or late execution (Article 17.2).

The provisional final amount of EU funding is calculated by application of the set percentage of co-financing of eligible costs specified in Article 3.2 of the Special Conditions to the eligible costs declared with the request for payment of the balance and approved by the Contracting Authority.

If a clause in the Special Conditions (Article 7) provides for the "accepted cost system", the grant is further limited to a percentage of the total accepted cost of the Action and not only to a percentage of eligible costs (i.e. the smaller of the two values obtained by application of both percentages apply).

The maximum amount of the grant is also always limited to the maximum EU contribution expressed in terms of the absolute value in Article 3.2 of the Special Conditions. If the



approved eligible costs exceed the estimated costs as referred to in Article 3.1 of the Special Conditions, the Beneficiaries will have to bear the exceeding costs.

Example:

If the total final expenditure is less than originally foreseen, the final payment could be less than the amount stated in Article 4 of the Special Conditions, as the Contracting Authority contribution will be limited to the percentage of eligible costs (and accepted costs if applicable) stated in Article 3.2 of the Special Conditions (see also Article 17.2).

Example: Total budgeted costs are EUR 500 000 of which the Contracting Authority has agreed to contribute to 80% - i.e. EUR 400 000 in absolute value. It is stated in the Special Conditions that a final instalment of EUR 40 000 will be paid as the balance. However, at the end of the Action, total reported expenditure is only EUR 475 000. The maximum EU contribution will be 80% of this, i.e. EUR 380 000. The Beneficiaries have already received EUR 360 000, so the balance to be paid is only EUR 20 000.

The maximum EU contribution and percentage of eligible or accepted costs financed by the Contracting Authority may never be increased.



17.2 In addition and without prejudice to its right to terminate this Contract pursuant to Article 12, if the Action is implemented poorly or partially - and therefore not in accordance with the Description of the Action in Annex I - or late, the Contracting Authority may, by a duly reasoned decision and after allowing the Beneficiary(ies) to submit its observations, reduce the initial grant in line with the actual implementation of the Action and in accordance with the terms of this Contract. This applies as well with regards to the visibility obligations set out in Article 6.

If only part of the Action has been implemented, the Contracting Authority may reduce the grant proportionally and taking into due consideration the observations of the Beneficiaries.

Proportionally" does not simply and only refer to a mere financial value or execution of activities: if the missing parts of the Action were crucial to its overall implementation, the Contracting Authority may decide to reduce its contribution beyond the mere financial value of these missing parts.

It is fundamental to set clear and realistic indicators and results in the initial proposal/ Contract and to subsequently:

- 1 inform the Contracting Authority immediately about any problems in the implementation of the Action or any delays which might jeopardise the achievement of the results
- 2 make sure to get Contracting Authority's approval before making changes that may affect the basic purpose of the Action, and make sure that these are duly reflected in the amended Contract (see also Article 9).

Continuous dialogue and pro-active feedback should take place throughout the project's implementation. Such exchanges facilitate a better understanding of the difficulties encountered during the implementation and facilitate prompt decisions on mitigating measures (e.g. possible amendments to agreement/strategy, etc.).

Note that a breach of the visibility obligations under Article 6 may also justify a reduction of the grant.

19.3.3.2. No profit



Text of the Article	Guidelines
17.3. The grant may not produce a profit for the Beneficiary(ies), unless specified otherwise in Article 7 of the Special Conditions. Profit is defined as a surplus of the receipts over the eligible costs approved by the Contracting Authority when the request for payment of the balance is made.	The final amount of the Contracting Authority's contribution must also take into account the noprofit principle, i.e. the financial contribution is limited to the amount required to balance the receipts and the approved eligible costs of the Action. The application of the no-profit principle is made globally, at Action level (consolidated), and not for each Beneficiary/affiliated entity in the event of a multi-Beneficiary Contract.



- 17.4. The receipts to be taken into account are the consolidated receipts on the date on which the payment request for the balance is made by the Coordinator that fall within one of the two following categories:
- a) income generated by the Action, unless otherwise specified in the Special Conditions;
- b) financial contributions specifically assigned by the donors to the financing of the same eligible costs financed by this Contract and declared by the Beneficiary(ies) as actual costs under this Contract. Any financial contribution that may be used by the Beneficiary(ies) to cover costs other than those eligible under this Contract or that are not due to the donor where unused at the end of the Action are not to be considered as a receipt to be taken into account for the purpose of verifying whether the grant produces a profit for the Beneficiary(ies).

At the time of the request for payment of the balance the Coordinator must also declare all the receipts of the Action.

The receipts to be taken into account for the purpose of the no-profit rule are the revenue established (revenue collected and recorded in the accounts), or the revenue generated or confirmed (revenue not yet received but for which the generating event has already occurred or for which the recipient has a commitment or a written confirmation) on the date on which the request for payment of the balance is made. Notably:

- a) income generated by the Action, (unless the Special Conditions state otherwise, i.e. where the purpose of the Action is to generate an income, see Article 17.7). NB. If revenue is generated by the Action, it is not deducted from the approved eligible costs, but it is considered on the side of receipts for the purposes of the application of the no-profit rule.
- b) the financial contributions of others donors which are specifically used to finance the same eligible costs of the Action (see below).

Therefore, the following sources are <u>not</u> taken into account for the purposes of the no-profit rule:

- the Beneficiaries' or affiliated entities' own resources, without prejudice to any provision in the call for proposals (usually deriving from the Basic Act) requiring a minimum financial contribution from the Beneficiaries
- the revenue generated by the Action after the date of the request for payment of the balance
- financial contributions not specifically assigned by the donors to the financing of the same eligible costs declared as actual costs and



financed by the Contract or which the donors allow for the reassignment to similar actions or other activities in the case of surplus or nonconsumption after the implementation of the initial Action

- any interest generated by pre-financing paid to the Beneficiaries as well as any interest paid to the Beneficiaries as a result of late payment of amounts owed by the Contracting Authority
- exchange rate gains
- in the case of Operating Grants, the amounts allocated to the establishment of reserves (see Article 17.5)
- In-kind contributions.

Financial contributions of other donors to be taken into account for the application of the noprofit rule

At the time of submission of the request for final payment, the Coordinator must comprehensively declare and certify, in addition to the income generated by the Action, all financial contributions from third parties if and only if they meet all the following criteria:

- They must be allocated by the donor to the same Action or part of the Action, for a period not exceeding the period of implementation of the Action (before or after), or for Operating Grants the Beneficiary's fiscal year;
- The rules of eligibility of costs should be clearly defined by the donor. Eligible costs under its contribution cannot contain ineligible costs under the EU grant.
- The contributions are not assigned to one or more categories of eligible costs reimbursed on the basis of Simplified Cost Options (unit cost,



lump sum, flat rate), including for example, indirect costs reimbursed on the basis of 7% of direct eligible costs (on the assumption that it is not possible to determine the costactually incurred not covered by the Simplified Cost Options).

- In case of under-execution of the Budget, unused amounts must be repaid to the donor and may not be deferred beyond the period of implementation initially defined or reassigned to other activities (with or without permission of the donor).

These conditions are not usually met by donor contributions, and therefore they may be declared by the Coordinator for the amount necessary to balance receipts and the approved eligible costs of the Action.

The certificates that may be requested in support of the request for payment of the balance and in case of controls or audits will be based on the agreements signed with the donors, and the criteria above, to check the nature of the amounts reported as receipts by the Coordinator.

Beneficiaries' own contributions

In the absence of specific provisions imposing a minimum contribution from the Beneficiary's own funds, the Beneficiary retains an interest to look for other types of external financing and to promote any revenue from its operations throughout the implementation period.

Therefore, if the Beneficiaries have provided in the forecast budget a certain amount of their own resources in order to balance costs and receipts, and ultimately the revenue generated by the Action or the contributions provided by other donors are more than expected, it is possible to replace the amount of their own resources which have been paid in full, or

Chapter 19.	The implementation of grant contracts - A Users'	Guide

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17.5. In case of an operating grant, amounts dedicated to the building up of reserves shall not be considered as a receipt.

Operating grants are not subject to a special treatment for the purposes of the no-profit rule.

Nevertheless, some difficulties of interpretation remain, especially when it comes to distinguishing the Beneficiary's own resources from income generated by the implementation of the Work Programme, part of its normal operation and performance of its statutory duties.

To reduce the risk of dependence vis-à-vis the EU funds it is advisable to adopt a restrictive approach to the concept of "revenue generated by the programme of work" and to take into account only the revenues directly attributable to activities specifically listed in the Work Programme (e.g. entrance fees at conferences organised by the Beneficiary under its awareness-raising mission).

Conversely, contributions to the Beneficiary by its members or supporters, and the proceeds of its fundraising campaigns may be treated as the Beneficiary's own resources, and will thus fall outside the scope of the revenue to be used for the application of the principle of no-profit.



17.6. Where the final amount of the grant determined in accordance with the Contract would result in a profit, it shall be reduced by the percentage of the profit corresponding to the final European Union contribution to the eligible costs approved by the Contracting Authority.

When the subsidised Action generates a surplus (profit), the Contracting Authority recovers the surplus pro rata of the final EU contribution to the financing of the eligible costs actually incurred approved by the Contracting Authority (thus excluding other eligible costs declared on a Simplified Cost Option basis). In fact, given that the amounts used in the Simplified Cost Option should be determined on the basis of the respect a-priori of the no profit principle, they should be neutralized in the formula for calculating profit. (See at this regard Chapter 7.4 of the Vademecum on Grants of DG BUDG).

The amount to be deducted from the Contracting Authority contribution (established according to Article 17.1) is calculated by applying the actual rate of reimbursement of eligible costs actually incurred to the surplus, as determined at the time of payment of the balance. The rate of recovery of the profit may be less than the percentage of reimbursement of eligible costs conventionally fixed. This is also the case when the provisional grant amount, after applying double ceiling, reaches the maximum contribution in absolute value established in the Special Conditions.



- 17.7. The provisions in Article 17.3 shall not apply to:
- a) actions the objective of which is the reinforcement of the financial capacity of a Beneficiary, if specified in Article 7 of the Special Conditions;
- b) actions which generate an income to ensure their continuity beyond the end of this Contract, if specified in Article 7 of the Special Conditions;
- c) other direct support paid to natural persons in most need, such as unemployed persons and refugees, if specified in Article 7 of the Special Conditions;
- d) study, research or training scholarships paid to natural persons;
- e) grants of EUR 60.000 or less.

The exemptions stated in letter a) b) and c) of Article 17.7 are only applicable if clearly stated in Article 7 of the Special Conditions.

When the no-profit rule does not apply, the Contracting Authority will not check whether there is a profit or not. It will just calculate the final amount of the grant according to Articles 17.1 and 17.2.

19.3.4. Article 18 - Recovery

19.3.4.1. Recovery

Text of the Article	Guidelines
18.1. If any amount is unduly paid to the Coordinator, or if recovery is justified under the terms of this Contract, the Coordinator undertakes to repay the Contracting Authority these amounts.	The Coordinator has the sole financial responsibility for the entire Contract. The Coordinator is liable for any undue funds received, even if the ineligible costs were incurred by other Beneficiaries or by affiliated entities. The Contracting Authority will also recover from the Coordinator funds that have been unduly paid to or incorrectly used by contractors and/or third parties receiving financial support irrespective of the fact that the Coordinator and/or Beneficiary(ies) recovered the funds from the third party recipient or not.



18.2. In particular, payments made do not		
preclude the possibility for the Contracting		
Authority to issue a recovery order following an		
expenditure verification report, an audit or		
further verification of the payment request.		

Although the main aim of audit and verifications is to enforce and obtain assurance and understanding of the control systems in place, if it is found that certain costs are not in line with the eligibility criteria that have been set, the underlying costs will be deemed ineligible, including after the final payment.

In such cases the Contracting Authority will reduce the final amount of the grant and recover the funds unduly paid.

18.3. If a verification reveals that the methods used by the Beneficiary(ies) to determine unit costs, lump sums or flat-rates are not compliant with the conditions established in this Contract the Contracting Authority shall be entitled to reduce the final amount of the grant proportionately up to the amount of the unit costs, lump sums or flat rate financing.

18.4. The Coordinator undertakes to repay any amounts paid in excess of the final amount due to the Contracting Authority within 45 days of the issuing of the debit note, the latter being the letter by which the Contracting Authority requests the amount owed by the Coordinator.

If the amount of the pre-financing payments and/or of the balance exceeds the final amount of the grant (as calculated on the basis of approved eligible costs according to Article 17) the Coordinator will have to reimburse the difference. In this case a recovery order will be issued by the Contracting Authority, or the amount can be offset against any other pending payment due to the Coordinator (see Article 18.6).

19.3.4.2. Interest on late payments

Text of the Article	Guidelines



18.5. Should the Coordinator fail to make repayment within the deadline set by the Contracting Authority, the Contracting Authority may increase the amounts due by adding interest:

a) at the rediscount rate applied by the central bank of the country of the Contracting Authority if payments are in the currency of that country;

b) at the rate applied by the European Central Bank to its main refinancing transactions in euro, as published in the Official Journal of the European Union, C series, where payments are in euros;

on the first day of the month in which the timelimit expired, plus three and a half percentage points. The default interest shall be incurred over the time which elapses between the date of the payment deadline set by the Contracting Authority, and the date on which payment is actually made. Any partial payments shall first cover the interest thus established. If the Coordinator fails to reimburse amounts due to the Contracting Authority within the deadline set following the issue of a debit note (or recovery order), the Contracting Authority may add late payment interest, similarly to the case described in Article 15.6.

19.3.4.3. Offsetting

Text of the Article	Guidelines
18.6. Amounts to be repaid to the Contracting Authority may be offset against amounts of any kind due to the Coordinator, after informing it accordingly. This shall not affect the Parties' right to agree on payment in instalments.	The Contracting Authority may recover amounts due by offsetting them against any other payment due to the Coordinator (even for another/different contract, or even under a different budget line).
	The Contracting Authority shall not do this automatically, but will inform the Coordinator in advance. In case of difficulties, the Contracting Authority may agree on re-payment or offsetting through instalments.



19.3.4.4. Other provisions

Text of the Article	Guidelines
18.7. The repayment under Article 18.4 or the offsetting under Article 18.6 amount to the payment of the balance.	
18.8. Bank charges incurred by the repayment of amounts due to the Contracting Authority shall be borne entirely by the Coordinator.	Once the final amount of the grant has been established and the total pre-financed by the Contracting Authority is higher than the amount due, the Coordinator bears the cost for returning these undue funds to the Contracting Authority.
18.9. The guarantee securing the prefinancing may be invoked in order to repay any amount owed by the Beneficiary(ies), and the guarantor shall not delay payment nor raise objections for any reason whatsoever.	Guarantees may be called in as a means to recover undue funds paid to the Coordinator, even if the ineligible costs were incurred by co-Beneficiaries or affiliated entities.
18.10. Without prejudice to the prerogative of the Contracting Authority, if necessary, the European Union may, as donor, proceed itself to the recovery by any means.	The EU reserves the right to substitute the Contacting Authority if it does not take action to recover amounts unduly paid.



20. The implementation of supply contracts - A Users' Guide

[The content of this chapter is under the responsibility of DEVCO.R3 . The last update was made in March 2017.]

20.1. Introduction

This users' guide is designed exclusively to support staff of the European Commission when implementing procurement contracts in the context of External Actions. It is neither an official interpretation of the contract documents nor does it create any rights or obligations. It is tailor made for Commission staff and requires knowledge of and experience in internal procedures. It is neither intended nor able to provide guidance to Contractors or the general public.

The General Conditions govern the implementation of supply contracts. The standard tender documents and contracts contain several references and options for modifying and supplementing the General Conditions through the Special Conditions. The Special Conditions may thus include the necessary additions to the General Conditions. Through these additions and modifications, the Special Conditions should take into account the specific subject matter of the contract as well as the specific circumstances of the project to which the contract relates. This Guide does not deal with each and every article of the General Conditions for supply contracts but only with those articles which are considered essential or so complex as to require further explanation. Other provisions of the General Conditions speak for themselves.

20.2. Article 5 - Assignment

Contractors sometimes need to assign rights under the contract for the benefit of their creditors or insurers: for instance, when the Contractor insures himself for possible losses, the insurance contract will often require the Contractor to transfer to the insurer his right to obtain relief against the person liable, so that the insurer can in his turn recover the damages from that liable person.

Likewise, when granting credit, the Contractor's bank can demand from the Contractor that the payments which the Contractor receives under the contract are directly paid to the bank. Such assignments for the benefit of the Contractor's creditors or insurers do, of course, not imply that these bank or insurance companies will take over the further implementation of the contract.

Consequently, Article 5.2 of the General Conditions stipulates that for the situations under points (a) and (b) of that article, the prior written consent of the Contracting Authority is not required. Still, even for those cases, the Contractor will have the responsibility to notify the Contracting Authority of the assignment, as covered in Articles 27.1 and 27.2 of the General Conditions.

In other cases a prior authorisation of the Contracting Authority is required. In these situations the Contractor's rights and obligations under the contract can be transferred to a third party, the assignee, who then in his turn becomes the new Contractor for the contract or a part of it. An assignment could, for instance, become necessary following an organisational or shareholding change in the group of which the Contractor forms part (eg. acquisition, merge, etc.) when such change entails a



modification in the juridical status of the Contractor.

The assignment through which the assignee takes over the further implementation of the contract requires the prior written consent of the Contracting Authority formalised through an addendum of the contract. As the initial Contractor, the assignor, obtained the contract through a public procurement procedure, the Contracting Authority, when giving its consent, has to assure that the assignment is not a way to circumvent the award procedure and does not call into question the basis on which the award decision was made. For this reason, the assignee must, for instance, also satisfy the eligibility and exclusion criteria applicable for the award of the contract in the original tender dossier.

For the same reason, the assignment must not alter the unit price or the contract conditions of the initial contract. As a result, the addendum formalising the transfer of the contract will often be limited to a mere modification of the Contractor's identity and bank account details.

Although the addendum is to be signed by the Contracting Authority, the assignor, and the assignee, often the assignor and assignee lay down the arrangements between them in a separate deed to which the Contracting Authority is not and should not be a party.

Before giving its prior written consent to the proposed assignment, where necessary, the Contracting Authority should receive the necessary financial guarantees from the assignee. As the assignee takes over all contractual obligations without limitation, the assignee will bear full liability for any contractual breach, regardless whether the cause took place before or after the assignment. Article 5.3 of the General Conditions states that assignment does not relieve the Contractor of its obligations for the part of the contract already performed or the part not assigned.

By virtue of Articles 5.4 and 36.2.d of the General Conditions, the assignment of a contract by the Contractor without authorisation by the Contracting Authority is valid cause for termination of the contract.

Article 5.4 of the General Conditions also states that, in the case where the Contractor has assigned the contract without prior authorisation, the Contracting Authority can apply, as of right, the sanctions for breach of contract. Therefore, in addition to the extra costs for completion of the contract, the Contracting Authority shall be entitled to recover from the Contractor any loss it has suffered up to the value of the supply (general damages), unless otherwise provided for in the Special Conditions.

20.3. Article 6 - Sub-Contracting

Although certain supplies may be sub-contracted, the Contractor remains fully responsible for his obligations under the contract (Art. 6.5). The supply to be sub-contracted and the names of the sub-Contractors must be notified to the Contracting Authority. The Contracting Authority then notifies the Contractor of its decision authorizing or refusing to authorize the proposed sub-contract within 30 days. Where the Contracting Authority refuses authorization, the reason for the refusal should be stated (Art. 6.2). Sub-contracting without the authorization of the Contracting Authority can result in termination of the contract (Art. 6.7 and 36.2.d).

Before authorizing a sub-contract, the Contracting Authority should examine the Contractor's evidence that the sub-Contractor he proposes satisfies the same eligibility criteria as those applicable



for the award of the contract and is not in one of the exclusion situation mentioned in the tender dossier. For EDF financed contracts, where subcontracting is envisaged, preference shall be given by the Contractor to sub-Contractors of ACP States capable of implementing the tasks required on similar terms (Article 26.1.d, of Annex IV to the Cotonou Agreement). It is most likely the case that private sector operators of ACP States be awarded sub-contracts on the local market. However, when checking that the proposed sub-Contractor meets eligibility criteria, the Contracting Authority should bear in mind Art. 26 purpose of encouraging the widest participation of natural and legal persons from ACP States.

A tenderer may in his tender have stated the supply which he proposes to sub-contract and sometimes also the name of the proposed sub-Contractors. It should be made clear, before the contract is signed, whether the Contractor is to be bound by such proposed sub-contracts. This will be the case where the qualifications of the sub-Contractors, identified by a tenderer in his tender, have been taken into account during the evaluation of the bids and are part of the technical reasons for awarding the contract to the tenderer in question. If this is the case, it should be explicitly mentioned in the notification of award of the contract.

In relation to the execution of a sub-contract, it is sometimes necessary for the Project Manager to deal directly with the sub-Contractor on technical matters. In such a case, he may only do so with the agreement of the Contractor, and it is essential that the Contractor is kept informed at all stages so that the Contractor is immediately aware of discussions or correspondence that have taken place between the project manager and the sub-Contractor and can comment or take such action as he considers appropriate.

If, at the end of the warranty period, there is still some unexpired guarantee or other obligation due from a sub-Contractor to the Contractor, the latter must transfer this right including any guarantee to the Contracting Authority if so requested (Art. 6.6). The Contracting Authority may also make such a request at any time after the end of the warranty period. The Contractor should always include a provision in his contract with the sub-Contractor so that he can fulfil his contractual obligations in this respect.

Sub-contracting should be distinguished from cases where the Contracting Authority enters into a separate direct contract with another Contractor for supplies which are not part of the contract, but is part of the same project. Where a project is divided into a number of separate contracts, the Project Manager will need to coordinate them, on behalf of the Contracting Authority. Whilst a Contractor is fully responsible for his sub-Contractors, he is not responsible for other Contractors working on the project but he may be responsible for liaising with them if he is required to do so in his contract.

20.4. Article 9a -Code of Conduct

The Contractor must act at all times with impartiality and as a faithful advisor to the Contracting Authority in accordance with the code of conduct of its profession (Article 9a.1). It must abstain from partaking in any activity or receiving any benefit which are in conflict with its obligations towards the Contracting Authority (Article 9a.5).

The requirement that the Contractor be independent is further developed in Article 9a.4 which also concerns its sub-Contractors, agents, and personnel.



Article 36.2.n provides that the Contracting Authority may terminate the contract if the code of conduct has not been respected.

20.5. Article 9b -Conflicts of Interest

The Contractor must take all necessary measures to prevent or put an end to any situation of conflict of interest which may arise, for example financial interests, national or political affiliations, or familial or emotional links. This article does not only cover the Contractor, but also his sub-Contractors, agents, and personnel.

Where a conflict of interest arises during the implementation of the contract, the Contractor must inform the Contracting Authority and take all necessary measures to put an end to the conflict.

For distorsion of competition during the procurement procedure please refer to PRAG 2.3.6.

Article 36.2.n permits the Contracting Authority to terminate the contract if the provisions concerning conflicts of interest have not been respected.

20.6. Article 10 -Origin

Origin is the "economic" nationality of goods in international trade. The rule of origin refers to the origin of goods and equipment and it is defined in the contract notice/instructions to tenderers of the call. Therefore, it is required to refer to those documents and to annex A2A of the PRAG in order to assess goods compliance with the rule of origin in a concrete call for tenders.

In exceptional and well justified cases, the Contracting Authority may have sought derogation to the rule of origin. This could be the situation of particularly closed markets, or remote areas where spare parts are not easily available; another typical example is IT supplies which need to be compatible with existing installation not compliant with the rule of origin. In those cases the derogation must have been granted before the procurement procedure was launched and captured properly in the tender documents so that potential bidders take into account when preparing their offers.

Goods whose production involves more than one country shall be deemed to originate in the country where they underwent their last substantial transformation (see PRAG 2.3.1).

Obviously when goods are wholly obtained or produced in one country, the origin shall be established in that country. In practice and in the context of global value chains, this will be restricted to mostly products obtained in their natural state and products derived from wholly obtained products.

The Contractor must declare the origin of goods in the offer. The origin must be proved by a "certificate of origin" provided by the Contractor to the Contracting Authority on provisional acceptance and before executing the final payment³⁰. The provision of the certificate of origin cannot be considered an *outstanding item* (see section 11.5) which the Contractor may address during the warranty period. The provisional acceptance certificate cannot be issued without previous positive assessment of the certificate of origin. This assessment aims at verifying that the certificate of origin is made out by the competent authorities of the country of origin of the supplies or supplier (normally the Chambers of Commerce). In case of doubt regarding the certificate of origin or the information it contains, the Contracting Authority should request additional information to the Contractor or to the Chamber of Commerce having issued the certificate³¹.



The Contracting Authority may also require the Contractor to provide more information before the provision of the certificate (eg. when the supply is a component of a works contract) (Art. 10.2 General Conditions). The Contractor can also be requested the information provided to the Chamber of Commerce in order to get the certificate of origin issued.

Failure to provide a certificate of origin, or providing a certificate with a non-compliant origin as well as a certificate not reflecting the actual origin of the supplies or a fake certificate may lead, in addition to other possible sanctions (see section 15), to the ineligibility of the relevant costs of the supply covered by the certificate, to damages and/or to termination of the contract (Art. 10.3 General Conditions). It has to be reminded that the provision of an accurate certificate of origin, issued by the institution legally empowered to do so is a contractual obligation by the Contractor.

Contracting Authorities are strongly encouraged to pursue the range of actions above mentioned in accordance with the gravity of the case at stake. As guidance, the following measures should be observed:

- Absence or non-compliant certificate of origin: ineligibility of the costs of the supplies affected, these items will not be paid for (see GC.35.4). The claim of damages and/or the termination of the contract may also be envisaged depending on the seriousness of the case in relation with the total contractual amount and also on the status of implementation of the contract. In the case of liquidated damages, they can be calculated on the basis of the contractual portion affected by the lack or non-compliant certificates (financial amount of items).
- Proved faked certificate(s): In addition to the above measures, the Contracting Authority should consider launching a procedure to impose administrative sanctions (exclusion and/or financial penalty) on the Contractor.

In order to apply these measures, the Contracting Authority has to take into account not only the impact of the case in relation with the total contractual amount and the status of the contract in terms of degree of implementation, but also additional factors such as urgency, room for maneuver to award another contract with a different supplier, etc.,

³⁰ Please note that this does not apply to contracts below 100,000 EUR, where origin has been untied and goods can be purchased from any country.

³¹ An oritentative list of contact points at different Chambers of Commerce in some Member States is provided as an annex to this guide



Contracting Authorities are also strongly encouraged, along with Commission's staff in cases of indirect management, to carry out on-the-spot checks of origin of goods, even more if there are doubts about the origin declared during the tender phase or about the certificates provided. Some checks can be as simple as searching for plates in the supplies with a declared origin "Made in_____", or other clues conducive to ascertain a possible origin. These checks can potentially unveil cases of non-compliant declared origin.

20.7. Article 12 - Liabilities and insurance

Art. 12 of the General Conditions contains two liability caps: Art. 12.1 a) caps compensation for damage to the supplies, while Art. 12.1 b) caps compensation for damage in respect of the Contracting Authority. The liability is capped to the contract value / 1 M Eur. for each part of this article. The overall liability is therefore not capped to the contract value / 1 M Eur. in aggregate.

20.8. Article 13 -Programme of implementation of tasks

If so required in article 13.2 of the Special Conditions, the Contractor shall submit to the Project Manager a programme of implementation of tasks. The programme should contain, at least, the order in which the Contractor proposes to carry out the tasks, the time limits within which submission and approval of drawings are required, a general description of the method which the Contractor proposes to carry out the contract, and such further details and information as the Project Manager may reasonably require (13.1 General Conditions).

The programme must be sent by the Contractor to the Project Manager within the deadline set in the Special Conditions and will be subject to the approval of the Project Manager within the time limit provided therein. The programme has contractual significance for the actions taken by the Contractor, the Project Manager and the Contracting Authority. The programme will enable the Project Manager to take timely action in monitoring the progress of the implementation and to enable the Contracting Authority to make arrangements for the provision of drawings, documents and items. It also permits the Contractor to effect timely orders and the allocation of resources (materials, equipment, etc.).

The Special Conditions should give any additional information or specification about the manner in which the programme should be presented. The Special Conditions may specify the format for the programme.

The Project Manager, on observing that the implementation of the tasks has departed materially from the approved programme, may instruct the Contractor to revise the programme within a given time and in the manner that the Project Manager considers appropriate (Art. 13.4 General Conditions). The purpose of having a revised programme is to show how the Contractor intends to make up for any delay so as to complete the remaining tasks within the time available. Proper management of the contract is only possible with a realistic programme which reflects the actual progress already made. Where the Contractor is proceeding with the tasks in accordance with or in advance of the programme, it should not be necessary for the Project Manager to order such a revision. On the other hand, the Contractor is not permitted to modify the programme of implementation of tasks without the approval of the Project Manager.



The Contractor is not entitled to any additional payment for revising the programme.

20.9. Article 16 -Tax and customs arrangements

Clearance through customs, import and export licenses, port regulations, storage and transport regulations are normally the responsibility of the Contractor and he should take all necessary steps in sufficient time to meet the requirements of the contract.

The Contracting Authority should facilitate the Contractor in connection with clearances through customs and tax exemptions where applicable although it is the Contractor himself ultimately responsible for fulfilling tax and customs obligations.

Delivery conditions are established in the tender dossier choosing between two options. The first one is DDP (Delivery Duty Paid), according to Incoterms established by the International Chamber of Commerce in 2010 (Art. 16 General Conditions). DDP sets the widest obligation for the seller in respect of transportation and loss risks and damage associated with the goods: "the seller delivers the goods when the goods are placed at the disposal of the buyer, cleared for import on the arriving means of transport ready for unloading at the named place of destination. The seller bears all the costs and risks involved in bringing the goods to the place of destination and has an obligation to clear the goods not only for export but also for import, to pay any duty for both export and import and to carry out all customs formalities." This means that the seller delivers the goods to the buyer, cleared for import and not unloaded from any arriving means of transport at the named place of destination.

The alternative Incoterms, which need to be specified in article 16 of Special Conditions (when so indicated in the instructions to tenderers), would be DAP (Delivered At Place): "the seller delivers when the goods are placed at the disposal of the buyer on the arriving means of transport ready for unloading at the named place of destination. The seller bears all risks involved in bringing the goods to the named place." This means that the buyer bears all risks and costs of import clearance at the port or at the border of the agreed place of destination, whereas customs clearance for export is on the seller, differently from DDP. DAP proves to be a favorable option especially when the Financing Agreement foresees an exemption of import duties (usually the case under the EDF), by relieving the seller from often lengthy customs formalities.

Unloading is not included in the Incoterms delivery conditions; however it is already foreseen in article 15.1 of the General Conditions. Nevertheless when it is required (and it is strongly encouraged to do it), it should also be added in the instructions to tenderers and in the Special Conditions of the contract. Further requirements for liability and insurance may also be introduced in Special Conditions article 12.

In addition to choosing delivery conditions in Art. 16 of Special Conditions, any other element needing to be included or excluded from the tender price can be specified in Special Conditions article 15, otherwise art. 15.1 of the General Conditions fully applies.

For specific obligations on ACP States related to taxes and customs arrangements (Article 31 Annex IV to Cotonou agreement) please refer to DEVCO Companion section 10.4.5.1.

20.10. Article 22 -Modification of the contract



No request for modification can give rise to a change in the conditions of awarding the contract in question.

Three situations are to be distinguished.

20.10.1. Changes which do not need a contractual modification

Increases or decreases as regards the quantity of any incidental siting or installation which are a result of too low or too high estimates in the budget breakdown do not constitute a modification of the contract and do not therefore require an administrative order or a contractual addendum (Art. 22.4.c). The same applies to any changes of address or bank account by the Contractor (Art. 22.9).

20.10.2. Administrative order

The Project Manager or the Contracting Authority can, on his own initiative or at the request of the Contractor, order any modification that he considers useful for the proper implementation of the contract, so long as it does not have the effect of invalidating the contract. Article 22 of the general conditions outlines the modifications that he may make, and sets out the terms and criteria of their execution. These modifications can be ordered by making administrative orders.

There may be urgent situations where it is necessary to issue oral instructions to the Contractor. In such cases, the oral instructions should be promptly confirmed by issuing an administrative order. Alternatively, the Contractor may confirm in writing an oral order which has been given by the Project Manager or the Contracting Authority. This is deemed to be an administrative order unless immediately contradicted by the Project Manager or the Contracting Authority in writing (Art. 22.4.b).

Except in the case of oral instructions, an administrative order to modify a contract is made in accordance with the following procedure:

- a) The Project Manager evaluates the nature and form of the modification.
- b) Although the Project Manager is not obliged to request authorisation from the Contracting Authority before inviting the Contractor to submit proposals, he can consult the Contracting Authority in order to be sure that it does not disapprove. This precaution is particularly important where the modification results in budgetary adjustments which must be considered by the donor.
- c) The Project Manager or the Contracting Authority notifies the Contractor of his intention to request a modification and outlines its nature and the form. He also asks the Contractor to submit all necessary proposals for changing the budget of the contract and the programme of implementation for the tasks.
- d) After receiving the Contractor's proposal, the Project Manager can issue an administrative order to make the modification, which should indicate any additional information given by the Contractor.

All administrative orders issued by the Project Manager must receive the agreement of the Contractor.

All modifications are evaluated in accordance with the rules defined in Article 22.7. Whenever possible, appropriate rates and prices in the budget should be used at least as a basis for comparison. An amount considered as "reasonable" should only be fixed when there are no appropriate applicable



rates or prices. This amount should cover the estimated actual cost to the Contractor, as well as overheads and profit.

Among the modifications which can be requested by the Project Manager, there are for example changes in the quantity up to 100%, provided the total value of supplies does not vary more than +/-25% of the tender price. This possibility is foreseen in Article 22.2.

Apart from the case above, the Project Manager cannot issue an administrative order resulting in an increase or reduction in the initial amount of the contract. It should be noted that all other modifications which result in an increase or reduction in the total value of the contract or substantial modifications require an addendum (see 20.10.3).

An administrative order must be validated within the execution period of the contract, provided any modification is requested during the implementation period. It must be noted that the execution period of the contract may continue up to 18 months after the end of the period of implementation. Sometimes a modification is made necessary by a failure of the Contractor or by a deficiency in implementation which is imputable to him. In this case, all the additional costs created by this modification are attributable to the Contractor (Article 22.7).

20.10.3. Addendum

In addition to the above changes, it can happen that the parties to the contract (the Contracting Authority and the Contractor) mutually agree upon more serious modifications to the contract. Then, such contract modification must be formalised through an addendum (Art. 22.1).

In this regard, it is important to bear in mind that:

- It is necessary to proceed through a contract addendum when the envisaged modification would result in an increase or reduction of the total value of the supplies in excess of 25% of the initial contract price.
- An addendum is also necessary when additional deliveries by the original supplier become necessary. In this case, following negotiated procedure, an addendum to the contract can be concluded under the following conditions: (i) when the additional deliveries are intended as partial replacement of normal supplies or installations; or (ii) where the additional deliveries are the extension of existing supplies and installations; and (iii) where a change of supplier would oblige the Contracting Authority to acquire equipment having different characteristics which would result in either incompatibility or disproportionate technical difficulties in operational maintenance.

An addendum must be validated within the execution period of the contract, provided any modification is requested during the implementation period. It must be noted that the execution period of the contract may continue up to 18 months after the end of the period of implementation.

20.11. Article 23 -Suspension

Various reasons can justify the suspension - in principle temporary - of a contract. Sometimes, the law governing the Contract provides for special causes of suspension which are in addition to the specific causes in the Contract. Article 23 of the General Conditions of the Contract foresees two cases of contract suspension.



20.11.1. Suspension by administrative order of the Contracting Authority

Traditional event of suspension, concerns all the contract or part of it for such time or times and in such manner as the Contracting Authority may consider necessary.

20.11.2. Suspension for presumed substantial errors, irregularities or fraud

Suspension may be notified by the Project Manager or the Contracting Authority. It needs to be kept in mind that in the event that substantial error, irregularity or fraud are not confirmed and/or attributable to the Contractor, this case of suspension allows the Contractor to be compensated for the expenses incurred due to any precautionary measures related to the suspension.

The contractual and financial consequences of the suspension are set out in Articles 23.4 to 23.6.

20.12. Testing, acceptance and maintenance

20.12.1. Introduction

The Contractor is required to provide the supplies which conform to the specifications, samples, etc. laid down in the contract (Art. 24.1).

The various stages in the checking procedure result in preliminary technical acceptance for certain materials, if required in the Special Conditions (Art. 24.2), provisional acceptance (Art. 31) and final acceptance of the supplies (Art. 34).

The provisional and final acceptance are the two stages in which the supplies are taken over effectively. The provisional acceptance takes place when the supplies have been delivered. The final acceptance takes place once the warranty period expires and any defects have been properly made good by the Contractor. The contract may permit the provisional acceptance of the supplies in parts (partial provisional acceptances).

The warranty period stated in the contract commences on provisional acceptance. For defective items which have to be replaced or repaired, the warranty period restarts at the time of replacement or repair being made to the satisfaction of the Project Manager.

The Contractor is responsible for rectifying all defects which are observed in the supplies during the warranty period, provided that the defects are due to his default. He will not, however, be liable for defects which can reasonably be attributed to normal wear and tear or to faulty design or acts of the Contracting Authority or of the Project Manager.

The Contracting Authority and the Head of Delegation should be kept duly informed on the acceptance process.

20.12.2. Preliminary technical acceptance: inspection and testing of materials and workmanship

If preliminary technical acceptance is requested it needs to be specified in Article 24.2 of the Special Conditions.



When the Contractor considers that certain items are ready for preliminary technical acceptance, he takes the initiative by sending a request to the Project Manager (Art. 24.2 General Conditions). This is particularly important for inspections and tests not carried out on site but at the place of manufacture. If the Project Manager finds them satisfactory, he must issue a certificate stating that the items meet the requirements for preliminary technical acceptance laid down in the contract.

Before delivering such a certificate the Project Manager³² will proceed to inspection and testing as specified in Article 25.2 of the Special Conditions. Inspection is essentially visual in nature. It includes examining and measuring components and materials to check their conformity with the drawings, models, samples, etc., as well as checking the progress of manufacture against the program of implementation of tasks. Testing is the carrying out of technical tests on materials, components and manufactured goods, as described in the contract, to check that they are of the specified quality. Inspection and testing may take place at the place of manufacture, the site or other places as may be specified in the contract (Art. 25.2 of the Special Conditions). If no place is specified, the place should be agreed between the Contractor and the Project Manager.

In preparing his program of implementation of tasks, the Contractor should allow for inspection and testing by the Project Manager and for the acceptance procedures and the Contractor's tender price should include costs for all tests; all Contractor's responsibilities relating to testing and inspection are specified in art. 25.3 General Conditions.

If the Project Manager and the Contractor disagree on the test results and where either party can require the test to be repeated or can request that the test is carried out by an independent expert. In that case, the party who is proved wrong pays for the repeat test. The result of the retesting is final (Art. 25.6).

Components and materials which are not of the specified quality must be rejected. Article 30 describes the procedure to be followed in that case including the possibility for the Contracting Authority to employ another Contractor to make good any rejected part of the supply (Art. 30.3) although it is preferable that it is the Contractor who rectifies the defects, since employment of another Contractor can confuse liabilities especially if the replacement order is not properly done.

³² In centralised operations, the Project Manager might not be located in the country of delivery (mostly in HQ) and therefore will need to rely on the beneficiary country for inspection and some other tasks that need to be carried out in place.



It should be pointed out that the signing of a preliminary technical acceptance certificate is not final and depends on the Project Manager. It does not prevent the Project Manager from rejecting components or materials should any defect in them become apparent at a later date or when the supplies are submitted for provisional acceptance (Art. 24.3).

On the other hand, when tests have shown no failure and only at a later stage is it realized that the supplies fail to meet non-essential technical requirements of the contract, it may be appropriate for the Project Manager to investigate with the parties to the contract whether an acceptable solution can be found on the basis of adjustment of payment. This is particularly the case where replacement would lead to long delays, yet where the supplies delivered still meet the essential technical requirements. Although it is not provided for in the contract, this may be in the best interests of all concerned. Any agreement reached should take due account of the savings to the Contractor in not having to replace the supplies and in not having to pay liquidated damages. On the other hand, the Contracting Authority could gain in smooth and timely achievement of the tasks, especially in cases where rejecting materials already delivered and installed entails serious delays or disruption in the contract implementation.

In carrying out his duties, in particular during inspection and testing, the Project Manager often gains access to much information of a commercial nature regarding methods of manufacture and how an undertaking operates. He is required to respect the confidentiality of this information and describe it to others only on a "need to know" basis (Art. 25.7).

20.12.3. Partial provisional acceptance

Partial provisional acceptance involves the acceptance on a provisional basis of parts of supplies which have been delivered separately (Art. 31.5).

This may be with or without the contract specifying different lots (Art. 31.4).

20.12.4. Provisional acceptance

The Contractor is required to initiate the process of provisional acceptance of the supplies. The Project Manager, on his part, is obliged within 30 days after the receipt of the Contractor's application, either to issue the certificate of provisional acceptance to the Contractor, with a copy to the Contracting Authority, or to reject the application (Art. 31.2). These firm time limits for implementing the procedures are designed to reduce to the minimum possible the time needed for provisional acceptance. If the Project Manager fails either to issue the certificate of provisional acceptance or to reject the Contractor's application within the period of 30 days, he is deemed to have issued the certificate on the last day of that period (Art. 31.4). The provisional acceptance certificate cannot be issued without previous positive assessment of the certificate of origin (see section 20.6). Partial provisional acceptance can be envisaged if needed for an efficient contract implementation (delivery by big batches in different time periods, issues pending with some certificates, etc.)

Upon provisional acceptance of the supplies, the Contractor is required to dismantle and remove from the place of acceptance all his remaining equipment, temporary structures and materials he no longer requires and any litter or obstructions and restore the place of acceptance to the condition



specified in the contract (Art. 31.6). The obligation of the Contractor to leave the place of acceptance in proper condition is of utmost importance as it carries both cost and environmental consequences. Particular attention should be paid not only to the place of acceptance and its vicinity but also to any quarries, borrow pits, buildings, water sources etc., which were put at the disposal of the Contractor by the Contracting Authority. The Project Manager should ensure that this obligation is enforced.

After provisional acceptance and without prejudice to the warranty period referred to below, the Contractor shall no longer be responsible for risks which may affect the supplies and which result from causes not attributable to him.

20.12.5. Warranty period and obligations

outstanding item (see section 20.6).

On the date of provisional acceptance a warranty period commences, which is 365 days if not otherwise specified in the contract (Art. 32.7 of Special Conditions). Separate parts of the supplies may be assigned different defects liability periods, if need be (Art. 32.3).

The warranty period for items which have been replaced or repaired commences only after the observed defects have been remedied by the Contractor and certified by the Project Manager. The main purpose of the warranty period is to demonstrate, under operational conditions that the supplies have been provided in accordance with the requirements of the contract. During this period the Contractor must not only make ready such outstanding items of supplies as may be listed in the certificate of provisional acceptance. He should also remedy any defects which are revealed during the warranty period (Art. 32.2). It is reminded that the certificate of origin cannot be treated as

The Contract does not generally require the Contractor to perform further warranty obligations, unless provision has been specifically made for this in the contract documents (with corresponding provisions in the technical specifications) (Art. 32.6 of Special Conditions). This can be the case of the commercial or manufacturer warranty, which is the warranty the manufacturer provides for a defined period that the supply will be free from structural defects due to substandard material or workmanship, under conditions of normal commercial use and service.

The Contracting Authority or the Project Manager should notify the Contractor if any defect appears or damage occurs for which the Contractor is responsible during the warranty period. If the Contractor fails to remedy a defect or damage within the time limit stipulated in the notification, the Contracting Authority itself may carry out the repairs or employ someone else to do so, at the Contractor's risk and expense. In this case, the costs to the Contracting Authority for carrying out the repairs are deducted from monies due to or from guarantees held against the Contractor or from both. Alternatively, the Contracting Authority may terminate the contract (Art. 32.4). However, it is always preferable to give the Contractor every opportunity to make good defects in order to avoid disputes which may arise if the repair supply is not satisfactory.

The issue of the notification of defect or damage to the Contractor, referred to in Article 32.4, would normally fall within the duties of the Project Manager.

20.12.6. Final acceptance



The Project Manager should issue a final acceptance certificate to the Contractor within 30 days upon the expiration of the latest contractual warranty period or as soon thereafter as any supply have been provided and defects or damage have been rectified if that replacement or rectification did not take place before the end of the latest warranty period (Art. 34.1). A copy should be sent to the Contracting Authority, who should keep the Head of Delegation informed.

Notwithstanding its wording, the final acceptance certificate does not release the Contractor from all his obligations under the contract and the Contractor remains responsible as from the date of provisional acceptance for his obligations, as laid down in the law of the state of the Contracting Authority. For latent defects or faults of the supplies which were not discoverable at the end of the warranty period, the Contractor remains liable for the period specified in the law of the state of the Contracting Authority which also specifies the nature and extent of this liability.

A number of consequences follows from the issuance of the final acceptance certificate. For example, the Contractor is required to return to the Contracting Authority any drawings, specifications or other relevant contractual documents (Art. 7.1). The performance guarantee is also released within 45 days after the signed final acceptance certificate has been issued (Art. 11.7). There may stillbe some matters in dispute at this time, therefore the performance guarantee is released for its total amount except for amounts which are the subject of amicable settlement, arbitration or litigation.

20.13. Article 26 -Revision of Prices

The Contractor is bound by the rates and prices specified in the contract, and he assumes the risk of cost increases that may occur during the period of implementation of the tasks. Nevertheless, for contracts extending over several years, and/or when the price of goods is subject to heavy inflation it is possible to make recourse to indexation. None of these cases are common in supply contracts and revision of prices is rarely used.

Revision of prices is only authorised if provided for in the special conditions (Article 26.9). It may occur that the tender documents or the contract documents make this revision automatic. The procedure for this revision must specify the items to be subject to the revision. This is particularly the case for contracts of duration of greater than one year, but only for the period following the first year. There is a revision of prices when there is a rise in prices in the country of the currency in which payments are made.

The detailed rules as regards the revision of prices must be mentioned in the special conditions. The formula for the price revision makes reference to changes in the indices of consumer prices. A circular from DG BUDG which is annexed to this DEVCO Companion (J2), indicates the formula to be used in this case.

"Price revision" means any change in the contract price that is made necessary by factors which are external, non-technical, and beyond the control of the Contracting Authority and the Contractor, and which takes account of changes in the prices of significant elements of the costs incurred by the Contractor.

The price revision may result in either an increase or a decrease of the contract price, depending on the variation in the price of the basic elements.

The price revision requires a reference date for when the prices were determined. This date must be,



in case of a call for tenders the deadline for submission of tenders or the expiry date of tenders or, in the case of contracts signed pursuant to a negotiated procedure, the month before the day on which the Contractor signed the contract.

20.14. Payments

20.14.1. General

The Contractor is entitled to pre-financing and final payments. These payments shall be made in euro or in national currency as specified in the Special Conditions (Art. 26.1). Unless otherwise specified in the Special Conditions (Art. 11.1), a performance guarantee is mandatory. If so, no payments can be made before the Contractor has provided the performance guarantee. The Contractor has to provide a pre-financing guarantee, except if the amount of the contract is below EUR 60 000 or if the pre-financing payment requested is below or equal to EUR 300 000 (despite being in this situation the Contractor would however be requested a financial guarantee if he has not submitted the documentary proof for verifying selection criteria or if after a risk evaluation the Contracting Authority decides to request a financial guarantee, Art. 26.5.a Special Conditions). Where the Contractor is a public body, the obligation for a pre-financing guarantee may be waived depending on a risk assessment made.

The final payment is made to the Contractor after receipt by the Contracting Authority of an invoice and of the application for the certificate of provisional acceptance (and presentation of the certificate of origin when required, Art. 10.3).

In indirect management with partner countries, for contracts with ex ante Commission control, payments are normally made, after clearance by the Contracting Authority and endorsement by the Delegation, directly to the Contractor by the Commission.

According to Article 26.3 of the General Conditions supplemented by the Special Conditions for indirect management with partner countries, payment delays vary according to criteria. Please refer to DEVCO Companion section 10.1.6.1. - Time limits for expenditure operations.

Payments due by the Contracting Authority shall be made to the bank account mentioned on the financial identification form completed by the Contractor. The same form, annexed to the invoice, must be used to report changes of bank account.

20.14.2. Pre-financing and final payment

Pre-financing payment, equal to maximum 40% of the total contract amount, can be made only after the contract has been concluded and the performance guarantee (Art. 11) and the pre-financing guarantee have been provided (Art. 26.5), unless otherwise provided for in the Special Conditions. Pre-financing payment shall be made in accordance with Art. 26.3 of the General and Special Conditions and upon receipt of an admissible invoice by the Contracting Authority. The invoice shall not be admissible if one or more essential requirements are not met.

The final payment (equal to maximum 60% of the total contract value, as payment of the balance), must be paid within the time period laid down in Art. 26.3 of the General and Special Conditions



after receipt by the Contracting Authority of an invoice and of the application for the certificate of provisional acceptance as per Art. 31.2. The balance should only be paid after the provisional acceptance certificate has been issued by the Project Manager. When the balance is paid the prefinancing and liquidated damages, if any, should be deducted.

Contractors are encouraged to submit reports and other documents (if any) related to a payment request in electronic version, if this is allowed by the national law of the Contracting Authority (under indirect management).

20.14.3. Delayed payments

All payments to be made by the Contracting Authority to the Contractor must be executed in accordance with Art. 26.3. Once the time limit for payment has expired, the Contractor shall, within two months of receipt of the late payment, receive default interest. Under indirect management, however, the Contractor is entitled to late-payment interest upon demand to be submitted within two months of receiving late payment (Art. 28.2 Special Conditions).

Default interest shall be calculated:

- at the rediscount rate applied by the central bank of the Partner country if payments are in the currency of that country;
- at the rate applied by the European Central Bank to its main refinancing transactions in euro, as published in the Official Journal of the European Union, C series, if payments are in euro, on the first day of the month in which the time-limit expired, plus eight percentage points.

By way of exception, when the interest calculated in accordance with this provision is lower than or equal to EUR 200, it shall be paid to the Contractor only upon demand submitted within two months of receiving late payment.

The late-payment interest shall apply to the time which elapses between the date of the payment deadline, and the date on which the Contracting Authority's account is debited.

Note that pursuant to Article 28.3 of the General Conditions, the Contractor has the right, after giving notice to the Contracting Authority, to suspend performing the contract or to terminate it when payment is late by more than 90 days. Performance will resume once the Contractor has received payments or has received reasonable evidence that the payment has been proceeded with.

20.14.4. Payments to third parties

Article 27.1 is linked with Article 5 on assignment. Orders for payments to third parties may only be carried out after an assignment of the contract or part of it to a third party has been notified to the Contracting Authority by the Contractor, and the Contracting Authority has given its written consent (Article 5.2).

20.15. Financial Guarantees

For the financial execution of the supply contract two types of financial guarantee could be required:

- a) The performance guarantee (Art. 11);
- b) The pre-financing guarantee (Art. 26.5.a).



The financial guarantee templates in Annex V to the Supply contract (annexes c4h and c4i to PRAG) should be used.

For further information about types and conditions for acceptance and release of guarantees please refer to DEVCO Companion section 10.4.7.

20.15.1. Performance guarantee

For contracts worth more than EUR 150 000 the Contractor must provide the Contracting Authority with a performance guarantee, unless the Contracting Authority has decided not to demand such a guarantee on the basis of objective criteria such as the nature and value of the contract. This guarantee (whose amount is set by the Contracting Authority between 5 % and 10 % of the amount of the contract and any riders) must be placed at the latest on return of the countersigned contract. It is intended to cover the Contractor's liability for the full and proper performance of the contract; therefore no payment can be made to the Contractor before the performance guarantee has been submitted.

The performance guarantee is normally released within 60 days starting from the date of issue of the final acceptance certificate by the Project Manager. However, for contracts applying General Conditions previous to PRAG 2015 version, the time period for release is 45 days.

The performance guarantee is autonomous from the underlying supply contract; therefore calling on the guarantee is not conditioned to any objections related to the underlying contract, save a few exceptions (namely a fraudulent claim by the Contracting Authority), which the Contractor has to back with actual evidence.

20.15.2. Pre-financing guarantee

A pre-financing guarantee must be requested and received before any pre-financing payment above EUR 300 000; it must cover the amount of the pre-financing, and be denominated in the currency of payment.. A pre-financing guarantee may also be required below the amount of EUR 300.000 of pre-financing, subject to a risk analysis to be made by the Contracting Authority, (i) for Contractors which have been listed in the EDES at any moment during the last 3 years, and (ii) for Contractors having relied on the capacity of another entity not part of the contract in order to meet the selection criteria. For supply contracts of less than EUR 60 000, no pre-financing guarantee is to be requested. The pre-financing guarantee is released within 30 days of issue of the provisional acceptance certificate for the supplies. However, for contracts applying General Conditions previous to PRAG 2015 version, the time period for release is 45 days.

20.16. Article 35 -Breach of Contract

A breach of contract is committed where one of the parties to the contract fails to discharge any of its obligations under the contract. Some breaches are of only minor importance, whereas others, such as the non-implementation of the contract by the Contractor or the failure by the Contracting Authority to pay amounts due to the Contractor, are major breaches and have serious consequences. Only serious breaches entitle one of the parties to terminate the contract, and these are enumerated in



Article 36 (breaches by the Contractor) and Article 37 (breaches by the Contracting Authority). For other breaches the injured party may claim damages, suspend payments, or suspend the implementation of the contract.

The injured party is then entitled to recover damages from the other party either by negotiation and agreement or, if necessary, by a court action.

The damages to which an injured party is entitled may be either general damages or liquidated damages, both of which are defined in the Glossary of Terms, Annex A1 to the Practical Guide. Liquidated damages are damages which have been agreed beforehand by the parties, and recorded in the contract, as being a genuine estimate of the loss suffered by the injured party for a particular breach of contract.

General damages are not agreed beforehand. An injured party seeking to recover general damages must prove the loss it has suffered, whether it attempts to do so by direct agreement with the party in breach or by means of arbitration or litigation.

Any amount of damages, whether liquidated or general, to which the Contracting Authority is entitled, can be deducted from any sums which it is due to pay to the Contractor, or alternatively from an appropriate guarantee, usually the performance guarantee (see section 14.1).

20.17. Article 36 -Termination by the Contracting Authority

The General Conditions enumerate several grounds which entitle the Contracting Authority to terminate the contract, and also stipulate its rights upon termination.

The period of 7 day-notice mentioned in Article 36.2 is not aimed at giving the Contractor a final chance to remedy his failures.

Termination is a serious step and should only be taken after exhaustive consultations between the Contracting Authority and the Project Manager. Before resorting to termination, the issue of warnings to the Contractor or instructions to remedy should be considered. The grounds for termination mentioned in Article 36.2 all relate to defaults or lack of ability on the side of the Contractor and speak for themselves. Some of those cases are also applicable to members of the administrative, management or supervisory body of the Contractor and/or to persons having powers of representation, decision or control with regard to the Contractor, to persons jointly and severally liable with the Contractor for the performance of the contract, or to subcontractors. Nevertheless, attention should be drawn to the fact that the Contracting Authority may terminate the contract for reason of any organisational modification in the legal personality, nature, or control of the Contractor, for which it did not obtain the prior consent of the Contracting Authority through an addendum to the contract (Art. 36.2.f).

Of course, any modification which is acceptable to the Contracting Authority should be formally agreed. This is most likely to occur in the case of a change to the legal relationship between the parties within a consortium or a joint venture. However, there may be changes which affect the rights of the Contracting Authority in a way which it cannot accept. In that case it has the possibility to terminate the contract.

The Contracting Authority may also, at any time and with immediate effect, terminate the contract for other reasons than those provided in Article 36.2, whether they are provided elsewhere in the



General Conditions or not.

Where termination by the Contracting Authority is not due to a fault of the Contractor, force majeure, or other circumstances beyond the control of the Contracting Authority, the Contractor may be entitled to claim an indemnity for loss suffered, in addition to sums owed to him for supplies already delivered. Such a loss includes that of profit on the remaining part of the supplies to be delivered. Termination of the contract does not result in a cessation of all rights and obligations and activities as between the parties. Indeed, in such a case, the Project Manager has to draw up a detailed report of the supplies which have been delivered by the Contractor, of the incidental siting or installation performed and has to take an inventory of the materials supplied and unused.

The net amount due to the Contractor can be ascertained and paid only when all supplies have been completed and the full value of contracts with third parties and other costs have been deducted from monies due to the Contractor (Art. 36.7).

The Contracting Authority is also entitled to recover from the Contractor, in addition to the extra costs necessary for completion of the contract, any loss it has suffered because of inadequacies in work already completed and paid for.

20.18. Article 37 -Termination by the Contractor

Unlike the Contracting Authority, the Contractor can terminate the contract only on few specific grounds listed in Article 37: the Contracting Authority has not paid him sums due for longer than 90 days after the expiration of the contract payment deadline, consistently fails to meet its obligations under the contract, or has suspended the contract for more than 180 days for reasons which are not specified in the contract and which are not due to any failure by the Contractor. The termination takes effect automatically 14 days after the Contractor has given notice of termination to the Contracting Authority. In the notice, the Contractor should specify the grounds for the termination. The Contractor is entitled to be paid by the Contracting Authority for any loss or damage it has suffered (Art. 37.3).

20.19. Article 38 -Force majeure

There is no default or breach of contract if implementation is prevented by force majeure (Art. 38.1). Because of the seriousness of the consequences which arise, it is important that any notification of force majeure should be carefully examined to ensure that the event in question is genuinely outside the control of the parties. For example, strikes and lock-outs may be caused by some action of the Contractor, and would then not be considered as resulting from force majeure. Provisions of force majeure should, therefore, not be used as an escape from contractual obligations or to improperly terminate the contract. Any dispute between the parties arising from the application of this article should be resolved under the procedures for settlement of disputes.

If a situation of force majeure occurs, it is likely that at least one of the parties suffers some loss. The general principle here is that "the loss falls where it falls".

An additional case of force majeure has appeared as from 2013 in the General Conditions of contracts, and concerns the suspension of cooperation with the partner country. This new case allows



for the protection of the interests of the Contractor who can terminate the contract in this way without putting itself in default towards a decentralised Contracting Authority with whom cooperation has been suspended.

As a result of Article 38.3, the Contracting Authority does not have the right to forfeit the performance guarantee, to demand the payment of liquidated damages or to terminate the contract for the Contractor's failure of implementation, to the extent that this failure is due to force majeure. Similarly, the Contractor is not entitled to interest on delayed payments or to other remedies arising from the Contracting Authority's failure to fulfil its contractual obligations, or to terminate the contract for failure of implementation, where these failures are due to force majeure. The procedure to be followed in the event of force majeure is set out in Article 38.4. It is initiated by either party giving prompt notice of the event in question. The Contractor is then required to make proposals on how to continue with implementation of the contract. The Contractor is entitled to any extra costs incurred as a result of the Project Manager's directions (Art. 38.5).

Both parties should monitor the evolution of the circumstances of force majeure especially when those are long-lasting. If the situation of force majeure continues for a period of 180 days, each party is encouraged to make recourse to the 30-day notice for termination provided for in Article 38.6 of the General Conditions, in order to release all parties from their respective contractual obligations.

20.20. Article 40 -Dispute settlement procedures

Although a party can decide to initiate the dispute settlement procedures of Article 40 of the General Conditions at a moment when the contract is still being implemented, these procedures may also begin once the contract has been completed, or after the termination of the contract by one of the parties. It should be noted that if there is a dispute which concerns an on-going contract, this does not relieve the Contractor of its responsibility to continue complying with its contractual obligations with due diligence.

20.20.1. Amicable settlement

When a dispute relating to the contract arises, the parties are required to make every effort to settle this dispute amicably. To this end, as an obligatory first step, Article 40.2 of the General Conditions requires one of the parties to notify the other party in writing of the dispute, stating its position and any solution it envisages, and requesting an amicable settlement. A prior information letter issued in the view of a recovery order can also take the place of a formal request for amicable settlement, if so indicate in the letter itself. The other party is to respond to that request within 30 days with its position on the dispute. The general principle is that disputes are discussed by the parties and, whenever possible, resolved in an amicable way. The way of pursuing an amicable settlement may vary according to the internal administrative procedures of the Contracting Authority concerned, but it is usually of an informal nature. Nevertheless in order to ensure a certain efficiency and transparency, Article 40.2 of the General Conditions sets clear time limits to the attempt for amicable settlement. These time limits guarantee that a party cannot indefinitely prolong the amicable settlement negotiations in an attempt to gain time and without any genuine intention to come to a



settlement. As such, the maximum time period for reaching an amicable settlement is fixed at 120 days, unless both parties agree otherwise. The amicable settlement procedure can be considered to have failed earlier if the other party did not agree to the request for an amicable settlement or if it did not respond to that request within 30 days.

20.20.2. Litigation

If the attempt to resolve the dispute through amicable settlement fails, each party can, by way of last resort, submit its claims to a court or initiate arbitration proceedings, as stipulated in the Special Conditions of the contract.

- Unlike with an amicable settlement, a court or arbitral tribunal may take a decision on the submitted claims even if the other party does not cooperate during the legal proceedings for instance if one party does not attend proceedings, the court or tribunal may still make a decision. Unlike a proposal made during a conciliation procedure, the final decision taken by a court or arbitration tribunal will be binding. Whether a court or an arbitral tribunal will be competent and, if so, which court or arbitral tribunal, will be laid down in the Special Conditions of the contract. As a general rule, whenever the Commission is the Contracting Authority, the courts in Brussels are designated as being exclusively competent for the litigation. In the case of decentralised EDF-financed contracts, the Special Conditions will distinguish between disputes arising in a national contract and disputes arising in a transnational contract. Disputes arising from a national contract, i.e. a contract concluded with a national of the State of the Contracting Authority, are under Article 30(a) of Annex IV of the Cotonou Agreement, to be settled in accordance with the national legislation of the ACP State concerned.
- Disputes arising from a transnational contract, i.e. a contract concluded with a Contractor who is not a national of the State of the Contracting Authority, are, unless the parties agree otherwise, to be settled by arbitration in accordance with the Procedural Rules adopted by the decision of the ACP-EC Council of Ministers. These Procedural Rules on Conciliation and Arbitration of Contracts Financed by the European Development Fund have been adopted by Decision N° 3/90 of the ACP-EC Council of Ministers of 29 March 1990 and published in the Official Journal L-382 of 31 December 1990.

In an EDF indirect transnational contract, parties further have the option to agree not to submit the dispute to arbitration, but instead to follow either the national legislation of the ACP State concerned or its established international practices. Such agreement can be reached at the start of the contract before any dispute has arisen, or later on. In any event, the agreement to deviate from recourse to arbitration in a transnational contract must be recorded in writing and signed by both parties.

If an internal administrative appeal procedure exists within the ACP State, the arbitration must be preceded by that procedure. The Contractor will only be in a position to initiate arbitration if internal administrative appeal procedures fail or are deemed to have failed (that is if there are no such procedures in the ACP State in question) as indicated in Article 4 of the EDF Procedural Rules. Arbitration is a kind of private dispute resolution procedure in which the parties contractually agree to submit their dispute to an arbitral tribunal and accept the decision of this tribunal to be binding. If the parties agree, the arbitral tribunal can consist of one single arbitrator. If not, each party selects, on its own, one arbitrator, who then jointly nominate a third arbitrator who will act as chairman of



the tribunal. The arbitration procedure is an adversarial procedure, with written statements exchanged between the parties and concluded with oral proceedings. No appeal is open against the final decision taken by the arbitral tribunal. It should be noted that arbitration procedures are not public, and are subject to payment - the cost shall be borne by the party requesting the arbitration. For more information on arbitration in EDF contracts, please see the brief overview of the rules of arbitration applicable to contracts financed by the EDF:

 $\frac{http://www.cc.cec/dgintranet/europeaid/contracts_finances/guides/prag/documents/edf_arbitration_mar10_fr.pdf$

and the rules of procedure for conciliation and arbitration of contracts financed by the EDF (annex A12 to PRAG):

http://ec.europa.eu/europeaid/prag/annexes.do

20.20.3. Conciliation

Once the dispute has arisen, the parties may agree to have recourse to conciliation by a third party. The link below leads to a declaration of acceptance of a procedure of conciliation by the European Commission:

 $\frac{https://myintracomm.ec.europa.eu/dg/devco/finance-contracts-legal/legal-affairs/legal-disputes/Pages/court-actions-our-tasks.aspx$

The main difference between conciliation and arbitration is that, unlike arbitration, the proposal made by a conciliator is not binding for the parties. They remain free to accept or reject any settlement-proposal made by the conciliator. Unlike the attempt for amicable settlement, the conciliation is not an obligatory step.

Often, conciliation is initiated when one of the parties has already submitted the dispute to a court or arbitral tribunal. Indeed, as a protective measure, a party may, for instance, already have lodged a request for arbitration to avoid such possibility to become time-barred. In that respect, one should bear in mind that Article 18 of the EDF procedural rules for conciliation and arbitration stipulates that the notice initiating arbitration shall be time-barred unless it is given not later than 90 days after the receipt of the decision closing the internal administrative proceedings taken in the ACP State. The conciliator will, as a general rule, request the parties to suspend arbitration proceedings pending conciliation.

Like under the amicable settlement procedure, conciliation starts with a party requesting the other party in writing to agree on an attempt to settle their dispute through conciliation by a third person. The other party must respond to this request within 30 days. The same safeguards as for the amicable settlement procedure govern the conciliation procedure: unless the parties agree otherwise, the maximum time period for reaching a settlement through conciliation is 120 days.

Should conciliation fail, the parties may refer their dispute to, or continue their dispute before, a court or arbitral tribunal, as specified in the Special Conditions. If so, nothing that has transpired in connection with the proceedings before the conciliator shall in any way affect the legal rights of any of the parties at the arbitration.

In a contract to which the Commission is not a party, the Commission can act as a conciliator, and if so, this will take the form of a good offices procedure. Such a good offices procedure can be



conducted by the Delegation or by Headquarters, depending on the availability of resources and competences. In any event, it is crucial that both parties have confidence in the impartiality and capacity of the conciliator and fully accept his mission.

For more information on the good offices procedure, please consult the document which describes its steps and principles (and which should have been previously signed by the parties).



25. List of Annexes

С	Management Modes, Co-financing, Aid Effecti Funding of Partner Countries and Cooperation	
C2	Transfer agreement	
C2a	Acordo de transferência: Condições Especiais	c2a_transfer_agr_sc_pt.doc
C2a	Acuerdo de Transferencia: Condiciones Particulares	c2a_transfer_agr_sc_es.doc
C2a	Transfer Agreement: Special conditions	c2a_transfer_agr_sc_en.doc
C2b	Acuerdo de Transferencia: Condiciones Generales	c2b_transfer_agr_gc_es.pdf
C2b	Transfer Agreement: General conditions (annex II)	c2b_transfer_agr_gc_en.pdf
C2b	Acordo de transferência: Condições Gerais	c2b_transfer_agr_gc_pt.pdf
С3	Financing Agreement	
C3a	Convenção de Financiamento - Condições particulares (Orçamento e FED)	c3a_financing_agr_sc_pt.doc
C3a	Financing Agreement - Special Conditions (Budget and EDF)	c3a_financing_agr_sc_en.doc
C3a	Convenio de Financiación - Condiciones particulares (Presupuesto y FED)	c3a_financing_agr_sc_es.doc
C3b	Convenio de Financiación - Anexo II - Condiciones generales (Presupuesto y FED)	c3b_financing_agr_gc_es.pdf
C3b	Financing Agreement - Annex II - General Conditions (Budget and EDF)	c3b_financing_agr_gc_en.pdf
C3b	Convenção Financiamento - Anexo II - Condições gerais (Orçamento e FED)	c3b_financing_agr_gc_pt.pdf
C3c	Financing Agreement - Annex III - Report	c3c_financing_agr_report_en.doc
C3c	Convenio de Financiación - Anexo III Informe	c3c_financing_agr_report_es.xls



C3c	Convenção de Financiamento - Anexo III - Relatório	c3c_financing_agr_report_pt.xls
C3d	Financing Agreement - Annex IV - Management Declaration	c3d_financing_agr_manag_decl_en.doc
C3d	Convenio de Financiación - Anexo IV - Declaración de gestión	c3d_financing_agr_manag_decl_es.doc
C3d	Convenção de Financiamento - Anexo IV - Declaração de gestão	c3d_financing_agr_manag_decl_pt.doc
C3e	Financing Agreement - Addendum (to enable the use of the PE Guide 2015)	c3e_financing_agr_addendum_PE2015_ en.doc
C3e	Convenio de Financiación - Apéndice (para poder usar la Guía PP 2015)	c3e_financing_agr_addendum_PE2015_ es.doc
C3e	Convenção de Financiamento - Adenda (para poder usar o Guia OP 2015)	c3e_financing_agr_addendum_PE2015_ pt.doc
C4	Contribution Agreement (International Organisations)	
C4a	Contribution Agreement - Special Conditions	c4a_contribution_agr_sp_en.doc
C4a	Acuerdo de Contribución - Condiciones Particulares	c4a_contribution_agr_sp_es.doc
C4a	Acordo de Contribuição - Condições Especiais	c4a_contribution_agr_sp_pt.doc
C4b	Contribution Agreement: General Conditions (annex II)	c4b_contribution_agr_gc_en.pdf
C4b	Acuerdo de Contribución - Condiciones Generales	c4b_contribution_agr_gc_es.pdf
C4b	Acordo de Contribuição - Condições Gerais	c4b_contribution_agr_gc_pt.pdf
C4c	Contribution Agreement: Financial identification form (annex IV)	c4c_contribution_agr_fif_en.pdf
C4c	Acuerdo de Contribución - ficha de identificación financiera	c4c_contribution_agr_fif_es.pdf
C4c	Acordo de Contribuição - Identificação financeira	c4c_contribution_agr_fif_pt.pdf
C4d	Contribution Agreement - Payment request (annex V)	c4d_contribution_agr_request_en.doc



C4d	Acuerdo de Contribución - Solicitud de pago (anexo V)	c4d_contribution_agr_request_es.doc
C4d	Acordo de Contribuição - Pedido de pagamento	c4d_contribution_agr_request_pt.doc
C4e	Modelo para One UN, os Fundos Fiduciários vários parceiros (MPTF) e a Programação Conjunta (JP)	c4e_contribution_agr_mdtf_jp_oneun_ pt.doc
C4e	Modelo para One UN, fondos fiduciarios multi socios y la programación conjunta.	c4e_contribution_agr_mdtf_jp_oneun_ es.doc
C4e	Template for One UN, Multi Partner Trust Funds (MPTF) and Joint Programming (JP)	c4e_contribution_agr_mdtf_jp_oneun_ en.doc
C5	PAGoDA	
C5a	PAGoDA 2 - Condições especiais - Convenção de delegação	c5a_pagoda_sc_deleg_pt.docx
C5a	PAGoDA 2 - Condiciones particulares - Convenio de Delegación	c5a_pagoda_sc_deleg_es.docx
C5a	PAGoDA 2 - Special Conditions Delegation Agreement	c5a_pagoda_sc_deleg_en.docx
C5b	PAGoDA 2 - Condiciones particulares - Convenção de subvenção AP	c5b_pagoda_sc_grant_pt.docx
C5b	PAGoDA 2 - Condiciones particulares - Convenio de subvención EP	c5b_pagoda_sc_grant_es.docx
C5b	PAGoDA 2 - Special Conditions PA Grant Agreement	c5b_pagoda_sc_grant_en.docx
C5c	PAGoDA 2 - Condições gerais (Anexo II)	c5c_pagoda_gc_pt.pdf
C5c	PAGoDA 2 - Condiciones generales (Anexo II)	c5c_pagoda_gc_es.pdf
C5c	PAGoDA 2 - General Conditions (Annex II)	c5c_pagoda_gc_en.pdf
C5c1	PAGoDA 2 - Condições gerais adicionais - Convenção de delegação (Anexo IIa)	c5c1_pagoda_additional_gc_deleg_pt .pdf
C5c1	PAGoDA 2 - Condiciones generales adiccionales - Convenio de Delegación (Anexo IIa)	c5c1_pagoda_additional_gc_deleg_es .pdf
C5c1	PAGoDA 2 - Additional General Conditions for Co-delegation (Annex IIa)	c5c1_pagoda_additional_gc_deleg_en .pdf



C5c2	PAGoDA 2 - Additional General Conditions for PA Grants (Annex IIb)	c5c2_pagoda_additional_gc_grant_en .pdf
C5c2	PAGoDA 2 - Condiciones generales adiccionales - Convenio de subvención EP (Anexo IIb)	c5c2_pagoda_additional_gc_grant_es .pdf
C5c2	PAGoDA 2 - Condições gerais adicionais - Convenção de subvenção AP (Anexo IIb)	c5c2_pagoda_additional_gc_grant_pt .pdf
C5d	PAGoDA 2 - Financial Identification Form (Annex IV)	c5d_pagoda_fif_en.pdf
C5d	PAGoDA 2 - Formulario de Identificación Financiera (Anexo IV)	c5d_pagoda_fif_es.pdf
C5d	PAGoDA 2 - Formulário de Identificação Financeira (Anexo IV)	c5d_pagoda_fif_pt.pdf
C5e	PAGoDA 2 - Request for Payment (Annex V)	c5e_pagoda_request_en.doc
C5e	PAGoDA 2 - Solicitud de pago (Anexo V)	c5e_pagoda_request_es.doc
C5e	PAGoDA 2 - Request for Payment (Annex V)	c5e_pagoda_request_pt.doc
C5f	PAGoDA 2 - Management Declaration (Annex VII)	c5f_pagoda_manag_decl_en.doc
C5f	PAGoDA 2 - Declaración de fiabilidad (Anexo VII)	c5f_pagoda_manag_decl_es.doc
C5f	PAGoDA 2 - Declaração de gestão (Aneso VII)	c5f_pagoda_manag_decl_pt.doc
C5g	PAGoDA 2 - Plano de comunicação e visibilidade (exemplo)	c5g_pagoda_comm_visib_plan_pt.doc
C5g	PAGoDA 2 - Plan de comunicación y visibilidad (ejemplo)	c5g_pagoda_comm_visib_plan_es.doc
C5g	PAGoDA 2 - Communication and Visibility Plan (example)	c5g_pagoda_comm_visib_plan_en.doc
C5h1	PAGoDA Manual - PAGoDA 1	c5h1_pagoda1_manual_en.pdf
C5h2	PAGoDA Manual - PAGoDA 2	c5h2_pagoda2_manual_en.pdf
C5h3	PAGoDA - Declaration of honour for exclusion and financial situations	c5h3_pagoda2_declarationofhonour_en .doc



C5k	PAGoDA - Exchange rate model - Delegation Agreement	c5k_pagoda_exchangeratemodel_deleg_ en.xlsx
C51	PAGoDA - Exchange rate model - PA Grant Agreement	c5l_pagoda_exchangeratemodel_grant_ en.xls
C6	Working with organisations under Indirect Management	
C6a	Note on the Procedure for the examination of requests for pillar assessments	c6a_note_procedure_requests_pillar_ assess_en.pdf
C6b	Procedure for the examination of requests for pillar assessments by organisations wishing to work with the Commission under Indirect Management (Annex I)	c6b_procedure_requests_pillar_assess_ IM_en.pdf
C6c	Application form (Annex II)	c6c_application_form_en.pdf
C7	Delegation Agreement	
C7a	Delegation Agreement - Special conditions	c7a_delegation_agr_sp_en.doc
C7a	Acuerdo de Delegación - Condiciones Particulares	c7a_delegation_agr_sp_es.doc
C7a	Acordo de Delegação - Condições Especiais	c7a_delegation_agr_sp_pt.doc
C7b	Delegation Agreement - General conditions (annex II)	c7b_delegation_agr_gc_en.pdf
C7b	Acuerdo de Delegación - Condiciones Generales	c7b_delegation_agr_gc_es.pdf
C7b	Acordo de Delegação - Condições Gerais	c7b_delegation_agr_gc_pt.pdf
C7c	Delegation Agreement - Budget (annex III)	c7c_delegation_agr_budget_en.doc
C7c	Acuerdo de Delegación - Presupuesto	c7c_delegation_agr_budget_es.doc
C7c	Acordo de Delegação - Orçamento	c7c_delegation_agr_budget_pt.doc
C7d	Delegation Agreement - Provisions on the early detection and exclusion system (annex IV)	c7d_delegation_agr_database_en.doc
C7d	Acuerdo de Delegación - Disposiciones detalladas sobre la base de datos central de exclusión	c7d_delegation_agr_database_es.doc



C7.1	A 1 1 D 1 ~ D' ' ~ 1 . " 1	71.11
C7d	Acordo de Delegação - Disposições detalhadas sobre a base de dados central de exclusão	c7d_delegation_agr_database_pt.doc
C7e	Acordo de Delegação - Comunicação de informação pelas autoridades ou organismos responsáveis pela execução	c7e_delegation_agr_comm_database_pt .pdf
C7e	Acuerdo de Delegación - Transmisión de información por las autoridades u organismos de ejecución	c7e_delegation_agr_comm_database_es .pdf
C7e	Delegation Agreement - Communication of information to the early detection and exclusion system (annex V)	c7e_delegation_agr_comm_database_en .pdf
C7f	Acordo de Delegação - Identificação financeira	c7f_delegation_agr_fif_pt.pdf
C7f	Acuerdo de Delegación - ficha de identificación financiera	c7f_delegation_agr_fif_es.pdf
C7f	Delegation Agreement - Financial identification fiche (annex VI)	c7f_delegation_agr_fif_en.pdf
C7g	Acordo de Delegação - Pedido de pagamento	c7g_delegation_agr_request_pt.doc
C7g	Acuerdo de Delegación - Solicitud de pago	c7g_delegation_agr_request_es.doc
C7g	Delegation Agreement - Request for payment (annex VII)	c7g_delegation_agr_request_en.doc

S	The implementation of grant contracts - A User	rs' Guide
S1	The implementation of grant contracts - A Users' Guide	s1_users_guide_grants_en.pdf

Т	The implementation of supply contracts - A Use	ers' Guide
T1	Guiding list of contact points on certificates of origin at some Chambers of Commerce	t1_contacts_chambers_commerce_en .xlsx